#### RED HERRING PROSPECTUS

Dated: February 21, 2023 Please read Section 26 & 32 of the Companies Act, 2013

(This Red Herring Prospectus will be updated upon filing with the RoC)

100% Book Built Issue



(Please scan the QR code to view the RHP)



#### VERTEXPLUS TECHNOLOGIES LIMITED

CIN: U72200RJ2010PLC033131

Registered Office	Corporate Office	Contact Person	Email and Telephone	Website
B-19, Ground Floor, 10-B Scheme, Gopalpura Road, Jaipur -302018, Rajasthan, India.	-	Mrs. Akshita Goyal, Company Secretary & Compliance Officer	Email: compliance@vertexplus.com Tel. No.: +91-0141-6622200/02	www.vertexplus.com
PROJECTOR OF THE COLUMN AND AND AND AND AND AND AND AND AND AN				

Mr. Sandeep Kumar Pahariya & Mrs. Niru Pahariya

DETAILS OF THE ISSUE				
TYPE	FRESH ISSUE	OFFER FOR SALE	ISSUE SIZE	ELIGIBILITY AND SHARE RESERVATION AMONG
				QIBs, NIIs AND RIIs
Fresh Issue	Up to 14,79,600 Equity	Nil	[●] Lakhs	The Issue is being made in terms regulation 229(1) of SEBI
	Shares aggregating up			(ICDR) Regulations, 2018 as amended. For details in relation
	to [●] Lakhs			to share Reservation among QIBs, NIIs and RIIs, see "Issue
				Structure" on page 238 of this Red Herring Prospectus.

DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS, AND THEIR COST OF ACQUISITION - NOT APPLICABLE AS THE ENTIRE ISSUE CONSTITUTES FRESH ISSUE OF EQUITY SHARES

## RISK IN RELATION TO THE FIRST ISSUE

The face value of the Equity Shares is ₹10/- each. The Floor Price, the Cap Price and the Issue Price to be determined by our Company in consultation with the Book Running Lead Manager on the basis of the assessment of market demand for our Equity Shares by way of the Book Building Process, as disclosed in "Basis for Issue Price" on page 83 or in case where, Price Band is not disclosed otherwise, will be advertised in two national daily newspapers (one each in English and in Hindi) with wide circulation and one daily regional newspaper with wide circulation at least two working days prior to the Bid / Issue Opening Date, should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing

#### **GENERAL RISKS**

Investment in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of this Red Herring Prospectus. Specific attention of the investors is invited to chapter titled "Risk Factors" beginning on Page No. 23 of this Red Herring Prospectus.

## ISSUER'S ABSOLUTE RESPONSIBILITY

Our company, having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to the Company and the Issue, which is material in the context of the Issue, that the information contained in this Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

### LISTING

The Equity Shares issued through Red Herring Prospectus are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited (NSE EMERGE) in terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time. For this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited ("NSE").

BOOK RUNNING LEAD MANAGER TO THE ISSUE		
Name and Logo	Contact Person	Email & Telephone
BEELI//E Beeline Capital Advisors Private Limited	Mr. Nikhil Shah	Tel No: +91-079-48405357 Email Id: mb@beelinemb.com
REG	GISTRAR TO THE ISSUE	
Name and Logo	Contact Person	Email & Telephone
Skyline Financial Services Private Limited	Ms. Rati Gupta	Tel. No.: 011-40450193-197 Email: grievances@skylinerta.com
	DARRIE DDOCD AMME	
Ві	D/ISSUE PROGRAMME	
ANCHOR INVESTOR PORTION ISSUE OPENS/CLOSES ON:	WEDNESDA	Y, MARCH 01, 2023*
BID/ISSUE OPENS ON:	THURSDAY, MARCH 02, 2023	
BID/ISSUE CLOSES ON:	MONDAY, MARCH 06, 2023	

<sup>\*</sup>Our Company in consultation with the BRLM may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/ Issue Period shall be one Working Day prior to the Bid/Issue Opening Date.

#### RED HERRING PROSPECTUS

Dated: February 21, 2023 Please read Section 26 & 32 of the Companies Act, 2013 (This Red Herring Prospectus will be updated upon filing with the RoC) 100% Book Built Issue



## VERTEXPLUS TECHNOLOGIES LIMITED

CIN: U72200RJ2010PLC033131

Our Company was originally incorporated on October 20, 2010 as "Vertexplus Technologies Private Limited" under the provisions of the Companies Act, 1956 with the Registrar of Companies, Rajasthan. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Vertexplus Technologies Private Limited" to "Vertexplus Technologies Limited" vide fresh certificate of incorporation dated July 25, 2022 issued by the Registrar of Companies, Jaipur. For further details, please refer to chapter titled "History and Corporate Structure" beginning on page 121 of this Red Herring Prospectus.

> Registered Office: B-19, Ground Floor, 10-B Scheme, Gopalpura Road, Jaipur -302018, Rajasthan, India. Tel. No.: +91-0141-6622200/02, Email: compliance@vertexplus.com, Website: www.vertexplus.com Contact Person: Mrs. Akshita Goyal, Company Secretary and Compliance Officer.

OUR PROMOTERS: MR. SANDEEP KUMAR PAHARIYA AND MRS. NIRU PAHARIYA

### THE ISSUE

INITIAL PUBLIC ISSUE OF UPTO 14,79,600 EQUITY SHARES OF FACE VALUE OF ₹10.00 EACH ("EQUITY SHARES") OF OUR COMPANY FOR CASH AT A PRICE OF ₹ [•] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ [•] PER EQUITY SHARE) ("ISSUE PRICE") AGGREGATING UP TO ₹ [•] LAKHS (" THE ISSUE") OF WHICH UPTO 74,400 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH FOR CASH AT A PRICE OF ₹ |•| LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION BY MARKET MAKER MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION i.e. NET ISSUE OF UPTO 14,05,200 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH AT A PRICE OF ₹ |•|/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ |•|/- PER EQUITY SHARE AGREGATING TO ₹ |•| LAKHS SIL BHEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE |•|% AND |•|%, RESPECTIVELY, OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY.

THE FACE VALUE OF THE EQUITY SHARES IS ₹10.00 EACH. THE PRICE BAND WILL BE DECIDED BY OUR COMPANY IN CONSULTATION WITH THE BOOK RUNNING LEAD MANAGER ("BRLM") AND WILL BE ADVERTISED IN ALL EDITIONS OF THE ENGLISH NATIONAL NEWSPAPER LE. FINANCIAL EXPRESS, ALL EDITIONS OF THE HINDI NATIONALNEWSPAPER LE. JANSATTA AND JAIPUR EDITION OF THE REGIONAL NEWSPAPER LE. BUSINESS REMEDIES, EACH WITH WIDE CIRCULATION, AT LEAST 2 (TWO) WORKING DAYS PRIOR TO THE BID/ ISSUE OPENING DATE WITH THE RELEVANT FINANCIAL RATIOS CALCULATED AT THE FLOOR PRICE AND THE CAP PRICE AND SHALL BE MADE AVAILABLE TO THE NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE", REFERRED TO AS THE "DESIGNATED STOCK EXCHANGE") FOR THE PURPOSE OF UPLOADING ON THEIR WEBSITE.

In case of any revision in the Price Band, the Bid/Issue Period will be extended by at least three additional Working Days after such revision in the Price Band, the Bid/Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid/Issue Period for a minimum of three Working Days, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, shall be widely disseminated by notification to the Stock Exchanges, by issuing a press release, and also by indicating the change on the respective websites of the BRLMs and at the terminals of the members of the Syndicate and by intimation to Designated Intermediaries and the Sponsor Bank, as applicable.

This Issue is being made through the Book Building Process, in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 229 of the SEBI ICDR Regulations and in compliance with Regulation 253 of the SEBI ICDR Regulations wherein not more than 50.00% of the Net Issue shall be available for allocation on a proportionate basis to Qualified Institutional Buyers ("QIBs") (the "QIB Portion"), provided that our Company in consultation with the BRLMs may allocate up to 60.00% of the QIB Portion to Anchor Investors on a discretionary basis ("Anchor Investor Portion"). One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from the domestic Mutual Funds at or above the Anchor Investor Allocation Price in accordance with the SEBI ICDR Regulations. In the event of under-subscription or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the QIB Portion (other than the Anchor Investor Portion) ("Net QIB Portion"). Further, 5.00% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5.00% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net QIB Portion for proportionate allocation to QIBs. Further, not less than 15.00% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Investors and not less than 35.00% of the Net Issue shall be available for allocation to Retail Individual Investors in accordance with the SEBI ICDR Regulations, subject to valid Bids being received from them at or above the Issue Price. All Potential Bidders, other than Anchor Investors, are required to participate in the Issue by mandatorily utilising the Application Supported by Blocked Amount ("ASBA") process by providing details of their respective ASBA Account (as defined hereinafter) in which the corresponding Bid Amounts will be blocked by the Self Certified Syndicate Banks ("SCSBs") or under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor Investors are not permitted to participate in the Issue through the ASBA process. For details, please refer to the chapter titled "Issue Procedure" on page 241 of this Red Herring Prospectus.

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first Public Issue of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is ₹10/- each. The Issue Price, Floor Price or the Price Band should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding active and/or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing

## GENERAL RISKS

Investment in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of this Red Herring Prospectus. Specific attention of the investors is invited to chapter titled "Risk Factors" beginning on Page No. 23 of this Red Herring Prospectus.

### ISSUER'S ABSOLUTE RESPONSIBILITY

Our company, having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to the Company and the Issue, which is material in the context of the Issue, that the information contained in this Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

## LISTING

The Equity Shares issued through the Red Herring Prospectus are proposed to be listed on NSE EMERGE. In terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time, our Company has received in-principle approval letter dated December 30, 2022 from National Stock Exchange of India Limited ("NSE") for using its name in this Issue document for listing our shares on the SME Platform of NSE. For the purpose of this Issue, the designated Stock Exchange will be National Stock Exchange of India Limited

BOOK RUNNING LEAD MANAGER TO THE ISSUE REGISTRAR TO THE ISSUE

DOUR KUNNING	LEAD MANAGER TO I
BEELI	///E

BEELINE CAPITAL ADVISORS PRIVATE LIMITED

SEBI Registration Number: INM000012917

Address: 807, Phoenix, Opp. Girish Cold Drinks, Near Vijay Cross Roads, Navrangpura,

Ahmedabad -380009, Gujarat. **Telephone Number: 079 4840 5357** Email Id: mb@beelinemb.com

Investors Grievance Id: ig@beelinemb.com

Website: www.beelinemb.com Contact Person: Mr. Nikhil Shah CIN: U67190GJ2020PTC114322

SKYLINE FINANCIAL SERVICES PRIVATE LIMITED SEBI Registration Number: INR000003241

Address: D-153A, 1st Floor, Okhla Industrial Area Phase-I, New Delhi - 110020, India. Tel. Number: 011-40450193-197

Fax- 011-26812683

Email Id: compliences@skylinerta.com

Investors Grievance Id: grievances@skylinerta.com

Website: www.skylinerta.com Contact Person: Mr. Rati Gupta CIN: U74899DL1995PTC071324

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BID/ISSU	JE PKO	GKAM.	WIL

BID/ISSUE PROGRAMME	
ANCHOR INVESTOR BIDDING DATE	WEDNESDAY, MARCH 01, 2023*
BID/ISSUE OPENS ON	THURSDAY, MARCH 02, 2023
BID/ISSUE CLOSES ON	MONDAY, MARCH 06, 2023

\*Our Company in consultation with the BRLM may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Investor Bidding Date shall be one Working Day prior to the Bid/Issue Opening Date.

## TABLE OF CONTENTS

SECTION	CONTENTS	PAGE NO.
I	GENERAL	2107
	DEFINITIONS AND ABBREVIATIONS	1
	CERTAIN CONVENTIONS;PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET	14
	DATA	14
	FORWARD LOOKING STATEMENTS	16
II	OFFER DOCUMENT SUMMARY	18
III	RISK FACTORS	23
IV	INTRODUCTION	
	THE ISSUE	43
	SUMMARY OF FINANCIAL INFORMATION	45
V	GENERAL INFORMATION	51
VI	CAPITAL STRUCTURE	62
VII	PARTICULARS OF THE ISSUE	70
	OBJECTS OF THE ISSUE	78
	BASIS FOR ISSUE PRICE	83
*****	STATEMENT OF POSSIBLE TAX BENEFITS	86
VIII	ABOUT THE COMPANY	00
	INDUSTRY OVERVIEW	90
	BUSINESS OVERVIEW	100
	KEY REGULATIONS AND POLICIES	114
	HISTORY AND CORPORATE STRUCTURE	121
	OUR MANAGEMENT OUR PROMOTERS AND PROMOTER GROUP	125 137
	DIVIDEND POLICY	141
IX	FINANCIAL INFORMATION OF OUR COMPANY	141
IX	RESTATED FINANCIAL STATEMENTS	142
	OTHER FINANCIAL INFORMATION	198
	MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITIONS & RESULTS OF OPERATIONS	200
	CAPITALISATION STATEMENT	209
X	LEGAL AND OTHER INFORMATION	
	OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS	210
	GOVERNMENT AND OTHER APPROVALS	216
XI	INFORMATION WITH RESPECT TO GROUP COMPANIES	220
XII	OTHER REGULATORY AND STATUTORY DISCLOSURES	222
XIII	ISSUE RELATED INFORMATION	
	TERMS OF THE ISSUE	232
	ISSUE STRUCTURE	238
	ISSUE PROCEDURE	241
	RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES	268
XIV	DESCRIPTION OF EQUITY SHARES AND TERMS OF THE ARTICLES OF ASSOCIATION	270
XV	OTHER INFORMATION	
	MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION	298
	DECLARATION	299



## **SECTION I – GENERAL**

## **DEFINITIONS AND ABBREVIATIONS**

This Red Herring Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meaning as provided below. References to any legislation, act, regulation, rule, guideline or policy shall be to such legislation, act, regulation, rule, guideline or policy, as amended, supplemented or re-enacted from time to time.

The words and expressions used in this Red Herring Prospectus but not defined herein, shall have, to the extent applicable, the meaning ascribed to such terms under the Companies Act, the SEBI ICDR Regulations, the SCRA, the Depositories Act or the rules and regulations made there under. Notwithstanding the foregoing, terms used in of the sections "Industry Overview", "Key Regulations and Policies", "Statement of Possible Tax Benefits", "Restated Financial Statements", "Basis for Issue Price", "History and Corporate Structure", "Other Regulatory and Statutory Disclosures", "Outstanding Litigations and Material Developments" and "Description of Equity Shares and Terms of the Articles of Association" on pages 90, 114, 86, 142, 83, 121, 222, 210 and 270, respectively, shall have the meaning ascribed to such terms in such sections.

#### **General Terms**

Term	Description
"VertexPlus", "the Company",	Vertexplus Technologies Limited, a company incorporated in India under the Companies
"our Company" and Vertexplus	Act 1956 having its Registered office at B-19, Ground Floor, 10-B Scheme, Gopalpura
Technologies Limited	Road, Jaipur -302018, Rajasthan, India.
"we", "us" and "our"	Unless the context otherwise indicates or implies, refers to our Company
"you", "your" or "yours"	Prospective investors in this Issue

## Company related terms

Term	Description
AOA / Articles / Articles of	Articles of Association of Vertexplus Technologies Limited as amended from time to
Association	time.
Audit Committee	The Committee of the Board of Directors constituted as the Company's Audit Committee
	in accordance with Section 177 of the Companies Act, 2013 as amended.
Auditors/ Statutory Auditors/ Peer	The Auditors of Vertexplus Technologies Limited being M/s A Y & Co., Chartered
Review Auditor	Accountant.
Bankers to the Company	Kotak Mahindra Bank Limited and HDFC Bank Limited
Board of Directors / the Board /	The Board of Directors of our Company, including all duly constituted Committees
our Board	thereof. For further details of our Directors, please refer to section titled "Our
	Management" beginning on page 125 of this Red Herring Prospectus.
Chairman/ Chairperson	The Chairman/ Chairperson of Board of Directors of our Company being Mr Sandeep
	Kumar Pahariya
CIN	Corporate Identification Number of our Company i.e. U72200RJ2010PLC033131
Chief Financial Officer/CFO	The Chief Financial Officer of our Company being Mrs. Sonakshi Jain
Companies Act / Act	The Companies Act, 2013 and amendments thereto. The Companies Act, 1956, to the
	extent of such of the provisions that are in force.
Company Secretary and	The Company Secretary and Compliance Officer of our Company being Mrs. Akshita
Compliance Officer	Goyal
DIN	Directors Identification Number.
Director(s) / our Directors	The Director(s) of our Company, unless otherwise specified.
Equity Shares	Equity Shares of the Company of Face Value of Rs.10/- each unless otherwise specified
F '- 01 1 11	in the context thereof.
Equity Shareholders	Persons/ Entities holding Equity Shares of Our Company.
Executive Directors	Executive Directors are the Managing Director & Whole Time Directors of our Company.
Group Companies	Companies with which there were related party transactions as disclosed in the Restated
	Financial Statements as covered under the applicable accounting standards, and also other
	companies as considered material by our Board of the issuer as disclosed in "Information
To London Division	with Respect to Group Companies" on page 220 of this Red Herring Prospectus.
Independent Director	A non-executive & Independent Director as per the Companies Act, 2013 and the Listing
IGDI	Regulations.
ISIN	International Securities Identification Number. In this case being INE0NLB01018



Var Managament Dania - 1/1/1/1D	Var Management Descended of our Company in terms of the CEDI Description of the
Key Management Personnel/ KMP	Key Management Personnel of our Company in terms of the SEBI Regulations and the
	Companies Act, 2013. For details, see section entitled "Our Management" on page 125 of
Matariality Policy	this Red Herring Prospectus.
Materiality Policy	The policy on identification of group companies, material creditors and material litigation,
	adopted by our Board on September 20, 2022, in accordance with the requirements of the
MD on Managing Director	SEBI (ICDR) Regulations, 2018.
MD or Managing Director	The Managing Director of our Company being Mr. Sandeep Kumar Pahariya.
MOA / Memorandum / Memorandum of Association	Memorandum of Association of Vertexplus Technologies Limited as amended from time
Non-Residents	to time.
	A person resident outside India, as defined under FEMA Regulations, 2000
Nomination and Remuneration	The nomination and remuneration committee of our Board constituted in accordance with
Committee	the Companies Act, 2013.
Non-Executive Director	A Director not being an Executive Director or an Independent Director
NRIs / Non-Resident Indians	A person resident outside India, as defined under FEMA Regulation and who is a citizen
	of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or
	Issue of Security by a Person Resident Outside India) Regulations, 2000.
Person or Persons	Any individual, sole proprietorship, unincorporated association, unincorporated
	organization, body corporate, corporation, company, partnership, limited liability
	company, joint venture, or trust or any other entity or organization validly constituted
	and/or incorporated in the jurisdiction in which it exists and operates, as the context
	requires.
Promoter(s)	Shall mean promoter of our Company i.e., Mr. Sandeep Kumar Pahariya and Mrs. Niru
	Pahariya.
	For further details, please refer to section titled "Our Promoter and Promoter Group"
	beginning on page 137 of this Red Herring Prospectus.
Promoter Group	Includes such Persons and entities constituting our promoter group covered under
	Regulation 2(1)(pp) of the SEBI (ICDR) Regulations as enlisted in the section titled "Our
D 1 000	Promoter and Promoter Group" beginning on page 137 of this Red Herring Prospectus.
Registered Office	B-19, Ground Floor, 10-B Scheme, Gopalpura Road, Jaipur -302018, Rajasthan, India
Restated Financial Information	The restated audited financial information of the Company, which comprises of the
	restated consolidated audited balance sheet, the restated consolidated audited profit and
	loss information and restated consolidated audited cash flow information for the period
	ended September 30, 2022 and for the years ended March 31, 2022, 2021 and 2020
	together with the annexure and notes thereto and restated standalone audited balance sheet,
	the restated standalone audited profit and loss information and restated standalone audited
	cash flow information for the period ended September 30, 2022 and for the years ended
PoC/Posistron of Communication	March 31, 2022, 2021 and 2020 together with the annexure and notes thereto
RoC/ Registrar of Companies	Registrar of Companies, Jaipur.
Shareholders Stock Evolution	Shareholders of our Company  Unless the context requires at herevies, refers to National Steel Evaluate of India Limited
Stock Exchange  Stolkaholders  Relationship	Unless the context requires otherwise, refers to, National Stock Exchange of India Limited
Stakeholders Relationship	The Stakeholder's Relationship Committee of our Board constituted in accordance with
Committee Subscriber to MOA/Initial	section 178(5) of the Companies Act, 2013.
	Initial Subscriber to MOA & AOA being Mr. Sandeep Kumar Pahariya and Mrs. Niru
Promoters	Pahariya.  Subsidiary of our Company as on date being Vertexplus Technologies PTE Ltd. (A
Subsidiary	Company incorporated in Singapore)
	Company incorporated in singapore)

## ISSUE RELATED TERMS

Terms	Description
Abridged Prospectus	Abridged prospectus means a memorandum containing such salient features of prospectus as may be specified by the SEBI in this behalf
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an bidder as proof of registration of the bid.
Allotment/Allot/Allotted	Unless the context otherwise requires, allotment of Equity Shares offered pursuant to the Fresh Issue to successful Bidders.
Allotment Advice	Note or advice or intimation of Allotment sent to the Bidders who have been allotted Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchanges



Terms	Description
Allottee (s)	The successful bidder to whom the Equity Shares are being / have been issued.
Anchor Investor	A Qualified Institutional Buyer, applying under the Anchor Investor Portion in accordance with the requirements specified in the SEBI ICDR Regulations and the Red Herring Prospectus and who has Bid for an amount of at least ₹ 200 Lakhs.
Anchor Investor Allocation Price	The price at which Equity Shares will be allocated to the Anchor Investors in terms of the Red Herring Prospectus and the Prospectus, which will be decided by our Company in consultation with the Book Running Lead Manager during the Anchor Investor Bid/Issue Period.
Anchor Investor Application Form	The application form used by an Anchor Investor to make a Bid in the Anchor Investor Portion and which will be considered as an application for Allotment in terms of the Red Herring Prospectus and the Prospectus.
Anchor Investor Bid/Issue Period or Anchor Investor Bidding Date	The date one Working Day prior to the Bid/Issue Opening Date, on which Bids by Anchor Investors shall be submitted, prior to and after which the Book Running Lead Manager will not accept any Bids from Anchor Investors, and allocation to the Anchor Investors shall be completed
Anchor Investor Issue Price	The final price at which the Equity Shares will be Allotted to the Anchor Investors in terms of the Red Herring Prospectus and the Prospectus, which price will be equal to or higher than the Issue Price but not higher than the Cap Price.
	The Anchor Investor Issue Price will be decided by our Company in consultation with the Book Running Lead Manager
Anchor Investor Pay-in Date	With respect to Anchor Investor(s), it shall be the Anchor Investor Bidding Date, and in the event the Anchor Investor Allocation Price is lower than the Issue Price, not later than two Working Days after the Bid/ Issue Closing Date
Anchor Investor Portion	Up to 60% of the QIB Portion which may be allocated by our Company, in consultation with the Book Running Lead Manager, to the Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations.  One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price, in accordance with the SEBI ICDR Regulations
ASBA Account	A bank account linked with or without UPI ID, maintained with an SCSB and specified in the ASBA Form submitted by the bidders for blocking the bid Amount mentioned in the ASBA Form.
ASBA Bidders	Any prospective investor who makes a bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form including through UPI mode (as applicable).
ASBA Form	A bid cum application form, whether physical or electronic, used by ASBA bidders, which will be considered as the bid for Allotment in terms of the Red Herring Prospectus.
Bankers to the Issue	Banks which are clearing members and registered with SEBI as Bankers to an Issue and with whom the Public Issue Account will be opened, in this case being HDFC Bank Limited
Banker to the Issue Agreement	Agreement dated February 01, 2023 entered into amongst the Company, Book Running Lead Manager, the Registrar and the Banker of the Issue.
Basis of Allotment	The basis on which the Equity Shares will be Allotted, described in "Issue Procedure" on page 241 of this Red Herring Prospectus.
Bid	An indication to make an Issue during the Bid/ Issue Period by an ASBA Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Bidding Date by an Anchor Investor pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations and in terms of the Red Herring Prospectus and the relevant Bid cum Application Form. The term "Bidding" shall be construed accordingly.
Bid Lot	[●] Equity Shares and in multiples of [●] Equity Shares thereafter
Bid/Issue Closing Date	Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries will not accept any Bids, being Monday, March 06, 2023, which shall be published in all English editions of Financial Express (a widely circulated English national daily newspaper), all Hindi editions of Jansatta (a widely circulated



Т	Description
Terms	Description  Windingsties delta assessment and Province Postedies (Windingsthe assistant)
	Hindi national daily newspaper) and Business Remedies (Hindi being the regional
	language of Jaipur, where our Registered Office is located).
	Our Company, in consultation with the BRLM, may, consider closing the Bid/Issue
	Period for QIBs one Working Day prior to the Bid/ Issue Closing Date in accordance
	with the SEBI ICDR Regulations. In case of any revision, the extended Bid/ Issue Closing
	Date shall be widely disseminated by notification to the Stock Exchanges, and also be
	notified on the websites of the BRLM and at the terminals of the Syndicate Members, if
	any and communicated to the Designated Intermediaries and the Sponsor Bank, which
	shall also be notified in an advertisement in same newspapers in which the Bid/ Issue
	Opening Date was published, as required under the SEBI ICDR Regulations
Bid/Issue Opening Date	Except in relation to any Bids received from the Anchor Investors, the date on which the
Did/Issue Opening Date	Designated Intermediaries shall start accepting Bids, being Thursday, March 02, 2023,
	which shall be published in all English editions of Financial Express (a widely circulated
	English national daily newspaper), all Hindi editions of Jansatta (a widely circulated
	Hindi national daily newspaper) and Business Remedies (Hindi being the regional
	language of Jaipur, where our Registered Office is located).
Bid/ Issue Period	Except in relation to Anchor Investors, the period between the Bid/ Issue Opening Date
	and the Bid/ Issue Closing Date, inclusive of both days, during which prospective Bidders
	can submit their Bids, including any revisions thereof in accordance with the SEBI ICDR
	Regulations and the terms of the Red Herring Prospectus. Provided, however, that the
	Bidding shall be kept open for a minimum of three Working Days for all categories of
	Bidders, other than Anchor Investors.
	Our Company, in consultation with the Book Running Lead Manager may consider
	closing the Bid/Issue Period for the QIB Portion One Working Day prior to the Bid/Issue
	Closing Date which shall also be notified in an advertisement in same newspapers in
	which the Bid/Issue Opening Date was published, in accordance with the SEBI ICDR
	Regulations.
	Regulations.
	In access of forms majoure, honling strike or similar sireumstances, our Commony may in
	In cases of force majeure, banking strike or similar circumstances, our Company may, in
	consultation with the BRLM, for reasons to be recorded in writing, extend the Bid / Issue
	Period for a minimum of three Working Days, subject to the Bid/ Issue Period not
	exceeding 10 Working Days
Bidder/ Investor	Any prospective investor who makes a bid for Equity Shares in terms of this Red Herring
	Prospectus.
Bidding Centres	Centres at which the Designated Intermediaries shall accept the Bid cum Application
	Forms i.e. Designated SCSB Branch for SCSBs, Specified Locations for members of the
	Syndicate, Broker Centres for Registered Brokers, Designated RTA Locations for RTAs
	and Designated CDP Locations for CDPs.
Bid Amount	The amount at which the bidder makes an bid for the Equity Shares of our Company in
	terms of Red Herring Prospectus.
Bid cum Application Form	The form in terms of which the bidder shall make a bid, including ASBA Form, and
210 cam rippirounon r orm	which shall be considered as the bid for the Allotment pursuant to the terms of this Red
	Herring Prospectus.
Book Building Process	Book building process, as provided in Part A of Schedule XIII of the SEBI ICDR
BOOK Building Flocess	
DDIM / Deal D 1 T 1	Regulations, in terms of which the Issue is being made
BRLM / Book Running Lead	Book Running Lead Manager to the Issue, in this case being Beeline Capital Advisors
Manager	Private Limited, SEBI Registered Category I Merchant Banker.
	Broker centres notified by the Stock Exchanges where investors can submit the Bid cum
Broker Centres	Application Forms to a Registered Broker. The details of such Broker Centres, along with
Disker Centres	the names and contact details of the Registered Brokers are available on the websites of
	the Stock Exchange.
BSE	BSE Limited
Business Day	Monday to Friday (except public holidays).
CAN or Confirmation of Allocation	The Note or advice or intimation sent to each successful bidder indicating the Equity
Note	which will be allotted, after approval of Basis of Allotment by the designated Stock
	Exchange.
	Entermingo.



Terms	Description	
Cap Price	The higher end of the Price Band, subject to any revisions thereto, above which the Issue	
Сартнес	Price and the Anchor Investor Issue Price will not be finalised and above which no Bids	
	will be accepted	
Client Id	Client Identification Number maintained with one of the Depositories in relation to demat account	
Collecting Depository Participants	A depository participant as defined under the Depositories Act, 1996, registered with	
or CDPs	SEBI and who is eligible to procure bids at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI	
Controlling Branches of the SCSBs	Such branches of the SCSBs which coordinate with the BRLM, the Registrar to the Issue and the Stock Exchange.	
Demographic Details	The demographic details of the bidders such as their Address, PAN, name of the bidder father/husband, investor status, occupation and Bank Account details.	
Depository / Depositories	A depository registered with SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996 as amended from time to time, being NSDL and CDSL.	
Designated Date	On the Designated Date, the amounts blocked by SCSBs are transferred from the ASBA Accounts to the Public Issue Account and/ or unblocked in terms of this Red Herring	
Designated SCSB Branches	Prospectus.  Such branches of the SCSBs which shall collect the ASBA Bid cum Application Form from the ASBA bidder and a list of which is available on the website of SEBI at <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/</a> Recognized-Intermediaries or at such other website as may be prescribed by SEBI from time to time	
Designated CDP Locations	Such locations of the CDPs where bidder can submit the Bid cum Application Forms to Collecting Depository Participants.	
	The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Bid cum Application Forms are available on the websites of the Stock Exchange i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>	
Designated RTA Locations	Such locations of the RTAs where bidder can submit the Bid cum Application Forms to RTAs. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept Bid cum Application Forms are available on the websites of the Stock Exchange i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>	
Designated	An SCSB's with whom the bank account to be blocked, is maintained, a syndicate	
Intermediaries/Collecting Agent	member (or sub-syndicate member), a Stock Broker registered with recognized Stock Exchange, a Depositary Participant, a registrar to an Issue and share transfer agent (RTA) (whose names is mentioned on website of the stock exchange as eligible for this activity)	
Designated Market Maker	Prabhat Financial Services Limited will act as the Market Maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI ICDR Regulations.	
Designated Stock Exchange	National Stock Exchange of India Limited (SME Platform) ("NSE EMERGE")	
DP	Depository Participant	
DP ID	Depository Participant's Identity Number	
Draft Red Herring Prospectus	Draft Red Herring prospectus dated September 29, 2022 issued in accordance with Section 23, 26 and 32 of the Companies Act, 2013 and SEBI ICDR Regulation.	
Eligible NRI	A Non-Resident Indian in a jurisdiction outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom this Red Herring Prospectus will constitute an invitation to subscribe for the Equity Shares.	
Emerge Platform of NSE	The Emerge Platform of NSE for Listing of Equity Shares offered under Chapter IX of SEBI (ICDR) Regulations which was approved by SEBI as an NSE Emerge on October 14, 2011.	
Equity Shares	Equity Shares of our Company of face value Rs. 10.00 each	
Electronic Transfer of Funds	Refunds through ECS, NEFT, Direct Credit or RTGS as applicable.	
Eligible QFIs	QFIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Prospectus constitutes an invitation to purchase the Equity Shares Issued thereby and who have opened demat accounts with SEBI registered qualified depositary participants.	



Terms	Description	
Eligible NRI(s)	An NRI(s) from such a jurisdiction outside India where it is not unlawful to make an	
Eligible INKI(S)	Offer or invitation under this Issue and in relation to whom the Bid cum Application	
	Form and the Prospectus will constitute an invitation to purchase the equity shares.	
Escrow Account	Accounts opened with the Banker to the Issue	
FII / Foreign Institutional Investors	Foreign Institutional Investor (as defined under SEBI (Foreign Institutional Investors)	
1 11 / Poteign institutional investors	Regulations, 1995, as amended) registered with SEBI under applicable laws in India.	
First/ Sole bidder	The bidder whose name appears first in the Bid cum Application Form or Revision Form.	
Floor Price	The lower end of the Price Band, subject to any revision(s) thereto, not being less than	
Floor Flice	the face value of Equity Shares, at or above which the Issue Price and the Anchor Investor	
	Issue Price will be finalised and below which no Bids will be accepted	
Foreign Venture Capital Investors		
1 oreign venture capital investors	Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture Capital Investor) Regulations, 2000.	
FPI / Foreign Portfolio	A Foreign Portfolio Investor who has been registered pursuant to the of Securities And	
Investor	Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, provided that	
nivestoi	any FII or QFI who holds a valid certificate of registration shall be deemed to be a foreign	
	portfolio investor till the expiry of the block of three years for which fees have been paid	
	as per the SEBI (Foreign Institutional Investors) Regulations, 1995, as amended	
Fresh Issue	The Fresh Issue of up to 14,79,600 Equity Shares aggregating up to ₹[•] Lakhs.	
Fugitive Economic Offender	An individual who is declared a fugitive economic offender under Section 12 of the	
r agrave Economic Oriender	Fugitive Economic Offenders Act, 2018	
General Information Document	The General Information Document for investing in public issues prepared and issued in	
(GID)	accordance with the circulars (CIR/CFD/DIL/12/2013) dated October 23, 2013, notified	
(GID)	by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated	
	November 10, 2015 and (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016	
	and circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018 notified	
	by SEBI.	
GIR Number	General Index Registry Number.	
IPO/ Issue / Issue Size/ Public Issue	Initial Public Offering	
Issue/ Issue Size/ Initial Public	<u> </u>	
Offer/ Initial Public Offer/ Initial	each, aggregating up to ₹[•] Lakhs.	
Public Offering/ IPO	each, aggregating up to tell bands.	
Issue Proceeds	Proceeds to be raised by our Company through this Fresh Issue, for further details please	
	refer chapter titled "Objects of the Issue" page 78 of this Red Herring Prospectus	
Issue Price	The Price at which the Equity Shares are being issued/offered by our Company under this	
	Red Herring Prospectus being Rs. [●] per equity share.	
Listing Agreement	The Equity Listing Agreement to be signed between our Company and the National Stock	
	Exchange of India Limited.	
Market Making Agreement	The Market Making Agreement dated February 01, 2023 between our Company, Book	
	Running Lead Manager and Market Maker.	
Market Maker	Prabhat Financial Services Limited	
Market Maker Reservation Portion	The reserved portion of upto 74,400 Equity Shares of Rs. 10 each at an Issue price of Rs.	
2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2	[•] each aggregating to Rs. [•] Lakhs to be subscribed by Market Maker in this Issue.	
MOU/Memorandum of	Memorandum of Understanding dated August 25, 2022 amongst our Company and the	
Understanding 01	BRLM, pursuant to which certain arrangements are agreed to in relation to the Issue	
<u> </u>		
Mutual Funds	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996,	
Net Income	as amended from time to time  The Levy and this the Market Malace Recognition Restricts of texts 14.05.200 Facility.	
Net Issue	The Issue excluding the Market Maker Reservation Portion of upto 14,05,200 Equity	
	Shares of Face Value of ₹ 10.00 each fully paid for cash at a price of ₹ [•] Equity Share	
Not Draggeds	aggregating ₹ [•] Lakhs by our Company.	
Net Proceeds	The proceeds from the Issue less the Issue related expenses applicable to the Fresh Issue.	
Net QIB Portion	The portion of the QIB Portion less the number of Equity Shares Allocated to the Anchor	
	Investors.	
Non-Institutional Investors / bidder	Investors other than Retail Individual Investors, NRIs and QIBs who apply for the Equity	
	Shares of a value of more than $\angle 2,00,000$ /-	
Non-Resident	A person resident outside India, as defined under FEMA Act, 1999 and includes Eligible	
	NRIs, Eligible QFIs, FIIs registered with SEBI and FVCIs registered with SEBI	
NSEL/NSE	National Stock Exchange of India Limited	
L		



Shares Issued und Overseas Corporate Body/ OCB Overseas Corpor	n of NSE, approved by SEBI as an SME Exchange for listing of equity	
shares Issued und Overseas Corporate Body/ OCB Overseas Corpor		
Overseas Corporate Body/ OCB Overseas Corpor	shares Issued under Chapter IX of the SEBI ICDR Regulations.	
	ate Body means and includes an entity defined in clause (xi) of	
Pagulation 2 of the	ne Foreign Exchange Management (Withdrawal of General Permission	
	orate Bodies (OCB's) Regulations 2003 and which was in existence on	
	commencement of these Regulations and immediately prior to such	
	was eligible to undertake transactions pursuant to the general permission	
	Regulations. OCBs are not allowed to invest in this Issue.	
	nencing on the Bid/Issue Opening date and extended till the closure of	
the Anchor Invest		
•	NECS, NEFT or Direct Credit, as applicable	
of funds		
Person/Persons Any individual,	sole proprietorship, unincorporated association, unincorporated	
organization, boo	dy corporate, corporation, company, partnership, limited liability	
company, joint ve	enture, or trust or any other entity or organization validly constituted	
and/or incorporat	ed in the jurisdiction in which it exists and operates, as the context	
requires.	·	
	minimum price (Floor Price) of Rs. [•] and the maximum price (Cap	
	and includes revisions thereof. The Price Band will be decided by our	
	nsultation with the BRLM and advertised in two national daily	
	each in English and in Hindi) with wide circulation and one daily	
	per with wide circulation at least two working days prior to the Bid /	
Issue Opening Da		
	be filed with the RoC in accordance with the Companies Act, 2013,	
	DR Regulations containing, inter alia, the Issue Price that is determined	
	e Book Building Process, the size of the Issue and certain other	
	ading any addenda or corrigenda thereto.	
	with the Bankers to the Issue to receive monies from the SCSBs from	
	of the ASBA bidder, on the Designated Date.	
	entered into by our Company, the Registrar to the Issue, the Book	
	anager, and the Public Issue Bank/Banker to the Issue for collection of	
the Application A		
	estors other than SEBI registered FIIs or sub-accounts or SEBI	
	who meet 'know your client' requirements prescribed by SEBI.	
	Venture Capital Fund and Foreign Venture Capital Investor registered	
QIBs with the SEBI, a f	foreign institutional investor and sub-account (other than a sub-account	
which is a foreig	n corporate or foreign individual), registered with the SEBI; a public	
financial institution	on as defined in Section 2(72) of the Companies Act, 2013; a scheduled	
commercial bank	; a multilateral and bilateral development financial institution; a state	
industrial develop	oment corporation; an insurance company registered with the Insurance	
Regulatory and D	Development Authority; a provident fund with minimum corpus of Rs.	
	pension fund with minimum corpus of Rs 25.00 Crore; National	
I	set up by resolution No. F. No. 2/3/2005 – DDII dated November 23,	
	ernment of India published in the Gazette of India, insurance funds set	
	by army, navy or air force of the Union of India and insurance funds set	
	by the Department of Posts, India.	
	Prospectus to be issued in accordance with Section 32 of the Companies	
	ne provisions of the SEBI ICDR Regulations, which will not have	
	ars of the price at which the Equity Shares will be Issued and the size	
	ding any addenda or corrigenda thereto	
	ich monies to be refunded to the Applicants shall be transferred from	
	**	
	Account in case listing of the Equity Shares does not occur.	
	/ are clearing member(s) and registered with the SEBI as Bankers to the	
	e Refund Accounts will be opened in case listing of the Equity Shares	
I =	this case being HDHC' Rank Limited	
does not occur, in		
	ssue being Skyline Financial Services Private Limited.	



Terms	Description	
Registrar Agreement	The agreement dated August 25, 2022 entered into between our Company, and the	
	Registrar to the Issue in relation to the responsibilities and obligations of the Registrar to	
	the Issue pertaining to the Issue.	
Regulations	SEBI (Issue of Capital and Disclosure Requirement) Regulations, 2018 as amended from	
Datail Individual Investors	time to time.	
Retail Individual Investors	Individual investors (including HUFs, in the name of Karta and Eligible NRIs) who apply for the Equity Shares of a value of not more than Rs. 2,00,000.	
Registered Broker	Individuals or companies registered with SEBI as "Trading Members" (except Syndicate/	
Registered Broker	Sub-Syndicate Members) who hold valid membership of either BSE or NSE having right	
	to trade in stocks listed on Stock Exchanges ,through which investors can buy or sell	
	securities listed on stock exchanges, a list of which is available on	
	http://www.nseindia.com/membership/content/cat_of_mem.htm	
Reserved Category/ Categories	Categories of persons eligible for making bid under reservation portion.	
Reservation Portion	The portion of the Issue reserved for category of eligible bidders as provided under the	
B :: B	SEBI (ICDR) Regulations, 2018	
Revision Form	The form used by the bidders to modify the quantity of Equity Shares or the bid Amount in any of their Bid cum. Application Forms or any provision Forms (a)	
Self-Certified Syndicate Bank(s) /	in any of their Bid cum Application Forms or any previous Revision Form(s)  Banks which are registered with SEBI under the Securities and Exchange Board of India	
SCSB(s)	(Bankers to an Issue) Regulations, 1994 and offer services of ASBA, including blocking	
SCSB(s)	of bank account, a list of which is available <a href="http://www.sebi.gov.in/pmd/scsb.pdf">http://www.sebi.gov.in/pmd/scsb.pdf</a>	
SME Exchange	SME Platform of the NSE i.e. NSE EMERGE	
Sponsor Bank	Shall mean a Banker to the Issue registered with SEBI which is appointed by the issuer	
	to act as a conduit between the Stock Exchanges and National Payments Corporation of	
	India in order to push the mandate collect requests and/or payment instructions of the	
	retail investors into the UPI.	
Sub- Account	Sub- accounts registered with SEBI under the Securities and Exchange Board of India	
	(Foreign Institutional Investor) Regulations, 1995, other than sub-accounts which are foreign corporate or foreign individuals.	
Transaction Registration Slip/ TRS	The slip or document issued by a member of the Syndicate or an SCSB (only on demand),	
Transaction Registration Ship/ TRS	as the case may be, to the bidders, as proof of registration of the bid.	
Underwriters	The BRLM who has underwritten this Issue pursuant to the provisions of the SEBI	
	(ICDR) Regulations and the Securities and Exchange Board of India (Underwriters)	
	Regulations, 1993, as amended from time to time.	
Underwriting Agreement	The Agreement dated February 01, 2023 entered between the Underwriters, BRLM and	
TI C ID (ID)	our Company.	
Unified Payments Interface (UPI)	UPI is an instant payment system developed by the NPCI. It enables merging several banking features, seamless fund routing & merchant payments into one hood. UPI allows	
	instant transfer of money between any two person's bank accounts using a payment	
	address which uniquely identifies a person's bank Account.	
UPI ID	ID created on Unified Payment Interface (UPI) for single-window mobile payment	
	system developed by the National Payments Corporation of India (NPCI)	
UPI Mandate Request	A request (intimating the RII by way of a notification on the UPI bid and by way of a	
	SMS directing the RII to such UPI bid) to the RII initiated by the Sponsor Bank to	
	authorise blocking of funds on the UPI bid equivalent to bid Amount and subsequent	
UPI mechanism	debit of funds in case of Allotment	
UPI mechanism	The bidding mechanism that may be used by an RII to make an bid in the Issue in accordance with SEBI circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November	
	1, 2018	
UPI PIN	Password to authenticate UPI transaction	
U.S. Securities Act	U.S. Securities Act of 1933, as amended	
Venture Capital Fund	Foreign Venture Capital Funds (as defined under the Securities and Exchange Board of	
	India (Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable	
	laws in India.	
Wilful Defaulter	As defined under Regulation 2(1)(III) of SEBI (ICDR) Regulations, 2018 which means a	
	person or an issuer who or which is categorized as a wilful defaulter by any bank or	
	financial institution (as defined under the Companies Act, 2013) or consortium thereof,	
	in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India.	
Ĺ	Reserve Dank Of India.	



Terms	Description	
Working Day	In accordance with Regulation 2(1)(mmm) of SEBI ICDR Regulation, working da means all days on which commercial banks in the city as specified in the Red Herrin Prospectus are open for business:-  1. However, in respect of announcement of price band and Issue Period, working da shall mean all days, excluding Saturday, Sundays and Public holidays, on which	
	<ul> <li>commercial banks in the city as notified in this Prospectus are open for business.</li> <li>In respect to the time period between the Issue closing date and the listing of the specified securities on the stock exchange, working day shall mean all trading days of the Stock Exchanges, excluding Sundays and bank holiday in accordance with circular issued by SEBI.</li> </ul>	

## COMPANY AND INDUSTRY RELATED TERMS

## **Technical and Industry Related Terms**

Term	Full Form	
ADM	Application Development and Management	
AI	Artificial Intelligence	
API	Application Programming Interface	
APP	Application	
AR	Augmented Reality	
BI	Business Intelligence	
BPA	Business Process Automation	
BPM	Business Process Management	
BPO	Business Process Outsourcing	
CBT	Computer Based Tools (CD Based Learning Tools)	
CRM	Customer Relationship Management	
DL	Deep Learning	
EPM	Enterprise Project Management	
ERP	Enterprise Resource Planning	
ETL	Extract, Transform and Load	
FMC	Fixed-mobile Convergence	
HR	Human Resource	
HTML	Hypertext Markup Language	
IDX/MLS	Internet Data Exchange / Multi Listing Services	
IOT	Internet of things	
iOS	iPhone Operating System	
ISO/IEC	International Organisation for Standardization/ International Electrotechnical Commission	
IT	Information Technology	
ITES	IT enabled Services	
JS	JavaScript (a coding language)	
KYC	Know Your Client	
MDM	Mobile Development Management	
ML	Machine Learning	
MSF	Microsoft Solutions Framework	
NOC	Network Operations Centers	
PHP	Hypertext Pre-processor	
QA	Quality Assurance	
R&D	Research & Development	
SLA	Service Level Agreement	
UI	User Interface	
UX	User Experience	
VR	Virtual Reality	
Wi-Fi	Wireless Fidelity	



## **ABBREVIATIONS**

Abbreviation	Full Form	
AS / Accounting Standard	Accounting Standards as issued by the Institute of Chartered Accountants of India	
A/c	Account	
ACS	Associate Company Secretary	
AGM	Annual General Meeting	
ASBA	Applications Supported by Blocked Amount	
Amt	Amount	
AIF	Alternative Investment Funds registered under the Securities and Exchange Board of India	
	(Alternative Investment Funds) Regulations, 2012, as amended.	
AY	Assessment Year	
AOA	Articles of Association	
Approx	Approximately	
B. A	Bachelor of Arts	
BBA	Bachelor of Business Administration	
B. Com	Bachelor of Commerce	
B. E	Bachelor of Engineering	
B. Sc	Bachelor of Science	
B. Tech	Bachelor of Technology	
Bn	Billion	
BG/LC	Bank Guarantee / Letter of Credit	
BIFR	Board for Industrial and Financial Reconstruction	
BRLM	Book Running Lead Manager	
BSE	BSE Limited	
BSE SENSEX	Sensex in an index; market indicator of the position of stock that is listed in the BSE	
Banking Regulation Act	The Banking Regulation Act, 1949	
CDSL	Central Depository Services (India) Limited	
CAGR	Compounded Annual Growth Rate	
CAN	Confirmation of Allocation Note	
Category I Alternate Investment	AIFs who are registered as "Category I Alternative Investment Funds" under the SEBI AIF	
Fund / Category I AIF	Regulations	
Category I Foreign Portfolio	FPIs who are registered as "Category I foreign portfolio investors" under the SEBI FPI	
Investor(s) / Category I FPIs	Regulations	
Category II Alternate Investment	AIFs who are registered as "Category II Alternative Investment Funds" under the SEBI AIF	
Fund / Category II AIF	Regulations	
Category II Foreign Portfolio	FPIs who are registered as "Category II foreign portfolio investors" under the SEBI FPI	
Investor(s) / Category II FPIs	Regulations	
Category III Alternate	AIFs who are registered as "Category III Alternative Investment Funds" under the SEBI	
Investment Fund / Category III	AIF Regulations	
AIF		
CA	Chartered Accountant	
CB	Controlling Branch	
CDSL	Central Depository Services (India) Limited	
CC	Cash Credit	
CIT	Corporate Identification Number  Commissioner of Income Tax	
CIT CS	Commissioner of income Tax  Company Secretary	
CSR	1 1	
CS & CO	Corporate social responsibility.  Company Secretary & Compliance Officer	
CFO	Chief Financial Officer	
CENVAT	Central Value Added Tax	
CIBIL	Credit Information Bureau (India) Limited	
CST	Central Sales Tax	
COVID – 19	A public health emergency of international concern as declared by the World Health	
	Organization on January 30, 2020 and a pandemic on March 11, 2020	
CWA/ICWA/CMA	Cost and Works Accountant	
C 1171/1C 1171/CIVIT	Cost and moras recomment	



Abbreviation	Full Form	
CMD	Chairman and Managing Director	
Companies Act	Unless specified otherwise, this would imply to the provisions of the Companies Act, 2013 to the extent notified) and /or Provisions of Companies Act, 1956 w.r.t. the sections which have not yet been replaced by the Companies Act, 2013 through any official notification	
Depository or Depositories	NSDL and CDSL.	
DIN	Director Identification Number	
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce, Government of India	
DP	Depository Participant	
DP ID	Depository Participant's Identification Number	
EBITDA	Earnings Before Interest, Taxes, Depreciation & Amortisation	
ECS	Electronic Clearing System	
ESIC	Employee's State Insurance Corporation	
EPS	Earnings Per Share	
EGM /EOGM	Extraordinary General Meeting	
ESOP	Employee Stock Option Plan	
EXIM/ EXIM Policy	Export – Import Policy	
FCNR Account	Foreign Currency Non-Resident Account	
FIPB	Foreign Investment Promotion Board	
FY / Fiscal/Financial Year	Period of twelve months ended March 31 of that particular year, unless otherwise stated	
FEMA	Foreign Exchange Management Act, 1999 as amended from time to time, and the regulations framed there under.	
FEMA Regulations	Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017	
FCNR Account	Foreign Currency Non-Resident Account	
FBT	Fringe Benefit Tax	
FDI	Foreign Direct Investment	
FIs	Financial Institutions	
FIIs	Foreign Institutional Investors (as defined under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000) registered with SEBI under applicable laws in India	
FPIs	Foreign Portfolio Investors as defined under the SEBI FPI Regulations.	
FTA	Foreign Trade Agreement.	
FVCI	Foreign Venture Capital Investors registered with SEBI under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000.	
FV	Face Value	
GoI/Government	Government of India	
GDP	Gross Domestic Product	
GAAP	Generally Accepted Accounting Principles in India	
GST	Goods and Service Tax	
GVA	Gross Value Added	
HNI	High Net Worth Individual	
HUF	Hindu Undivided Family	
ICAI	The Institute of Chartered Accountants of India	
ICAI/ICMAI (Previously known as ICWAI)	The Institute of Cost Accountants of India	
IMF	International Monetary Fund	
INR / ₹/ Rupees/Rs.	Indian Rupees, the legal currency of the Republic of India	
IIP	Index of Industrial Production	
IPO	Initial Public Offer	
ICSI	The Institute of Company Secretaries of India	
IFRS	International Financial Reporting Standards	
i.e	That is	
I.T. Act	Income Tax Act, 1961, as amended from time to time	
IT Authorities	Income Tax Authorities	
IT Rules	Income Tax Rules, 1962, as amended, except as stated otherwise	
Indian GAAP	Generally Accepted Accounting Principles in India	



Albania	E-11 E	
Abbreviation IRDA	Full Form	
KMP	Insurance Regulatory and Development Authority	
	Key Managerial Personnel	
Ltd.	Limited	
MAT	Minimum Alternate Tax	
MCA	Ministry of Corporate Affairs, Government of India	
MoF	Ministry of Finance, Government of India	
M-o-M	Month-On-Month	
MOU	Memorandum of Understanding	
M. A	Master of Arts	
M. B. A	Master of Business Administration	
M. Com	Master of Commerce	
Mn	Million	
M. E	Master of Engineering	
MRP	Maximum Retail Price	
M. Tech	Masters of Technology	
Merchant Banker	Merchant Banker as defined under the Securities and Exchange Board of India (Merchant	
	Bankers) Regulations, 1992	
MAPIN	Market Participants and Investors Database	
MSMEs	Micro, Small and medium Enterprises	
MoA	Memorandum of Association	
NA	Not Applicable	
Networth	The aggregate of paid up Share Capital and Share Premium account and Reserves and	
	Surplus(Excluding revaluation reserves) as reduced by aggregate of Miscellaneous	
	Expenditure(to the extent not written off) and debit balance of Profit & Loss Account	
NEFT	National Electronic Funds Transfer	
NECS	National Electronic Clearing System	
NAV	Net Asset Value	
NPV	Net Present Value	
NRIs	Non-Resident Indians	
NRE Account	Non-Resident External Account	
NRO Account	Non-Resident Ordinary Account	
NSE	National Stock Exchange of India Limited	
NOC	No Objection Certificate	
NSDL	National Securities Depository Limited	
OCB	Overseas Corporate Bodies	
P.A.	Per Annum	
PF	Provident Fund	
PG	Post Graduate	
PAC	Persons Acting in Concert	
P/E Ratio	Price/Earnings Ratio	
PAN	Permanent Account Number	
PAT	Profit After Tax	
PBT	Profit Before Tax	
PLI	Postal Life Insurance	
POA	Postal Life Insurance Power of Attorney	
PSU	Public Sector Undertaking(s)	
Pvt.	Private Private	
RBI	The Reserve Bank of India	
ROE	Return on Equity	
R&D		
	Research & Development  Poture on Not Worth	
RONW	Return on Net Worth	
RTGS	Real Time Gross Settlement	
SCRA	Securities Contracts (Regulation) Act, 1956, as amended from time to time	
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time	
SCSB	Self Certified Syndicate Banks	
SEBI	Securities and Exchange Board of India	
SEBI Act	The Securities and Exchange Board of India Act, 1992	



Abbreviation	Full Form		
SEBI AIF Regulations	Securities and Exchange Board of India (Alternative Investments Funds) Regulations, 2012,		
8	as amended from time to time		
SEBI FII Regulations	Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995,		
8 6 7 7 7 7	as amended from time to time		
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2019, as		
	amended from time to time		
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations,		
	2000, as amended from time to time		
SEBI ICDR Regulations	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements)		
	Regulations, 2018, as amended from time to time		
SEBI Insider Trading	Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015,		
Regulations	as amended from time to time.		
SEBI LODR Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements)		
	Regulations, 2015, as amended from time to time		
SEBI (PFUTP) Regulations/	SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Markets)		
PFUTP Regulations	Regulations, 2003		
SEBI SAST Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers)		
	Regulations, 2011, as amended from time to time		
SEBI VCF Regulations	Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996, as		
	repealed by the SEBI AIF Regulations, as amended		
SICA	Sick Industrial Companies (Special provisions) Act, 1985, as amended from time to time		
SME	Small and Medium Enterprises		
STT	Securities Transaction Tax		
Sec.	Section		
SPV	Special Purpose Vehicle		
Takeover Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers)		
	Regulations, 2011		
TAN	Tax Deduction Account Number		
TDS	Tax Deducted at Source		
TRS	Transaction Registration Slip		
TIN	Taxpayers Identification Number		
US/United States	United States of America		
UPI	Unified Payments Interface as a payment mechanism through National Payments		
	Corporation of India with Application Supported by Block Amount for applications in		
	public issues by retail individual investors through SCSBs		
USD/ US\$/ \$	United States Dollar, the official currency of the Unites States of America		
VCF / Venture Capital Fund	Foreign Venture Capital Funds as defined under the SEBI AIF Regulations		
VAT	Value Added Tax		
w.e.f.	With effect from		
WIP	Work in process		
Wilful Defaulter	An entity or person categorised as a wilful defaulter by any bank or financial institution or		
	consortium thereof, in terms of regulation 2(1)(lll) of the SEBI ICDR Regulations		
YoY	Year over Year		

The words and expressions used but not defined in this Red Herring Prospectus will have the same meaning as assigned to such terms under the Companies Act, the Securities and Exchange Board of India Act, 1992 (the "SEBI Act"), the SCRA, the Depositories Act and the rules and regulations made thereunder.

Notwithstanding the foregoing, terms in "Description of Equity Shares and Terms of the Articles of Association", "Statement of Possible Tax Benefits", "Industry Overview", "Key Regulations and Policies", "Financial Information of our Company", "Outstanding Litigations and Material Developments" and "Issue Procedure", will have the meaning ascribed to such terms in these respective sections.



## CERTAIN CONVENTIONS; PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

### **Certain Conventions**

All references in the Red Herring Prospectus to "India" are to the Republic of India. All references in the Red Herring Prospectus to the "U.S.", "USA" or "United States" are to the United States of America.

In this Red Herring Prospectus, the terms "we", "us", "our", the "Company", "our Company", "Vertexplus Technologies Limited", "VertexPlus", and, unless the context otherwise indicates or implies, refers to Vertexplus Technologies Limited. In this Red Herring Prospectus, unless the context otherwise requires, all references to one gender also refers to another gender and the word "Lac / Lakh" means "one hundred thousand", the word "million (mn)" means "Ten Lac / Lakh", the word "Crore" means "ten million" and the word "billion (bn)" means "one hundred crore". In this Red Herring Prospectus, any discrepancies in any table between total and the sum of the amounts listed are due to rounding-off.

#### Use of Financial Data

Unless stated otherwise, throughout this Red Herring Prospectus, all figures have been expressed in Rupees and Lakh. Unless stated otherwise, the financial data in the Red Herring Prospectus is derived from our financial statements prepared and restated for the period ended September 30, 2022 and for the financial year ended on March 31, 2022, 2021 and 2020 on consolidated and standalone basis in accordance with Indian GAAP, the Companies Act and SEBI (ICDR) Regulations, 2018 included under Section titled "Financial Information of our Company" beginning on page 142 of this Red Herring Prospectus. Our fiscal year commences on April 1 of every year and ends on March 31st of every next year.

There are significant differences between Indian GAAP, the International Financial Reporting Standards ("IFRS") and the Generally Accepted Accounting Principles in the United States of America ("U.S. GAAP"). Accordingly, the degree to which the Indian GAAP financial statements included in this Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practice and Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Red Herring Prospectus should accordingly be limited. We have not attempted to explain those differences or quantify their impact on the financial data included herein, and we urge you to consult your own advisors regarding such differences and their impact on our financial data.

Any percentage amounts, as set forth in "Risk Factors", "Business Overview", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in the Red Herring Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Review Auditor, set out in section titled "Financial Information of our Company" beginning on page 142 of this Red Herring Prospectus.

For additional definitions used in this Red Herring Prospectus, see the section "Definitions and Abbreviations" on page 01 of this Red Herring Prospectus. In the section titled "Description of Equity Shares and Terms of the Articles of Association", on page 270 of the Red Herring Prospectus defined terms have the meaning given to such terms in the Articles of Association of our Company.

### **Currency and Units of Presentation**

All references to:

- ➤ "Rupees" or "INR" or "Rs." or "₹" are to Indian Rupee, the official currency of the Republic of India; and
- USD" or "US\$" are to United States Dollar, the official currency of the United States.

Our Company has presented certain numerical information in this Red Herring Prospectus in "Lakhs" units. One Lakh represents 1,00,000. In this Red Herring Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off. All figures derived from our Financial Statements in decimals have been rounded off to the second decimal and all percentage figures have been rounded off to two decimal place.

## **Use of Industry & Market Data**

Unless stated otherwise, industry and market data and forecast used throughout the Red Herring Prospectus was obtained from internal Company reports, data, websites, Industry publications report as well as Government Publications. Industry publication



data and website data generally state that the information contained therein has been obtained from sources believed to be reliable, but that their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Although, we believe industry and market data used in the Red Herring Prospectus is reliable, it has not been independently verified by us or the BRLM or any of their affiliates or advisors. Similarly, internal Company reports and data, while believed by us to be reliable, have not been verified by any independent source. There are no standard data gathering methodologies in the industry in which we conduct our business and methodologies and assumptions may vary widely among different market and industry sources.

In accordance with the SEBI (ICDR) Regulations, the section titled "Basis for Issue Price" on page 83 of the Red Herring Prospectus includes information relating to our peer group companies. Such information has been derived from publicly available sources, and neither we, nor the LM, have independently verified such information.



### FORWARD LOOKING STATEMENTS

All statements contained in this Red Herring Prospectus that are not statements of historical fact constitute forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements with respect to our business strategy, our revenue and profitability, our projects and other matters discussed in this Red Herring Prospectus regarding matters that are not historical facts. We have included statements in the Red Herring Prospectus which contain words or phrases such as "will", "aim", "is likely to result", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "project", "should", "will pursue" and similar expressions or variations of such expressions, that are "forward-looking statements". Also, statements which describe our strategies, objectives, plans or goals are also forward looking statements.

All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Important factors that could cause actual results to differ materially from our expectations include but are not limited to:

- 1. Destructions in our service process.
- 2. Our ability to successfully implement our strategy, our growth and expansion, technological changes.
- 3. Fail to attract, retain and manage the transition of our management team and other skilled employees;
- 4. Our ability to protect our intellectual property rights and not infringing intellectual property rights of other parties;
- 5. Ability to respond to technological changes;
- 6. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 7. Inability to successfully obtain registrations in a timely manner or at all;
- 8. General economic and business conditions in the markets in which we operate and in the local, regional and national economies;
- 9. Our ability to effectively manage a variety of business, legal, regulatory, economic, social and political risks associated with our operations;
- 10. Recession in the market;
- 11. Changes in laws and regulations relating to the industries in which we operate;
- 12. Effect of lack of infrastructure facilities on our business;
- 13. Our ability to attract, retain and manage qualified personnel;
- 14. Failure to obtain any approvals, licenses, registrations and permits in a timely manner;
- 15. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 16. Uncertainty in relation to continuing effect of the COVID-19 pandemic on our business and operations.
- 17. Occurrence of natural disasters or calamities affecting the areas in which we have operations;
- 18. Conflicts of interest with affiliated companies, the promoter group and other related parties;
- 19. The performance of the financial markets in India and globally;
- 20. Any adverse outcome in the legal proceedings in which we are involved;
- 21. Our ability to expand our geographical area of operation;
- 22. Concentration of ownership among our Promoters.

For further discussion of factors that could cause our actual results to differ, see the Section titled "Risk Factors"; "Business Overview" & and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 23, 100 & 200 respectively of the Red Herring Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

There can be no assurance to investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements to be a guarantee of our future performance.

Neither our Company, our Directors, our Officers, Book Running Lead Manager and Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, our Company, and the Book Running Lead Manager will ensure that investors in India are informed of material



developments until such time as the grant of listing and trading permission by the Stock Exchange for the Equity Shares allotted pursuant to this Issue.



### **SECTION II: OFFER DOCUMENT SUMMARY**

### A. PRIMARY DETAIL OF BUSINESS AND INDUSTRY

## **Summary of Business**

We are an ISO 9001:2015 and ISO/IEC 27001:2013 certified Information Technology company engaged in consulting, outsourcing, infrastructure and digital solutions and services. We collaborate with companies to fulfil their ever-evolving Information Technology needs and support their business with our enabling solutions to strengthen their current capabilities and build pathways for sustainable growth. The company has experience across various industry sectors.

For further details, please refer chapter titled "Business Overview" beginning on Page no. 100 of this Red Herring Prospectus.

## **Summary of Industry**

The IT & BPM sector has become one of the most significant growth catalysts for the Indian economy, contributing significantly to the country's GDP and public welfare. The IT industry accounted for 8% of India's GDP in 2020, and it is expected to contribute 10% to India's GDP by 2025. India's rankings improved four places to the 46th position at the 2021 edition of the Global Innovation Index (GII).

For further details, please refer chapter titled "Industry Overview" beginning on Page no. 90 of this Red Herring Prospectus.

#### B. OUR PROMOTERS

Our company is promoted by Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya.

### C. SIZE OF THE ISSUE

Initial Public Issue of upto 14,79,600 Equity Shares of Face Value of ₹10/- each of Vertexplus Technologies Limited ("VTL" or "Our Company") for Cash at a Price of [•] Per Equity Share (Including a Share Premium of [•] per Equity Share) ("Issue Price") aggregating to [•] Lakhs, of which [•] Equity Shares of Face Value of ₹ 10/- each at a price of [•] aggregating to [•] Lakhs will be reserved for subscription by Market Maker ("Market Maker Reservation Portion") and Net Issue to Public of [•] Equity Shares of Face Value of ₹10/- each at a price of [•] aggregating to [•] Lakhs (hereinafter referred to as the "Net Issue") The Issue and the Net Issue will constitute [•] and [•] respectively of the Post Issue paid up Equity Share Capital of Our Company.

### D. OBJECT OF THE ISSUE

The fund requirements for each of the Object of the Issue are stated as below:

S. No	Particulars	Amt. (₹ in Lakhs)
1.	To Meet Working Capital Requirement	1000.00
2.	General Corporate Expenses	[•]
3.	Public Issue Expenses	[•]
Gross Issue Proceeds		[•]
Less: Issue Expenses		[•]
Net Issue Proceeds		[•]

## E. PRE-ISSUE SHAREHOLDING OF OUR PROMOTERS AND PROMOTER GROUP AS A PERCENTAGE OF THE PAID-UP SHARE CAPITAL OF THE COMPANY

S. No	Names	Pre-Issue		Post Issue		
S. 140		Shares Held	% Shares Held	Shares Held	% Shares Held	
	Promoters					
1.	Mr. Sandeep Kumar Pahariya	24,00,000	60.00	24,00,000	[•]	
2.	Mrs. Niru Pahariya	15,95,000	39.88	15,95,000	[•]	
	TOTAL (A)	39,95,000	99.88	39,95,000	[•]	
	Promoter Group					
1.	Mrs. Seema Pahariya	1,000	0.03	1,000	[•]	
2.	Mrs. Beena Jain	1,000	0.03	1,000	[•]	



3.	Mrs. Shashi Jain	1,000	0.02	1,000	[•]
4.	Mr. Padam Kumar Pahariya	1,000	0.02	1,000	[•]
5.	Mr. Samyak Jain	1,000	0.02	1,000	[•]
	TOTAL (B)	5,000	0.12	5,000	[•]
	GRAND TOTAL (A+B)	40,00,000	100.00	40,00,000	[•]

For further details, refer chapter titled "Capital Structure" beginning on page no. 62 of this Red Herring Prospectus.

## F. SUMMARY OF RESTATED FINANCIAL STATEMENT

### **Consolidated Restated Financials**

(Rs. in Lakhs)

Particulars	For the period ended	For the year ended March 31,		
	September 30, 2022	2022	2021	2020
Share Capital	400.00	400.00	1.00	1.00
Net Worth	807.62	673.11	487.15	380.37
Total Revenue	1091.71	2132.04	2025.61	1978.33
Profit after Tax	91.26	186.05	104.98	61.23
Earnings Per Share (Basic & Diluted)	2.28	4.65	2.62	1.53
Net Asset Value Per Share (₹) (Pre Bonus)	20.19	16.83	4871.55	3803.74
Net Asset Value Per Share (₹) (Post Bonus)	20.19	16.83	12.18	9.51
Total Borrowings	360.61	279.15	227.40	209.55

### **Standalone Restated Financials**

(Rs. in Lakhs)

Particulars	For the period ended	For the year ended March 31,		
	<b>September 30, 2022</b>	2022	2021	2020
Share Capital	400.00	400.00	1.00	1.00
Net Worth	843.99	742.01	559.41	444.11
Total Revenue	1029.69	1984.96	1883.00	1733.39
Profit after Tax	101.98	182.60	115.30	90.01
Earnings Per Share	2.55	4.56	2.88	2.25
Net Asset Value Per Share (₹) (Pre Bonus)	21.10	18.55	5594.13	4441.12
Net Asset Value Per Share (₹) (Post Bonus)	21.10	18.55	13.99	11.10
Total Borrowings	360.61	278.14	226.39	208.54

For further information, please refer to chapter titled as "Restated Financial Information" on page 142 of this Red Herring Prospectus.

**G.** There are no material Auditor's Qualifications which have not been given effect to in the Restated Financial Information.

For further information, please refer to chapter titled as "Restated Financial Information" on page 142 of this Red Herring Prospectus.

## H. SUMMARY OF OUTSTANDING LITIGATION ARE AS FOLLOWS:

## Cases against our Company

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints		
Statutory/ Regulatory Authorities		
Taxation Matters	1	0.69
Other Litigation		

## Cases filed by our Company

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints	1	17.71
Statutory/ Regulatory Authorities		

19



Taxation Matters	 
Other Litigation	 

#### **Cases against our Directors**

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints		
Statutory/ Regulatory Authorities	1	1
Taxation Matters	1	0.28
Other Litigation	ŀ	-

For further information, please refer chapter titled "Outstanding Litigations and Material Developments" on page no. 210 of this Red Herring Prospectus.

I. Investors should read chapter titled "Risk Factors" beginning on page no. 23 of this Red Herring Prospectus to get a more informed view before making any investment decisions.

#### J. SUMMARY OF CONTINGENT LIABILITIES

There is no Contingent Liability as on date. For Further details, please refer chapter titled "Restated Financial Statements" beginning on page no. 142 of this Red Herring Prospectus.

## K. SUMMARY OF RELATED PARTY TRANSACTIONS

## **Restated Consolidated Statement of Related Party Disclosures**

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

## List of Related Parties and Nature of Relationship:

Particulars Name of Related Parties			
	Sandeep Kumar Pahariya		
a) Voy Managamant Pargannal's	Niru Pahariya		
a) Key Management Personnel's	Akshita Goyal		
	Sonakshi Jain		
b) Sister Concern Vertexplus Softwares Private Limited			

Note 1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

## Transactions carried out with related parties referred to in above, in ordinary course of business:

(Rs. In Lakhs)

			(225)	III Liuinis)	
Nature of Transactions	Name of Related Parties	As at September 30	As	at March 31	l
Nature of Transactions		2022	2022	2021	2020
1. Directors	Sandeep Kumar Pahariya	21.00	28.50	24.00	14.40
Remuneration	Niru Pahariya	15.60	20.10	8.40	6.00
2. Rent Expenses	Sandeep Kumar Pahariya	0.60	1.20	1.20	0.48
2. Kent Expenses	Niru Pahariya	0.60	1.20	1.20	0.48
	Sprink Media Private Limited				
	Opening Balance	39.85	-	-	-
3. Loans & Advances	Add: Loan Granted During the Year	2.39	-	-	-
	Less: Load Received During the year	-	-	-	
	Closing Balance	42.24	39.85	39.85	39.85
4. Purchase of Services	Sprink Media Private Limited	20.24	-	-	-
5. Salary Expenses	Sonakshi Jain	3.85	7.60	7.08	5.81



6. Reimbursement of Expenses	Vertexplus Softwares Private Limited	1.80	1.57	2.72	2.50
7. Sales	Productivy Technologies Ltd.	=	119.77	35.92	-

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

## Outstanding Balance as at the end of the year

(Rs. In Lakhs)

	Particulars	30.09.2022	31.03.2022	31.03.2021	31.03.2020
	Sandeep Kumar Pahariya	48.85	3.15	0.81	6.26
Payables	Niru Pahariya	17.86	3.95	2.40	0.23
rayables	Vertexplus Softwares Private Limited	2.44	2.44	2.72	2.50
	Sonakshi Jain	0.38	0.70	0.71	0.32
	Total	69.52	10.24	6.63	9.30
Receivable	Sprink Media Private Limited	42.29	-	-	-
	Productivy Technologies Limited	-	9.67	-	-
	Total	42.29	9.67	-	-

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

## **Restated Standalone Statement of Related Party Disclosures**

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

List of Related Parties and Nature of Relationship:

Particulars	Name of Related Parties
	Sandeep Kumar Pahariya
a) Van Managament Danagamella	Niru Pahariya
a) Key Management Personnel's	Akshita Goyal
	Sonakshi Jain
h) Subsidiom: Commonics	Vertexplus Technologies Pte Limited (Singapore)
b) Subsidiary Companies	Sprink Media Private Limited (till March 31, 2022)
c) Sister Concern	Vertexplus Softwares Private Limited
	Productivy Technologies Limited (Incorporated in Canada)

**Note 1**: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

## Transactions carried out with related parties referred to in (i) above, in ordinary course of business:

(Rs. In Lakhs)

Noture of Tuence of one	Name of Related Parties	As at September 30	As	at March 31	arch 31	
Nature of Transactions		2022	2022	2021	2020	
1. Directors	Sandeep Kumar Pahariya	21.00	28.50	24.00	14.40	
Remuneration	Niru Pahariya	15.60	20.10	8.40	6.00	
2 Pont Eynonges	Sandeep Kumar Pahariya	0.60	1.20	1.20	0.48	
2. Rent Expenses	Niru Pahariya	0.60	1.20	1.20	0.48	
	Sprink Media Private Limited					
	Opening Balance	39.85	-	-	-	
3. Loans & Advances	Add: Loan Granted During the Year	2.39	-	-	-	
	Less: Load Recived During the year	oad Recived During the		-		
	Closing Balance	42.24	39.85	39.85	39.85	
4. Purchase of Services	Sprink Media Private Limited	20.24	-	-	-	
5. Salary Expenses	Sonakshi Jain	3.85	7.60	7.08	5.81	



6. Reimbursement of Expenses	Vertexplus Softwares Private Limited	1.80	1.57	2.72	2.50
7. Sales	Productivy Technologies Ltd.	=	119.77	35.92	-

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

### Outstanding Balance as at the end of the year

(Rs. In Lakhs)

	Particulars	30.09.2022	31.03.2022	31.03.2021	31.03.2020
	Sandeep Kumar Pahariya	48.85	2.34	-	5.45
Payables	Niru Pahariya	17.86	3.75	2.20	0.03
rayables	Vertexplus Softwares Private Limited	2.44	2.44	2.72	2.50
	Sonakshi Jain	0.38	0.70	0.71	0.32
Total		69.52	9.23	5.62	8.29
Receivable	Sprink Media Private Limited	42.29	42.29	41.60	44.90
Receivable	Productivy Technologies Limited	-	9.67	-	=
Total		42.29	51.96	41.60	44.90

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

For details of Restated related party transaction, please refer chapter titled "Restated Financial Statements" beginning on page no. 142 of this Red Herring Prospectus.

- L. There are no financing arrangements whereby the Promoter Group, the Directors of our Company who are the Promoters of our Company, the Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of 6 (six) months immediately preceding the date of this Red Herring Prospectus.
- M. The weighted average price of acquisition of Equity Shares by our Promoters in last one year is:

Except Bonus Issue of Shares, our Promoters has not acquired Equity Shares in last year. For further details, refer chapter titled "Capital Structure" beginning on page no. 62 of this Red Herring Prospectus.

N. The average cost of acquisition of Equity Shares by our Promoters is:

Name of the Promoters	No. of Shares held	Average Cost of Acquisition per Share (In Rs.)*
Mr. Sandeep Kumar Pahariya	24,00,000	0.03
Mrs. Niru Pahariya	15,95,000	0.00

<sup>\*</sup>Average cost of acquisition is calculated on the basis of face value of equity shares of Rs. 10/- each. The average cost of acquisition of Equity Shares by our Promoter has been calculated by taking into account the amount paid by them to acquire, by way of fresh issuance or transfer, the Equity Shares less amount received by them for the sale of Equity Shares through transfer, if any and the net cost of acquisition has been divided by total number of shares held as on date.

- **O.** Our Company does not contemplate any issuance or placement of Equity Shares from the date of this Red Herring Prospectus till the listing of the Equity Shares.
- **P.** Except Bonus Issue of Shares as disclosed in chapter titled "Capital Structure" beginning on Page 62 of this Red Herring Prospectus, our Company has not issued any Equity Shares for consideration other than cash in the one year preceding the date of this Red Herring Prospectus
- **Q.** Our Company has not undertaken a split or consolidation of the Equity Shares in the one year preceding the date of this Red Herring Prospectus.
- **R.** As on date of the Red Herring Prospectus, our Company has not availed any exemption from complying with any provisions of securities laws granted by SEBI.



## **SECTION III - RISK FACTORS**

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Red Herring Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. To obtain a better understanding, you should read this section together with "Business Overview" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 100 and 200, respectively, as well as the other financial and statistical information contained in this Red Herring Prospectus. The risks and uncertainties described in this section are not the only risks that we may face. Additional risks and uncertainties not known to us or that we currently believe to be immaterial may also have an adverse effect on our business, results of operations, financial condition and prospects.

If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our cash flows, business, financial condition and results of operations could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risks where the impact is not quantifiable and hence the same has not been disclosed in such risk factors. Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. Before making an investment decision, investors must rely on their own examination of the Issue and us.

This Red Herring Prospectus contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Red Herring Prospectus. The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors below. However, there are risk factors the potential effects of which are not quantifiable and therefore no quantification has been provided with respect to such risk factors. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of the Issue, including the merits and the risks involved. You should not invest in this Issue unless you are prepared to accept the risk of losing all or part of your investment, and you should consult your tax, financial and legal advisors about the particular consequences to you of an investment in our Equity Shares.

In this Red Herring Prospectus, any discrepancies in any table between total and the sums of the amount listed are due to rounding off. Any percentage amounts, as set forth in "Risk Factors" on page 23 and "Management Discussion and Analysis of Financial Condition and Results of Operations" on page 200 respectively of this Red Herring Prospectus unless otherwise indicated, has been calculated on the basis of the amount disclosed in the "Financial Information of the Company" prepared in accordance with the Indian Accounting Standards.

## Materiality

The Risk factors have been determined and disclosed on the basis of their materiality. The following factors have been considered for determining the materiality:

- 1. Some events may have material impact quantitatively;
- 2. Some events may have material impact qualitatively instead of quantitatively;
- 3. Some events may not be material individually but may be found material collectively;
- 4. Some events may not be material at present but may be having material impact in future.

## **INTERNAL RISK FACTORS**

1. Our business will suffer if we fail to anticipate and develop new services and enhance existing services in order to keep pace with rapid changes in technology and the industries on which we focus.

The Information Technology market is characterized by rapid technological changes, evolving industry standards, changing client preferences, and new service introductions that could result in technology obsolescence. Our future success will depend on our ability to anticipate these advances, enhance our existing offerings or develop new service offerings to meet client needs, in each case, in a timely manner. We may not be successful in anticipating or responding to these advances on a timely basis, or at all. If we do respond, the services or technologies we develop may not be successful in the marketplace. We may also be unsuccessful in stimulating customer demand for new and upgraded services, or seamlessly managing new service introductions or transitions. Our failure to address the demands of the rapidly evolving IT environment, particularly with respect to emerging technologies, and technological obsolescence, could have a material adverse effect on our business, results of operations and financial condition. In addition, our success also depends on our ability to proactively manage our portfolio of technology alliances.



Additionally, during the regular course of operating our business, we may adjust our future plans as a result of our research, experience, technology evolution and market demand. Accepting unforeseen business opportunities may also result in a business model change. We cannot guarantee that any adjustment in our future plans will become successful or be more successful than our current business model. A shift in our plans may result in the use of other technologies. Other technologies may in the future prove to be more efficient and/or economical to us than our current technologies. We cannot guarantee that any change in technology will become successful or be more successful than our current technology.

For further details of our Business, please refer to chapter titled "Business Overview" beginning on page 100 of this Red Herring Prospectus.

## 2. Intense competition in the market for technology services could affect our pricing, which could reduce our share of business from clients and decrease our revenues and profitability

We operate in a competitive industry that experiences rapid technological developments, and changes in customer requirements. Our competitors include the big Global System Integrators, mid-sized, and several smaller local competitors in the various geographic markets in which we operate.

We may face competition from companies that grow in size or scope as the result of strategic mergers or acquisitions, which may result in larger competitors with significant resources that benefit from economies of scale and scope. Such events could have a variety of negative effects on our competitive position and our financial results, including reducing our revenue, increasing our costs, and lowering our gross margin percentage.

If our competitors develop and implement methodologies that yield greater efficiency and productivity, they may be able to issue services similar to ours at lower prices without adversely affecting their profit margins. Even if our offerings address industry and client needs, our competitors may be more successful at selling their services. If we are unable to provide our clients with superior services and solutions at competitive prices or successfully market those services to current and prospective clients, our business, results of operations and financial condition may suffer. Further, a client may choose to use its own internal resources rather than engage an outside firm to perform the types of services we provide. We cannot be certain that we will be able to sustain our current levels of profitability or growth in the face of competitive pressures, including competition for skilled technology professionals and pricing pressure from competitors employing an on-site/ offshore business model.

For further details of our Business, please refer to chapter titled "Business Overview" beginning on page 100 of this Red Herring Prospectus.

## 3. Failure to offer customer support in a timely and effective manner may adversely affect our relationships with our customers.

From time to time, our customers require our customer support team to assist them in using our services, help them in resolving post-deployment issues quickly and in providing ongoing support. If we do not devote sufficient resources or are otherwise unsuccessful in assisting our customers effectively, it could adversely affect our ability to retain existing customers and could prevent prospective customers from adopting our services. We may be unable to respond quickly enough to accommodate short-term increases in demand for customer support. We also may be unable to modify the nature, scope and delivery of our customer support to compete with changes in the support services provided by our competitors. Increased demand for customer support, without corresponding revenue, could increase costs and adversely affect our business, results of operations and financial condition.

Our sales are highly dependent on our business reputation and on positive recommendations from our customers. Any failure to maintain high-quality customer support, or a market perception that we do not maintain high-quality customer support, could adversely affect our reputation, business, results of operations and financial condition.

# 4. Our top ten customers contribute majority of our revenues from operations. Any loss of business from one or more of them may adversely affect our revenues and profitability.

Our top ten customers have contributed 99.81%, 99.20%, 99.60% & 98.80% of our revenues for the period ended September 30, 2022, March 31, 2022, March 31, 2021, March 31, 2020 based on Restated Standalone Financial Statements. However, our top customers may vary from period to period depending on the demand and thus the composition and revenue generated from these customers might change as we continue to add new customers in normal course of business. Since our business is concentrated among relatively few significant customers and also our major portion of sales is from one single customer, we could experience a reduction in our results of operations, cash flows and liquidity if we lose one or more of these customers or the amount of business we obtain from them is reduced for any reason, including but not limited on account of any dispute or disqualification.



Accordingly, we cannot assure you that the customers which contribute to the major part of our revenue stream will pay us the amounts due to us on time, or at all. In the event any of our significant customers fail to fulfil their respective obligations, our business, financial condition and results of operations would be adversely affected. While we believe we have maintained good and long term relationships with our customers, there can be no assurance that we will continue to have such long term relationship with them. We cannot assure that we shall generate the same quantum of business, or any business at all, from these customers, and loss of business from one or more of them may adversely affect our revenues and profitability.

## 5. In case of our inability to obtain, renew or maintain the statutory and regulatory licenses, permits and approvals required to operate our business it may have a material adverse effect on our business.

We are governed by various laws and regulations for our business and operations. We are required, and will continue to be required, to obtain and hold relevant licenses, approvals and permits at state and central government levels for doing our business. The approvals, licenses, registrations and permits obtained by us may contain conditions. Additionally, we are yet to apply for shop & establishment registration for our development facilities at Jaipur & Noida. Further we will need to apply for renewal of certain approvals, licenses, registrations and permits, which expire or need to update pursuant to change in name and conversion of company from private to public Company.

While we have obtained a significant number of approvals, licenses, registrations and permits from the relevant authorities. There can be no assurance that the relevant authority will issue an approval or renew expired approvals within the applicable time period or at all. Any delay in receipt or non-receipt of such approvals, licenses, registrations and permits could result in cost and time overrun or which could affect our related operations.

These laws and regulations governing us are increasingly becoming stringent and may in the future create substantial compliance or liabilities and costs. While we endeavor to comply with applicable regulatory requirements, it is possible that such compliance measures may restrict our business and operations, result in increased cost and onerous compliance measures, and an inability to comply with such regulatory requirements may attract penalty. For further details regarding the material approvals, licenses, registrations and permits, see "Government and Other Approvals" on page 216 of this Red Herring Prospectus.

Furthermore, we cannot assure you that the approvals, licenses, registrations and permits issued to us will not be suspended or revoked in the event of non-compliance or alleged non-compliance with any terms or conditions thereof, or pursuant to any regulatory action. Any suspension or revocation of any of the approvals, licenses, registrations and permits that has been or may be issued to us may affect our business and results of operations.

## 6. There are outstanding legal proceedings involving our Company and Director. Any adverse decision in such proceedings may have a material adverse effect on our business, results of operations and financial condition.

We are involved in certain legal proceedings which are pending at different levels of adjudication before various courts, tribunals, enquiry officers, and appellate authorities.

We cannot provide assurance that these legal proceedings will be decided in our favour. Any adverse decisions in any of the proceedings may have a significant adverse effect on our business, results of operations, cash flows and financial condition. A summary of the pending proceedings involving the Company and Director is provided below:

### **Cases against our Company**

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints	1	
Statutory/ Regulatory Authorities	1	1
Taxation Matters	1	0.69
Other Litigation		

### Cases filed by our Company

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints	1	17.71
Statutory/ Regulatory Authorities	1	
Taxation Matters		
Other Litigation		

25



### **Cases against our Directors**

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints		
Statutory/ Regulatory Authorities		
Taxation Matters	1	0.28
Other Litigation	<del></del>	

For further details of legal proceedings involving the Company, please see "Outstanding Litigations and Material Developments" beginning on page 210 of this Red Herring Prospectus

## 7. We face foreign exchange risks that could affect our results of operations.

Our revenue from operations is effected by foreign exchanges fluctuations. The Foreign currency exposure of our company for the stub period ended on September 30, 2022 is ₹53.96 Lakhs & for year 2021-22, 2020-21 and 2019-20 is ₹255.27 Lakhs, ₹92.14 Lakhs and ₹111.95 Lakhs. Because of our foreign currency exposures, exchange rate fluctuations, can have a material impact on our results of operations, cash flows and financial condition. The exchange rate between the Indian Rupee and U.S. dollar has been volatile in recent periods and may continue to fluctuate in the future.

Fluctuations in the exchange rates may affect us to the extent of our sales. Our Company may enter into certain contracts to hedge exchange rate fluctuations which may or may not adequately cover the potential loss that may arise as a result of such foreign exchange transactions. Moreover, these hedges do not cover all such exposures and are in any event subject to their own risks, including counterparty credit risk. Adverse moves in exchange rates that we have not adequately hedged may impact our profitability and financial condition.

For further details of our financial statements, please refer to the chapter titled "Financial Information of our Company" on page 142 of this Red Herring Prospectus.

8. The property used by the Company for the purpose of its operations is not owned by us. Any termination of the relevant lease or leave and license agreement in connection with such property or our failure to renew the same could adversely affect our operations.

We currently operate our registered office, located at B-19, Ground Floor, 10-B Scheme Gopalpura Road, Jaipur, Rajasthan 302018, India and the same is not owned by us. We have obtained this property on lease rental basis from our Promoters and Directors Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya. Also our development facilities are located at Jaipur and Noida are also not owned by us. If we will unable to renew the lease deed, our operation and business operations will be effected.

Periodic renewals of such lease may increase our costs, since it is subject to rent escalation. Any termination of the lease and/or rental deed in connection with this property or our failure to renew the same, and upon favourable conditions, in a timely manner or at all could adversely affect our operations.

For details regarding properties taken on lease refer the Chapter titled —Properties – "Business Overview" beginning on page no. 100 of this Red Herring Prospectus.

9. Our failure to adapt to technological developments or industry trends could affect the performance and features of our products, and reduce our attractiveness to our customers.

As our operations grow in scope and size, whether through offering of new products or expansion into new markets, we must continuously improve, upgrade, adapt and expand our systems and infrastructure to offer our customers enhanced products, features and functionality ahead of rapidly evolving customer demands, while maintaining the reliability and integrity of our systems and infrastructure in a cost-efficient and competitive manner. The systems, infrastructure and technologies we currently employ may become obsolete or be unable to support our increased size and scale. Even if we are able to maintain, upgrade or replace our existing systems or innovate or customize and develop new technologies and systems, we may not be as quick or efficient as our competitors in upgrading or replacing our systems. We may be unable to devote adequate financial resources or obtain sufficient financing on commercially acceptable terms in time, or at all, which may have a material adverse effect on our business, prospects, results of operation and financial condition. For further details regarding our business, please refer to chapter titled "Business Overview" beginning on Page 100 of this Red Herring Prospectus.



10. We have a substantial amount of outstanding indebtedness, which requires significant cash flows to service and are subject to certain conditions and restrictions in terms of our financing arrangements, which restricts our ability to conduct our business and operations in the manner we desire.

As of September 30, 2022, our long-term borrowings were ₹ 41.87 Lakhs & short-term borrowings were ₹ 318.74 Lakhs and we will continue to incur additional indebtedness in the future. Our level of indebtedness has important consequences to us, such as:

- > increasing our vulnerability to general adverse economic, industry and competitive conditions;
- > limiting our ability to borrow additional amounts in the future;
- > affecting our capital adequacy requirements; and
- Increasing our finance costs.

In the event we breach any financial or other covenants contained in any of our financing arrangements or in the event we had breached any terms in the past which is noticed in the future, we may be required to immediately repay our borrowings either in whole or in part, together with any related costs. If the lenders of a material amount of the outstanding loans declare an event of default simultaneously, our Company may be unable to pay its debts when they fall due. For further details of our Company's borrowings, see "Financial Information of our Company" on page 142 of this Red Herring Prospectus.

### 11. If we are not successful in managing our growth, our business may be disrupted and our profitability may be reduced.

We have experienced sustainable growth in recent years and expect our businesses to continue to grow significantly. Our future growth is subject to risks arising from a rapid increase in volume, and inability to retain and recruit skilled staff. We may not grow at a rate comparable to our growth rate in the past, either in terms of income or profit.

Our future growth may place significant demands on our management and operations and require us to continuously evolve and improve our financial, operational and other internal controls within our Company. In particular, continued expansion may pose challenges in:

- maintaining high levels of quality control and cost effective manufacturing, and customer satisfaction;
- > recruiting, training and retaining sufficient skilled management and technical personnel for our service process;
- b developing and improving our internal administrative infrastructure, particularly our financial,
- operational, communications, internal control and other internal systems;
- making accurate assessments of the resources;
- > adhering to the standards of health, safety and environment and quality and process execution to meet clients' expectations;
- > strengthening internal control and ensuring compliance with legal and contractual obligations;
- Managing relationships with customers, suppliers and lenders.

If we are not successful in managing our growth, our business may be disrupted and profitability may be reduced. Our business, prospects, financial condition and results of operations may be adversely affected.

12. Delay in filing of certain forms under Companies Act with Registrar of Companies (RoC) and our company has made non-compliances of certain provision under applicable law. We cannot assure you that our Company will not be subjected to any liability on account of such non-compliance and discrepancies.

In the past, there have been certain instances of delays in filing statutory forms as per the reporting requirements under the Companies Act, 1956 and Companies Act, 2013 with the RoC, which have been subsequently filed by payment of an additional fee as specified by RoC. Also our Company has failed to file form CHG-1 in respect of a vehicle loan taken in 2015-16. Further our Company has granted loan to Subsidiary. In Addition, the audit report issued by our auditor on consolidated financial statement for the year FY 2019-20 and FY 2020-21 has typographical error. Although show-cause notice in respect to the above has been received by our Company till date and except as stated in this Red Herring Prospectus, no penalty or fine has been imposed by any regulatory authority in respect to the same. It cannot be assured, that there will not be such instances in the future or our Company will not commit any further delays or defaults in relation to its reporting requirements, or any penalty or fine will not be imposed by any regulatory authority in respect to the same. The happening of such event may cause a material effect on our results of operations and financial position.



## 13. Any failure to comply with financial and other restrictive covenants imposed on us under our financing agreements may affect our operational flexibility, business, results of operations and prospects.

As on September 30, 2022, our total secured borrowings amounted to Rs. 360.61 Lakhs from Kotak Mahindra Bank Limited and HDFC Bank Limited. Our leverage has several important consequences, including the following:

- A portion of our cash flow will be used towards repayment of debt, which will reduce the availability of cash to fund working capital requirements, capital expenditures and other general corporate purposes;
- Our borrowing cost and the existence of encumbrances on a significant portion of our immovable properties may constrain. In the event of enforcement of an event of default in connection with such secured borrowings (which is not waived or cured), our ability to continue to operate our business at such locations may be restricted;
- > Fluctuations in interest rates may affect our cost of borrowing, as all or a substantial part of our borrowings is at floating rates of interest; and

The termination of, or declaration or enforcement of default under, any current or future financing agreement (if not waived or cured) may affect our ability to raise additional funds or renew maturing borrowings to finance our existing operations and pursue our growth initiatives and, therefore, have an effect on our business, results of operations and prospects.

For further details of our loans, Please refer chapter titled "Financial Information of our Company" beginning on Page 142 of this Red Herring Prospectus.

## 14. Our software products and services may contain coding, manufacturing or configuration errors or other defects that could harm our reputation, be expensive to correct, delay revenues, and expose us to litigation.

Our software products and services are fairly complex. Despite testing prior to the release and throughout the lifecycle of a product or service, our products may sometimes contain coding or errors that can impact their function, performance and security, and result in other negative consequences.

Errors may be found in new software products or services or improvements to existing products or services after delivery to our customers. If these defects are discovered after the release of such products to our customers, we may not be able to successfully correct such errors in a timely manner. In addition, despite the extensive tests we conduct on all our software products and services, we may not be able to fully simulate the environment in which our products and services will operate in the customers' ecosystem, and, as a result, we may be unable to adequately detect the design defects or software errors which may become apparent only after the products are used in an end-user's environment, and users have transitioned to our services. The occurrence of errors, defects and failures in our software products and services could result in the delay or the denial of market acceptance of our products and alleviating such errors and failures may require us to incur significant expenditure.

Customers often use our services for critical business processes and as a result, any defect or disruption in our products and solutions, any data breaches or misappropriation of proprietary information, or any error in execution, including human error or third-party activity such as denial of service attacks or hacking, may harm our quality. The errors in or failure of our software products and services could also result in us losing customer transaction documents and other customer files, causing significant customer dissatisfaction and possibly giving rise to claims for monetary damages and litigations. The harm to our reputation resulting from such product and service errors and failures may be materially damaging. For further details of our business, Please refer to chapter titled "Business Overview" beginning on Page 100 of this Red Herring Prospectus.

## 15. We have entered into and may enter into related party transactions in the future also.

Our Company in the past has entered into Related Party Transactions and may continue to do so in future also, which may affect our competitive edge. Our Company had entered into various transactions with our Promoters, Directors and Group Company. These transactions, inter-alia includes salary, remuneration, loans and advances, and interest etc. Our Company entered into such transactions at arm length price due to easy proximity and quick execution.

However, there is no assurance that we could not have obtained better and more favourable terms that our Company not entered into such related party transactions. Our Company may enter into such transactions in future also and we cannot assure that in such an event there would be no adverse effect on results of our operations. For details, please refer to Related Party Transactions of the Auditor's Report under Section titled "Financial Information of the Company" beginning on page no. 142 of this Red Herring Prospectus.



# 16. Our success is dependent on our Promoter, senior management and skilled manpower. Our inability to attract and retain key personnel or the loss of services of our Promoter or Managing Director and Whole Time Directors may have an adverse effect on our business prospects.

Our Promoter, Managing Director, Whole Time Director and senior management have significantly contributed to the growth of our business, and our future success is dependent on the continued services of our senior management team. Our Managing Directors Mr. Sandeep Kumar Pahariya and whole-time Director Mrs. Niru Pahariya, has been employed with our Company since our incorporation. They are having experience of 24 years and 12 years respectively in IT Industry which turn out beneficial for the Company. An inability to retain any key managerial personnel may have an adverse effect on our operations. Our ability to obtain new clients also depends on our ability to attract, train, motivate and retain highly skilled professionals, particularly at managerial levels. We might face challenges in recruiting suitably skilled personnel, particularly as we continue to grow and diversify our operations. In the future, we may also not be unable to compete with other larger companies for suitably skilled personnel due to their ability to offer more competitive compensation and benefits. The loss of any of the members of our senior management team, our whole time director or other key personnel or an inability on our part to manage the attrition levels; may materially and adversely impact our business, results of operations, financial condition and growth prospects.

The success of our business is also dependent upon our ability to hire, retain, and utilize qualified personnel and corporate management professionals who have required experience and expertise. From time to time, it may be difficult to attract and retain qualified individuals with the requisite expertise and we may not be able to satisfy the demand from customers for our Products because of our inability to successfully hire and retain qualified personnel.

For further details of our Promoters and Management, please refer chapter titled "Our Promoters and Promoter Group" and "Our Management" beginning on Page 137 & 125 of this Red Herring Prospectus.

## 17. If there is a change in policies related to tax, duties or other such levies applicable to us, it may affect our results of operations.

We benefit from certain general tax regulations and incentives that accord favourable treatment to certain of our operations as well as for our activities. These tax benefits include income tax deductions and other taxes. For details regarding income tax deductions, please refer to the chapter "Statement of Tax Benefits" on page 86 of this Red Herring Prospectus.

New or revised accounting policies or policies related to tax, duties or other such levies promulgated from time to time by the relevant authorities may significantly affect our results of operations. We cannot assure you that we would continue to be eligible for such lower tax rates or any other benefits. The reduction or termination of our tax incentives, or non-compliance with the conditions under which such tax incentives are made available, will increase our tax liability and affect our business, prospects, results of operations and financial condition.

## 18. We have experienced negative cash flows in the past. Any such negative cash flows in the future could affect our business, results of operations and prospects.

Our Company had reported certain negative cash flows from our investing activities and financing activities in the previous years as per the Restated Financial Statements and the same are summarized as under:

#### On Consolidated Basis:

Particulars	For period ended	For the year ended March 31,		
	September 30, 2022	2022	2021	2020
Cash flow from Operating Activities	(108.20)	132.04	424.20	70.00
Cash flow from Investing Activities	(7.76)	(261.05)	(248.64)	(280.55)
Cash flow from Financing Activities	99.74	8.85	(30.40)	(55.16)

#### On Standalone Basis:

Particulars	For period ended	For the year ended March 31,		
	September 30, 2022	2022	2021	2020
Cash flow from Operating Activities	(85.85)	134.95	401.62	118.62
Cash flow from Investing Activities	33.28	(261.05)	(247.21)	(319.50)
Cash flow from Financing Activities	57.52	8.45	(31.02)	(56.38)



Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If our Company is not able to generate sufficient cash flows, it may affect our business and financial operations. For further please refer chapter titled "Financial Information of our Company" beginning on Page 142 of this Red Herring Prospectus.

## 19. Our lenders have charge over the immovable properties of our Directors and Promoters in respect of finance availed by

Our Directors and Promoters has charged their immovable properties in respect of loans / facilities availed by us from banks. The total amounts outstanding and payable by us as secured loans were Rs. 360.61 lakhs as on September 30, 2022. Also our directors and promoters has provided personal guarantee for the loan availed by our Company. In the event we default in repayment of the loans / facilities availed by us and any interest thereof, the properties may be subject to forfeiture by lenders, which in turn could have significant adverse effect on business, financial condition or results of operations. Also if our Director and Promoters revoke their guarantee and property will impact our funding from bank, we also have to arrange for additional security for availing the loan facility. For further details of secured loans of our Company, please refer the chapter titled "Financial Information of our Company" on page no. 142 of this Red Herring Prospectus.

## 20. Our registered office from where our operations are carried out is shared between our Company with our Promoter Group Company and Group Companies.

Our Registered Office situated at B-19, Ground Floor, 10-B Scheme Gopalpura Road, Jaipur, Rajasthan 302018, India, is shared with our Promoter Group Company and group Companies. Any dispute arises in future between our Promoter Company and Group Companies, consequences to which we may have to change our registered office and place of operations from where we are presently operating. Also the change in registered office may adversely affect our business operations.

For further details of our properties, please refer to chapter titled "Business Overview" beginning on Page 100 of this Red Herring Prospectus.

## 21. Our marketing and advertising campaigns may not be successful in increasing the popularity of our products and offerings. If our marketing initiatives are not effective, this may adversely affect our business and results of operations.

Our revenues are influenced by our marketing plans including advertising. If we adopt unsuccessful marketing and advertising campaigns, we may fail to attract new customers or retain existing customers. If our marketing and advertising strategies are unsuccessful, our business and results of operations could be materially adversely affected. In addition the support of our employees is also critical for the success of our marketing programmes, such as local marketing and any new strategic initiatives we seek to undertake. While we can mandate certain strategic initiatives, we need the active support of our employees if the implementation of these initiatives is to be successful. The failure of our employees to support our marketing programmes and strategic initiatives could adversely affect our ability to implement our business strategy and harm our business, financial condition, results of operations and prospects.

In addition, increased spending by our competitors on advertising and promotion or an increase in the cost of advertising in the markets in which we operate, could adversely affect our results of operations and financial condition. Moreover, a material decrease in our funds earmarked for marketing and advertising or an ineffective advertising campaign relative to that of our competitors, could also adversely affect our business and results of operations.

## 22. Misconduct or errors by manpower engaged by us could expose us to business risks or losses that could affect our business prospects, results of operations and financial condition.

Misconduct or errors by manpower engaged by us could expose us to business risks or losses, including regulatory sanctions, penalties and serious harm to our business. Such misconduct includes breach of security requirements, misappropriation of funds, hiding unauthorized activities, failure to observe our stringent operational standards and processes and improper use of confidential information. It is not always possible to detect or deter such misconduct, and the precautions we take to prevent and detect such misconduct may not be effective. The risks associated with the deployment of manpower include possible claims relating to:

- > actions or inactions, including matters for which we may have to indemnify our customers;
- > Our failure to adequately verify personnel backgrounds and qualifications resulting in deficient services;
- > failure of manpower engaged by us to adequately perform their duties or absenteeism;
- > errors or malicious acts or violation of security, privacy, health and safety regulations; and



These claims may give rise to litigation and claims for damages, which could be time-consuming. These claims may also result in negative publicity and effect our business. Any claims and proceedings for alleged negligence as well as regulatory actions may in turn materially and consequently, our business, financial condition, results of operations and prospects.

### 23. The Company has not made any provision for decline or revalued in value of Investment of the Company.

Our Company has made an investment in Shares of Vertexplus Technologies Pte Ltd. for a consideration of Rs. 40.39 Lakhs in 80,000 Shares. We have not made any provision for this Increase or decrease in the value of investments, if provision is made in future on account of permanent decrease in value of these investments, our profits would reduce to the extent of such provision. This may have an adverse impact on our results of operations and financial conditions.

## 24. Our operating results could be adversely affected by weakening of economic conditions due to lock-down in all parts of India and other parts of world due to pandemic covid-19, or similar unforeseen events.

Our overall performance depends in part on the global economic conditions. Certain economies have experienced periods of downturn due to the present situation prevailing in India and outside India due to pandemic disease of Covid-19 which impact financial markets, concerns regarding the stability and viability of major financial institutions, declines in gross domestic product, and increases in unemployment and volatility in commodity prices and worldwide stock markets, and excessive government debt.

Moreover, the instability in the global economy affects countries in different ways, at different times and with varying severity, which makes the impact to our business unforeseeable and indeterminate. During such downturns, many customers may delay or reduce digital marketing purchases. Contract negotiations may become more protracted or conditions could result in reductions in the sale of our services, longer sales cycles, pressure on our margins, difficulties in collection of accounts receivable or delayed payments, increased default risks associated with our accounts receivables, slower adoption of new technologies and increased price competition. Any of these events, as well as a general weakening of, or declining corporate confidence in the global economy, or a curtailment in government or corporate spending could delay or decrease our revenues and therefore have a material adverse effect on our business, operating results and financial condition.

## 25. There may be potential conflicts of interest if our Promoters or Directors are involved in any business activities that compete with or are in the same line of activity as our business operations.

Our Subsidiary and Group Companies such as Vertexplus Technologies Pte Limited and Vertexplus Softwares Private Limited & Productivy Technologies Limited are involved in business of Information Technology. Also our Company has entered into various transaction such as Loan and expenses reimbursement in past with our Subsidiary and Group Companies and will continue to do in future. For detailed information for our transaction with group Companies please refer chapter titled "Financial Information of the Company" beginning on page 142 of this Red Herring Prospectus.

Further, we have not entered into any non-compete agreement with our said entities. We cannot assure you that our Promoters who has common interest in said entities will not favour the interest of the said entities As a result, conflicts of interests may arise in allocating business opportunities amongst our Company and our Group Companies in circumstances where our respective interests diverge. There can be no assurance that our Promoters or our Group Entities or members of the Promoter Group will not compete with our existing business or any future business that we may undertake or that their interests will not conflict with ours. Any such present and future conflicts could have a material adverse effect on our reputation, business, results of operations and financial condition which may adversely affect our profitability and results of operations. For further details, please refer to "Common Pursuits" under chapter titled "Our Promoters and Promoter Group" on Page of 137 this Red Herring Prospectus.

### 26. We are subject to the risk of failure of, or a material weakness in, our internal control systems.

We are exposed to risks arising from the inadequacy or failure of internal systems or processes, and any actions we may take to mitigate these risks may not be sufficient to ensure an effective internal control environment. Given our high volume of transactions, errors may be repeated or compounded before they are discovered and rectified. Our management information systems and internal control procedures may not be able to identify non-compliance or suspicious transactions in a timely manner, or at all. Where internal control weaknesses are identified, our actions may not be sufficient to fully correct such weaknesses. In addition, several of our collection related processes are yet to be fully automated, which may increase the risk that human error, tampering or manipulation will result in losses that may be difficult to detect. As a result, we may incur expenses or suffer monetary losses, which may not be covered by our insurance policies and may result in a material effect on our business, financial condition and results of operations.



## 27. Our Group Company has incurred losses in the last three financial years. Any future losses to our Group Companies will impact the financial position of our Group.

The following Group Company has incurred losses in the last three financial years:

Name of Group Company	Profit/(Loss) for the year ended (Amount in Lakhs)			
	31 <sup>st</sup> March 2022	31st March 2021	31 <sup>st</sup> March 2020	
Sprink Media Private Limited	(3.30)	5.69	(27.91)	
(Subsidiary of our Company till				
March 31, 2022 and Group				
Company thereafter)				

Further our Group Company, Productive Technologies Limited (incorporated in Canada) has not prepared and filed the financial statement with regulatory authority. These are immaterial companies having no or negligible business revenues. And as of now they do not require any infusion of funds to continue their operations. These group companies have no revenue bearing on the Company.

We cannot assure you that our Group Companies will not incur losses in the future. For further details of our Group Companies, please refer to "Information with respect to Group Companies" on page 220 of this Red Herring Prospectus.

## 28. Our insurance coverage may not be adequate to protect us against all potential losses to which we may be subject and this may have a material effect on our business and financial condition.

While we maintain insurance coverage related to our Building and other insurance for movable assets. we may not have sufficient insurance coverage to cover all possible economic losses, including when the loss suffered is not easily quantifiable and in the event of severe damage to our business. Even if we have made a claim under an existing insurance policy, we may not be able to successfully assert our claim for any liability or loss under such insurance policy. Additionally, there may be various other risks and losses for which we are not insured either because such risks are uninsurable or not insurable on commercially acceptable terms. The occurrence of an event for which we are not adequately or sufficiently insured could have an effect on our business, results of operations, financial condition and cash flows.

In addition, in the future, we may not be able to maintain insurance of the types or at levels which we deem necessary or adequate or at rates which we consider reasonable. The occurrence of an event for which we are not adequately or sufficiently insured or the successful assertion of one or more large claims against us that exceed available insurance coverage, or changes in our insurance policies (including premium increases or the imposition of large deductible or co-insurance requirements), could have an effect on our business, results of operations, financial condition and cash flows.

## 29. Our Promoters and Executive Directors hold Equity Shares in our Company and are therefore interested in the Company's performance in addition to their remuneration and reimbursement of expenses.

Our Promoters and Directors are interested in our Company, in addition to regular remuneration or benefits and reimbursement of expenses, to the extent of their shareholding in our Company. We cannot assure you that our Promoters will exercise their rights as shareholders to the benefit and best interest of our Company. Our Promoters may take or block actions with respect to our business which may conflict with the best interests of the Company or that of minority shareholders. For further information on the interest of our Promoters and Directors of our Company, other than reimbursement of expenses incurred or normal remuneration or benefits, see "Our Management" and "Our Promoters and Promoter Group" on pages 125 and 137 respectively of this Red Herring Prospectus.

## 30. We have significant ongoing funding requirements and may not be able to raise additional capital in the future. As a result, we may not be able to respond to business opportunities, challenges or unforeseen circumstances.

Our major fund based and non-fund based financial assistance has been sanctioned by the bank, i.e. the HDFC Bank and Kotak Mahindra Bank on the security of assets. The Company is dependent on the Banks for its Working Capital requirement and any default under such arrangement with such lender may create problem for operation of the Company, which may affect the financial stability of the Company.

Additionally, this may result into difficulty in arranging for funds for re-payment and may also affect the financial position of the Company. If we are unable in the future to generate sufficient cash flow from operations or borrow the necessary capital to fund our future capital expenditures, we will be forced to limit our growth. In addition, we may not be able to service our existing



customers or to acquire new customers. The inability to raise additional capital on acceptable terms could have an effect on our business, results of operations and financial condition.

For further details of our loans, please refer chapter titled "Financial Information of our Company" beginning on Page 142 of this Red Herring Prospectus

### 31. Our business operations may be disrupted by an interruption in power supply which may impact our business operations.

Our operations involve a significant amount of power supply as our service process requires continues supply of power. We depend on State electricity supply for our power requirements. An interruption in power supply may occur in the future as a result of any natural calamity, technical fault, and shortage of power or other factors beyond our control. This could also result in an increase in the cost of power. Lack of sufficient power resources or an increase in the cost of such power may adversely affect our business, results of operations and financial condition.

## 32. Increases in manpower cost for IT professionals could reduce our cash flows and profit margins.

Historically, manpower costs in the Indian IT services industry have been significantly lower than manpower costs in developed countries for comparable skilled technical personnel, which has been one of India's competitive strengths. However, manpower cost increases in India may prevent us from sustaining this competitive advantage and may negatively affect our profit margins. In the long term, salary increases may make us less competitive unless we are able to continue increasing the efficiency and productivity of our professionals and the quality of our services and the prices we can charge for our products and services. Increases in salary, including an increase in the cash component of our compensation expenses, may reduce our cash flows and our profit margins and have a material adverse effect on our business, financial conditions and results of operations. For further details regarding our human resource, please refer to chapter titled "Business Overview" beginning on Page 100 of this Red Herring Prospectus.

### 33. Our business is substantially affected by prevailing economic, political and other prevailing conditions in India.

Our Company is incorporated in India, and our assets and employees are located in India. As a result, we are highly dependent on prevailing economic conditions in India and our results of operations are significantly affected by factors influencing the Indian economy. Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- any increase in Indian interest rates or inflation;
- any scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing for our expansions;
- prevailing income conditions among Indian consumers and Indian corporations;
- volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges;
- changes in India's tax, trade, fiscal or monetary policies;
- political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries;
- occurrence of natural or man-made disasters
- prevailing regional or global economic conditions, including in India's principal export markets; and
- Other significant regulatory or economic developments in or affecting India or its IT sector.

Any slowdown or perceived slowdown in the Indian economy, or in specific sectors of the Indian economy, could adversely impact our business, results of operations and financial condition and the price of the Equity Shares.

## 34. In addition to normal remuneration, other benefits and reimbursement of expenses some of our Directors are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Some of our Directors are interested in our Company to the extent of their shareholding and other transaction, in addition to normal remuneration or benefits and reimbursement of expenses. We cannot assure you that our Directors would always exercise their rights as Shareholders to the benefit and best interest of our Company. As a result, our Directors will continue to exercise significant control over our Company, including being able to control the composition of our board of directors and determine decisions requiring simple or special majority voting, and our other Shareholders may be unable to affect the outcome of such voting. Our Directors may take or block actions with respect to our business, which may conflict with our best interests or the interests of other minority Shareholders, such as actions with respect to future capital raising or acquisitions. We cannot assure you that our Directors will always act to resolve any conflicts of interest in our favour, thereby affecting our business and results of operations and prospects.



For further details of transaction with directors, Please refer chapter titled "Financial Information of the Company" beginning on Page 142 of this Red Herring Prospectus.

#### 35. The present promoters of the Company are first generation entrepreneurs.

Our present Promoters are first generation entrepreneur. Their experience in managing and being instrumental in the growth of our Company is limited to the extent of their knowledge and experience and we cannot assure that this will not affect our business growth. Although our Promoter Director, Sandeep Kumar Pahariya and Mrs. Niru Pahariya have vast experience of around 24 and 12 years in the Information Technology. For further details of our Director, Please refer chapter titled "Our Management" beginning on Page 125 of Red Herring Prospectus.

#### 36. The future operating results are difficult to predict and may fluctuate or adversely vary from the past performance.

The company's operating results may fluctuate or adversely vary from past performances in the future due to a number of factors, many of which are beyond the company's control. The results of operations during any financial year or from period to period may differ from one another or from the expected results operation. Its business, results of operations and financial condition may be adversely affected by, inter alia, a decrease in the growth and demand for the products and services offered by the us or any strategic alliances which may subsequently become a liability or non-profitable. Due to various reasons including the above, the future performance may fluctuate or adversely vary from our past performances and may not be predictable. For further details of our operating results, section titled "Financial Information of the Company" beginning on Page 142 of this Red Herring Prospectus.

# 37. Any failure to retain and attract skilled and professional employees, could have a material adverse effect on our business, financial condition and results of operations.

Our success depends in part on our ability to retain and attract skilled and professional employees. Without a sufficient number of employees, our company cannot operate. Competition for qualified personnel with established customer relationships is intense, both in retaining our existing employees and when replacing or finding additional suitable employees. Any failure to retain and attract skilled technical or sales personnel could have a material adverse effect on our business, financial condition and results of operations.

#### 38. We have not independently verified certain data in this Red Herring Prospectus.

We have not independently verified data from the Industry and related data contained in this Red Herring Prospectus and although we believe the sources mentioned in the report to be reliable, we cannot assure you that they are complete or reliable. Such data may also be produced on a different basis from comparable information compiled with regards to other countries. Therefore, discussions of matters relating to India, its economy or the industries in which we operate that is included herein are subject to the caveat that the statistical and other data upon which such discussions are based have not been verified by us and may be incomplete, inaccurate or unreliable. Due to incorrect or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, we cannot assure you that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

#### 39. We are susceptible to risks relating to unionization of our employees employed by us.

We cannot assure you that our employees will not unionize, or attempt to unionize in the future, that they will not otherwise seek higher salary and enhanced employee benefits. We also cannot assure you that we will not experience disruptions in our work due to disputes or other problems with our workforce. If not resolved in a timely manner, these risks could limit our ability to provide our products to our clients, cause clients to limit their use of our products or result in an increase in our cost of employee benefits and other expenses. If any of these risks materialize, our business, results of operations and financial condition could be affected.

#### 40. Any Penalty or demand raise by statutory authorities in future will affect our financial position of the Company.

Our Company is mainly engaged in Information Technology Solutions and Services which attracts tax liability such as Income tax & Goods and Service Tax and other applicable provision of the Acts. However, the Company has been depositing the return under above applicable acts but any demand or penalty raise by concerned authority in future for any previous year and current year will affect the financial position of the Company. For detail, please refer "Outstanding Litigation and Material Development" beginning on page 210 of this Red Herring Prospectus. Any such penalty arising in future may lead to financial loss to our Company.



41. We have not identified any alternate source of raising the working capital mentioned as our 'Objects of the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

Our Company has not identified any alternate source of funding for our working capital requirement and for general corporate purposes and hence any failure or delay on our part to mobilize the required resources or any shortfall in the Issue proceeds can adversely affect our growth plan and profitability. The delay/shortfall in receiving these proceeds could result in inadequacy of working capital or may require our Company to borrow funds on unfavourable terms, both of which scenarios may affect the business operation and financial performance of the Company.

For further details of our Object for the Issue, Please refer chapter titled "Object for the Issue" beginning on Page 78 of this Red Herring Prospectus.

42. Our Company's management will have flexibility in utilizing the Net Proceeds from the Issue. The deployment of the Net Proceeds from the Issue is not subject to any monitoring by any independent agency.

Our Company intends to primarily use the Net Proceeds towards working capital requirement and for general corporate purposes as described in "Objects of the Issue" on page 78 of this Red Herring Prospectus. In terms of the SEBI (ICDR) Regulations, we are not required to appoint a monitoring agency since the Issue size is not in excess of ₹100 crores. The management of our Company will have discretion to use the Net Proceeds from the Issue, and investors will be relying on the judgment of our Company's management regarding the application of the Net Proceeds from the Issue. Our Company may have to revise its management estimates from time to time and consequently its requirements may change.

Further, pursuant to Section 27 of the Companies Act 2013, any variation in the objects would require a special resolution of the Shareholders and our Promoters or controlling Shareholders will be required to provide an exit opportunity to the Shareholders of our Company who do not agree to such proposal to vary the objects, in such manner as may be prescribed in future by the SEBI.

Accordingly, prospective investors in the Issue will need to rely upon our management's judgment with respect to the use of Net Proceeds. If we are unable to enter into arrangements for utilization of Net proceeds as expected and assumed by us in a timely manner or at all, we may not be able to derive the expected benefits from the proceeds of the Issue and our business and financial results may suffer.

43. Our funds requirements are based on internal management estimates, wherever possible, and have not been appraised by any bank or financial institution. Any increase in the actual deployment of funds may cause an additional burden on our finance plans. We have not entered into definitive agreements to utilize our Issue proceeds.

The fund requirement mentioned as a part of the Objects of the Issue is based on internal management estimates, wherever possible, and has not been appraised by any bank or financial institution or any external agency. These are based on current conditions and are subject to change in light of changes in external circumstances or costs or in other financial conditions, business strategy, etc. With increase in costs, our actual deployment of funds may exceed our estimates and may cause us an additional burden on our finance plans. As on the date of the Red Herring Prospectus, we have not entered into any definitive agreements for implementing the Objects of the Issue.

For more information, please refer to "Objects of the Issue" on page 78 of the Red Herring Prospectus.

44. Any variation in the utilization of the Net Proceeds as disclosed in this Red Herring Prospectus shall be subject to certain compliance requirements, including prior approval of the shareholders of our Company.

We propose to utilize the Net Proceeds for raising funds for working capital Requirement. For further details of the proposed objects of the Issue, please refer the chapter titled "Objects of the Issue" beginning on Page No. 78 of this Red Herring Prospectus. At this juncture, we cannot determine with any certainty if we would require the Net Proceeds to meet any other expenditure or fund any exigencies arising out of the competitive environment, business conditions, economic conditions or other factors beyond our control. In accordance with Section 27 of the Companies Act, 2013, we cannot undertake any variation in the utilization of the Net Proceeds as disclosed in this Red Herring Prospectus without obtaining the approval of shareholders of our Company through a special resolution. In the event of any such circumstances that require us to vary the disclosed utilization of the Net Proceeds, we may not be able to obtain the approval of the shareholders of our Company in a timely manner, or at all. Any delay or inability in obtaining such approval of the shareholders of our Company may adversely affect our business or operations.

Further, our Promoters or controlling shareholders would be required to provide an exit opportunity to the shareholders of our Company who do not agree with our proposal to modify the objects of the Issue, at a price and manner as prescribed by SEBI. Additionally, the requirement on Promoters or controlling shareholders to provide an exit opportunity to such dissenting



shareholders of our Company may deter the Promoters or controlling shareholders from agreeing to the variation of the proposed utilization of the Net Proceeds, even if such variation is in the interest of our Company. Further, we cannot assure you that the Promoters or the controlling shareholders of our Company will have adequate resources at their disposal at all times to enable them to provide an exit opportunity.

In light of these factors, we may not be able to vary the objects of the Issue to use any unutilized proceeds of the Issue, if any, even if such variation is in the interest of our Company. This may restrict our Company's ability to respond to any change in our business or financial condition by re-deploying the unutilized portion of Net Proceeds, if any, which may adversely affect our business and results of operations.

# 45. Portion of our Issue Proceeds are proposed to be utilized for general corporate purposes which constitute [●] of the Issue Proceed. As on date we have not identified the use of such funds.

Portion of our Issue Proceeds are proposed to be utilized for general corporate purposes which constitute [•] of the Issue Proceed. We have not identified the general corporate purposes for which these funds may be utilized. The deployment of such funds is entirely at the discretion of our management in accordance with policies established by our Board of Directors from time to time and subject to compliance with the necessary provisions of the Companies Act. For details please refer the chapter titled "Objects of the Issue" beginning on Page No 78 of this Red Herring Prospectus.

#### 46. The average cost of acquisition of Equity Shares by our Promoters could be lower than the Issue Price.

Our Promoters average cost of acquisition of Equity Shares in our Company is lower than the Issue Price decided by the Company in consultation with the Book Running Lead Manager. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer to the chapters "Capital Structure" beginning on pages 62 of this Red Herring Prospectus.

# 47. We have not paid any dividends in the last five Financial Years. Our ability to pay dividends in the future will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditures.

Our ability to generate returns for Shareholders is dependent on a host of factors that impact our business and financial condition. Our Company has not paid any dividend on its Equity Shares during the last five Financial Years. The amount of future dividend payments, if any, will depend upon a number of factors, such as our future earnings, financial condition, cash flows, working capital requirements, contractual obligations, applicable Indian legal restrictions, capital expenditures and cost of indebtedness.

In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under the loan or financing agreements our Company may enter into. Even in years in which we may have profits, we may decide to retain all of our earnings to finance the development and expansion of our business and, therefore, may not declare dividends on our Equity Shares. There can therefore be no assurance that we will be able to pay dividends in the future. For further details, see section "Dividend Policy" on page 141 of this Red Herring Prospectus.

# 48. We will continue to be controlled by our Promoters and Promoter Group after the completion of the Issue, which will allow them to influence the outcome of matters submitted for approval of our shareholders.

As on the date of this Red Herring Prospectus, our Promoters and Promoter Group hold 100% of the issued and outstanding paidup share capital of our Company. Following the completion of the Issue, our Promoters and Promoter Group will continue to hold together [•] of our post-Issue Equity Share capital. As a result, they will have the ability to influence matters requiring shareholders' approval, including the ability to appoint Directors to our Board and the right to approve significant actions at Board and at shareholders' meetings, including the issue of Equity Shares and dividend payments, business plans, mergers and acquisitions, any consolidation or joint venture arrangements, any amendment to our Memorandum of Association and Articles of Association, and any other business decisions. We cannot assure you that our Promoters and Promoter Group will not have conflicts of interest with other shareholders or with our Company. Any such conflict may adversely affect our ability to execute our business strategy or to operate our business.

For further details regarding our shareholding, please refer to chapter titled "Capital Structure" beginning on Page 62 of this Red Herring Prospectus.



49. Our Equity Shares have never been publicly traded and may experience price and volume fluctuations following the completion of the Issue, an active trading market for the Equity Shares may not develop, the price of our Equity Shares may be volatile and you may be unable to resell your Equity Shares at or above the Issue Price or at all.

Prior to the Issue, there has been no public market for our Equity Shares, and an active trading market may not develop or be sustained after the Issue. Listing and quotation does not guarantee that a market for our Equity Shares will develop or, if developed, the liquidity of such market for the Equity Shares. The Issue Price of the Equity Shares is determined considering various financials factors of the Company and may not be indicative of the market price of the Equity Shares at the time of commencement of trading of the Equity Shares or at any time thereafter. There has been significant volatility in the Indian stock markets in the recent past, and the trading price of our Equity Shares after this Issue could fluctuate significantly as a result of market volatility or due to various internal or external risks, including but not limited to those described in this Red Herring Prospectus. A decrease in the market price of our Equity Shares could cause you to lose some or all of your investment

#### 50. Rights of shareholders under Indian laws may be more limited than under the laws of other jurisdictions.

Indian legal principles related to corporate procedures, directors' fiduciary duties and liabilities may differ from those that would apply to a company in another jurisdiction. Investors may have more difficulty in asserting their rights as shareholders in an Indian company than as shareholder of a corporation in another jurisdiction. Shareholders' rights under Indian law may not be as extensive as shareholders' rights under the laws of other jurisdictions. Under the Companies Act, prior to issuance of any new equity shares, a public limited company incorporated under Indian law must offer its equity shareholders pre-emptive rights to subscribe to a proportionate number of equity shares to maintain existing ownership, unless such pre-emptive rights are waived by a special resolution by a three-fourths majority of the equity shareholders voting on such resolution. If you are a foreign investor and the law of the foreign jurisdiction that you are in does not permit the exercise of such pre-emptive rights without our filing an offering document or registration statement with the applicable authority in such foreign jurisdiction, you will be unable to exercise such pre-emptive rights, unless we make such a filing. If we elect not to file an offering document or a registration statement, the new securities may be issued to a custodian, who may sell the securities for your benefit. The value such custodian receives on the sale of any such securities and the related transaction costs cannot be predicted. To the extent that you are unable to exercise pre-emptive rights granted in respect of our Equity Shares, your proportional interest in our Company would decline.

# 51. The Issue Price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the Issue Price and you may not be able to sell your Equity Shares at or above the Issue Price.

The Issue Price of our Equity Shares has been determined through the Book building process. This price is based on numerous factors. For further information, see "Basis for Issue Price" beginning on page 83 of this Red Herring Prospectus and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price. Among the factors that could affect our share price are:

- Quarterly variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;
- > Changes in revenue or earnings estimates or publication of research reports by analysts;
- Speculation in the press or investment community;
- Domestic and international economic, legal and regulatory factors unrelated to our performance.

## 52. A third party could be prevented from acquiring control of our Company because of anti-takeover provisions under Indian law.

There are provisions in Indian law that may delay, deter or prevent a future takeover or change in control of our Company, even if a change in control would result in the purchase of your Equity Shares at a premium to the market price or would otherwise be beneficial to you. Such provisions may discourage or prevent certain types of transactions involving actual or threatened change in control of us. Under the takeover regulations in India, an acquirer has been defined as any person who, directly or indirectly, acquires or agrees to acquire shares or voting rights or control over a company, whether individually or acting in concert with others. Although these provisions have been formulated to ensure that interests of investors/shareholders are protected, these provisions may also discourage a third party from attempting to take control of our Company. Consequently, even if a potential takeover of our Company would result in the purchase of the Equity Shares at a premium to their market price or would otherwise be beneficial to its stakeholders, it is possible that such a takeover would not be attempted or consummated because of the Indian takeover regulations.



#### 53. The requirements of being a listed company may strain our resources and distract management.

We have no experience as a listed company and have not been subjected to the increased scrutiny of our affairs by shareholders, regulators and the public that is associated with being a listed company. As a listed company, we will incur additional legal, accounting, corporate governance and other expenses that we did not incur as an unlisted company. We will be subject to the listing agreements with the Stock Exchanges and compliances of SEBI Listing Regulation, 2015 which would require us to file audited annual and unaudited semi-annual and limited review reports with respect to our business and financial condition. If we delay making such filings, we may fail to satisfy our reporting obligations and/or we may not be able to readily determine and accordingly report any changes in our results of operations as timely as other listed companies.

As a listed company, we will need to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, including keeping adequate records of daily transactions to support the existence of effective disclosure controls and procedures, internal control over financial reporting and additional compliance requirements under the Companies Act, 2013.

In order to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, significant resources and management oversight will be required. As a result, management's attention may be diverted from other business concerns, which could adversely affect our business, prospects, financial condition and results of operations. In addition, we may need to hire additional legal and accounting staff with appropriate listed company experience and technical accounting knowledge and we cannot assure you that we will be able to do so in a timely manner.

54. We may require further equity issuance, which will lead to dilution of equity and may affect the market price of our Equity Shares or additional funds through incurring debt to satisfy our capital needs, which we may not be able to procure and any future equity offerings by us.

Our growth is dependent on having a balance sheet to support our activities. In addition to the IPO Proceeds and our internally generated cash flow, we may need other sources of financing to meet our capital needs which may include entering into new debt facilities with lending institutions or raising additional equity in the capital markets. We may need to raise additional capital from time to time, dependent on business conditions. The factors that would require us to raise additional capital could be business growth beyond what the current balance sheet can sustain; additional capital requirements imposed due to changes in regulatory regime or significant depletion in our existing capital base due to unusual operating losses.

Any fresh issue of shares or convertible securities would dilute existing holders, and such issuance may not be done at terms and conditions, which are favourable to the existing shareholders of our Company. If our Company decides to raise additional funds through the incurrence of debt, our interest obligations will increase, and we may be subject to additional covenants, which could further limit our ability to access cash flows from our operations. Such financings could cause our debt to equity ratio to increase or require us to create charges or liens on our assets in favour of lenders. We cannot assure you that we will be able to secure adequate financing in the future on acceptable terms, in time, or at all. Our failure to obtain sufficient financing could result in the delay or abandonment of our expansion plans. Our business and future results of operations may be affected if we are unable to implement our expansion strategy.

Any future issuance of Equity Shares by our Company may dilute shareholding of investors in our Company; and hence affect the trading price of our Company's Equity Shares and its ability to raise capital through an issue of its securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Company's Equity Shares. Additionally, the disposal, pledge or encumbrance of Equity Shares by any of our Company's major shareholders, or the perception that such transactions may occur may affect the trading price of the Equity Shares. No assurance may be given that our Company will not issue Equity Shares or that such shareholders will not dispose of, pledge or encumber their Equity Shares in the future.

#### **EXTERNAL RISK FACTORS**

55. The occurrence of natural or man-made disasters could adversely affect our results of operations, cash flows and financial condition. Hostilities, terrorist attacks, civil unrest and other acts of violence could adversely affect the financial markets and our business.

The occurrence of natural disasters, including cyclones, storms, floods, earthquakes, tsunamis, tornadoes, fires, explosions, pandemic disease and man-made disasters, including acts of terrorism and military actions, could adversely affect our results of operations, cash flows or financial condition. Terrorist attacks and other acts of violence or war in India or globally may adversely affect the Indian securities markets.



In addition, any deterioration in international relations, especially between India and its neighbouring countries, may result in investor concern regarding regional stability which could adversely affect the price of the Equity Shares. In addition, India has witnessed local civil disturbances in recent years and it is possible that future civil unrest as well as other adverse social, economic or political events in India could have an adverse effect on our business. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business and the market price of the Equity Shares.

# 56. Our business and activities may be further regulated by the Competition Act and any adverse application or interpretation of the Competition Act could materially and adversely affect our business, financial condition and results of operations.

The Competition Act seeks to prevent business practices that have or are likely to have an appreciable adverse effect on competition in India and has established the Competition Commission of India (the "CCI"). Under the Competition Act, any arrangement, understanding or action, whether formal or informal, which has or is likely to have an appreciable adverse effect on competition is void and attracts substantial penalties. Any agreement among competitors which, directly or indirectly, determines purchase or sale prices, results in bid rigging or collusive bidding, limits or controls the production, supply or distribution of goods and services, or shares the market or source of production or providing of services by way of allocation of geographical area or type of goods or services or number of customers in the relevant market or in any other similar way, is presumed to have an appreciable adverse effect on competition and shall be void.

Further, the Competition Act prohibits the abuse of a dominant position by any enterprise. If it is proven that a breach of the Competition Act committed by a company took place with the consent or connivance or is attributable to any neglect on the part of, any director, manager, secretary or other officer of such company, that person shall be guilty of the breach themselves and may be punished as an individual. If we, or any of our employees are penalized under the Competition Act, our business may be adversely affected. Further, the Competition Act also regulates combinations and requires approval of the CCI for effecting any acquisition of shares, voting rights, assets or control or mergers or amalgamations above the prescribed asset and turnover based thresholds.

On March 4, 2011, the Government of India notified and brought into force new provisions under the Competition Act in relation to combined entities (the "Combination Regulation Provisions"), which came into effect from June 1, 2011. The Combination Regulation Provisions require that any acquisition of shares, voting rights, assets or control or mergers or amalgamations, which cross the prescribed asset and turnover based thresholds, must be notified to and preapproved by the CCI. In addition, on May 11, 2011, the CCI issued the final Competition Commission of India (Procedure in regard to the transaction of business relating to combinations) Regulations, 2011 (as amended). These regulations, as amended, set out the mechanism for the implementation of the Combination Regulation Provisions under the Competition Act.

#### 57. The Indian tax regime is currently undergoing substantial changes which could adversely affect our business.

The goods and service tax ("GST") that has been implemented with effect from July 1, 2017 combines taxes and levies by the GoI and state governments into a unified rate structure, and replaces indirect taxes on goods and services such as central excise duty, service tax, customs duty, central sales tax, state VAT, cess and surcharge and excise that were being collected by the GoI and state governments.

As regards the General Anti-Avoidance Rules ("GAAR"), The general anti avoidance rules ("GAAR") provisions have been made effective from assessment year 2018-19 onwards, i.e.; financial Year 2017-18. The GAAR provisions intend to declare an arrangement as an "impermissible avoidance arrangement", if the main purpose or one of the main purposes of such arrangement is to obtain a tax benefit, and satisfies at least one of the following tests (i) creates rights, or obligations, which are not ordinarily created between persons dealing at arm's length; (ii) results, directly or indirectly, in misuse, or abuse, of the provisions of the Income Tax Act, 1961; (iii) lacks commercial substance or is deemed to lack commercial substance, in whole or in part; or (iv) is entered into, or carried out, by means, or in a manner, that is not ordinarily engaged for bona fide purposes. If GAAR provisions are invoked, the tax authorities will have wider powers, including denial of tax benefit or a benefit under a tax treaty.

In the absence of any precedents on the subject, the application of these provisions is uncertain. As the taxation regime in India is undergoing a significant overhaul, its consequent effects on economy cannot be determined at present and there can be no assurance that such effects would not adversely affect our business, future financial performance and the trading price of the Equity Shares.

# 58. You may be restricted in your ability to exercise pre-emptive rights under Indian law and may be adversely affected by future dilution of your ownership position.

Under the Companies Act, a company incorporated in India must offer its shareholders pre-emptive rights to subscribe and pay for a proportionate number of shares to maintain their existing ownership percentages before the issuance of any new shares, unless



the pre-emptive rights have been waived by adoption of a special resolution by holders of three-fourths of the shares who have voted on the resolution, or unless the company has obtained approval from the Government of India to issue without such special resolution, subject to votes being cast in favour of the proposal exceeding the votes cast against such proposal. However, if the law of the jurisdiction you are in does not permit you to exercise your pre-emptive rights without our Company filing an offering document or a registration statement with the applicable authority in the jurisdiction you are in, you will be unable to exercise your pre-emptive rights unless our Company makes such a filing. To the extent that you are unable to exercise pre-emptive rights granted in respect of the Equity Shares, your proportional interest in our Company would be reduced.

## 59. Political, economic or other factors that are beyond our control may have an adverse effect on our business, results of operations and cash flows.

We currently operate in India and are dependent on domestic, regional and market conditions. Our performance, growth and market price of our Equity Shares are and will be dependent on the IT industry of the Indian economy. There have been periods of slowdown in the economic growth of India. For instance, the present situation of lock-down is prevailing in India due to pandemic Covid-19 spread in India and all other parts of world. If such condition prevail for longer time the Demand for our products & services may be adversely affected by an economic downturn in domestic, regional and global economies. India's economic growth is also affected by various other factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports, global economic uncertainty and liquidity crisis, volatility in exchange currency rates.

Consequently, any future slowdown in the Indian economy could harm our business, results of operations, cash flows and financial condition. Also, a change in the Government or a change in the economic and deregulation policies could affect economic conditions prevalent in the areas in which we operate in general and our business in particular and high rates of inflation in India could increase our costs without proportionately increasing our revenues, and as such decrease our operating margins.

# 60. Companies in India are required to prepare financial statements under the new Indian Accounting Standards. In addition, all income-tax assessee in India will be required to follow the Income Computation and Disclosure Standards.

The Ministry of Corporate Affairs ("MCA"), Government of India, has through notification dated February 16, 2015 issued the Indian Accounting Standards Rules, 2015 ("Ind AS") which have come into effect from April 1, 2015 and are applicable to companies which fulfill certain conditions. Further, there can be no assurance that the adoption of Ind AS will not affect our reported results of operations or financial condition. Any of these factors relating to the use of Ind AS may adversely affect our financial condition and results of operations.

Further, the Ministry of Finance, Government of India has issued a notification dated September 29, 2016 notifying Income Computation and Disclosure Standards ("ICDS"), thereby creating a new framework for computation of taxable income. The ICDS shall apply from the assessment year 2017-2018 and subsequent years. The adoption of ICDS is expected to significantly alter the way companies compute their taxable income, as ICDS deviates from several concepts that are followed under general accounting standards, including Indian GAAP and Ind AS. In addition, ICDS shall be applicable for the computation of income for tax purposes but shall not be applicable for the computation of income for minimum alternate tax. There can be no assurance that the adoption of ICDS will not adversely affect our business, results of operations and financial condition.

## 61. Significant differences exist between Indian GAAP and other accounting principles, such as U.S. GAAP and IFRS, which investors may be more familiar with and may consider material to their assessment of our financial condition.

Our financial statements are prepared and presented in conformity with Indian GAAP. No attempt has been made to reconcile any of the information given in this document to any other principles or to base it on any other standards. Indian GAAP differs in certain significant respects from IFRS, U.S. GAAP and other accounting principles with which prospective investors may be familiar in other countries. If our financial statements were to be prepared in accordance with such other accounting principles, our results of operations, cash flows and financial position may be substantially different. Prospective investors should review the accounting policies applied in the preparation of our financial statements, and consult their own professional advisers for an understanding of the differences between these accounting principles and those with which they may be more familiar.

#### 62. Our business is substantially affected by prevailing economic, political and other prevailing conditions in India.

Our Company is incorporated in India, and the majority of our assets and employees are located in India. As a result, we are highly dependent on prevailing economic conditions in India and our results of operations are significantly affected by factors influencing the Indian economy. Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

the macroeconomic climate, including any increase in Indian interest rates or inflation;



- > any exchange rate fluctuations, the imposition of currency controls and restrictions on the right to convert or repatriate currency or export assets;
- Any scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing for our expansions;
- > Prevailing income conditions among Indian consumers and Indian corporations;
- > volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges;
- changes in India's tax, trade, fiscal or monetary policies;
- > political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries;
- occurrence of natural or man-made disasters;
- > prevailing regional or global economic conditions, including in India's principal export markets;
- > other significant regulatory or economic developments in or affecting India or its ER&D sector; international business practices that may conflict with other customs or legal requirements to which we are subject, including anti-bribery and anti-corruption laws;

# 63. Financial instability, economic developments and volatility in securities markets in other countries may also cause the price of the Equity Shares to decline.

The Indian market and the Indian economy are influenced by economic and market conditions in other countries, particularly emerging Asian market countries. Financial turmoil in Europe and elsewhere in the world in recent years has affected the Indian economy. In recent times, the Indian financial markets had been negatively affected by the volatility in global financial market, including on account of certain European nations' debt troubles and move to break away by the United Kingdom from the European Union. Although, economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the securities of companies in other countries, including India. Currencies of a few Asian countries have in the past suffered depreciation against the U.S. Dollar owing to, amongst other, the announcements by the U.S. government that it may consider reducing its quantitative easing measures. A loss of investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and, indirectly, in the Indian economy in general. Any worldwide financial instability could also have a negative impact on the Indian economy. Financial disruptions may occur and could harm our business, future financial performance and the prices of the Equity Shares.

The global credit and equity markets have experienced substantial dislocations, liquidity disruptions and market corrections in recent years. Liquidity and credit concerns and volatility in the global credit and financial markets have increased significantly with the bankruptcy or acquisition of, and government assistance extended to, several major U.S. and European financial institutions. These and other related events, such as the European sovereign debt crisis, have had a significant impact on the global credit and financial markets as a whole, including reduced liquidity, greater volatility, widening of credit spreads and a lack of price transparency in global credit and financial markets. In response to such developments, legislators and financial regulators in the United States and other jurisdictions, including India, have implemented a number of policy measures designed to add stability to the financial markets.

However, the overall impact of these and other legislative and regulatory efforts on the global financial markets is uncertain, and they may not have the intended stabilizing effects. In the event that the current difficult conditions in the global credit markets continue or if there is any significant financial disruption, such conditions could have an adverse effect on our business, future financial performance and the trading price of the Equity Shares.

# 64. A significant change in the Government of India's economic liberalization and deregulation policies could adversely affect our business and the price of our Equity Shares.

The Government of India has traditionally exercised, and continues to exercise, a dominant influence over many aspects of the economy. Unfavourable government policies including those relating to the internet and e-commerce, consumer protection and data-privacy, could adversely affect business and economic conditions in India, and could also affect our ability to implement our strategy and our future financial performance. Since 1991, successive governments, including coalition governments, have pursued policies of economic liberalization, including significantly relaxing restrictions on the private sector and encouraging the development of the Indian financial sector. However, the members of the Government of India and the composition of the coalition in power are subject to change. As a result, it is difficult to predict the economic policies that will be pursued by the Government of India. For example, there may be an increasing number of laws and regulations pertaining to the internet and ecommerce, which may relate to liability for information retrieved from or transmitted over the internet or mobile networks, user privacy, content restrictions and the quality of services and products sold or provided through the internet. The rate of economic liberalization could change and specific laws and policies affecting the financial services industry, foreign investment, currency exchange and other



matters affecting investment in our securities could change as well. Any significant change in India's economic liberalization and deregulation policies could adversely affect business and economic conditions in India generally and our business in particular.



#### **SECTION IV – INTRODUCTION**

#### **THE ISSUE**

PRESENT ISSUE IN TERMS OF THIS RED HERRING PROSPECTUS			
Equity Shares Issued*: Public Issue of Equity Shares by our Company	Upto 14,79,600 Equity Shares aggregating to ₹ [•] Lakhs		
of which			
Issue Reserved for the Market Makers	Upto 74,400 Equity Shares aggregating to ₹ [•] Lakhs		
Net Issue to the Public	Upto 14,05,200 Equity Shares aggregating to ₹ [•] Lakhs		
of which			
A. QIB Portion	Not more than 7,02,000 Equity Shares aggregating to ₹ [•] Lakhs		
Of which:			
(a) Anchor Investor Portion	Upto 4,15,200 Equity Shares aggregating to ₹ [•] Lakhs		
(b) Net QIB Portion (assuming the Anchor Investor Portion is fully subscribed)	Upto 2,86,800 Equity Shares aggregating to ₹ [•] Lakhs		
Of which:			
(i) Available for allocation to Mutual Funds only (5% of the QIB Portion (excluding Anchor Investor Portion)	Upto [•] Equity Shares aggregating to ₹ [•] Lakhs		
(ii) Balance of QIB Portion for all QIBs including Mutual Funds	Upto [●] Equity Shares aggregating to ₹ [●] Lakhs		
B. Non-Institutional Category	Not Less than 2,11,200 Equity Shares aggregating to ₹ [•] Lakhs		
C. Retail Portion	Not Less than 4,92,000 Equity Shares aggregating to ₹ [•] Lakhs		
<b>Equity Shares outstanding prior to the Issue</b>	40,00,000 Equity Shares of face value of ₹10 each		
<b>Equity Shares outstanding after the Issue</b>	Upto 54,79,600 Equity Shares of face value of ₹10 each		
Objects of the Issue/ Use of Issue Proceeds	Please see the chapter titled "Objects of the Issue" on page 78 of this Red Herring Prospectus		

<sup>\*</sup> Subject to finalisation of the Basis of Allotment. Number of shares may need to be adjusted for lot size upon determination of issue price

#### Note:

- (1) Fresh Issue of Equity Shares in terms of Red Herring Prospectus has been authorized pursuant to a resolution passed by our Board of Directors dated August 20, 2022. and by special resolution passed under Section 62(1) (c) of the Companies Act, 2013 at the Extra-Ordinary General Meeting of the members held on August 24, 2022.
- (2) This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. For further details, please see the section titled "Issue Related Information" beginning on page 232 of this Red Herring Prospectus.
- (3) The SEBI ICDR Regulations permit the issue of securities to the public through the Book Building Process, which states that, not less than 15 % of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35 % of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders and not more than 50% of the Net Issue shall be allotted on a proportionate basis to QIBs, subject to valid Bids being received at or above the Issue Price. Accordingly, we have allocated the Net Issue i.e. not more than 50% of the Net Issue to QIB and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Investors and not less than 15% of the Net Issue shall be available for allocation to Non-institutional bidders.
- (4) Subject to valid Bids being received at or above the Issue Price, under-subscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill-over from any other category or combination of categories of Bidders at the discretion of our Company in consultation with the Book Running Book Running Lead Managers and the Designated Stock Exchange, subject to applicable laws.
- (5) Our Company may, in consultation with the Book Running Lead Manager, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription in the Anchor Investor Portion, the remaining Equity



Shares shall be added to the QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received within the offer price band. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allotment in the Mutual Fund Portion will be added to the Net QIB Portion and allocated proportionately to the QIB Bidders (other than Anchor Investors) in proportion to their Bids. For further details, please refer section titled "Issue Procedure" beginning on page 241 of this Red Herring Prospectus.



### **SUMMARY OF FINANCIAL INFORMATION**

### RESTATED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Lakhs)

			(Rs. in Lakhs)			
Sr. No.	Particulars	As at September	As at 31st March			
		30, 2022	2022	2021	2020	
Α.	Equity and Liabilities					
1	Shareholders' Funds					
	Share Capital	400.00	400.00	1.00	1.00	
	Reserves & Surplus	407.62	273.11	486.15	379.37	
	Share application money pending	-				
	allotment		-	-	-	
2	Minority Interest	0.92	4.40	2.89	6.09	
3	Non-Current Liabilities					
	Long-Term Borrowings	41.87	56.27	35.63	37.18	
	Other Non-Current Liabilities				-	
	Long-Term Provisions	48.16	48.16	31.54	20.55	
	Deferred Tax Liabilities (Net)	_	_	_	-	
4	Current Liabilities					
	Short Term Borrowings	318.74	222.88	191.77	172.37	
	Trade Payables :					
	(A) total outstanding dues of micro					
	enterprises and small enterprises; and	=	-	-	-	
	(B) total outstanding dues of creditors					
	other than micro enterprises and small	277.01	185.86	249.51	275.92	
	enterprises	277101	100.00	2.5.61	270.72	
	Other Current Liabilities	64.17	46.89	56.36	55.42	
	Short Term Provisions	40.69	71.20	48.85	41.79	
	Short 1 time 110 visions	.0.05	71.20	10102	.11,7	
	Total	1599.17	1308.76	1103.71	989.70	
В.	Assets	10,5,12,	2000.0	11000.1	2021.0	
1	Non-Current Assets					
	Property, Plant and Equipment					
	Tangible Assets	103.27	122.47	46.81	36.09	
	Intangible Assets	-	-	-	-	
	Capital Work in Progress	_	-	-	16.25	
	Intangible Assets Under Development	304.31	152.46	46.55	31.05	
	Non-Current Investments	-	-	-	-	
	Deferred Tax Assets	21.25	19.60	14.41	10.95	
	Long Term Loans & Advances	21.20	22.00	212	10.00	
	Other Non-Current Assets	8.17	8.17	11.48	4.42	
	2	0.27	U.17	11110	2	
2	Current Assets					
	Current Investments	470.30	598.73	516.35	265.23	
	Inventories	-	-	-	-	
	Trade Receivables	429.14	254.23	220.05	308.90	
	Cash and Cash Equivalents	25.89	42.09	162.24	17.07	
	Short-Term Loans and Advances	192.24	1.02	5.65	9.44	
	Other Current Assets	44.59	109.99	80.17	290.30	
	Onici Cuitciit Assots	77.37	102.77	00.17	230.30	
	Total	1599.17	1308.76	1103.71	989.70	
	Total	1377.17	1300./0	1103./1	707 <b>.</b> /U	



### RESTATED CONSOLIDATED STATEMENT OF PROFIT AND LOSS

(Rs. In Lakhs)

		For the period	For Th	e Year Ended 3	(Rs. In Lakhs) 1st March
Sr. No	Particulars	ended September	2022	2021	2020
		30, 2022	2022	2021	2020
Α.	Revenue:				
	Revenue from Operations	1055.05	2086.02	1963.93	1931.71
	Other income	36.66	46.02	61.67	46.62
	Total revenue	1091.71	2132.04	2025.61	1963.92
В.	Expenses:				
	Cost of Material Consumed	0.00	0.00	0.00	0.00
	Change in Inventories of WIP, Finished	-			
	Goods & Stock in Trade			_	
	Employees Benefit Expenses	780.63	1596.00	1713.79	1685.33
	Finance costs	24.97	43.46	48.91	50.70
	Depreciation and Amortization	21.54	32.56	17.45	17.39
	Other expenses	141.57	211.71	99.38	139.89
	Total Expenses	968.72	1883.73	1879.54	1893.31
	Profit before exceptional and	122.00	248.31	146.07	85.02
	extraordinary items and tax	122.99	240.31	140.07	05.02
	Exceptional Items	-	-	-	-
	Profit before extraordinary items and tax	122.99	248.31	146.07	85.02
	Extraordinary items	-	-	-	-
	Profit before tax	122.99	248.31	146.07	85.02
	Tax expense :				
	Current tax	36.08	66.61	46.61	41.01
	Deferred Tax	(1.65)	(5.19)	(3.46)	(10.95)
		` ′	, ,	, ,	
	Profit (loss) after tax before Minority	00.55	10600	102.02	5405
	Interest	88.57	186.90	102.92	54.95
	Share of Profit(loss) of Minority Interest	(2.69)	0.85	(2.06)	(6.28)
	, ,	` ′		` '	
	Profit (Loss) for the period from continuing	04.04	4040	10100	(1.00
	operations	91.26	186.05	104.98	61.23
	Earning per equity share in Rs.:				
	(1) Basic	2.28	4.65	2.62	1.53
	(2) Diluted	2.28	4.65	2.62	1.53



### RESTATED CONSOLIDATED STATEMENT OF CASH FLOWS

(Rs in lakhs)

				(KS III lakiis)
Particulars	As At September 30	For The Year Ended 31st Mai		
	2022	2022	2021	2020
A. CASH FLOW FROM OPERATING ACTIVITIES				
Profit/ (Loss) before tax	122.99	248.31	146.07	85.02
Adjustments for:				
Depreciation	21.54	32.56	17.45	17.39
Finance Cost	24.97	43.46	48.91	50.70
Adjustment on Account of Gratuity Expenses	-	17.36	11.44	21.33
Interest Income	(18.82)	(32.15)	(36.97)	(24.15)
Operating profit before working capital changes	150.68	309.54	186.90	150.29
Movements in working capital:				
(Increase)/Decrease in Inventories	-	-	-	-
(Increase)/Decrease in Trade Receivables	(174.91)	(34.17)	88.84	(60.43)
(Increase)/Decrease in Loans & Advances	(191.22)	4.63	3.79	(6.27)
(Increase)/Decrease in Other Current Assets	65.40	(29.82)	210.13	(64.65)
Increase/(Decrease) in Trade Payables	91.15	(63.66)	(26.40)	50.68
Increase/(Decrease) in Other Current Liabilities	17.28	(9.48)	0.95	0.37
Cash generated from operations	(41.61)	177.04	464.20	70.00
Income tax paid during the year	66.59	45.00	40.00	-
Net cash from operating activities (A)	(108.20)	132.04	424.20	70.00
B. CASH FLOW FROM INVESTING ACTIVITIES				
Sale/(Purchase) of Investments	128.43	(82.38)	(251.13)	(265.23)
Interest Income	18.82	32.15	36.97	24.15
Purchase of Fixed Assets	(155.01)	(214.13)	(27.42)	(35.05)
Increase in Other Non-Current Assets	-	3.31	(7.06)	(4.42)
Net cash from investing activities (B)	(7.76)	(261.05)	(248.64)	(280.55)
C. CASH FLOW FROM FINANCING ACTIVITIES				
Interest paid on borrowings	(24.97)	(43.46)	(48.91)	(50.70)
Increase/(Decrease) in Foreign Currency Translation Reserve	3.62	0.57	0.66	1.08
Adjustment on Account of Elimination from Reserves	39.63	=	-	-
Proceeds/(Repayment) of Borrowings	81.46	51.75	17.85	(5.54)
Net cash from financing activities (C)	99.74	8.85	(30.40)	(55.16)
Net increase in cash and cash equivalents (A+B+C)	(16.22)	(120.15)	145.17	(265.72)
Cash and cash equivalents at the beginning of the year	42.09	162.24	17.07	282.78
Cash and cash equivalents at the end of the year	25.89	42.09	162.24	17.07
Cash & Cash Equivalent Comprises				
Cash in Hand	5.27	16.10	2.73	4.27
Balance With Bank in Current Accounts	20.62	25.99	159.51	12.80
Balance with Bank in Deposits Accounts	0.00	0.00	0.00	0.00



### RESTATED STANDALONE STATEMENT OF ASSETS AND LIABILITIES

(Rs. In Lakhs)

(Rs. In					
Sr. No.	Particulars	As at September	A	s at 31st March	1
		30, 2022	2022	2021	2020
Α.	Equity and Liabilities				
1	Shareholders' Funds				
	Share Capital	400.00	400.00	1.00	1.00
	Reserves & Surplus	443.99	342.01	558.41	443.11
	•				
	Share application money pending allotment		-	-	-
2	Non-Current Liabilities				
	Long-Term Borrowings	41.87	56.27	35.63	37.18
	Other Non-Current Liabilities				-
	Long-Term Provisions	48.16	48.16	31.54	20.55
	Deferred Tax Liabilities (Net)	=	=	-	-
3	Current Liabilities				
	Short Term Borrowings	318.74	221.87	190.76	171.36
				2,01,0	2,2100
	Trade Payables :				
	(A) total outstanding dues of micro enterprises				
	and small enterprises; and	-	-	-	-
	(B) total outstanding dues of creditors other				
	than micro enterprises and small enterprises.	255.65	166.78	217.80	230.87
	Other Current Liabilities	62.31	43.78	53.53	52.37
	Short Term Provisions	34.85	65.36	43.01	38.16
		2	35.15.5		
	Total	1605.57	1,344.23	1,131.69	994.61
					77 370
В.	Assets				
1	Non-Current Assets				
	Property, Plant and Equipment				
	Tangible Assets	103.27	122.04	45.67	35.25
	Intangible Assets		-	-	-
	Capital Work in Progress		_	_	16.25
	Intangible Assets Under Development	304.31	152.46	46.55	31.05
	Deferred Tax Assets	21.25	19.48	14.31	10.98
	Non-Current Investments	40.39	41.19	41.19	41.19
	Long Term Loans & Advances	10.57	11.17	11.17	11.17
	Other Non-Current Assets	8.17	48.02	51.33	44.27
	One from Caron rissots	0.17	10.02	31.33	11.27
2	Current Assets				
	Current Investments	470.30	598.73	516.35	265.23
	Inventories	-	-	-	-
	Trade Receivables	400.31	234.00	196.30	242.65
	Cash and Cash Equivalents	20.73	15.79	133.45	10.06
	Short-Term Loans and Advances	192.24	3.47	7.40	14.49
	Other Current Assets	44.59	109.05	7.40	283.19
	Onici Cuitent Assets	44.37	107.03	17.13	203.19
	m.4.1	1405 57	1244 22	1121 (0	004.61
	Total	1605.57	1344.23	1131.69	994.61



### RESTATED STANDALONE STATEMENT OF PROFIT AND LOSS

(Rs. in Lakhs)

G N	D (1.1	For the period ended	For The	Year Ended 31	st March
Sr. No	Particulars	<b>September 30, 2022</b>	2022	2021	2020
A.	Revenue:				
	Revenue from Operations	997.20	1949.25	1837.37	1686.77
	Other income	32.49	35.71	45.64	46.62
	Total revenue	1029.69	1984.96	1883.00	1733.39
В.	Expenses:				
	Cost of Material Consumed	0.00	0.00	0.00	0.00
	Change in Inventories of WIP,	-	_	-	_
	Finished Goods & Stock in Trade	<b>507.00</b>	1 127 00	151501	1205.55
	Employees Benefit Expenses	705.89	1427.08	1516.31	1386.66
	Finance costs	24.96	43.31	48.87	50.64
	Depreciation and Amortization	21.54	31.85	15.92	17.33
	Other expenses	141.02	238.69	145.52	162.34
	Total Expenses	893.41	1740.93	1726.62	1616.98
	Profit before exceptional and extraordinary items and tax	136.28	244.04	156.38	116.40
	Exceptional Items	-	-	-	-
	Profit before extraordinary items and tax	136.28	244.04	156.38	116.40
	Extraordinary items	-	-	-	-
	Profit before tax	136.28	244.04	156.38	116.40
	Tax expense :				
	Current tax	36.08	66.61	44.41	37.38
	Deferred Tax	(1.78)	(5.17)	(3.33)	(10.98)
	Profit (Loss) for the period from continuing operations	101.98	182.60	115.30	90.01
	Earning per equity share in Rs.:				
	(1) Basic	2.55	4.56	2.88	2.25
	(2) Diluted	2.55	4.56	2.88	2.25



### RESTATED STANDALONE STATEMENT OF CASH FLOWS

(Rs. in Lakhs)

	For the Period Ended on For The Year Ended 31st March			(Rs. in Lakhs) it March
<b>Particulars</b>	September 30, 2022	2022	2021	2020
A. CASH FLOW FROM OPERATING	-			
Profit/ (Loss) before tax	136.28	244.04	156.38	116.40
Adjustments for:				
Depreciation	21.54	31.85	15.92	17.33
Finance Cost	24.96	43.31	48.87	50.64
Adjustment for Gratuity Expenses	-	17.36	11.44	21.33
Interest Income	(18.82)	(32.15)	(36.57)	(24.15)
Operating profit before working capital changes	163.96	304.40	196.03	181.57
Movements in working capital:				
(Increase)/Decrease in Trade Receivables	(166.31)	(37.70)	46.35	(19.81)
(Increase)/Decrease in Loans & Advances	(188.77)	3.93	7.09	(2.67)
(Increase)/Decrease in Other Current Assets	64.46	(29.92)	204.06	(61.46)
Increase/(Decrease) in Trade Payables	88.87	(51.02)	(13.07)	21.43
Increase/(Decrease) in Other Current Liabilities	18.53	(9.75)	1.15	(0.43)
Cash generated from operations	(19.27)	179.95	441.62	118.62
Income tax paid during the year	66.59	45.00	40.00	-
Net cash from operating activities (A)	(85.85)	134.95	401.62	118.62
B. CASH FLOW FROM INVESTING	GACTIVITIES			
Sale/(Purchase) of Investments	129.23	(82.38)	(251.13)	(265.23)
Interest Income	18.82	32.15	36.57	24.15
Purchase of Fixed Assets	(154.62)	(214.13)	(25.59)	(34.16)
Increase in Other Non-Current Assets	39.85	3.31	(7.06)	(44.27)
Net cash from investing activities (B)	33.28	(261.05)	(247.21)	(319.50)
C. CASH FLOW FROM FINANCIN				
Interest paid on borrowings	(24.95)	(43.30)	(48.87)	(50.64)
Proceeds/(Repayment) of Borrowings	82.47	51.75	17.85	(5.74)
Net cash from financing activities (C)	57.52	8.45	(31.02)	(56.38)
Net increase in cash and cash equivalents (A+B+C)	4.95	(117.65)	123.39	(257.27)
Cash and cash equivalents at the beginning of the year	15.79	133.45	10.06	267.33
Cash and cash equivalents at the end of the year	20.73	15.79	133.45	10.06
Cash & Cash Equivalent Comprises				
Cash in Hand	20.62	15.64	2.58	3.77
Balance With Bank in Current Accounts	0.11	0.15	130.87	6.29



#### **SECTION - V - GENERAL INFORMATION**

Our Company was originally incorporated on October 20, 2010 as "Vertexplus Technologies Private Limited" under the provisions of the Companies Act, 1956 with the Registrar of Companies, Rajasthan. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Vertexplus Technologies Private Limited" to "Vertexplus Technologies Limited" vide fresh certificate of incorporation dated July 25, 2022 issued by the Registrar of Companies, Jaipur.

For further details, please refer to chapter titled "History and Corporate Structure" beginning on page 121 of this Red Herring Prospectus.

#### Registered Office of our Company

#### **Vertexplus Technologies Limited**

B-19, Ground Floor, 10-B Scheme,

Gopalpura Road, Jaipur -302018, Rajasthan, India.

Tel. No.: +91-141-6622200/02 E-mail: info@vertexplus.com Website: www.vertexplus.com

Corporate Identification Number: U72200RJ2010PLC033131

Reg. No.: 033131/2010-11

For details relating to changes to the address of our Registered Office, please see "History and Corporate Structure - Changes to the address of the Registered Office of our Company" on page 121 of this Red Herring Prospectus.

#### Address of Registrar of Companies

#### Registrar of Companies, Jaipur

C/6-7, 1st Floor, Residency Area, Civil Lines,

Jaipur-302001, Rajasthan, India.

Tel No. 0141-2981913/2981914/2981915/2981917

Fax No. 0141-2981916 Email: roc.jaipur@mca.gov.in Website: http://www.mca.gov.in

#### Designated Stock Exchange

#### **National Stock Exchange of India Limited**

Exchange Plaza, Plot no. C/1, G Block, Bandra – Kurla Complex, Bandra (E) Mumbai - 400051, Maharashtra, India

 $Website - \underline{www.nseindia.com}$ 

#### **Board of Directors of our Company**

The Board of Directors of our Company consists of:

Name	Designation	Address	DIN	
Mr. Sandeep Kumar Pahariya	Chairman cum	B-19, Ground Floor, 10-B Scheme Gopalpura	00514815	
wii. Sandeep Kumai Fanariya	Managing Director	Road, Jaipur - 302018, Rajasthan, India.	00314613	
Mrs. Niru Pahariya	Whole-Time Director	B-19, Ground Floor, 10-B Scheme Gopalpura	00838390	
Wits. With Fallariya	Whole-Time Director	Road, Jaipur - 302018, Rajasthan, India.	00030390	
Mr. Samyak Jain	Non Executive Director	B-19, Ground Floor, 10-B Scheme Gopalpura	09607595	
Wii. Sainyak Jain	Non Executive Director	Road, Jaipur - 302018, Rajasthan, India.	09007393	
Mr. Nitin Bhatt	Independent Director	557, Devi Nagar, New Sanganer Road, Sodala,	09712396	
Wii. Withi Bhatt independent Direct		Jaipur-302019, Rajasthan, India.	09/12390	
Mr. Manoj Kumar Upadhyay	Independent Director	A-13, Flat No.S-1, Shanti Nagar, Gurjar ki Thadi,	09712723	
wii. wianoj Kumai Opaunyay	independent Director	Jaipur-302019, Rajasthan, India.	09/12/23	

For further details of the Directors of our Company, please refer to the chapter titled "Our Management" on page 125 of this Red Herring Prospectus.



#### Company Secretary and Compliance Officer

Mrs. Akshita Goyal

B-19, Ground Floor, 10-B Scheme,

Gopalpura Road, Jaipur -302018, Rajasthan, India.

Tel. No.: +91-141-6622200/02 E-mail: compliance@vertexplus.com Website: www.vertexplus.com

#### **Chief Financial Officer**

Mrs. Sonakshi Jain

B-19, Ground Floor, 10-B Scheme,

Gopalpura Road, Jaipur -302018, Rajasthan, India.

Tel. No.: +91-141-6622200/02 E-mail: finance@vertexplus.com Website: www.vertexplus.com

Investors may contact our Company Secretary and Compliance Officer and/ or the Registrar to the Issue and/ or the Book Running Lead Manager, in case of any pre-Issue or post-Issue related problems such as non-receipt of Intimation for Allotment, credit of allotted Equity Shares in the respective beneficiary account.

All grievances relating to the ASBA process including UPI may be addressed to the Registrar to the Issue, with a copy to the Designated Intermediary with whom the ASBA Form was submitted, giving full name of the sole or First Applicant, ASBA Form number, Applicant's DP ID, Client ID, PAN, number of Equity Shares applied for, date of submission of Application Form, address of Applicant, the name and address of the relevant Designated Intermediary, where the Application Form was submitted by the Applicant, ASBA Account number (for Applicants other than RIIs bidding through the UPI mechanism) in which the amount equivalent to the Application Amount was blocked or UPI ID in case of RIIs bidding through the UPI mechanism. Further, the Applicant shall enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents or information mentioned hereinabove.

For all Issue related queries, and for Redressal of complaints, applicant may also write to the Book Running Lead Manager and Company. All complaints, queries or comments received by Stock Exchange shall be forwarded to the Book Running Lead Manager, who shall respond to the same

Details of Key Intermediaries pertaining to this Issue and Our Company:

#### BOOK RUNNING LEAD MANAGER OF THE ISSUE

#### BEELINE CAPITAL ADVISORS PRIVATE LIMITED

807, Phoenix Tower, Opp. New Girish Cold drinks,

Near Vijay Cross Roads, Navrangpura Ahmedabad – 380009, Gujarat, India **Tel. No.:** +91-79-48405357, 48406357

Email: <a href="mailto:mb@beelinemb.com">mb@beelinemb.com</a>
Website: <a href="www.beelinemb.com">www.beelinemb.com</a>

Investor Grievance Email: ig@beelinemb.com

**Contact Person**: Mr. Nikhil Shah **SEBI Registration No.:** INM000012917

#### LEGAL ADVISOR TO THE ISSUE

#### ANA ADVISORS

118 Shila Vihar, Gokulpura, Kalwar Road

Jhotwara, Jaipur-302012

 $\textbf{Email Id:} \ an a advisors 22@gmail.com$ 

**Tel No.**: +91-9887906529

Contact Person: Kamlesh Kumar Goyal



#### REGISTRAR TO THE ISSUE

#### SKYLINE FINANCIAL SERVICES PRIVATE LIMITED

D-153A, 1st Floor, Okhla Industrial Area Phase-I, New Delhi – 110020, India **Tel. No.:** 011-40450193-197

Fax No.: 011-26812683 Email: <u>ipo@skylinerta.com</u> Website: www.skylinerta.com

Investor Grievance Email: grievances@skylinerta.com

Contact Person: Ms. Rati Gupta SEBI Registration No.: INR000003241

#### BANKERS TO THE COMPANY

#### KOTAK MAHINDRA BANK LIMITED

Shree Krishna Tower, 57 Sardar Patel Marg, C-scheme, Jaipur-302001, Rajasthan, India **Email:** yashpal.agarwal@kotak.com

Website: www.kotak.com

Contact Person: Yashpal Agarwal

#### HDFC BANK LIMITED

A-1, Shree Plaza, District Shopping Centre,

Lal Kothi, Tonk Road, Jaipur – 302015, Rajasthan, India

Email: namit.sharma3@hdfcbank.com

Website: <a href="www.hdfcbank.com">www.hdfcbank.com</a>
Contact Person: Namit Sharma

#### STATUTORY AUDITORS OF THE COMPANY

**M/S. A Y & CO.,** Chartered Accountants 505, Fifth Floor, ARG Corporate Park Ajmer Road, Gopal Bari, Jaipur – 302006,

Rajasthan, India

**Tel No.:** +91 0141-4037257; +91-9649687300

Email: info@aycompany.co.in Contact Person: Mr. Arpit Gupta Membership No.: 421544 Firm Registration No.: 020829C Peer Review Registration No. – 011177

M/s A Y & CO., Chartered Accountants hold a peer review certificate dated July 15, 2021 issued by the Institute of Chartered

Accountants of India

#### BANKERS TO THE ISSUE AND REFUND BANKER/SPONSOR BANK

### **HDFC Bank Limited**

FIG-OPS Department – Lodha, I Think Techno Campus O-3 Level,

Next to Kanjurmarg Railway Station, Kanjurmarg (East)

Mumbai, Maharashtra-400042, India **Tel:** +91 22 30752927/28/29/2914

Fax: +91 22 25799801

E-mail: Siddharth.jadhav@hdfcbank.com, eric.bacha@hdfcbank.com, vikas.rahate@hdfcbank.com,

sachin.gawade@hdfcbank.com
Website: www.hdfcbank.com

Contact Person: Siddharth Jadhav, Eric Bacha, Sachin Gawade, Vikas Raha



#### STATEMENT OF INTER SE ALLOCATION OF RESPONSIBILITIES

Since Beeline Capital Advisors Private Limited is the sole Book Running Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Book Running Lead Manager is not required.

#### SELF CERTIFIED SYNDICATE BANKS ("SCSBS") AND SYNDICATE SCSB BRANCHES

The list of Designated Branches that have been notified by SEBI to act as SCSB for the ASBA process is provided on <a href="https://www.sebi.gov.in/pmd/scsb.pdf">www.sebi.gov.in/pmd/scsb.pdf</a> For more information on the Designated Branches collecting ASBA Forms, see the above mentioned SEBI link.

The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the application forms from the Designated Intermediaries will be available on the website of the SEBI (<a href="www.sebi.gov.in">www.sebi.gov.in</a>) and updated from time to time

#### INVESTORS BANKS OR ISSUER BANKS FOR UPI

The list of Self Certified Syndicate Banks that have been notified by SEBI to act as Investors Bank or Issuer Bank for UPI mechanism are provide on the website of SEBI on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yesandintmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yesandintmId=40</a>. For details on Designated Branches of SCSBs collecting the Bid Cum Application Forms, please refer to the above-mentioned SEBI link.

#### REGISTERED BROKERS

The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the NSE at www.nseindia.com, as updated from time to time.

### REGISTRAR TO THE ISSUE AND SHARE TRANSFER AGENTS

The list of the RTAs eligible to accept application forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the websites of Stock Exchange at <a href="www.nseindia.com">www.nseindia.com</a>, as updated from time to time and on SEBI website at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10</a>

#### COLLECTING DEPOSITORY PARTICIPANTS

The list of the CDPs eligible to accept application forms at the Designated CDP Locations, including details such as name and contact details, are provided on the websites of Stock Exchange at <a href="www.nseindia.com">www.nseindia.com</a>, as updated from time to time and SEBI website at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=18">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=19</a> and <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=4">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=19</a> and <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=4">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=4</a>

#### **BROKERS TO THE ISSUE**

All members of the recognized stock exchanges would be eligible to act as Brokers to the Issue.

#### **CREDIT RATING**

This being an Issue of Equity Shares, credit rating is not required.

#### **IPO GRADING**

Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### DEBENTURE TRUSTEES

As the Issue is of Equity Shares, the appointment of Debenture trustees is not required.

#### TRUSTEES

As the Issue is of Equity Shares, the appointment of Trustees is not mandatory.



#### MONITORING AGENCY

As per Regulation 262(1) of the SEBI (ICDR) Regulations, 2018 as amended, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 10000.00 Lakhs.

Pursuant to Regulation 32(3) of the SEBI (LODR) Regulations, 2015, our Company shall on a half yearly basis disclose to the Audit Committee the uses and application of the Net Proceeds. Until such time as any part of the Net Proceeds remains unutilized, our Company will disclose the utilization of the Net Proceeds under separate heads in our Company's balance sheet(s) clearly specifying the amount of and purpose for which Net Proceeds have been utilized so far, and details of amounts out of the Net Proceeds that have not been utilized so far, also indicating interim investments, if any, of such unutilized Net Proceeds. In the event that our Company is unable to utilize the entire amount that we have currently estimated for use out of the Net Proceeds in a fiscal, we will utilize such unutilized amount in the next fiscal.

Further, in accordance with Regulation 32(1)(a) of the SEBI (LODR) Regulations, 2015, our Company shall furnish to the Stock Exchanges on a half yearly basis, a statement indicating material deviations, if any, in the utilization of the Net Proceeds for the objects stated in this Red Herring Prospectus.

#### APPRAISING ENTITY

No appraising entity has been appointed in respect of any objects of this Issue

#### FILING OF OFFER DOCUMENT

The Red Herring Prospectus will not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in terms of Regulation 246(2) of SEBI (ICDR) Regulations, 2018. Pursuant to Regulation 246(5) of SEBI (ICDR) Regulations, 2018 and SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of Red Herring Prospectus/ Prospectus will be filed online through SEBI Intermediary Portal at <a href="https://siportal.sebi.gov.in">https://siportal.sebi.gov.in</a>.

The Draft Red Herring Prospectus/ Red Herring/ Prospectus are being filed with National Stock Exchange of India Limited, Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex, Bandra (East), Mumbai-400051, Maharashtra.

A copy of the Red Herring Prospectus/ Prospectus, along with the documents required to be filed under Section 32 of the Companies Act, 2013 will be filed for registration to the Registrar of Companies, C/6-7, 1st Floor, Residency Area, Civil Lines, Jaipur-302001, Rajasthan, India

#### **EXPERTS OPINION**

Except for the reports in the section "Financial Information of our Company" and "Statement of Possible Tax Benefits" on page 142 and page 86 of this Red Herring Prospectus from the Statutory Auditor, our Company has not obtained any expert opinions. We have received written consent from the Statutory Auditor for inclusion of their name. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

#### **BOOK BUILDING PROCESS**

Book Building, with reference to the Issue, refers to the process of collection of Bids on the basis of the Red Herring Prospectus within the Price Band. The Price Band shall be determined by our Company in consultation with the Book Running Lead Manager in accordance with the Book Building Process, and advertised in in all editions of the English national newspaper Financial Express, all editions of Hindi national newspaper Jansatta and in regional newspaper of Jaipur i.e. Business Remedies where our registered office is situated at least two working days prior to the Bid/ Issue Opening date. The Issue Price shall be determined by our Company, in consultation with the Book Running Lead Manager in accordance with the Book Building Process after the Bid/ Issue Closing Date.

Principal parties involved in the Book Building Process are:-

- Our Company;
- ➤ The Book Running Lead Manager in this case being Beeline Capital Advisors Limited,
- The Syndicate Member(s) who are intermediaries registered with SEBI / registered as brokers with NSE Limited and eligible to act as Underwriters. The Syndicate Member(s) will be appointed by the Book Running Lead Manager;
- The Registrar to the Issue;
- The Escrow Collection Banks/ Bankers to the Issue and



#### ➤ The Designated Intermediaries and Sponsor bank

The SEBI ICDR Regulations have permitted the Issue of securities to the public through the Book Building Process, wherein allocation to the public shall be made as per Regulation 253 of the SEBI ICDR Regulations

The Issue is being made through the Book Building Process wherein 50% of the Net Offer shall be available for allocation on a proportionate basis to QIBs, provided that our Company may in consultation with the BRLM allocate upto 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI (ICDR) Regulations (the "Anchor Investor Portion"), out of which one third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Offer Price. 5% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15 % of the Net Offer shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35 % of the Net Issue shall be available for allocation to Retail Individual Bidders, in accordance with the SEBI Regulations, subject to valid Bids being received at or above the Issue Price.

All potential Bidders may participate in the Issue through an ASBA process by providing details of their respective bank account which will be blocked by the SCSBs. All Bidders are mandatorily required to utilize the ASBA process to participate in the Issue. Under-subscription if any, in any category, except in the QIB Category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the BRLM and the Designated Stock Exchange.

All Bidders, except Anchor Investors, are mandatorily required to use the ASBA process for participating in the Issue. In accordance with the SEBI ICDR Regulations, QIBs bidding in the QIB Portion and Non-Institutional Bidders bidding in the Non-Institutional Portion are not allowed to withdraw or lower the size of their Bids (in terms of the quantity of the Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders can revise their Bids during the Bid/ Issue Period and withdraw their Bids until the Bid/ Issue Closing Date. Further, Anchor Investors cannot withdraw their Bids after the Anchor Investor Bid/ Issue Period. Allocation to the Anchor Investors will be on a discretionary basis.

Subject to valid Bids being received at or above the Issue Price, allocation to all categories in the Net Issue, shall be made on a proportionate basis, except for Retail Portion where allotment to each Retail Individual Bidders shall not be less than the minimum bid lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under – subscription, if any, in any category, would be allowed to be met with spill – over from any other category or a combination of categories at the discretion of our Company in consultation with the Book Running Lead Manager and the Stock Exchange. However, under – subscription, if any, in the QIB Portion will not be allowed to be met with spill over from other categories or a combination of categories.

In terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors (except Anchor Investors) applying in a public Offer shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public offer may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application. For details in this regards, specific attention are invited to the chapter titled "Issue Procedure" beginning on page 241 of the Red Herring Prospectus.

The process of Book Building under the SEBI ICDR Regulations is subject to change from time to time and the investors are advised to make their own judgment about investment through this process prior to making a Bid or application in the Offer.

For further details on the method and procedure for Bidding, please see section entitled "Issue Procedure" on page 241 of this Red Herring Prospectus.

Illustration of the Book Building and Price Discovery Process: Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors. Bidders can bid at any price within the Price Band. For instance, assume a Price Band of ₹20 to ₹24 per share, Issue size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

<b>Bid Quantity</b>	Bid Amount (₹)	<b>Cumulative Quantity</b>	Subscription
500	24	500	16.67%



1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Issue the desired number of Equity Shares is the price at which the book cuts off, i.e., ₹ 22.00 in the above example. The Company in consultation with the BRLM, may finalise the Offer Price at or below such Cut-Off Price, i.e., at or below ₹ 22.00. All Bids at or above this Issue Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

Steps to be taken by the Bidders for Bidding:

- > Check eligibility for making a Bid (see section titled "Issue Procedure" on page 241 of this Red Herring Prospectus);
- Ensure that you have a demat account and the demat account details are correctly mentioned in the Bid cum Application Form;
- Ensure correctness of your PAN, DP ID and Client ID mentioned in the Bid cum Application Form. Based on these parameters, the Registrar to the Offer will obtain the Demographic Details of the Bidders from the Depositories.
- Except for Bids on behalf of the Central or State Government officials, residents of Sikkim and the officials appointed by the courts, who may be exempt from specifying their PAN for transacting in the securities market, for Bids of all values ensure that you have mentioned your PAN allotted under the Income Tax Act in the Bid cum Application Form. The exemption for Central or State Governments and officials appointed by the courts and for investors residing in Sikkim is subject to the Depositary Participant's verification of the veracity of such claims of the investors by collecting sufficient documentary evidence in support of their claims.
- Ensure that the Bid cum Application Form is duly completed as per instructions given in this Red Herring Prospectus and in the Bid cum Application Form;

#### **Bid/Offer Program:**

Event	Indicative Dates
Bid/ Issue Opening Date	March 02, 2023
Bid/ Issue Closing Date	March 06, 2023
Finalization of Basis of Allotment with the Designated Stock Exchange	On or before March 10, 2023
Initiation of Allotment / Refunds / Unblocking of Funds from ASBA Account or UPI ID linked bank account	On or before March 13, 2023
Credit of Equity Shares to Demat accounts of Allottees	On or before March 14, 2023
Commencement of trading of the Equity Shares on the Stock Exchange	On or before March 15, 2023

<sup>\*</sup> Our Company in consultation with the Book Running Lead Manager may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Issue Period shall be one Working Day prior to the Bid/Issue Opening Date in accordance with the SEBI ICDR Regulations.

The above timetable is indicative and does not constitute any obligation on our Company or the Book Running Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Bid/ Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid/ Offer Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bid Cum Application Forms and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (IST) during the Issue Period (except for the Bid/ Issue Closing Date). On the Bid/ Issue Closing Date, the Bid Cum Application Forms will be accepted only between 10.00 a.m. to 3.00 p.m. (IST) for retail and non-retail Bidders. The time for applying for Retail Individual Applicant on Bid/ Issue Closing Date maybe extended in consultation with the BRLM, RTA and NSE Emerge taking into account the total number of applications received up to the closure of timings

Due to the limitation of time available for uploading the Bid Cum Application Forms on the Bid/ Issue Closing Date, Bidders are advised to submit their applications one (1) day prior to the Bid/ Issue Closing Date and, in any case, not later than 3.00 p.m. (IST) on the Bid/ Issue Closing Date. Any time mentioned in this Red Herring Prospectus is IST. Bidders are cautioned that, in the event a large number of Bid Cum Application Forms are received on the Bid/ Issue Closing Date, as is typically experienced in public Offer, some Bid Cum Application Forms may not get uploaded due to the lack of sufficient time. Such Bid Cum Application Forms that cannot be uploaded will not be considered for allocation under this Issue. Applications will be accepted only on



Working Days, i.e., Monday to Friday (excluding any public holidays). Neither our Company nor the BRLM is liable for any failure in uploading the Bid Cum Application Forms due to faults in any software/hardware system or otherwise.

In accordance with SEBI ICDR Regulations, QIBs and Non-Institutional Applicants are not allowed to withdraw or lower the size of their Application (in terms of the quantity of the Equity Shares or the Application amount) at any stage. Retail Individual Applicants can revise or withdraw their Bid Cum Application Forms prior to the Bid/ Offer Closing Date. Allocation to Retail Individual Applicants, in this Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid Cum Application Form, for a particular Applicant, the details as per the file received from Stock Exchange may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Bid Cum Application Form, for a particular ASBA Applicant, the Registrar to the Offer shall ask the relevant SCSBs / RTAs / DPs / stock brokers, as the case may be, for the rectified data.

#### WITHDRAWAL OF THE ISSUE

Our Company in consultation with the BRLM, reserve the right not to proceed with the Issue at any time before the Issue Opening Date without assigning any reason thereof.

If our Company withdraw the Issue any time after the Issue Opening Date but before the allotment of Equity Shares, a public notice within 2 (two) working days of the Issue Closing Date, providing reasons for not proceeding with the Issue shall be issued by our Company. The notice of withdrawal will be issued in the same newspapers where the pre-issue advertisements have appeared and the Stock Exchange will also be informed promptly. The BRLM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within 1 (one) working Day from the day of receipt of such instruction.

If our Company withdraw the Issue after the Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will have to file a fresh Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares issued through the Prospectus, which our Company will apply for only after Allotment; and (ii) the final RoC approval of the Prospectus.

#### **UNDERWRITING**

The Company and the Book Running Lead Manager to the issue hereby confirm that the issue is 100% Underwritten by Beeline Capital Advisors Private Limited in the capacity of Underwriter to the issue.

Pursuant to the terms of the Underwriting Agreement dated February 01, 2023 entered into by Company and Underwriter – Beeline Capital Advisors Private Limited, the obligations of the Underwriter are subject to certain conditions specified therein. The Details of the Underwriting commitments are as under:

Details of the Underwriter	No. of shares underwritten	Amount Underwritten (₹ in Lakh)	% of Total Issue Size Underwritten
BEELINE CAPITAL ADVISORS PRIVATE LIMITED  SEBI Registration Number: INM000012917 Address: 807, Phoenix, Opp. Girish Cold Drinks, Near Vijay Cross Roads, Navrangpura, Ahmedabad -380009, Gujarat.  Telephone Number: +91 79 4840 5357 Email Id: mb@beelinemb.com Investors Grievance Id: ig@beelinemb.com Website: www.beelinemb.com Contact Person: Mr. Nikhil Shah CIN: U67190GJ2020PTC114322	Upto 14,79,600 Equity Shares of ₹ 10/- being Issued at ₹ [•] each	[•]	[•]

<sup>\*</sup>Includes 74,400 Equity shares of Rs.10.00 each for cash of the Market Maker Reservation Portion which are to be subscribed by the Market Maker in its own account in order to claim compliance with the requirements of Regulation 261 of the SEBI (ICDR) Regulations, as amended.



As per Regulation 260(2) of SEBI (ICDR) Regulations, the Book Running Lead Manager has agreed to underwrite to a minimum extent of Issue out of its own account.

In the opinion of the Board of Directors of our Company, the resources of the above-mentioned Underwriters are sufficient to enable them to discharge their respective obligations in full.

#### CHANGES IN AUDITORS DURING LAST THREE YEARS

Except as disclosed below, there has been no change in the statutory auditors during the three years immediately preceding the date of this Red Herring Prospectus:

S. No.	Date	From	To	Reason	for
				Change	
1.	May 10,	M/S. Barola & Co., Chartered	M/S. A Y & CO., Chartered Accountants	Due to I	Pre
	2022	Accountants	505, Fifth Floor, ARG Corporate Park Ajmer	occupation	of
		A-289, IInd Floor, Mahesh Nagar,	Road, Gopal Bari, Jaipur – 302006, Rajasthan,	previous	
		80 Feet Road, Jaipur-302015.	India	auditor a	and
		<b>Tel No</b> 9414407963	<b>Tel No.:</b> +91 0141-4037257; +91-9649687300	Appointme	nt
		Email – <u>vbarola@gmail.com</u>	Email: info@aycompany.co.in	of Po	eer
		<b>Firm Reg. No.</b> 014875C	Contact Person: Mr. Arpit Gupta	Review	
			Auditor		
			Firm Registration No.: 020829C		
			<b>Peer Review Registration No.</b> – 011177		

#### DETAILS OF THE MARKET MAKING ARRANGEMENT FOR THIS ISSUE

Our Company and the Book Running Lead Manager has entered into Market Making Agreement dated February 01, 2023 with the following Market Maker, to fulfil the obligations of Market Making for this Issue:

Name	Prabhat Financial Services Limited			
Correspondence Address: 205, Navjeevan Complex 29 Station Road, Jaipur - 302006				
Tel No.:	+91-141-4162021-22-23-24			
E-mail:	pfslindia@hotmail.com			
Website:	www.pfslindia.co.in			
<b>Contact Person:</b>	Mr. Shri Prakash Kabra			
SEBI Registration No.:	INB230885231			

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, and its amendments from time to time and the circulars issued by the NSE and SEBI regarding this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- 1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the stock exchange. Further, the Market Maker(s) shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2. The prices quoted by Market Maker shall be in compliance with the Market Maker Spread Requirements and other particulars as specified or as per the requirements of SME Platform of NSE (NSE EMERGE) and SEBI from time to time
- 3. The minimum depth of the quote shall be ₹ 1,00,000. However, the investors with holdings of value less than ₹ 1,00,000 shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 4. The Market Maker shall not sell in lots less than the minimum contract size allowed for trading on the SME Platform (in this case currently the minimum trading lot size is [●] equity shares; however, the same may be changed by the SME Platform of NSE from time to time).
- 5. After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our company reaches to 25% of Issue Size. Any Equity Shares allotted to Market Maker under this Issue over and above 25% of Issue Size would not be taken in to consideration of computing the threshold of 25% of



Issue Size. As soon as the Shares of Market Maker in our Company reduces to 24% of Issue Size, the Market Maker will resume providing 2 way quotes.

- 6. The Inventory Management and Buying/Selling Quotations and its mechanism shall be as per the relevant circulars issued by SEBI and SME Platform of National Stock Exchange of India Limited i.e. NSE EMERGE from time to time.
- 7. There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, NSE may intimate the same to SEBI after due verification.
- 8. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 9. There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- 10. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 11. The Marker maker may also be present in the opening call auction, but there is no obligation on him to do so.
- 12. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 13. The Market Maker(s) shall have the right to terminate said arrangement by giving a three months' notice or on mutually acceptable terms to the Book Running Lead Manager, who shall then be responsible to appoint a replacement Market Maker(s) and execute a fresh arrangement.

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Book Running Lead Manager to arrange for another Market Maker in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of the SEBI (ICDR) Regulations, 2018, as amended. Further our Company and the Book Running Lead Manager reserve the right to appoint other Market Makers either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed five or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our office from 11.00 a.m. to 5.00 p.m. on working days.

- 14. Risk containment measures and monitoring for Market Makers: NSE SME Exchange will have all margins, which are applicable on the NSE main board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 15. The price band shall be 20% and the market maker spread (difference between the sell and the buy quote) shall be within 10% or as intimated by exchange from time to time.
- 16. Price Band and Spreads: SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for Issue size up to ₹ 250 crores, the applicable price bands for the first day shall be:
  - i. In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
  - ii. In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the Offer price.

Additionally, the trading shall take place in TFT segment for first 10 days from commencement of trading. The following spread will be applicable on the SME Exchange Platform.

S.No.	Market Price Slab (In ₹)	Proposed spread (in % to sale price)
1.	Up to 50	9



2.	50 to 75	8
3.	75 to 100	6
4.	Above 100	5

17. **Punitive Action in case of default by Market Makers:** NSE SME Exchange will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.

The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.

18. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market makers during market making process has been made applicable, based on the issue size and as follows:

Issue Size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Issue Size)
Up to ₹20 Crore	25%	24%
₹ 20 to ₹ 50 Crore	20%	19%
₹ 50 to ₹ 80 Crore	15%	14%
Above ₹ 80 Crore	12%	11%

All the above mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.

61



#### SECTION VI - CAPITAL STRUCTURE

The Equity Share capital of our Company, as on the date of the Red Herring Prospectus and after giving effect to this Issue, is set forth below:

Amount (Rs. in Lakhs, except share data)

		Amount (Rs. III La	kns, except snare data
Sr. No.	Particulars	Aggregate nominal Value	Aggregate Value at Issue Price
A	Authorized Share Capital 60,00,000 Equity Shares having Face Value of Rs 10/- each	600.00	-
В	<b>Issued, Subscribed &amp; Paid-up Share Capital before the Issue</b> 40,00,000 Equity Shares having Face Value of Rs.10/- each fully paid up before the Issue.	400.00	-
С	Present Issue in terms of the Red Herring Prospectus Issue of upto 14,79,600 Equity Shares having Face Value of Rs.10/each at a price of Rs. [•] per Equity Share.	[•]	[•]
	Which Comprises	[•]	[•]
I.	Reservation for Market Maker portion Upto 74,400 Equity Shares of Rs. 10/- each at a price of Rs. [●] per Equity Share reserved as Market Maker Portion	[•]	[•]
II.	Net Issue to the Public  Net Issue to Public of Upto 14,05,200 Equity Shares of Rs. 10/- each at a price of Rs. [●] per Equity Share to the Public	[•]	[•]
	of which	[•]	[•]
	At least 4,92,000 Equity Shares aggregating up to Rs. [●] Lakhs will be available for allocation to Retail Individual Investors	[•]	[•]
	At least 2,11,200 Equity Shares aggregating up to Rs. [●] Lakhs will be available for allocation to Non-Institutional Investors	[•]	[•]
	Not more than 7,02,000 Equity Shares aggregating up to Rs. [•] Lakhs will be available for allocation to Qualified Institutional Buyers, five per cent. Of which shall be allocated to mutual funds.	[•]	[•]
D	<b>Issued, Subscribed and Paid-up Equity Share capital after the Issue</b> Upto 54,79,600 Equity Shares of Rs. 10/- each	[•]	-
E	Securities Premium Account Before the Issue After the Issue	[•	Nil

<sup>(1)</sup> The Present Issue of Equity Shares in terms of Red Herring Prospectus has been authorized pursuant to a resolution of our Board of Directors dated August 20, 2022 and by special resolution passed under Section 62(1)(c) of the Companies Act, 2013 at the Extra-Ordinary General Meeting of the members held on August 24, 2022.

#### **Class of Shares**

As on the date of Red Herring Prospectus Our Company has only one class of share capital i.e. Equity Shares of Rs.10/- each only. All Equity Shares issued are fully paid up. Our Company does not have any outstanding convertible instruments as on the date of the Red Herring Prospectus.

#### **Details of changes in Authorized Share Capital of our Company:**

Since the incorporation of our Company, the authorized share capital of our Company has been altered in the manner set forth below:

a) The initial Authorised share capital of our Company was ₹1.00 Lakh (Rupees One Lakh) divided into 10,000 (Ten Thousand) Equity Shares of ₹10/- each. This Authorised capital was increased to ₹600.00 Lakhs (Six hundred Lakhs) divided into 60,00,000 (Sixty Lakhs) Equity Shares of ₹10/- each pursuant to a resolution passed by our Shareholders in their Extra-Ordinary General Meeting held on January 29, 2022.

<sup>\*</sup>The amount disclosed is prior to deduction of Issue expenses.



#### **Notes to Capital Structure**

#### 1. Equity Share Capital History of our Company:

(a) The history of the equity share capital and the securities premium account of our company are set out in the following table:-

Date of Allotment / Date of Fully Paid Up	No. of Equity Shares allotted	Face Value (Rs.)	Issue Price (Rs.)	Nature of Considera tion	Nature of Allotment	Cumulati ve No. of Equity Shares	Cumulative Paid-Up Share Capital (Rs.)	Cumulative Securities Premium (Rs.)	
On Incorporation*	10,000	10	10	Cash	Subscription to MOA <sup>(i)</sup>	10,000	1,00,000	Nil	
March 07, 2022#	39,90,000	10		Other than Cash	Bonus Issue(ii)	40,00,000	4,00,00,000	Nil	

<sup>\*</sup>Shares were subscribed to Initial Subscriber to Memorandum of Association on October 20, 2010.

All the above-mentioned shares are fully paid up since the date of allotment.

#### **Notes:**

# (i) <u>Initial Subscribers to the Memorandum of Association subscribed 10,000 Equity Shares of Face Value of Rs. 10/- each, details of which are given below:</u>

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Sandeep Kumar Pahariya	6,000
2.	Mrs. Niru Pahariya	4,000
	Total	10,000

# (ii) Bonus allotment of 39,90,000 Equity Shares of Face Value of Rs. 10/- each fully paid in the ratio of 399:1 i.e., 399 Bonus Equity Shares for each equity share held:

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Sandeep Kumar Pahariya	23,94,000
2.	Mrs. Niru Pahariya	15,96,000
	Total	39,90,000

b) As on the date of the Red Herring Prospectus, our Company does not have any preference share capital.

### 2. Issue of Equity Shares for consideration other than cash

Except as disclosed below, we have not issued any Equity Shares for consideration other than cash.

Date of Allotment	No. of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons of Allotment	Benefits accrued to company	Allottees	No. of Shares Allotted
March 07, 2022	39,90,000	10.00		Other than Cash –	Capitalization of Reserves	Mr. Sandeep Kumar Pahariya	23,94,000
2022				Bonus Issue	Reserves	Mrs. Niru Pahariya	15,96,000

- **3.** We have not revalued our assets since inception and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.
- 4. No Equity Shares have been allotted pursuant to any scheme approved under section of 230-234 of Companies Act 2013.
- **5.** As on the date of the Red Herring Prospectus, Our Company has not issued any equity shares under any employee stock option scheme and we do not have any Employees Stock Option Scheme / Employees Stock Purchase Scheme.

<sup>&</sup>lt;sup>#</sup> Bonus issue of 39,90,000 equity shares in the ratio of 399:1 dated March 07, 2022 has been issued by Capitalization of Reserve & Surplus of the Company.



**6.** The Issue Price shall be decided by our Company in consultation with the Book Running Lead Manager, except as disclosed below, we have not issued any Equity Shares at price below issue price within last one year from the date of this Red Herring Prospectus.

Date of Allotme nt	No. of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons of Allotment	Whether part of Promoter Group	Allottees	No. of Shares Allotted
March	39,90,000	10.00		Bonus Issue	Yes	Mr. Sandeep Kumar Pahariya	23,94,000
07, 2022					Yes	Mrs. Niru Pahariya	15,96,000



### 7. Our Shareholding Pattern

The table below represents the shareholding pattern of our Company in accordance with Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as on the date of the Red Herring Prospectus:

### I - Summary of Shareholding Pattern:-

ıry	ory archolder		No. of fully paid up equity shares held	id-up equity s	ınderlying Receipts	ares held	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2)	Number of	Voung Rights held in each class of securities*		No. of Shares Underlying Outstanding convertible securities (including Warrants)	a % assuming rision curities ( as a fluted share d) .+B+C2)	Number of Locked in shares		Number of Shares pledged or otherwise	Number of equity shares held in dematerialized form
Category	Category of shareholder	Nos. of share holders	f fully paid uj held	No. of Partly paid-up equity shares held	No. of shares underlying Depository Receipts	Total nos. shares held	hareholding as a % shares (calculated 1957) As a % of	Jo oN	voung Rights	Total as a % of (A+B+ C)	No. of Shares Underlying tanding convertible secur (including Warrants)	Shareholding, as a % assumin full conversion of convertible securities ( as a percentage of diluted share capital) As a % of (A+B+C2)	No. (a)	As a % of total Shares held (b)	No. (a) As a % of total Share s held (b)	ber of equity dematerializ
	0		No. of	No	N		Sharel share 19	Clas s Equi ty	Tota 1	${ m T}_{ m 0}$ of	N Outsta	Shar of c	4	As a Shar	As a Share	Num
I	II	Ш	IV	V	VI	VII = IV+V+VI	VIII		IX		X	XI=VII+X	XII	[	XIII	XIV
(A)	Promoter & Promoter Group	7	40,00,000	-	1	40,00,000	100.00	40,00,000	40,00,000	100.00	-	100.00	40,00,000	100.00	-	40,00,000
(B)	Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
I	Non-Promoter- Non-Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C1)	Shares underlying DRs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C2)	Shares held by Emp. Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total	7	40,00,000	-	•	40,00,000	100.00	40,00,000	40,00,000	100.00	-	100.00	40,00,000	100.00	-	40,00,000

<sup>\*</sup>As on date of this Red Herring Prospectus 1 Equity share holds 1 vote.

^ We have only one class of Equity Shares of face value of Rs. 10/- each.



Table II - Statement showing shareholding pattern of the Promoters and Promoters' Group

				No.	No. Of	Total nos. shares held (VII) = (IV)+(V)+	Sharehol ding as a % of total no. of shares (calculate d as per SCRR, 1957) (VIII) As a % of (A+B+C2			ting Rights h f securities (l		No of shares	Shareholding , as a %	Locked in shares (XII)*		Number of shares pledged or otherwise encumbered (XIII)		Number of equity shares held in demateria lized form
		Nos. Of shar ehol ders (III)		Of Part ly paid	shar es und erlyi			No of Voti	ng (2	XIV) Rights	Total as a % of (A+B+C)	Underlying Outstandin g convertible securities (Including Warrants) (X)	convertible					
Sr. No.	Category of shareholder (II)		No. of fully paid up equity shares held (IV)	-up equi ty shar es held (V)	ng Dep osito ry Rec eipts (VI)			Class eg: X	Cl as s eg :y	Total				No. (a)	As a % of total share s held (b)	No. (a)	As a % of total share s held (b)	
(1)	Indian	()	(- ' )	( , )	( , _)	( , _)								2 (30 (33)	(10)	(33)	()	
(a)	Individuals/Hin du undivided Family																	
1.	Mr. Sandeep Kumar Pahariya	1	24,00,000	-	-	24,00,000	60.00	24,00,000	-	24,00,000	60.00	-	60.00	24,00, 000	100. 00	-	-	24,00,000
2.	Mrs. Niru Pahariya	1	15,95,000	-	-	15,95,000	39.88	15,95,000	-	15,95,000	39.88	-	39.88	15,95, 000	100. 00	-	-	15,95,000
3.	Mrs. Seema Pahariya	1	1,000	-	-	1,000	0.03	1,000	-	1,000	0.03	-	0.03	1,000	100. 00	-	-	1,000
4.	Mrs. Beena Jain	1	1,000	-	-	1,000	0.03	1,000	-	1,000	0.03	-	0.03	1,000	100. 00	-	-	1,000
5.	Mr. Shashi Jain	1	1,000	-	-	1,000	0.02	1,000	-	1,000	0.02	-	0.02	1,000	100. 00	-	-	1,000
6.	Mr. Padam Kumar Pahariya	1	1,000	-	-	1,000	0.02	1,000	-	1,000	0.02	-	0.02	1,000	100. 00	1	-	1,000
7.	Mr. Samyak Jain	1	1,000	-	-	1,000	0.02	1,000	1	1,000	0.02	-	0.02	1,000	100. 00	1	_	1,000
(b)	Central Government/ State Government(s)	-	-	-	-	-	-	-	ı	-	-	-	-	-	-	-	-	-



(c)	Financial Institutions/	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Banks																	
(d)	Any Other – Body Corporate M/s Reliable Data Services	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Limited																	
	Sub-Total (A)(1)	7	40,00,000	-	-	40,00,000	100.00	40,00,000	-	40,00,000	100.00	-	100.00	40,00,0	100.0	-	-	40,00,000
(2)	Foreign	-	_	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a)	Individuals (Non Resident Individuals/ Foreign Individuals)	-	-	-	-	-	-	-	_	-	-	-	-	-	-	-	-	-
(b)	Government	-	=	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Institutions	-	-	-	_	-	-	-	-	-	-	-	-	-	-	-	_	-
(d)		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e)	Any Other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	ı	-	-
	Sub-Total (A)(2)	-	-	-	-	-	ı	-	-	-	-	-	-	-	-	-	-	-
	Total Shareholding of Promoters and Promoters' Group (A)=(A)(1)+(A )(2)	7	40,00,000	-	-	40,00,000	100.00	40,00,000	-	40,00,000	100.00	-	100.00	40,00,0 00	100.0	-	-	40,00,000

Details of Shares which remain unclaimed may be given hear along with details such as number of shareholders, outstanding shares held in demat/unclaimed suspense account, voting rights which are frozen etc. - N.A



Table III - Statement showing shareholding pattern of the Public shareholder

Sr. No. (I)	Category of shareholder (II)	Nos. Of shareh olders (III)	No. of fully paid up equity shares held (IV)	No. Of Partly paid-up equity shares	No. Of shares underlyi ng Deposit	nos. ri shares held t (VII) =	Shareholdi ng as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Rights of s No o	nber of held in securiti of Votir 7) Righ	each les (E lg	r class X) Tota I as a	g convertible securities	Shareholdi ng , as a % assuming full conversion	Number of Locked in shares (XII)*		Number of shares pledged or otherwise encumbered (XIII)		Number of equity shares held in demateria lized
				held (V)	ory Receipts (VI)			Class eg: X	Clas s eg:y	Tot al	% of (A+ B+C )		of convertible securities (as a percentage of diluted share capital) (XI)=(VII) +(X) as a % of (A+B+C2)	No. (a)	As a % of total shares held (b)	No. (a)	As a % of total shares held (b)	form
(1)	Institutions																	
(a)	Mutual Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	_
(b)	Venture Capital Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Alternate Investment Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d)	Foreign Venture Capital Investors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e)	Foreign Portfolio Investors	-	-	-	-	-	-	-	-	ı	-	-	-	1	-	-	-	-
(f)	Financial Institutions/ Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(g)	Insurance Companies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(h)	Provident Funds/ Pension Funds	-	-	-	-	-	-	-	-	1	-	-	-	1	-	-	-	-



				ı		1	1	1				ı	ı		ı		1	
(i)	Any Other	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_
	(specify)																	
	Sub-Total	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_
	(B)(1)																	
(2)	Central																	
	Government/																	
	State	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_
	Government(s)																	
	/ President of																	
	India																	
	Sub-Total	-	-	-	-	-	-	-	-	-	-	-	-	_	-	_	-	-
(2)	(B)(2) Non-																	
(3)	Non- institutions																	
(a(i)	Individuals -																	
)	i. Individual																	
	shareholders																	
	holding	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	nominal share																	
	capital up to ₹																	
	2 lakhs.																	
(a(ii	Individuals -																	
))	ii. Individual																	
	shareholders																	
	holding	_	-	-	_	_	_	_	_	_	-	-	-	_	_	_	-	_
	nominal share																	
	capital in excess of ₹ 2																	
	lakhs.																	
(b)	NBFCs																	
(-)	registered with	_	_	-	_	_	-	-	_	_	-	-	-	_	_	-	-	_
	RBI																	
(c)	Employee																	
	Trusts	-	-	-	-		-	1	-	-	1			-	-	-	-	-
(d)	Overseas			_														
	Depositories																	
	(holding DRs)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	(balancing																	
	figure)																	
(e)	Any Other	_	_	_	_	_	-	_	_	_	_	_	_	_	_	_	_	_
	(specify)	, i		_								_						



Sub-Total (B)(3)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	=	-
Total Public Shareholding (B)=(B)(1)+(B )(2)+(B)(3)	-	1	-	-	-	-	-	ı	-	1	ı	-	ı	ı	1	ı	1

Details of the shareholders acting as persons in Concert including their Shareholding (No. and %): - N.A

Details of Shares which remain unclaimed may be given hear along with details such as number of shareholders, outstanding shares held in demat/unclaimed suspense account, voting rights which are frozen etc. - N.A.



Table IV - Statement showing shareholding pattern of the Non Promoter- Non Public shareholder

Sr. No. (I)	Category of shareholder (II)	Nos. Of shareholder s (III)	paid up equit y	Of Partl y paid- up	No. Of shares underlyin g Depositor y Receipts		Shareholdin g as a % of total no. of shares (calculated as per	h	eld in e	each cla ities (E		g convertible	conversion of convertible securities (as	Loc sh	aber of ked in aares XII)	sh pled othe encu	ares ged or erwise mbere XIII)	Number of equity shares held in dematerialize d form
			share s held (IV)	equit y share s held (V)	(VI)	+ (VI)	SCRR, 1957) (VIII) As a % of (A+B+C2)	Clas s eg: X	Clas s eg:y	Tota l	Total as a % of (A+B+C	securities (Including Warrants) (X)	a percentage of diluted share capital) (XI)=(VII)+( X) as a % of (A+B+C2)	No. (a)	As a % of total share s held (b)	No. (a)	As a % of total share s held (b)	
(1)	Custodian/D R Holder - Name of DR Holders (If Available)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(2)	Employee Benefit Trust (under SEBI (Share based Employee Benefit) Regulations, 2014)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Non- Promoter- Non Public Shareholdi ng (C)= (C)(1)+(C)( 2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



8. The list of Shareholders holding 1% or more of the paid-up Share Capital of our Company as on the date of this Red Herring Prospectus are:

S. No.	Name	Shares Held (Face Value of Rs. 10	% shares held (% Pre
		each)	Issue paid up Capital)
1.	Mr. Sandeep Kumar Pahariya	24,00,000	60.00
2.	Mrs. Niru Pahariya	15,95,000	39.88
	Total	39,95,000	99.88

9. The list of Shareholders holding 1% or more of the paid-up Share Capital of our Company two year prior as on the date of this Red Herring Prospectus are:

S. No.	Name	Shares Held (Face Value of Rs. 10 each)	% shares held (% Pre Issue paid up Capital)
1.	Mr. Sandeep Kumar Pahariya	6,000	60.00
2.	Mrs. Niru Pahariya	4,000	40.00
	Total	10,000	100.00

10. The list of Shareholders holding 1% or more of the paid-up Share Capital of our Company one year prior as on the date of this Red Herring Prospectus are:

S. No.	Name	Shares Held (Face Value of Rs. 10 each)	% shares held (% Pre Issue paid up Capital)
1.	Mr. Sandeep Kumar Pahariya	6,000	60.00
2.	Mrs. Niru Pahariya	4,000	40.00
	Total	10,000	100.00

11. The list of Shareholders holding 1% or more of the paid-up Share Capital of our Company ten days prior as on the date of this Red Herring Prospectus are:

S. No.	Name	Shares Held (Face Value of Rs. 10	% shares held (% Pre
		each)	Issue paid up Capital)
1.	Mr. Sandeep Kumar Pahariya	24,00,000	60.00
2.	Mrs. Niru Pahariya	15,95,000	39.88
	Total	39,95,000	99.88

12. Except as disclosed below, no subscription to or sale or purchase of the securities of our Company within three years preceding the date of filing of the Red Herring Prospectus by our Promoters or Directors or Promoter Group which in aggregate equals to or is greater than 1% of the pre- issue share capital of our Company.

S. No.	Name of Shareholders	Date of Transaction	Promoter/ Promoter Group/ Director	Number of Equity Shares Subscribed to/ Acquired	Number of Equity Shares Sold	Subscribed/ Acquired/ Transferred
1.	Mr. Sandeep Kumar Pahariya	March 07, 2022	Promoter & Managing Director	23,94,000		Bonus Issue
2.	Mrs. Niru Pahariya	March 07, 2022	Promoter & Whole- time Director	15,96,000		Bonus Issue

13. None of our Directors or Key Managerial Personnel hold any Equity Shares other than as set out below:

Name	Designation	No. of Equity Shares held		
Mr. Sandeep Kumar Pahariya	Chairman cum Managing Director	24,00,000		
Mrs. Niru Pahariya	Whole-Time Director	15,95,000		

72



# 14. Capital Build up in respect of shareholding of our Promoter:

As on date of the Red Herring Prospectus, our promoters Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya holds 39,95,000 Equity Shares constituting 99.88% of the issued, subscribed and paid-up Equity Share capital of our Company. None of the Equity Shares held by our Promoter are subject to any pledge.

Date of Allotment and made fully paid up /transfer		No. of Equity Shares	Face Valu e Per Shar e (₹)	Issue /Acquisitio n/ Transfer Price per Equity Share (₹)*	Pre- Issue Shareh olding %	Post- Issue Sharehol ding %	Source of Funds			
Mr. Sandeep Kumar P	Mr. Sandeep Kumar Pahariya									
October 20, 2010	On Incorporation	6,000	10	10.00	0.15	[•]	Own fund			
March 07, 2022	Bonus Issue	23,94,000	10		59.85	[•]				
Tot	al (A)	24,00,000			60.00	[•]				
Mrs. Niru Pahariya										
October 20, 2010	On Incorporation	4,000	10	10.00	0.10	[•]	Own fund			
March 07, 2022	Bonus Issue	15,96,000	10		39.90	[•]				
May 24, 2022 Transfer of Shares		(5,000)	10	10.00	(0.12)	[•]				
Tot	al (B)	15,95,000			39.88					
Total	(A+B)	39,95,000			99.88					

# 15. The average cost of acquisition of or subscription to Equity Shares by our Promoter is set forth in the table below:

Name of the Promoter	No. of Shares held	Average Cost of Acquisition per Share (In Rs.)*
Mr. Sandeep Kumar Pahariya	24,00,000	0.03
Mrs. Niru Pahariya	15,95,000	0.00

<sup>\*</sup>Average cost of acquisition is calculated on the basis of face value of equity shares of Rs. 10/- each. The average cost of acquisition of Equity Shares by our Promoter has been calculated by taking into account the amount paid by them to acquire, by way of fresh issuance or transfer, the Equity Shares less amount received by them for the sale of Equity Shares through transfer, if any and the net cost of acquisition has been divided by total number of shares held as on date.

**16.** Except as provided below there are no Equity Shares purchased/acquired or sold by our Promoters, Promoter Group and/or by our Directors and their immediate relatives within six months immediately preceding the date of filing of the Red Herring Prospectus.

Date of Transaction	Number of Equity Shares Allotted/ Acquired/ (Sold)	Face Valu e (Rs.)	Issue Price/ Acquir ed Price (Rs.)*	Nature	Nature of Conside ration	Name of the Allottees/ Transferor/transferee	Category
March 07, 2022	23,94,000	10		Bonus	Other than	Mr. Sandeep Kumar Pahariya	Managing Director & Promoter
	15,96,000	10	-	Issue	Cash	Mrs. Niru Pahariya	Whole-time Director & Promoter
May 16, 2022	(5000)	10	10	Transfer	Cash	Mrs. Niru Pahariya	Whole-time Director & Promoter
	1000	10	10	Transfer	Cash	Mrs. Seema Pahariya	Promoter Group
	1000	10	10	Transfer	Cash	Mrs. Beena Jain	Promoter Group
	1000	10	10	Transfer	Cash	Mrs. Shashi Jain	Promoter Group
May 16, 2022	Tay 16, 2022 1000 10 10		10	Transfer	Cash	Mr. Padam Kumar Pahariya	Promoter Group
	1000	10	10	Transfer	Cash	Mr. Samyak Jain	Director & Promoter Group

<sup>\*</sup>The maximum and minimum price at which the aforesaid transaction was made is Rs. 10 and Nil Equity Share.



17. Details of the Pre and Post Issue Shareholding of our Promoter and Promoter Group as on the date of the Red Herring Prospectus is as below: -

		Pre-I	ssue	Post Issue		
S. No	Names	Shares Held	% Shares Held	Shares Held	% Shares Held	
	Promoters					
1.	Mr. Sandeep Kumar Pahariya	24,00,000	60.00	24,00,000	[•]	
2.	Mrs. Niru Pahariya	15,95,000	39.88	15,95,000	[•]	
	TOTAL (A)	39,95,000	99.88	39,95,000	[•]	
	Promoter Group					
1.	Mrs. Seema Pahariya	1,000	0.03	1,000	[•]	
2.	Mrs. Beena Jain	1,000	0.03	1,000	[•]	
3.	Mrs. Shashi Jain	1,000	0.02	1,000	[•]	
4.	Mr. Padam Kumar Pahariya	1,000	0.02	1,000	[•]	
5.	Mr. Samyak Jain	1,000	0.02	1,000	[•]	
	TOTAL (B)	5,000	0.12	5,000	[•]	
	GRAND TOTAL (A+B)	40,00,000	100.00	40,00,000	[•]	

## 18. Details of Promoter's Contribution locked in for three years:

Date of Allotment / transfer of fully paid up Shares	Date when made Fully paid up	Nature of Allotment/ Acquired/T ransfer	No. of shares Allotted/ Acquired Transferred	Face Value (Rs.)	Issue Price/ Transfer Price (Rs.)	% of Pre Issue Shareho Iding	% of Post Issue Sharehol ding	Lock in Perio d
Mr. Sandeep Kur	nar Pahariya							
March 07, 2022	March 07, 2022	Bonus Issue	8,00,000	10.00		20.00	[•]	3 Years
		Total (A)	8,00,000			20.00	[•]	
Mr. Niru Pahariy	a							
March 07, 2022	March 07, 2022	Bonus Issue	3,50,000	10.00		8.75	[•]	3 Years
		Total (B)	3,50,000			8.75	[•]	
		Total A+B	11,50,000			28.75	_	

The minimum Promoter's contribution has been brought in to the extent of not less than the specified minimum lot and from persons defined as "promoter" under the SEBI ICDR Regulations. All Equity Shares, which are being locked in are not ineligible for computation of Minimum Promoters Contribution as per Regulation 237 of the SEBI ICDR Regulations and are being locked in for 3 years as per Regulation 236 of the SEBI ICDR Regulations i.e. for a period of three years from the date of allotment of Equity Shares in this Issue.

No Equity Shares proposed to be locked-in as Minimum Promoters Contribution have been issued out of revaluation reserve or for consideration other than cash and revaluation of assets or capitalization of intangible assets, involved in such transactions.

The entire pre-Issue shareholding of the Promoters, other than the Minimum Promoters contribution which is locked in for three years, shall be locked in for a period of one year from the date of allotment in this Issue.

Our Promoter, Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya has, by a written undertaking, consented to have 11,50,000 Equity Shares held by them to be locked in as Minimum Promoters Contribution for a period of three years from the date of allotment in this Issue and will not be disposed/sold/transferred by the promoter during the period starting from the date of filing this Red Herring Prospectus with SME Platform of NSE till the date of commencement of lock-in period as stated in this Red Herring Prospectus. The Equity Shares under the Promoters contribution will constitute [•] of our post-Issue paid up share capital.

Our Promoters have also consented that the Promoters contribution under Regulation 236 of the SEBI ICDR Regulations will not be less than 20% of the post Issue paid up capital of our Company.

Eligibility of Share for "Minimum Promoters Contribution in terms of clauses of Regulation 237 of SEBI (ICDR) Regulations, 2018



Reg. No.	Promoters' Minimum Contribution Conditions	Eligibility Status of Equity Shares forming part of Promoter's Contribution
237 (1) (a) (i)	Specified securities acquired during the preceding three years, if they are acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets is involved in such transaction	The Minimum Promoter's contribution does not consist of such Equity Shares which have been acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets. Hence Eligible
237 (1) (a) (ii)	Specified securities acquired during the preceding three years, resulting from a bonus issue by utilization of revaluation reserves or unrealized profits of the issuer or from bonus issue against Equity Shares which are ineligible for minimum promoters' contribution	The minimum Promoter's contribution does not consist of such Equity Shares.  Hence Eligible
237 (1) (b)	Specified securities acquired by the promoters and alternative investment funds or foreign venture capital investors or scheduled commercial banks or public financial institutions or insurance companies registered with Insurance Regulatory and Development Authority of India, during the preceding one year at a price lower than the price at which specified securities are being offered to the public in the initial public offer.	The minimum Promoter's contribution does not consist of such Equity Shares.  Hence Eligible.
237 (1) (c)	Specified securities allotted to the promoters and alternative investment funds during the preceding one year at a price less than the issue price, against funds brought in by them during that period, in case of an issuer formed by conversion of one or more partnership firms or limited liability partnerships, where the partners of the erstwhile partnership firms or limited liability partnerships are the promoters of the issuer and there is no change in the management	The minimum Promoter's contribution does not consist of such Equity Shares.  Hence Eligible.
237 (1) (d)	Specified securities pledged with any creditor.	Our Promoter's has not Pledged any shares with any creditors. Accordingly, the minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.

#### **Details of Share Capital Locked in For One Year**

In terms of Regulation 236 and 237 of the SEBI ICDR Regulations, in addition to the Minimum Promoters contribution which is locked in for 3 (three) years, as specified above, the entire pre-issue equity share capital held by promoters and entire pre-issue capital held by Promoter Group i.e. 28,50,000 Equity Shares shall be locked in for a period of 1 (one) year from the date of allotment of Equity Shares in this Issue.

The Equity Shares which are subject to lock-in shall carry inscription 'non-transferable' along with the duration of specified non-transferable period mentioned in the face of the security certificate. The shares which are in dematerialized form, if any, shall be locked-in by the respective depositories. The details of lock-in of the Equity Shares shall also be provided to the Designated Stock Exchange before the listing of the Equity Shares.

# Other requirements in respect of lock-in:

- a) In terms of Regulation 242 of the SEBI ICDR Regulations, the locked in Equity Shares held by the Promoters, as specified above, can be pledged with any scheduled commercial bank or public financial institution as collateral security for loan granted by such bank or institution provided that the pledge of Equity Shares is one of the terms of the sanction of the loan. Provided that securities locked in as minimum promoter contribution may be pledged only if, in addition to fulfilling the above requirements, the loan has been granted by such bank or institution, for the purpose of financing one or more of the objects of the Issue.
- b) In terms of Regulation 243 of the SEBI ICDR Regulations, the Equity Shares held by persons other than the Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked in as per Regulation 36 or 37



of the SEBI ICDR Regulations, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.

Further in terms of Regulation 243 of the SEBI ICDR Regulations, the Equity Shares held by the Promoters may be transferred to and amongst the Promoter Group or to new promoters or persons in control of the company subject to continuation of the lock-in in the hands of the transferrees for the remaining period and compliance with SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.

- 19. None of our Promoters, Promoter Group, Directors and their relatives has entered into any financing arrangement or financed the purchase of the Equity Shares of our Company by any other person during the period of six months immediately preceding the date of filing of the Red Herring Prospectus.
- **20.** Neither, we nor our Promoters, Directors and the Book Running Lead Manager to this Issue have entered into any buyback and / or standby arrangements and / or similar arrangements for the purchase of our Equity Shares from any person.
- **21.** As on the date of filing of the Red Herring Prospectus, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments which would entitle Promoters or any shareholders or any other person, any option to acquire our Equity Shares after this Initial Public Offer.
- **22.** As on the date of the Red Herring Prospectus, the entire Issued Share Capital, Subscribed and Paid up Share Capital of our Company is fully paid up.
- 23. Our Company has not raised any bridge loan against the proceeds of the Issue.
- **24.** Since the entire Issue price per share is being called up on application, all the successful applicants will be allotted fully paid-up shares.
- **25.** As on the date of the Red Herring Prospectus, none of the shares held by our Promoters / Promoters Group are subject to any pledge.
- **26.** The Book Running Lead Manager i.e. Beeline Capital Advisors Private Limited and their associates do not hold any Equity Shares in our Company as on the date of filing of the Red Herring Prospectus.
- 27. We here by confirm that there will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of the Red Herring Prospectus until the Equity Shares Issued have been listed or application moneys refunded on account of failure of Issue.
- 28. Our Company does not presently intend or propose to alter its capital structure for a period of six months from the date of opening of the Issue, by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into or exchangeable, directly or indirectly for Equity Shares) whether preferential or otherwise. This is except if we enter into acquisition or joint ventures or make investments, in which case we may consider raising additional capital to fund such activity or use Equity Shares as a currency for acquisition or participation in such joint ventures or investments
- 29. None of our Equity Shares have been issued out of revaluation reserve created out of revaluation of assets.
- **30.** An over-subscription to the extent of 2% of the Net Issue can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 2% of the Net Issue. In such an event, the Equity Shares held by the Promoter is used for allotment and lock- in for three years shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- **31.** Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the BRLM and Designated Stock Exchange i.e. NSE. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.
- **32.** In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of SEBI (ICDR) Regulations, 2018 and its amendments from time to time.
- 33. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.



- **34.** The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net issue to the public portion.
- 35. At any given point of time there shall be only one denomination of the Equity Shares, unless otherwise permitted by law.
- **36.** Our Company shall comply with such disclosure and accounting norms as may be specified by NSE, SEBI and other regulatory authorities from time to time.
- **37.** As on the date of the Red Herring Prospectus, Our Company has not issued any equity shares under any employee stock option scheme and we do not have any Employees Stock Option Scheme / Employees Stock Purchase Scheme.
- 38. There are no Equity Shares against which depository receipts have been issued.
- **39.** Other than the Equity Shares, there is no other class of securities issued by our Company as on date of filing of the Red Herring Prospectus.
- **40.** We have 7 (Seven) Shareholders as on the date of filing of the Red Herring Prospectus.
- **41.** There are no safety net arrangements for this Public Issue.
- **42.** Our Promoter and Promoter Group will not participate in this Issue.
- **43.** This Issue is being made through Book Building method.
- **44.** Except as disclosed in the Red Herring Prospectus, our Company has not made any public issue or rights issue of any kind or class of securities since its incorporation to the date of the Red Herring Prospectus.
- **45.** No person connected with the Issue shall issue any incentive, whether direct or indirect, in the nature of discount, commission, and allowance, or otherwise, whether in cash, kind, services or otherwise, to any Applicant.
- **46.** We shall ensure that transactions in Equity Shares by the Promoters and members of the Promoter Group, if any, between the date of registering the Prospectus with the RoC and the Issue Closing Date are reported to the Stock Exchanges within 24 hours of such transactions being completed.



# **SECTION VII - PARTICULARS OF THE ISSUE**

## **OBJECTS OF THE ISSUE**

The Issue includes a public Issue of upto 14,79,600 Equity Shares of our Company at an Issue Price of [●] per Equity Share. We intend to utilize the proceeds of the Issue to meet the following objects: -

- 1. To Meet Working Capital Requirement
- 2. General Corporate Purpose
- 3. To Meet the Issue Expenses

(Collectively referred as the "objects")

We believe that listing will enhance our corporate image and visibility of brand name of our Company. We also believe that our Company will receive the benefits from listing of Equity Shares on the SME Platform of NSE (NSE EMERGE). It will also provide liquidity to the existing shareholders and will also create a public trading market for the Equity Shares of our Company.

The main objects clause of our Memorandum of Association (MOA) enables our Company to undertake its existing activities and these activities which have been carried out until now by our Company are valid in terms of the objects clause of our Memorandum of Association (MOA).

# **Requirement of Funds: -**

The details of the proceeds from the Issue are provided in the following table:

Particulars	Amt. (₹ in Lakhs)
Gross Issue Proceeds*	[•]
Less: Public Issue Related Expenses*	[•]
Net Issue Proceeds*	[•]

<sup>\*</sup>To be finalised upon determination of the Issue Price and updated in the Prospectus prior to filing with the RoC

# **Utilisation of Funds**: -

The Net Proceeds are proposed to be used in accordance with the details provided in the following table:

S. No	Particulars	Amt. (₹ in Lakhs)	% of Total Size
1.	To Meet Working Capital Requirement*	1000.00	[•]
2.	General Corporate Expenses*	[•]	[•]
Net Issu	e Proceeds	[•]	[•]

<sup>\*</sup>To be finalised upon determination of the Issue Price and updated in the Prospectus prior to filing with the RoC

Means of Finance: -We intend to finance our Objects of Issue through Net Proceeds which is as follows:

Particulars	Amt. (₹ in Lakhs)
Net Proceeds	[•]
Total	[•]

Since the entire fund requirement are to be funded from the proceeds of the Issue, there is no requirement to make firm arrangements of finance under Regulation 230(1)(e) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amounts to be raised through the proposed Issue.

The fund requirement and deployment is based on internal management estimates and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in the light of changes in external circumstances or costs or other financial conditions and other external factors.

In case of any increase in the actual utilization of funds earmarked for the Objects, such additional funds for a particular activity will be met by way of means available to our Company, including from internal accruals. If the actual utilization towards any of the Objects is lower than the proposed deployment such balance will be used for future growth opportunities including funding existing objects, if required. In case of delays in raising funds from the Issue, our Company may deploy certain amounts towards any of the above-mentioned Objects through a combination of Internal Accruals or Unsecured Loans (Bridge Financing) and in



such case the Funds raised shall be utilized towards repayment of such Unsecured Loans or recouping of Internal Accruals. However, we confirm that no bridge financing has been availed as on date, which is subject to being repaid from the Issue Proceeds. We further confirm that no part proceed of the Issue shall be utilised for repayment of any Part of unsecured loan outstanding as on date of Red Herring Prospectus.

As we operate in competitive environment, our Company may have to revise its business plan from time to time and consequently our fund requirements may also change. Our Company's historical expenditure may not be reflective of our future expenditure plans. Our Company may have to revise its estimated costs, fund allocation and fund requirements owing to various factors such as economic and business conditions, increased competition and other external factors which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of the Company's management.

For further details on the risks involved in our business plans and executing our business strategies, please see the section titled "Risk Factors" beginning on page 23 of the Red Herring Prospectus.

## **Details of Use of Issue Proceeds:**

#### 1. To Meet Working Capital Requirement

Since Incorporation, our Company is in IT industry. The Business of the Company is working capital intensive; hence it will meet the requirement to the extent of 1000.00 Lakhs from the Net Proceeds of the Issue and balance from borrowings at an appropriate time as per the requirements of the business. The Company will be utilising the additional working capital for expansion of its business activities.

Details of Estimation of Working Capital requirement are as follows:

(₹ In Lakhs)

						(\ III Lakiis)
S.	<b>Particulars</b>	Actual	Actual	Actual	Actual	Actual
N		(Restated)	(Restated)	(Restated)	(Provisional)	(Projected)
0.		31-March-20	31-March-21	31-March-22	31-March-23	31-March-24
I	Current Assets					
	Current Investments	265.23	516.35	598.73	600.00	750.00
	Trade receivables	242.65	196.30	234.00	450.00	600.00
	Inventories	-	-	-	-	-
	Cash and cash equivalents	10.06	133.45	15.79	50.00	60.00
	Short term loan & Advances	14.49	7.40	3.47	45.00	50.00
	Other Current Assets	283.19	79.13	109.05	250.00	350.00
	Total(A)	815.62	932.63	961.04	1395.00	1810.00
II	Current Liabilities					
	Trade payables	230.87	217.80	166.78	135.00	150.00
	Short Term Provisions	38.16	43.01	65.36	80.00	101.25
	Other Current Liabilities	52.37	53.53	43.78	50.00	250.00
	Total (B)	321.40	314.34	275.93	265.00	501.25
III	Total Working Capital Gap (A-B)	494.22	618.29	685.11	1130.00	1308.75
IV	Funding Pattern					
	Short term borrowing & Internal	494.22	618.29	685.11	1130.00	308.75
	Accruals	474.44	010.29	003.11	1130.00	300.75
	IPO Proceeds					1000.00

# Key assumptions for working capital projections made by the Company:

Particulars	Actual March 31, 2020	Actual March 31, 2021	Actual March 31, 2022	Provisional March 31, 2023	Provisional March 31, 2024
Debtors (in Month)	1.73	1.28	1.44	2.16	2.40
Creditors (in Month)	1.79	1.57	1.20	0.75	0.71



S. No.	Particulars
Debtors	We expect Debtors holding days to be at 2.16 months approx. for FY 2022-23 and 2.40 months approx. for FY 2023-24 based on increased sales of Service and better credit Management policies ensuring timely recovery of dues.
Creditors	We expect creditor payment days to be at 0.75 months approx. for FY 2022-23 and 0.71 months approx. for FY 2023-24 based on better credit period allowed by suppliers.

### 2. General Corporate Purposes

Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes. We intend to deploy the balance Fresh Issue proceeds aggregating Rs. [•] Lakhs towards the general corporate purposes to drive our business growth. In accordance with the policies set up by our Board, we have flexibility in applying the remaining Net Proceeds, for general corporate purpose including but not restricted to, meeting operating expenses, initial development costs for projects other than the identified projects, and the strengthening of our business development and marketing capabilities, meeting exigencies, which the Company in the ordinary course of business may not foresee or any other purposes as approved by our Board of Directors, subject to compliance with the necessary provisions of the Companies Act.

We confirm that any issue related expenses shall not be considered as a part of General Corporate Purpose. Further, we confirm that the amount for general corporate purposes, as mentioned in this Red Herring Prospectus, shall not exceed 25% of the amount raised by our Company through this Issue.

## 3. Public Issue Expenses: -

The estimated Issue related expenses include Issue Management Fee, Underwriting and Selling Commissions, Printing and Distribution Expenses, Legal Fee, Advertisement Expenses, Registrar's Fees, Depository Fee and Listing Fee. The total expenses for this Issue are estimated to be approximately Rs. [●] Lakhs which is [●]% of the Issue Size. All the Issue related expenses shall be proportionately met out from proceeds of the Issue as per applicable laws. The break-up of the same is as follows:

Particulars	Estimated expenses (Rs. In Lakhs) *	As a % of total estimated Issue related expenses*	As a % of the total Issue size*
Book Running Lead Manager Fees including underwriting commission	[•]	[•]	[•]
Brokerage, selling, commission and upload fees	[•]	[•]	[•]
Registrar to the issue	[•]	[•]	[•]
Legal Advisors	[•]	[•]	[•]
Advertising and Marketing expenses	[•]	[•]	[•]
Regulators including stock exchanges	[•]	[•]	[•]
Printing and distribution of issue stationery	[•]	[•]	[•]
Others, if any (market making, depositories, marketing fees, secretarial, peer review auditors, etc.)	[•]	[•]	[•]
Total Estimated Issue Expenses	[•]	[•]	[•]

<sup>\*</sup> To be incorporated in the Prospectus after finalisation of the Issue Price. Notes:

- 1. Selling commission payable to the members of the CDPs, RTA and SCSBs, on the portion for RIIs and NIIs, would be as follows:
  - Portion for RIIs 0.01% ^ or ₹ 100/- whichever is less ^ (exclusive of GST)
  - *Portion for NIIs 0.01%* ^ *or ₹ 100/- whichever is less* ^ (exclusive of GST)
  - ^Percentage of the amounts received against the Equity Shares Allotted (i.e. the product of the number of Equity Shares Allotted and the Issue Price).
- 2. The Members of RTAs and CDPs will be entitled to application charges of ₹ 10/- (plus applicable GST) per valid ASBA Form. The terminal from which the application has been uploaded will be taken into account in order to determine the total application charges payable to the relevant RTA/CDP.
- 3. Registered Brokers, will be entitled to a commission of ₹ 10/- (plus GST) per Application Form, on valid Applications, which are eligible for allotment, procured from RIIs and NIIs and submitted to the SCSB for processing. The terminal from which the application has been uploaded will be taken into account in order to determine the total processing fees payable to the relevant Registered Broker.
- **4.** SCSBs would be entitled to a processing fee of ₹ 10/- (plus GST) for processing the Application Forms procured by the



- members of the Registered Brokers, RTAs or the CDPs and submitted to SCSBs
- 5. Issuer banks for UPI Mechanism as registered with SEBI would be entitled to a processing fee of ₹ 10/- (plus GST) for processing the Application Forms procured by the members of the Registered Brokers, RTAs or the CDPs and submitted to them
- 6. Notwithstanding anything contained above the total processing / uploading / bidding charges under above clauses payable to Syndicate/ Sub Syndicate members, SCSBs, RTAs, CDPs, Registered Brokers, Sponsor Bank will not exceed ₹ 25,000/- (plus applicable taxes) and in case if the total uploading / bidding charges exceeds₹ 25,000/- (plus applicable taxes) then uploading charges will be paid on pro-rata basis except the fee payable to respective Sponsor Bank.

# **Proposed Schedule of Implementation:**

The proposed year wise break up of deployment of funds and Schedule of Implementation of Net Issue Proceeds is as under:

(₹ In Lakhs)

S.	Particulars	Amount to be deployed and utilized in
No.		F.Y. 2023-24
1.	To Meet Working Capital Requirement	1000.00
2.	General Corporate Purpose	[•]
	Total	[•]

## **Funds Deployed and Source of Funds Deployed:**

Our Statutory Auditors M/s. A Y & Co, Chartered Accountants vide their certificate dated February 21, 2023 have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amt. (₹ in Lakhs)*
Issue Expenses	5.63
Total	5.63

<sup>\*</sup> Amount exclusive of applicable taxes.

## **Sources of Financing for the Funds Deployed:**

Our Statutory Auditors M/s. A Y & Co., Chartered Accountants vide their certificate dated February 21, 2023 have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amt. (₹ in Lakhs)*
Internal Accruals	5.63
Total	5.63

<sup>\*</sup> Amount exclusive of applicable taxes.

# **Appraisal**

None of the Objects have been appraised by any bank or financial institution or any other independent third-party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including variations in interest rate structures, changes in our financial condition and current commercial conditions and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

# **Shortfall of Funds**

Any shortfall in meeting the fund requirements will be met by way of internal accruals and or unsecured Loans.

# **Bridge Financing Facilities**

As on the date of this Red Herring Prospectus, we have not raised any bridge loans which are proposed to be repaid from the Net Proceeds.

## **Monitoring Utilization of Funds**

The Audit Committee & the Board of Directors of our Company will monitor the utilization of funds raised through this public issue. Pursuant to Regulation 32 of SEBI Listing Regulation 2015, our Company shall on half-yearly basis disclose to the Audit



Committee the Applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Red Herring Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement of funds utilized will be certified by the Statutory Auditors of our Company.

## **Interim Use of Proceeds**

Pending utilization of the Issue proceeds of the Issue for the purposes described above, our Company will deposit the Net Proceeds with scheduled commercial banks included in schedule II of the RBI Act.

Our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any listed company or for any investment in the equity markets or investing in any real estate product or real estate linked products.

## Variation in Objects

In accordance with Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details as required under the Companies Act and shall be published in accordance with the Companies Act and the rules there under. As per the current provisions of the Companies Act, our Promoter or controlling Shareholders would be required to provide an exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

# **Other confirmations**

There is no material existing or anticipated transactions with our Promoter, our Directors, our Company's key Managerial personnel and Group Companies, in relation to the utilization of the Net Proceeds. No part of the proceeds of the Issue will be paid by us to the Promoter and Promoter Group, Group Companies, the Directors, associates or Key Management Personnel, except in the normal course of business and in compliance with applicable law.



# **BASIS FOR ISSUE PRICE**

Investors should read the following summary with the section titled "Risk Factors", the details about our Company under the section titled "Business Overview" and its financial statements under the section titled "Financial Information of our Company" beginning on page 23, page 100 and page 142 respectively of this Red Herring Prospectus. The trading price of the Equity Shares of our Company could decline due to these risks and the investor may lose all or part of his investment.

The Issue Price has been determined by the Company in consultation with the BRLM on the basis of the key business strengths of our Company. The face value of the Equity Shares is Rs. 10 and Issue Price is [•] which is [•] times of the face value.

## **QUALITATIVE FACTORS**

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to sections titled "Business Overview" beginning on page 100 of this Red Herring Prospectus.

# **QUANTITATIVE FACTORS**

Information presented below is derived from our Company's Restated Financial Statements prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

## 1. Basic & Diluted Earnings per share (EPS), as restated:

Basic earnings per share (₹) = Restated Consolidated/ Standalone Profit After Tax attributable to Equity Shareholders

Weighted Average Number of Equity Shares outstanding

Diluted earnings per share (₹) = Restated Standalone / Consolidated Profit After Tax attributable to Equity Shareholders

Weighted Average Number of Equity Shares outstanding after adjusting

adjusted for the effects of all dilutive potential equity shares

#### On Consolidated Basis

S. No	Period	Basic & Diluted (₹)	Weights
1.	FY 2019-20	1.53	1
2.	FY 2020-21	2.62	2
3.	FY 2021-22	4.65	3
	Weighted Average	3.45	6
	September 30, 2022	2.28	

# On Standalone Basis

S. No	Period	Basic & Diluted (₹)	Weights
1.	FY 2019-20	2.25	1
2.	FY 2020-21	2.88	2
3.	FY 2021-22	4.56	3
	Weighted Average	3.62	6
	September 30, 2022	2.55	

## Notes:

- i. The figures disclosed above are based on the restated financial statements of the Company.
- *ii.* The face value of each Equity Share is ₹10.00.
- iii. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as appearing in Annexure IV of respective Consolidated and Standalone financials.

## 2. Price Earning (P/E) Ratio in relation to the Issue Price of [●] per share:

Price to Earnings Ratio(P/E) = <u>Issue Price</u>

Restated Standalone /Consolidated Earnings Per Share

S. No	Particulars Particulars	P/E
1	P/E ratio based on the Basic & Diluted EPS, as restated for FY 2021-22	[•]
2	P/E ratio based on the Weighted Average EPS	[•]



# **Industry PE**

Particulars Particulars	P/E*
Highest	30.29
Lowest	22.06
Average	26.18

<sup>\*</sup> Based on Peer Group Companies as presented in Point 5 below.

# 3. Return on Net worth (RoNW)

Return on Net Worth (%) = Restated Standalone / Consolidated Profit After Tax attributable to Equity Shareholders \* 100 Net Worth

# **On Consolidated Basis**

S. No	Period	RONW (%)	Weights
•	FY 2019-20	16.10%	1
•	FY 2020-21	21.55%	2
•	FY 2021-22	27.64%	3
	Weighted Average	23.69%	6
	September 30, 2022	11.30%	

## On Standalone Basis

S. No	Period	RONW (%)	Weights
•	FY 2019-20	20.27%	1
•	FY 2020-21	20.61%	2
•	FY 2021-22	24.61%	3
	Weighted Average	22.55%	6
	September 30, 2022	12.08%	

# 4. Net Asset Value (NAV) per Equity Share:

Restated Net Asset Value per equity share (₹) = Restated Standalone / Consolidated Net Worth as at the end of the year

Number of Equity Shares outstanding

# **On Consolidated Basis**

Sr. No.	As at	NAV
1.	March 31, 2020	9.51
2.	March 31, 2021	12.18
3.	March 31, 2022	16.83
4.	September 30, 2022	20.19
5.	NAV after Issue	[•]
	Issue Price	[•]

NAV is Calculated after considering bonus issue made on March 22, 2022.

# **On Standalone Basis**

Sr. No.	As at	NAV
1.	March 31, 2020	11.10
2.	March 31, 2021	13.99
3.	March 31, 2022	18.55
4.	September 30, 2022	21.10
5.	NAV after Issue	[•]
	Issue Price	[•]

 $\overline{\textit{NAV}}$  is Calculated after considering bonus issue made on March 22, 2022.



# 5. Comparison of Accounting Ratios with Industry Peers

S. No.	Name of Company	Results Type	Face Value (₹)	EPS (₹)³	PE <sup>4</sup>	RoNW (%)	NAV per Share (₹)
1.	Vertexplus Technologies Limited <sup>1</sup>	Consolidated	10.00	4.65	[•]	27.64%	16.83
2.	Ksolves India Limited <sup>2</sup>	Consolidated	10.00	13.27	30.29	93.63%	14.17
3.	Sigma Solves Limited <sup>2</sup>	Consolidated	10.00	21.80	22.06	41.54%	82.93

<sup>&</sup>lt;sup>1</sup> Based on March 31, 2022 restated financial statements

- 6. The face value of our shares is ₹10.00 per share and the Issue Price is of [•] per share which is [•] times of the face value.
- 7. The Issue Price has been determine by our Company in consultation with the Book Running Lead Manager and justified by our Company in consultation with the Book Running Lead Manager on the basis of above parameters. The investors may also want to peruse the risk factors and financials of the Company including important profitability and return ratios, as set out in the Auditors' Report in the offer Document to have more informed view about the investment.,

Investors should read the above mentioned information along with section titled "Business Overview", "Risk Factors" and "Financial Information of our Company" beginning on page 100, 23 and 142 respectively including important profitability and return ratios, as set out in chapter titled "Other Financial Information" on page 198 of this Red Herring Prospectus to have a more informed view.

<sup>&</sup>lt;sup>2</sup> Source: Based on Annual Report of Peer Group Companies

<sup>&</sup>lt;sup>3</sup> Basic & Diluted Earnings per share (EPS) is calculated on weighted average number of shares after considering Bonus Issue of Shares.

<sup>&</sup>lt;sup>4</sup>Price Earning (P/E) Ratio in relation to the Issue Price of [•] per share.



# STATEMENT OF POSSIBLE TAX BENEFITS

To.

The Board of Directors, Vertexplus Technologies Limited B-19, Ground Floor, 10 B Scheme, Gopalpura Road, Jaipur – 302018 (Rajasthan), India

Dear Sir,

Subject - Statement of possible tax benefits ("the statement") available to Vertexplus Technologies Limited ("the company") and its shareholder prepared in accordance with the requirement in Point No. 9 (L) of Part A of Schedule VI to the Securities Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations, 2018.

# Reference - Initial Public Offer of Equity Shares by Vertexplus Technologies Limited

We hereby confirm that the enclosed Annexure 1 and 2 (together "the Annexures"), prepared by Vertexplus Technologies Limited ('the Company'), provides the possible tax benefits available to the Company and to the shareholders of the Company under the Income-tax Act, 1961 ('the Act') as amended by the Finance Act 2022, circular and notifications issued from time to time, i.e. applicable for the Financial Year 2022-23 relevant to the assessment year 2023-24, the Central Goods and Services Tax Act, 2017 ("GST Act"), as amended by the Finance Act 2022, circular and notifications issued from time to time, i.e., applicable for the Financial Year 2022-23 relevant to the assessment year 2023-24, presently in force in India (together, the" Tax Laws"). Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Tax Laws. Hence, the ability of the Company and / or its shareholders to derive the tax benefits is dependent upon their fulfilling such conditions which, based on business imperatives the Company faces in the future, the Company or its shareholders may or may not choose to fulfil.

- 1. The benefits discussed in the enclosed Annexures are not exhaustive and the preparation of the contents stated is the responsibility of the Company's management. We are informed that these Annexures are only intended to provide information to the investors and are neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed initial public offering.
- 2. We do not express any opinion or provide any assurance as to whether:
  - i) the Company or its shareholders will continue to obtain these benefits in future;
  - ii) the conditions prescribed for availing the benefits have been / would be met with; and
  - iii) the revenue authorities/courts will concur with the views expressed herein.
- 3. The contents of the enclosed Annexures are based on information, explanations and representations obtained from the Company and on the basis of their understanding of the business activities and operations of the Company.
- 4. No assurance is given that the revenue authorities/ Courts will concur with the view expressed herein. Our views are based on existing provisions of law and its implementation, which are subject to change from time to time. We do not assume any responsibility to updates the views consequent to such changes.
- 5. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.



6. This certificate is provided solely for the purpose of assisting the addressee Company in discharging its responsibility under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 for inclusion in the Draft Red Herring Prospectus/Red Herring Prospectus/Prospectus in connection with the proposed issue of equity shares and is not be used, referred to or distributed for any other purpose without our written consent.

For M/s A Y & Co. Chartered Accountants FRN: 020829c

Arpit Gupta Partner M. No. 421544

UDIN: 22421544AUYPKU9690

Place: Jaipur

Date: September 20, 2022



#### ANNEXURE 1 TO THE STATEMENT OF TAX BENEFITS

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the Act presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION

## A. SPECIAL TAX BENEFITS TO THE COMPANY

The Company is not entitled to any special tax benefits under the Act.

# B. SPECIAL TAX BENEFITS TO THE SHAREHOLDER

The Shareholders of the Company are not entitled to any special tax benefits under the Act

#### Note:

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.

We hereby give our consent to include our above referred opinion regarding the tax benefits available to the Company and to its shareholders in the Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus.



#### ANNEXURE 2 TO THE STATEMENT OF TAX BENEFITS

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the GST Act presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION

## A. SPECIAL TAX BENEFITS TO THE COMPANY

The Company is not entitled to any special tax benefits under the GST Act.

# B. SPECIAL TAX BENEFITS TO THE SHAREHOLDER

The Shareholders of the Company are not entitled to any special tax benefits under the GST Act

#### Note:

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant indirect tax law benefits and does not cover any direct tax law benefits or benefit under any other law.

We hereby give our consent to include our above referred opinion regarding the tax benefits available to the Company and to its shareholders in the Draft Red Herring Prospectus/Red Herring Prospectus/ Prospectus.



# SECTION VIII - ABOUT THE COMPANY

## **OUR INDUSTRY**

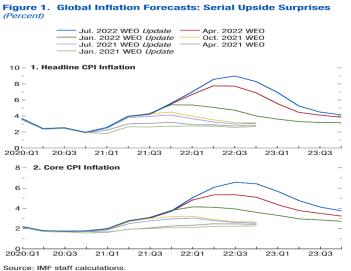
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## GLOBAL OUTLOOK

## The Forces Shaping the Outlook

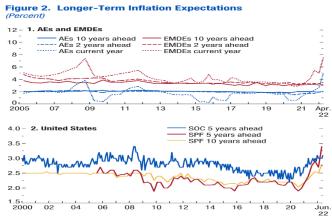
Global slowdown intensifies as downside risks materialize. A tentative recovery in 2021 has been followed by increasingly gloomy developments in 2022. Performance was slightly better than expected in the first quarter, but world real GDP is estimated to have shrunk in the second quarter—the first contraction since 2020—owing to economic downturns in China and Russia. Downside risks discussed in the April 2022 World Economic Outlook are materializing, with higher inflation worldwide, especially in the United States and major European economies, triggering a sharp tightening in global financial conditions; a sharper-than-anticipated slowdown in China, reflecting COVID-19 outbreaks and lockdowns; and further negative cross-border effects from the war in Ukraine.

Global inflation again surprises on the upside, prompting more central bank tightening. Since 2021, consumer prices have consistently risen faster than widely expected, including in the World Economic Outlook (Figure 1). In the United States, the consumer price index rose by 9.1 percent in June, compared with a year earlier, and it also rose by 9.1 percent in the United Kingdom in May—the highest inflation rates in these two countries in 40 years. In the euro area, inflation in June reached 8.6 percent, its highest level since the inception of the monetary union. Equally concerning, in emerging market and developing economies, second-quarter inflation is estimated to have been 9.8 percent. Higher food and energy prices, supply constraints in many sectors, and a rebalancing of demand back toward services have in most economies driven up headline inflation. But underlying inflation has also increased, as reflected in different gauges of core inflation, reflecting the pass-through of cost pressures by way of supply chains and tight labor markets, especially in advanced economies.1 Wage growth has on average not kept up with inflation across both advanced and emerging market and developing economies, eroding household purchasing power. Although long-term inflation expectations have been stable in most major economies, they have started to rise according to some measures, including in the United States (Figure 2). In response to incoming data, central banks of major advanced economies are withdrawing monetary support more assertively and raising policy interest rates faster than expected in the April 2022 World Economic Outlook. Central banks in several emerging market and developing economies have raised interest rates more aggressively than during past advanced economy tightening cycles. The associated rise in longer-term borrowing costs, including mortgage rates, and tighter global financial conditions (see box) have led to precipitous declines in equity prices, weighing on growth. At the same time, public COVID-19 support packages have been wound down.



Source: IMF staff calculations.

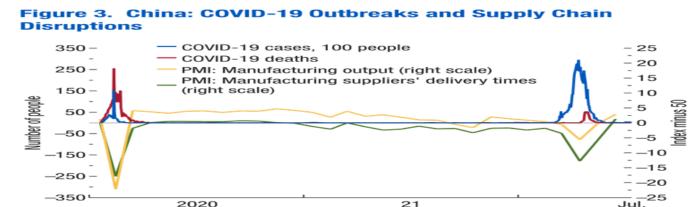
Note: Global inflation is a weighted average of individual countries' numbers usin GDP valued at purchasing power parity as weights. WEO = World Economic Outlook.



Sources: Consensus Economics; Federal Reserve Bank of Philadelphia; University of Michigan; and IMF staff calculations. Note: Panel 1 shows median consensus forecasts for respective groups of economies. Consensus Economics forecasts are current year consumer price index inflation forecasts and 2-year-ahead inflation forecasts; for 10-year expectations, they are averages over the 6- to 10-year-ahead horizon. The SOC 5-year-ahead expectations are the average inflation expectations over the following 5 to 10 years. The SPF longer-term forecasts are for the annual averages of inflation over the following 5 and 10 years, respectively. AEs = advanced economies; EMDEs = emerging market and developing economies; SOC = surveys of consumers; SPF = survey of professional forecasters.



China's economic slowdown has added to global supply chain disruptions. COVID-19 outbreaks and mobility restrictions as part of the authorities' zero-COVID strategy have disrupted economic activity widely and severely (Figure 3). Shanghai, a major global supply chain hub, entered a strict lockdown in April 2022, forcing citywide economic activity to halt for about eight weeks. In the second quarter, real GDP contracted significantly by 2.6 percent on a sequential basis, driven by lower consumption—the sharpest decline since the first quarter of 2020, at the onset of the pandemic, when it declined by 10.3 percent. Since then, more contagious variants have driven a worrisome surge in COVID-19 cases. The worsening crisis in China's property sector is also dragging down sales and real estate investment. The slowdown in China has global consequences: lockdowns added to global supply chain disruptions and the decline in domestic spending are reducing demand for goods and services from China's trade partners.



Sources: National Bureau of Statistics of China; National Health Commission of China; and IMF staff calculations.

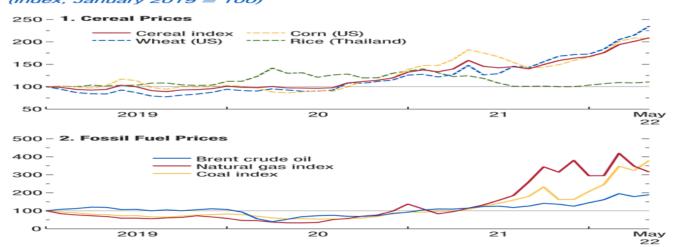
Note: PMI = purchasing managers' index.

The war in Ukraine continues, causing widespread hardship. The war's humanitarian cost is rising, with 9 million people having fled Ukraine since the Russian invasion started and continuing loss of life and destruction of physical capital. Since April 2022, major advanced economies have placed additional financial sanctions on Russia, and the European Union agreed on embargoes on imports of coal starting in August 2022 and on Russian seaborne oil starting in 2023. The European Union announced that it will block insuring and financing maritime transport of Russian oil to third countries by the end of 2022. At the same time, the Organization of the Petroleum Exporting Countries has agreed to bring forward increases in oil supply that were planned for September, and the Group of Seven plans to study the possibility of introducing a price ceiling on Russian exports of crude oil. These offsetting developments mean that the increase in international crude oil prices compared with last year is overall only slightly lower than predicted in the April 2022 World Economic Outlook. More recently, the flow of Russian pipeline gas to Europe has declined sharply to about 40 percent of the level a year ago, contributing to a steep increase in natural gas prices in June. Russia's economy is estimated to have contracted during the second quarter by less than previously projected, with crude oil and nonenergy exports holding up better than expected. In addition, domestic demand is also showing some resilience thanks to containment of the effect of the sanctions on the domestic financial sector and a lower-than-anticipated weakening of the labor market. Relatedly, the war's effects on major European economies have been more negative than expected, owing to higher energy prices as well as weaker consumer confidence and slower momentum in manufacturing resulting from persistent supply chain disruptions and rising input costs.

The food crisis worsens. Global food prices have stabilized in recent months but remain much higher than in 2021 (see Figure 4). The principal driver of global food price inflation—particularly prices of cereal, such as wheat—has been the war in Ukraine; export restrictions in several countries have compounded global food price increases, although a few of these restrictions have recently lapsed. Low-income countries, where food represents a larger share of consumption, are feeling the impact of this inflation most keenly. Countries with diets tilted toward commodities with the largest price gains (especially wheat and corn), those more dependent on food imports, and those with a large pass-through from global to local staple food prices are most distressed. Low-income countries whose people were already experiencing acute malnutrition and excess mortality before the war, especially in sub-Saharan Africa, have suffered a particularly severe impact.



# Figure 4. Higher Food and Energy Prices



Sources: IMF, Primary Commodity Price System; and IMF staff calculations. Note: Cereal index comprises barley, maize (corn), oats, rice, sorghum, and wheat; natural gas index comprises European, Japanese, and US natural gas price indices; coal index comprises Australian and South African coal.

Global growth: In the baseline scenario, global growth is 3.2 percent in 2022 and moderates to 2.9 percent in 2023, lower than projected in the April 2022 World Economic Outlook by 0.4 and 0.7 percentage point, respectively (Table 1). In a number of cases, a better-than-expected growth outcome in the first quarter of 2022 offsets the subsequent slowdown, resulting in a relatively modest net negative revision for average annual growth in 2022. Downgrades for China and the United States, as well as for India, are driving the downward revisions to global growth during 2022–23, which reflect the materialization of downside risks highlighted in the April 2022 World Economic Outlook: a sharper slowdown in China due to extended lockdowns, tightening global financial conditions associated with expectations of steeper interest rate hikes by major central banks to ease inflation pressure, and spillovers from the war in Ukraine. With growth near 3 percent in 2022–23, a decline in global GDP or in global GDP per capita—sometimes associated with global recession—is not currently part of the baseline scenario. However, projections for growth on a fourth-quarter-over-fourth-quarter basis point to a significant weakening of activity in the second half of 2022 (Table 1). While the revisions are mostly negative for advanced economies, differing exposures to the underlying developments mean that those for emerging market and developing economies are more mixed:

- As noted, growth revisions for major advanced economies in 2022–23 are generally negative. Baseline growth in the United States is revised down by 1.4 percentage points and 1.3 percentage points in 2022 and 2023, respectively, reflecting weaker-than-expected growth in the first two quarters of 2022, with significantly less momentum in private consumption, in part reflecting the erosion of household purchasing power and the expected impact of a steeper tightening in monetary policy. Growth in the euro area is also revised down: by 0.2 percentage point in 2022, when improved prospects for tourism and industrial activity in Italy are more than offset by significant downgrades in France, Germany, and Spain; and by 1.1 percentage point in 2023. This reflects spillovers from the war in Ukraine as well as the assumption of tighter financial conditions, with the European Central Bank ending net asset purchases and raising rates in July 2022 for the first time since 2011. In a number of European economies, Next Generation EU funds are supporting economic activity.
- For emerging market and developing economies, the negative revisions to growth in 2022–23 reflect mainly the sharp slowdown of China's economy and the moderation in India's economic growth. The revision in emerging and developing Asia is correspondingly large, at 0.8 percentage point in the baseline for 2022. This revision includes a 1.1 percentage point downgrade to growth in China, to 3.3 percent (the lowest growth in more than four decades, excluding the initial COVID-19 crisis in 2020), owing primarily to the aforementioned COVID-19 outbreaks and lockdowns. Likewise, the outlook for India has been revised down by 0.8 percentage point, to 7.4 percent. For India, the revision reflects mainly less favorable external conditions and more rapid policy tightening. Elsewhere, growth revisions in the baseline have been mostly on the upside. Real GDP for emerging and developing Europe is expected to shrink by 1.5 percentage points less in 2022 than predicted in the April 2022 World Economic Outlook but grow by 0.4 percentage point less in 2023, on the back of stronger-than-expected Russian export growth in 2022 and the recently announced additional sanctions on Russia in 2023. Latin America and the Caribbean has also seen an upward revision of 0.5 percentage point in 2022 as a result of a more robust recovery in the large economies (Brazil, Mexico, Colombia, Chile).. The outlooks for countries in the Middle East and Central Asia and sub-Saharan Africa remain on average unchanged or positive, reflecting the effects of elevated fossil fuel and metal prices for some commodity-exporting countries.

*Inflation:* The baseline projection for global inflation is also more pessimistic, having been revised up to 8.3 percent in 2022 on a fourth-quarter-over-fourth-quarter basis, from 6.9 percent in the April 2022 World Economic Outlook. The upside inflation revision in 2022 is larger for advanced economies, where it is expected to reach 6.3 percent from 4.8 percent projected in the April 2022 World Economic Outlook on a fourth-quarter-over-fourth-quarter basis, driven by significant increases in headline inflation



among such major economies as the United Kingdom (a 2.7 percentage point upward revision to 10.5 percent) and the euro area (a 2.9 percentage point upward revision to 7.3 percent). Forecasts for 2023 are relatively unchanged—up by only 0.2 percentage point on a fourth-quarter over- fourth-quarter basis—reflecting confidence that inflation will decline as central banks tighten policies and energy price base effects turn negative. For emerging market and developing economies, inflation in 2022 is expected to reach 10.0 percent on a fourth-quarter-over-fourth-quarter basis. Revisions for those economies display greater variation across countries, with relatively modest increases in emerging and developing Asia (partly because of a slowdown of activity in China and limited increases in prices of staple foods) but larger revisions for Latin America and the Caribbean (up by 3.0 percentage points) and for emerging and developing Europe (up by 2.9 percentage points).

Global trade: Global trade growth in 2022 and 2023 will likely slow by more than previously expected, reflecting the decline in global demand and supply chain problems. The dollar's appreciation in 2022—by about 5 percent in nominal effective terms as of June compared with December 2021—is also likely to have slowed world trade growth, considering the dollar's dominant role in trade invoicing as well as negative financial balance sheet effects on demand and imports in countries with dollar-denominated liabilities.

Table 1. Overview of the World Economic Outlook Projections

(Percent change, unless noted otherwise)

	Year over Year										
						Diffe	rence	Q4	over Q	4 2/	
						from	April				
						2022	WEO				
						Projec	ctions				
			Proje	ctions		-	/		Projec	ctions	
	2020	2021	2022	2023		2022	2023	2021	2022	2023	
World Output	-3.1	6.1	3.2	2.9		-0.4	-0.7	4.4	1.7	3.2	
Advanced Economies	<b>-4.5</b>	5.2	2.5	1.4		-0.8	-1.0	4.7	1.3	1.5	
United States	-3.4	5.7	2.3	1.0		-1.4	-1.3	5.5	1.0	0.6	
Euro Area	-6.3	5.4	2.6	1.2		-0.2	-1.1	4.7	0.7	2.1	
Germany	-4.6	2.9	1.2	0.8		-0.9	-1.9	1.8	0.5	1.5	
France	-7.9	6.8	2.3	1.0		-0.6	-0.4	4.9	0.4	1.1	
Italy	-9.0	6.6	3.0	0.7		0.7	-1.0	6.4	0.6	1.6	
Spain	10.8	5.1	4.0	2.0		-0.8	-1.3	5.5	1.3	2.3	
Japan	-4.5	1.7	1.7	1.7		-0.7	-0.6	0.4	2.4	0.6	
United Kingdom	-9.3	7.4	3.2	0.5		-0.5	-0.7	6.6	0.1	1.3	
Canada	-5.2	4.5	3.4	1.8		-0.5	-1.0	3.2	2.5	1.7	
Other Advanced Economies 3/	-1.8	5.1	2.9	2.7		-0.2	-0.3	4.6	2.0	2.8	
Emerging Market and Developing	1.0	3.1	2.)	2.7		0.2	0.5	7.0	2.0	2.0	
Economies	-2.0	6.8	3.6	3.9		-0.2	-0.5	4.2	2.1	4.7	
Emerging and Developing Asia	-0.8	7.3	4.6	5.0		-0.2	-0.6	3.8	4.0	4.7	
China	2.2	8.1	3.3	4.6		-1.1	-0.5	3.5	4.1	3.2	
India 4/	-6.6	8.7	7.4	6.1		-0.8	-0.8	3.9	4.1	7.2	
ASEAN-5 5/	-3.4	3.4	5.3	5.1		0.0	-0.8	4.7	3.4	6.1	
Emerging and Developing Europe	-3.4	6.7	-1.4	0.9		1.5	-0.6	6.1	-7.0	7.7	
Emerging and Developing Europe	1.0		1.1	0.7		1.5	0.1	0.1	-	,.,	
Russia	-2.7	4.7	-6.0	-3.5		2.5	-1.2	4.8	13.9	4.8	
Latin America and the Caribbean	-6.9	6.9	3.0	2.0		0.5	-0.5	3.9	1.8	2.1	
Brazil	-3.9	4.6	1.7	1.1		0.9	-0.3	1.6	1.5	1.5	
Mexico	-8.1	4.8	2.4	1.2		0.4	-1.3	1.2	2.9	1.0	
Middle East and Central Asia	-2.9	5.8	4.8	3.5		0.2	-0.2				
Saudi Arabia	-4.1	3.2	7.6	3.7		0.0	0.1	6.7	6.9	3.7	
Sub-Saharan Africa	-1.6	4.6	3.8	4.0		0.0	0.0				
Nigeria	-1.8	3.6	3.4	3.2		0.0	0.1	2.4	2.1	2.3	
South Africa	-6.3	4.9	2.3	1.4		0.4	0.0	1.8	2.2	1.7	
Memorandum											
World Growth Based on Market Exchange											
Rates	-3.4	5.8	2.9	2.4		-0.6	-0.7	4.4	1.6	2.5	
European Union	-5.8	5.4	2.8	1.6		-0.1	-0.9	4.9	0.9	2.8	
Middle East and North Africa	-3.4	5.8	4.9	3.4		-0.1	-0.2				
Emerging Market and Middle-Income											
Economies	-2.2	7.0	3.5	3.8		-0.3	-0.5	4.3	2.0	4.7	



Low-Income Developing Countries	0.1	4.5	5.0	5.2	0.4	-0.2			
World Trade Volume (goods and services)									
6/	<b>-7.9</b>	10.1	4.1	3.2	-0.9	-1.2			
Advanced Economies	-8.8	9.1	5.3	3.2	-0.3	-1.4			
Emerging Market and Developing Economies	-6.2	11.7	2.2	3.3	-1.8	-0.9			
Commodity Prices (US dollars)									
	_			_					_
Oil 7/	32.7	67.3	50.4	12.3	-4.3	1.0	79.2	28.6	13.4
Nonfuel (average based on world commodity	6.7	26.1	10.1	-3.5	-1.3	-1.0			
import weights)							16.4	5.7	-0.6
World Consumer Prices 8/	3.2	4.7	8.3	5.7	0.9	0.9	5.6	8.3	4.1
Advanced Economies 9/	0.7	3.1	6.6	3.3	0.9	0.8	4.9	6.3	2.3
Emerging Market and Developing Economies									
8/	5.2	5.9	9.5	7.3	0.8	0.8	6.1	10.0	5.7
import weights)  World Consumer Prices 8/ Advanced Economies 9/ Emerging Market and Developing Economies	<b>3.2</b> 0.7 5.2	<b>4.7</b> 3.1 5.9	<b>8.3</b> 6.6 9.5	<b>5.7</b> 3.3 7.3	<b>0.9</b> 0.9 0.8	<b>0.9</b> 0.8 0.8	<b>5.6</b> 4.9 6.1	<b>8.3</b> 6.3	<b>4.1</b> 2.3 5.7

Note: Real effective exchange rates are assumed to remain constant at the levels prevailing during May 30, 2022--June 27, 2022. Economies are listed on the basis of economic size. The aggregated quarterly data are seasonally adjusted. WEO = World Economic Outlook.

- 1/ Difference based on rounded figures for the current and April 2022 WEO forecasts. Countries whose forecasts have been updated relative to April 2022 WEO forecasts account for approximately 90 percent of world GDP measured at purchasing-power-parity weights.
- 2/ For World Output (Emerging Market and Developing Economies), the quarterly estimates and projections account for approximately 90 percent (80 percent) of annual world (emerging market and developing economies') output at purchasing-power-parity weights.
- 3/ Excludes the Group of Seven (Canada, France, Germany, Italy, Japan, United Kingdom, United States) and euro area countries.
- 4/ For India, data and forecasts are presented on a fiscal year basis and GDP from 2011 onward is based on GDP at market prices with fiscal year 2011/12 as a base year.
- 5/ Indonesia, Malaysia, Philippines, Thailand, Vietnam.
- 6/ Simple average of growth rates for export and import volumes (goods and services).
- 7/ Simple average of prices of UK Brent, Dubai Fateh, and West Texas Intermediate crude oil. The average price of oil in US dollars a barrel was \$69.07 in 2021; the assumed price, based on futures markets (as of June 29, 2022), is \$103.88 in 2022 and \$91.07 in 2023.
- 8/ Excludes Venezuela.
- 9/ The inflation rate for the euro area is 7.3% in 2022 and 3.9% in 2023, that for Japan is 1.9% in 2022 and 1.3% in 2023, and that for the United States is 7.7% in 2022 and 3.0% in 2023, respectively.

(Source-https://www.imf.org/en/Publications/WEO/Issues/2022/07/26/world-economic-outlook-update-july-2022

## INDIAN ECONOMY OVERVIEW

# Introduction

India has emerged as the fastest growing major economy in the world and is expected to be one of the top three economic powers in the world over the next 10-15 years, backed by its robust democracy and strong partnerships.

#### Market size

- India's nominal gross domestic product (GDP) at current prices is estimated to be at Rs. 232.15 trillion (US\$ 3.12 trillion) in FY2021-22,
- India is the third-largest unicorn base in the world with over 83 unicorns collectively valued at US\$ 277.77 billion, as per the Economic Survey. By 2025, India is expected to have 100 unicorns, which will create ~1.1 million direct jobs according to the Nasscom-Zinnov report 'Indian Tech Start-up'.
- India needs to increase its rate of employment growth and create 90 million non-farm jobs between 2023 and 2030s, for productivity and economic growth according to McKinsey Global Institute. The net employment rate needs to grow by 1.5% per year from 2023 to 2030 to achieve 8-8.5% GDP growth between 2023 and 2030.
- According to data from the Department of Economic Affairs, as of July 15, 2022, foreign exchange reserves in India reached the US\$ 572.71 billion mark.



## **Recent Developments**

Recent economic developments in India are as follows:

- With an improvement in the economic scenario, there have been investments across various sectors of the economy. The private equity venture capital (PE-VC) sector recorded investments worth US\$ 34.1 billion, (up 28% YoY) across 711 deals in January-June 2022 Some of the important recent developments in the Indian economy are as follows:
- India's merchandise exports stood at US\$ 676.2 billion in FY22. In June 2022, India's merchandise exports stood at US\$ 37.9 billion, recording the highest ever exports in June 2022. In May 2022, the Manufacturing Purchasing Managers' Index (PMI) in India stood at 58.9compared to 57.9 in April 2022.
- The gross GST (Goods and Services Tax) revenue collection stood at Rs. 1.44 trillion (US\$ 18.1 billion) in June 2022.
- According to the Department for Promotion of Industry and Internal Trade (DPIIT), FDI equity inflow in India stood at US\$ 588.53 billion between April 2000 and March 2022.
- India's Index of Industrial Production (IIP) for stood at 137.7 driven by mining, manufacturing and electricity sectors in May 2022.
- Consumer Food Price Index (CFPI) Combined inflation was 2.9% in 2021-22 (April-December) against 9.1% in the corresponding period last year.
- Consumer Price Index (CPI) inflation was 7.01% in June 2022 compared to 7.04% in May 2022.
- Foreign portfolio investors (FPIs) invested Rs. 228,862crore (US\$ 28.65billion) in July 2022.
- The wheat procurement in Rabi 2021-22 and the anticipated paddy purchase in Kharif 2021-22 would include 1208 lakh (120.8 million) metric tonnes of wheat and paddy from 163 lakh (16.7 million) farmers, as well as a direct payment of MSP value of 2.37 lakh crore (US\$ 31.74 billion) to their accounts.

## **Government Initiatives**

The Government of India has taken several initiatives to improve the economic condition of the country. Some of these are:

- Mr. Rajnath Singh, Minister of Defence, launched 75 newly-developed artificial intelligence (AI) products and technologies during the first-ever "AI in Defence" (AIDef) symposium and exhibition, organised by the Ministry of Defence in New Delhi on July 11, 2022.
- The Union Budget of 2022-23 was presented on February 1, 2022, by the Minister for Finance & Corporate Affairs, Ms. Nirmala Sitharaman. The budget had four priorities PM GatiShakti, Inclusive Development, Productivity Enhancement and Investment and Financing of Investments. In the Union Budget 2022-23, effective capital expenditure is expected to increase by 27% at Rs. 10.68 lakh crore (US\$ 142.93 billion) to boost the economy. This will be 4.1% of the total Gross Domestic Production (GDP).
- Under PM GatiShakti Master Plan the National Highway Network will develop 25,000 km of new highways network which will be worth Rs. 20,000 crore (US\$ 2.67 billion). In 2022-23. Increased government expenditure is expected to attract private investments, with a production-linked incentive scheme providing excellent opportunities. Consistently proactive, graded, and measured policy support is anticipated to boost the Indian economy.
- On February 2022, Ms. Nirmala Sitharaman Minster for Finance & Corporate Affairs said that productivity linked incentive (PLI) schemes to be extended to 14 sectors for achieving the mission of AtmaNirbhar Bharat and create 60 lakh (6 million) and an additional production of Rs. 30 lakh crore (US\$ 401.49 billion) in the next 5 years.
- In the Union Budget of 2022-23, the government announced funding for the production linked incentive (PLI) scheme for domestic solar cells and module manufacturing of Rs. 24,000 crore (US\$ 3.21 billion).
- In the Union Budget of 2022-23, the government announced production linked incentive (PLI) scheme for Bulk Drugs which was an investment of Rs. 2500 crore (US\$ 334.60 million).
- In the Union Budget of 2022 Finance Minister Nirmala Sitharaman announced that a scheme for design-led manufacturing in 5G will be launched as part of the PLI scheme.
- In September 2021, Union Cabinet approved major reforms in the telecom sector, which is expected to boost employment, growth, competition, and consumer interests. Key reforms include rationalization of adjusted gross revenue, rationalization of bank guarantees (BGs), and encouragement to spectrum sharing.



- In the Union Budget of 2022-23 the government has allocated Rs. 44,720 crore (US\$ 5.98 billion) to Bharat Sanchar Nigam Limited (BSNL) for capital investments in the 4G spectrum.
- Ms. Nirmala Sitharaman allocated Rs. 650 crore (US\$ 86.69 million) for Deep Ocean mission that seeks to explore vast marine living and non-living resources. Department of Space (DoS) has got Rs. 13,700 crore (US\$ 1.83 billion) in 2022-23 for several key space missions like Gaganyaan, Chandrayaan-3, and Aditya L-1 (sun).
- In May 2021, the government approved the production linked incentive (PLI) scheme for manufacturing advanced chemistry cell (ACC) batteries at an estimated outlay of Rs. 18,100 crore (US\$ 2.44 billion); this move is expected to attract domestic and foreign investments worth Rs. 45,000 crore (US\$ 6.07 billion).
- Ms. Nirmala Sitharaman announced in the Union Budget of 2022-23 that Reserve Bank of India (RBI) will issue Digital Rupee using blockchain and other technologies.
- In the Union Budget of 2022-23, Railway got an investment of Rs. 2.38 lakh crore (US\$ 31.88 billion) and over 400 new high-speed trains were announced. The concept of "One Station, One Product" was also introduced.
- To boost competitiveness Budget 2022 has announced to reform the 16-year-old Special Economic Zone (SEZ) act to enhance competitiveness this will be done to make it compatible with the World Trade Organisation (WTO).
- In June 2021, the RBI (Reserve Bank of India) announced that the investment limit for FPI (foreign portfolio investors) in the State Development Loans (SDLs) and government securities (G-secs) would persist unaffected at 2% and 6%, respectively, in FY22.
- To boost the overall audit quality, transparency and add value to businesses, in April 2021, the RBI issued a notice on new norms to appoint statutory and central auditors for commercial banks, large urban co-operatives and large non-banks and housing finance firms.
- In May 2021, the Government of India has allocated Rs. 2,250 crore (US\$ 306.80 million) for the development of the horticulture sector in 2021-22.
- In November 2020, the Government of India announced Rs. 2.65 lakh crore (US\$ 36 billion) stimulus package to generate job opportunities and provide liquidity support to various sectors such as tourism, aviation, construction and housing. Also, India's cabinet approved the production-linked incentives (PLI) scheme to provide ~Rs. 2 trillion (US\$ 27 billion) over five years to create jobs and boost production in the country.
- Numerous foreign companies are setting up their facilities in India on account of various Government initiatives like Make in India and Digital India. Mr. Narendra Modi, Prime Minister of India, launched the Make in India initiative with an aim to boost the country's manufacturing sector and increase the purchasing power of an average Indian consumer, which would further drive demand and spur development, thus benefiting investors. The Government of India, under its Make in India initiative, is trying to boost the contribution made by the manufacturing sector with an aim to take it to 25% of the GDP from the current 17%. Besides, the Government has also come up with the Digital India initiative, which focuses on three core components: the creation of digital infrastructure, delivering services digitally and increasing digital literacy.
- On January 29 2022 the National Asset Reconstruction Company Ltd (NARCL) will acquire bad loans worth up to Rs. 50,000 crore (US\$ 6.69 billion) about 15 accounts by March 31, 2022. India Debt Resolution Co. Ltd (IDRCL) will control the resolution process. This will clean up India's financial system and help fuel liquidity and boost the Indian Economy.
- National Bank for Financing Infrastructure and Development (NaBFID) is a bank that will provide non-recourse infrastructure financing and is expected to support projects from the first quarter of FY2022-23, it is expected to raise Rs. 4 lakh crore (US\$ 53.58 billion) in the next 3 years.
- By November 1, 2021, India and the United Kingdom hope to begin negotiations on a free trade agreement. The proposed FTA between these two countries is likely to unlock business opportunities and generate jobs. Both sides have renewed their commitment to boost trade in a manner that benefits all.
- In August 2021, NITI Aayog and Cisco collaborated to encourage women's entrepreneurship in India.
- In August 2021, Prime Minister Mr. Narendra Modi announced an initiative to start a national mission to reach the US\$ 400 billion merchandise export target by FY22.
- In August 2021, Prime Minister Mr. Narendra Modi launched digital payment solution, e-RUPI, a contactless and cashless instrument for digital payments.
- In June 2021, RBI Governor, Mr. Shaktikanta Das announced the policy repo rate unchanged at 4%. He also announced various measures including Rs. 15,000 crore (US\$ 2.05 billion) liquidity support to contact-intensive sectors such as tourism and hospitality.
- In June 2021, Finance Ministers of G-7 countries, including the US, the UK, Japan, Italy, Germany, France and Canada, attained a historic contract on taxing multinational firms as per which the minimum global tax rate would be at least 15%. The move is expected to benefit India to increase foreign direct investments in the country.
- In June 2021, the Indian government signed a US\$ 32 million loan with World Bank for improving healthcare services in Mizoram.
- In May 2021, the Government of India (GoI) and European Investment Bank (EIB) signed the finance contract for second tranche of EUR 150 million (US\$ 182.30 million) for Pune Metro Rail project.



- According to an official source, as of September 15, 2021, 52 companies have filed applications under the Rs. 5,866 crore (US\$ 796.19 million) production-linked incentive scheme for the white goods (air conditioners and LED lights) sector.
- In May 2021, Union Cabinet has approved the signing of memorandum of understanding (MoU) on migration and mobility partnership between the Government of India, the United Kingdom of Great Britain and Northern Ireland.
- In April 2021, Minister for Railways and Commerce & Industry and Consumer Affairs, Food & Public Distribution, Mr. Piyush Goyal, launched 'DGFT Trade Facilitation' app to provide instant access to exporters/importers anytime and anywhere.
- In April 2021, Dr. Ahmed Abdul Rahman AlBanna, Ambassador of the UAE to India and Founding Patron of IFIICC, stated that trilateral trade between India, the UAE and Israel is expected to reach US\$ 110 billion by 2030.
- India is expected to attract investment of around US\$ 100 billion in developing the oil and gas infrastructure during 2019-23.
- The Government of India is going to increase public health spending to 2.5% of the GDP by 2025.

#### **Road Ahead**

As per the data published in a Department of Economic Affairs report, in the first quarter of FY22, India's output recorded a 20.1% YoY growth, recovering >90% of the pre-pandemic output in the first quarter of FY20. India's real gross value added (GVA) also recorded an 18.8% YoY increase in the first quarter of FY22, posting a recovery of >92% of its corresponding pre-pandemic level (in the first quarter of FY20). Also, in FY21, India recorded a current account surplus at 0.9% of the GDP. The growth in the economic recovery is due to the government's continued efforts to accelerate vaccination coverage among citizens. This also provided an optimistic outlook to further revive industrial activities.

As per RBI's revised estimates of July 2021, the real GDP growth of the country is estimated at 21.4% for the first quarter of FY22. The increase in the tax collection, along with government's budget support to states, strengthened the overall growth of the Indian economy.

India is focusing on renewable sources to generate energy. It is planning to achieve 40% of its energy from non-fossil sources by 2030, which is currently 30% and have plans to increase its renewable energy capacity from to 175 gigawatt (GW) by 2022. In line with this, in May 2021, India, along with the UK, jointly launched a 'Roadmap 2030' to collaborate and combat climate change by 2030.

India is expected to be the third largest consumer economy as its consumption may triple to US\$ 4 trillion by 2025, owing to shift in consumer behavior and expenditure pattern, according to a Boston Consulting Group (BCG) report. It is estimated to surpass USA to become the second largest economy in terms of purchasing power parity (PPP) by 2040 as per a report by PricewaterhouseCoopers.

(Source - https://www.ibef.org/economy/indian-economy-overview)

## IT& BPM in India

# Introduction

The IT & BPM sector has become one of the most significant growth catalysts for the Indian economy, contributing significantly to the country's GDP and public welfare. The IT industry accounted for 8% of India's GDP in 2020, and it is expected to contribute 10% to India's GDP by 2025.

India's rankings improved four places to the 46th position at the 2021 edition of the Global Innovation Index (GII).

## **Market Size**

India is the leading sourcing destination across the world, accounting for approximately 55% market share of the US\$ 200-250 billion global services sourcing business in 2019-20.

According to National Association of Software and Service Companies (Nasscom), the Indian IT industry's revenue touched US\$ 227 billion in FY22, a 15.5% YoY growth.

According to Gartner estimates, IT spending in India is expected to increase to US\$ 101.8 billion in 2022 from an estimated US\$ 81.89 billion in 2021.

Indian software product industry is expected to reach US\$ 100 billion by 2025. Indian companies are focusing to invest internationally to expand their global footprint and enhance their global delivery centres.



The data annotation market in India stood at US\$ 250 million in FY20, of which the US market contributed 60% to the overall value. The market is expected to reach US\$ 7 billion by 2030 due to accelerated domestic demand for AI.

Exports from the Indian IT industry stood at US\$ 149 billion in FY21. Export of IT services has been the major contributor, accounting for more than 51% of total IT export (including hardware). BPM and Engineering and R&D (ER&D) and software products export accounted for 20.78% each to total IT exports during FY21. ER&D market is expected to grow to US\$ 42 billion by 2022.

The IT industry added 4.45 lakh new employees in FY22, bringing the total employment in the sector to 50 lakh employees.

#### **Investments and Recent Developments**

Indian IT's core competencies and strengths have attracted significant investment from major countries and companies. The computer software and hardware sector in India attracted cumulative foreign direct investment (FDI) inflows worth US\$ 85.51 billion between April 2000-March 2022. The sector ranked 2nd in FDI inflows as per the data released by Department for Promotion of Industry and Internal Trade (DPIIT). Computer software and hardware make up 14.53% of the cumulative FDI inflows.

Some major investments and developments are as follows:

- In July 2022, the Union Bank of India (UBI) launched a Metaverse Virtual Lounge and Open Banking Sandbox environment in partnership with Tech Mahindra.
- In June 2022, ZStack International, a worldwide market leader in cloud computing, IaaS and PaaS solutions, announced that they were entering into India and the SAARC Region.
- In June 2022, Redington India, an IT provider, entered into a multi-year strategic agreement with Amazon Web Services (AWS) to drive cloud technology adoption in India.
- American-Irish consumer credit reporting company Experian is planning a major expansion of its global innovation centre (GIC) in Hyderabad to about 4,000 employees over the next three to five years. According to sources, GIC will concentrate on employing emerging technologies in the BFSI (banking, financial services, and insurance) sector, including cloud computing, big data analytics, artificial intelligence, and machine learning.
- In 2021, PE investments in the IT sector stood at US\$ 23.4 billion.
- India's IT startup ecosystem has received record investments of nearly US\$ 36 billion in privately held companies in 2021, up from US\$ 11 billion in 2020.
- In March 2022, Licious, India's largest tech-first, fresh animal protein brand, raised US\$ 150 million in a Series F2 funding round.
- In March 2022, Byju's raised US\$ 800 million in funding as part of a pre-IPO round, which values the Bengaluru-based company at about US\$ 22 billion.
- In March 2022, debt marketplace CredAvenue raised US\$ 137 million in a funding round led by Insight Partners, B Capital Group and Dragoneer Investment Group, which propelled the startup's valuation to US\$ 1.3 billion.
- In February 2022, Hasura, a software company which helps developers with tools, raised US\$ 100 million in a fresh funding round led by Greenoaks Capital, which elevate the company into a unicorn.
- In January 2022, Google announced plans to invest US\$ 1 billion in India's Bharti Airtel Ltd. to push India's digital ecosystem.
- Amazon has partnered with Airtel to sell Amazon Web Services (AWS) to its customers and intends to inject US\$ 1.6 billion in their two upcoming data centres in Hyderabad.
- In November 2021, Wipro partnered with TEOCO to build solutions for communication service providers (CSPs) to improve network automation, efficiency, flexibility and reliability.
- In August 2021, Tata Consultancy Services was adjudged a leader in the NelsonHall NEAT for CX Services in Banking, Financial Services and Insurance (BFSI).

# **Government Initiatives**

Some of the major initiatives taken by the Government to promote IT and ITeS sector in India are as follows:

- In April 2022, the Indian Computer Emergency Response Team (CERT-In) issued directions to strengthen the cybersecurity in the country.
- In the Union Budget 2022-23, the allocation for IT and telecom sector stood at Rs. 88,567.57 crore (US\$ 11.58 billion).
- The government introduced the STP Scheme, which is a 100% export-oriented scheme for the development and export of computer software, including export of professional services using communication links or physical media.
- In November 2021, the government launched the Internet Exchange in Uttarakhand to enhance the quality of internet services in the state.



- The Karnataka government has signed three MoUs worth US\$ 13.4 million (Rs. 100.52 crore) to help the state's emerging technology sector.
- In September 2021, the Indian government announced a plan to build a cyber-lab for the 'Online Capacity Building Programme on Crime Investigation, Cyber Law and Digital Forensics' to strengthen cyber security capabilities.
- In September 2021, the Ministry of Electronics and Information Technology (MeitY) organised a workshop under the theme of 'Connecting all Indians' to promote public and private stakeholders' interest in the country and expand internet access to remote areas.
- In September 2021, the Indian government launched the Meghalaya Enterprise Architecture Project (MeghEA) to boost service delivery and governance in the state by leveraging digital technologies, to make Meghalaya a high-income state by 2030.
- In September 2021, the Indian government launched Phase II of Visvesvaraya PhD Scheme to encourage research in 42 emerging technologies in information technology (IT), electronics system design & manufacturing (ESDM) and information technology enabled services (ITES).
- In September 2021, the Indian government inaugurated five National Institute of Electronics & Information Technology (NIELIT) Centres in three North-Eastern states to boost availability of training centres and employment opportunities.
- On July 2, 2021, the Ministry of Heavy Industries and Public Enterprises launched six technology innovation platforms to develop technologies for globally competitive manufacturing in India. The six technology platforms have been developed by IIT Madras, Central Manufacturing Technology Institute (CMTI), International Centre for Automotive Technology (iCAT), Automotive Research Association of India (ARAI), BHEL, and HMT, in association with IISc Banglore.
- The Department of Telecom, Government of India and Ministry of Communications, Government of Japan, signed an MoU to enhance cooperation in areas of 5G technologies, telecom security and submarine optical fibre cable system.

#### **Road Ahead**

India is the topmost offshoring destination for IT companies across the world. Having proven its capabilities in delivering both on-shore and off-shore services to global clients, emerging technologies now offer an entire new gamut of opportunities for top IT firms in India. Indian IT & business services industry is expected to grow to US\$ 19.93 billion by 2025.

In November 2021, Mr. Piyush Goyal, Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution and Textiles, lauded the Indian IT sector for excelling its competitive strength with zero government interference. He further added that service exports from India has the potential to reach US\$ 1 trillion by 2030.

(Source - https://www.ibef.org/industry/information-technology-india)



# **BUSINESS OVERVIEW**

Some of the information contained in the following discussion, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the section "Forward-Looking Statements" for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the Twelve-month period ended March 31 of that year.

In this section, a reference to the "Company" or "we", "us" or "our" means Vertexplus Technologies Limited. All financial information included herein is based on our "Financial information of our company" included on page 142 of this Red Herring Prospectus.

## Overview

We are an ISO 9001:2015 and ISO/IEC 27001:2013 certified Information Technology company engaged in consulting, outsourcing, infrastructure and digital solutions and services. We collaborate with companies to fulfil their ever-evolving Information Technology needs and support their business with our enabling solutions to strengthen their current capabilities and build pathways for sustainable growth. The company has experience across various industry sectors.

Our Company was originally incorporated on October 20, 2010 as "Vertexplus Technologies Private Limited" under the provisions of the Companies Act, 1956 with the Registrar of Companies, Rajasthan. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Vertexplus Technologies Private Limited" to "Vertexplus Technologies Limited" vide fresh certificate of incorporation dated July 25, 2022 issued by the Registrar of Companies, Jaipur.

Our Company operates from its Registered Office situated at B-19, Ground Floor, 10-B Scheme, Gopalpura Road Jaipur -302018, India and development facilities at Jaipur and Noida.

VertexPlus endeavours to bring together creativity and knowledge with positive business strategy to furnish the requirements of diverse customers with an inclusive range of products and services which are comprehensive and cost effective so that the client can focus on their core-competencies to improve or expand their businesses. VertexPlus has worked for numerous industries, realized their true potential and scale to global recognition.

We power up enterprises to think beyond the ordinary through an integrated, intelligent, technology stack that automates the processes and accelerates the operations. From small programming assignments, to an intensely complex project, or a niche solution, we are fully equipped to develop dynamic, integrated applications & systems that enable business to succeed, scale, expand along the measures they set for current and envision for ahead.

We ensure quality and time delivery in the most cost-effective manner in order to determine the success of complex enterprise projects through five delivery models:

- Off-shore Model
- On-site Model
- Hybrid Model
- Global Model
- Strategic Partnerships

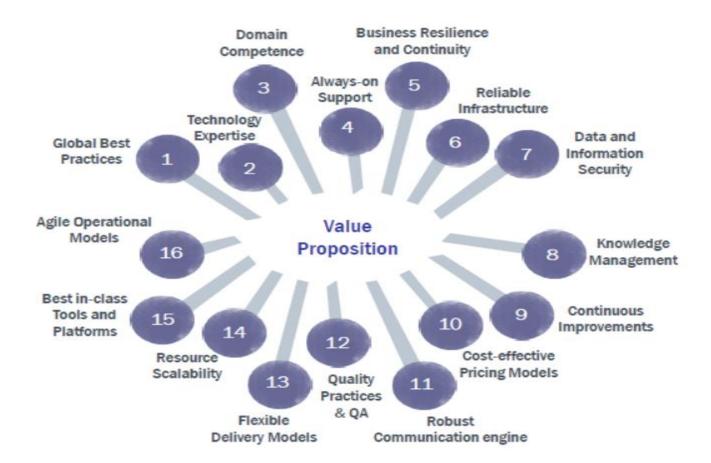
Our Promoter Mr. Sandeep Kumar Pahariya who has been instrumental in the growth of our business and actively advise us on finance, corporate strategy and planning. We have a strong management team with significant industry experience. Our Chairman and Managing Director, Mr. Sandeep Kumar Pahariya has 24 years of experience in IT industry thus vast experience of the Promoter has been instrumental in determining the vision and growth strategies for our Company. We further believe that our market position has been achieved by adherence to the vision of our Promoters and senior management team and their experience of over a decade in the industry in which our Company operates.

For the period ended September 30, 2022, our Company's Total Consolidated Income and Restated Consolidated Profit after Tax were Rs. 1091.71 Lakhs and Rs. 91.26 Lakhs respectively. For the year ended March 31, 2022, our Company's Total Consolidated Income and Restated Consolidated Profit after Tax were Rs. 2132.04 Lakhs and Rs. 186.05 Lakhs respectively. For the year ended March 31, 2021, our Company's Total Consolidated Income and Restated Consolidated Profit after Tax was Rs. 2025.61 Lakhs and Rs. 104.98 Lakhs, compared to our Company's Total Consolidated Income and Restated Consolidated Profit after Tax of Rs. 1978.33 Lakhs and Rs. 61.23 Lakhs respectively, over previous year ended i.e. March 31, 2020.



For the period ended September 30, 2022, our Company's Total Standalone Income and Restated Standalone Profit after Tax were Rs. 1029.69 Lakhs and Rs. 101.98 Lakhs respectively. For the year ended March 31, 2022, our Company's Total Standalone Income and Restated Standalone Profit after Tax were Rs.1984.96 Lakhs and Rs. 182.60 Lakhs respectively. For the year ended March 31, 2021, our Company's Total Standalone Income and Restated Standalone Profit after Tax was Rs. 1883.00 Lakhs and Rs. 115.30 Lakhs, compared to our Company's Total Standalone Income and Restated Standalone Profit after Tax of Rs. 1733.39 Lakhs and Rs. 90.01 Lakhs respectively, over previous year ended i.e. March 31, 2020.

#### **OUR VALUE PROPOSITION**



#### **OUR STRENGTHS**

# **Global Delivery Network**

We comprehend global industry practices & business trends as we are already serving our clients coming from India and all parts of the world. We are constantly adopting new technologies to further augment our global business expansion and client acquisition from all over the world.

## Leveraging the experience of our Promoter

Our Promoter, Mr. Sandeep Kumar Pahariya is having vast experience in field of IT solutions and services which has contributed significantly to the growth of our Company. Under the management, our business has grown over the years and we have become a well-known name in the industry. Our management team is familiar with our business and understands our customers' needs and requirements. They are committed to the development of our business and will continue to spearhead our Company's business operations and future plans so as to ensure the continuing success of our Company.

## Existing client relationship

Our Company has earned reputation based upon which we have been successful in retaining our reputed clients. We believe that we constantly try to address customer needs around services offered by us in field of consulting, outsourcing, infrastructure and digital solutions. Our existing customer relationship helps us to get repeat business from our customers. This has helped us maintain



a long-term working relationship with our customers and improve our customer retention strategy. We believe that our relationship with the existing customers represents a competitive advantage in gaining new customers and increasing our business.

## Diversified customer base and revenue sources

We serve a diverse mix of end markets across several industry sectors. In our business, we serve a number of customers with variety of services. Since we cater to a diverse customer base, we have historically been able to pass a significant portion of increases in operating costs such as infrastructure cost, and other operating expenses through review.

## Increasing the efficiency and knowledge of Employees

Our Company believes not only keeping up with latest technology developments and quick adoption of the same but also in investing in right set of people at various levels. We focus on providing latest infrastructure, technology and facilities to enable our employees to train further and obtain new skill sets. Presently our Company is floated by a group of professionals having interest in IT enabled services, digital media, technology consulting, providing business solutions etc. We also encourage & organize in-house technology discussion & knowledge sharing sessions to innovate new modes of development & incorporate new technologies to enhance our solution capability.

#### **OUR STRATEGIES**

# Expand our Current Business Relationships

Our goal is to build long-term sustainable business relationships with our customers to generate increasing revenues. We plan to continue to expand the scope and range of current services provided to our existing customers by continuing to build our expertise and extending our capabilities. Leveraging our market skills and relationships is a continuous process in our organization and the skills that we impart in our people give excellence to customers. We aim to do this by leveraging our marketing skills and relationships and further enhancing customer base.

Our ability to maintain and improve the services we offer to customers enables us to generate stable revenue and minimize customer complaints. We now focus on upgrading the experience of customer to one of much greater engagement and satisfaction.

## Optimal Utilization of Resources

Our Company constantly endeavours to improve service process, and will increase service activities to optimize the utilization of resources. We have invested significant resources, and intend to further invest in our activities to develop customized systems and processes to ensure effective management control. We regularly analyze our existing policies for providing our services and products which enables us to identify the bottlenecks and correct the same. This helps us in improving efficiency and putting resources to optimal use.

We also intend to continue to build on our inclusive culture to ensure our employees remain engaged and committed to delivering exceptional service.

## Enhance operational controls to ensure timely completion of Service

We continue to focus on enhancing operational controls and cost efficiencies through optimal service quality & cost management. Our ability to provide timely completion of service and quality service is key to our reputation and further expansion of our business. We also continue to implement various measures aimed at incremental improvement in operational efficiencies, such as deploying more professionals for providing services. We also continue to adopt industry best practices and training for our employees to provide best services to our customers.

# To Build-Up a Professional Organization

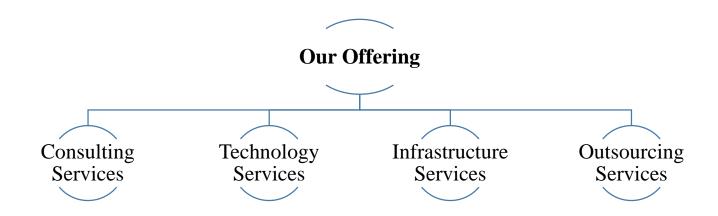
We believe in transparency, commitment and coordination in our work, with our suppliers, customers, government authorities, banks etc. We have a blend of the experience and the sufficient staff for taking care of our day-to-day operations. We also consult with external agencies on a case-to-case basis on technical and financial aspects of our business. We will consistently put efforts among our group of experienced employees to transform them into an outstanding team of empowered professionals which will help in further accelerating the wheels of development of the Organization.



## Invest in infrastructure and technology

Our Company believes in making investments for continuously achieving higher levels of excellence in its services to implement dynamic and diverse specifications of our customers. We have invested significantly in equipping our technical team with the latest and specialized infrastructure and modern technology. We want to continue to work towards the upgradation and modernization of our infrastructure and technology.

## **OUR COMPANY OFFERING**



#### **SERVICES:**

Our company provides various types of services to the clients which categories are as below:

- Consulting Services
- Technology Services
- Infrastructure Services
- Outsourcing Services

# A) Consulting Services - Our Consulting Services includes following services:

**Technology Consulting:** Technology has become a critical component of business success. Due to its rapid growth and expansion into virtually every industry, it has become more important than ever for organizations to understand how to leverage various technology. Technology consulting is the process of advising businesses on how to best use technology and software to benefit their business. It can refer to the design and development, implementation, or management of new technology. Organizations therefore need a fundamentally different approach to building and managing technology and large-scale transformation—one better suited to the ever-changing reality of today's business landscape. Vertexplus helps organizations harness technology and innovation to shape their technology visions, execute their digital transformation journeys, and reinvent their businesses to create exceptional, sustainable value from their technology investments.

The services we provide under technology Consulting includes:

- Strategy and Architecture
- BI and Analytics
- Cloud
- Big Data
- Enterprise Application

**Digital Transformation**: Digital transformation is the integration of digital technology into all areas of a business, fundamentally changing how you operate and deliver value to customers. It's also a cultural change that requires organizations to continually challenge the status, experiment, and get comfortable with failure. This reimagining of business in the digital age is digital transformation. Digital transformation is changing the way business gets done and, in some cases, creating entirely new classes of businesses. With digital transformation, companies are taking a step back and revisiting everything they do, from internal systems to customer interactions both online and in person.

The services we provide under Digital Transformation includes:



- Strategy and Innovation
- Digital Processes
- Business Process Automation
- Digital Experience

**Security and Risk Management:** Each day there are a lot of companies that are recognizing the value of their data. Sharing even a bit of it could hand them over a loss of millions of dollars. But to fight all the cyber-crimes and malwares that could reach into the computer of the firm, VertexPlus has organized a well-functioning team of security and risk management. The company provides with the best ways and technology to fight cyber frauds and save the data from any security threats and vulnerabilities.

The services we provide under Security and Risk Management includes:

- Information Strategy and Governance
- Crisis Management
- Data security
- Cloud Security
- Risk and Gap Assessment
- Policy Procedure
- Security Awareness
- Digital Assets
- Network Security
- Application Security

**Infrastructure:** The infrastructure of a firm is the backbone that supports making a scalable and flexible business and operational environment in the company. Be it a traditional or new age the firm, besides good infrastructure, infrastructure management is equally important. We help our clients in planning desired infrastructure to meet the operational requirements of their business and also to achieve low cost and precise control.

The services we provide under Infrastructure includes:

- Smart Workplace
- Cloud Workplace
- System Integration
- Data Centre
- Network and Security Centre

**Experience design:** All companies aim to create products and services that provide relevant and seamless experience to its users. This extra focus on providing the best quality of user experience makes the design function so vital for any business to sustain and thrive in today's over-competitive markets. In addition to extensive expertise in research and data analysis; we have the best resources to deliver the design as per the branding, usability and functional requirements of our clients.

The services we provide under Experience Design includes:

- User Experience Design
- Omni Channel Experience Strategy
- Experience Strategy

**Digital Media:** Digital media engagements span across several areas including market research, consumer behaviour, marketing strategies, brand health, digital marketing, Omni-channel marketing, content design and marketing, etc. With digital media becoming a key aspect of business, it has become really important for all the firms to effectively bring it in use. Media not just helps in rendering a bigger platform to your company but also sustains the power to make or break the reputation of a firm. Likewise, digital media has found its roots in e-commerce, data visualization, social media, animation and much more. And to accomplish all of this, an organization needs a multi-tasking team of experts. With the perfect blend of expertise in technology, content and creativity, VertexPlus helps its clients in realizing and effectively using the power of Digital media.

The services we provide under Digital Media include:

- Market Research
- Brand Strategy



- Social Analytics
- Digital Marketing
- Omni Channel Marketing
- Paid Advertisement
- App Marketing
- Trend Analysis
- Customer Journey Mapping

Machine Intelligence: Machine Intelligence is an advanced intelligence computing that enable any machine to interact with the outside world. Machine Intelligence uses Machine Learning (ML) and Deep Learning (DL) to run systems for automation & network evolution. Machine intelligence allows organizations to operate more efficiently, using data to predict the future and manage the present. Following tasks can be performed by Machine Intelligence.

- Extraction and classification of data
- Optimization and automation of processes
- Interaction enhancement with humans and environment
- Detection, analysis and prediction of trends or patterns

**Artificial Intelligence:** Artificial intelligence solves various problems and helps businesses to increase sales, productivity, fraud detection, enhance customer experience, automate work processes, and provide predictive analysis. Industries such as health care, automotive, banking and financial, including logistics have a lot to achieve from artificial intelligence and its implementations. Using its tools, AI can help various industries and service providers by redesigning the business processes and the way it operates in the market.

Artificial intelligence (AI) has a huge impact on various fields. Some of its major applications include Agriculture, banking & Financial Institutions, healthcare, Marketing and Business, Marketing and Business, Aerospace Industry, Gaming, Automotive and E-Commerce

Artificial Intelligence is capable of making existing applications easier to use and take over those tasks that are time-consuming. Our company has the experience, capability, and strength to implement AI and provide solutions that help to enhance productivity and profitability.

**Internet of Things (IoT):** Internet of Things or IoT is a computing concept described as a giant network of physical objects that feature internet connectivity. It is an emerging technology that connects devices such as cell phones, tablets, coffee machine, washing machines, headphones, home theatre, lamps, wearable devices and almost anything with internet accessibility. Today, the internet has become widely available across the world and more devices are created with Wi-Fi capabilities and inbuilt sensors.

IoT encourages companies to reconsider the ways they approach their businesses, industries and markets and equips them with appropriate tools to expand their business strategies. It can be applied in various sectors like transportation networks, health care, education and IT which can help us increase productivity and improve efficiency. Industries are well aware of the reality that the internet of things (IoT) is a powerful technology that can really optimize various business process, along with ensuring safety and security. However, costs implementation and cybersecurity vulnerabilities are still some of the concerns that business is focusing on. IoT is making us understand how we work and live because the "Internet of things" is becoming a progressive and developing a topic of conversation at the workplace and everywhere else.

**Blockchain:** Blockchain technology is revolutionizing various industries, providing new infrastructure to develop the new-gen applications, fetching insightful changes across business, communities, and society. It helps to overcome the challenges that organizations face while transferring data or transacting which ultimately gives a strategic change in technology, along with focusing on increasing transparency, efficiency, and advancing sustainability.

Our company offers security and software development consulting services for blockchain companies. Our team has a clear understanding of the strategies used behind this technology like blockchain development and trading spaces with a wide range of security and development consulting services, testing services to business model analysis and software development. We are rebelliously creating new business models and paving the way for new applications.

Video Analytics: Video Analytics is gaining lot of ground in both public and private sectors to protect people and assets against harm, working on concepts of motion detection and pattern recognition. Enabling systems with Video Analytics essentially means making video surveillance systems smarter, more accurate, and more manageable for systems and users so that malicious activities are accounted for and evaluated before this result in some form of damage. Besides benefitting surveillance operations, Video Analytics is also gaining momentum in retail businesses for market analysis by creating datasets on varied parameters including footfall count, gender count, display effectiveness, trend analysis, etc.



Our Video Analytics Solution provides the user a highly reliable, truly versatile, scalable, unified, enterprise-class video analytics and management suite, adaptable to diverse scenarios, environmental & operational challenges. By employing this solution, an organization can make optimal use of their surveillance systems and allocate their time and attention in a more effective manner, thus increasing the return on investment in the surveillance system, as well as improving overall security, safety, and business operations.

#### **B)** Technology Services - Our Technology Services include following services:

**Enterprise Mobility:** Enterprise mobility is a must to enable seamless working environment in which employees can do their jobs from anywhere using a variety of devices and applications. VertexPlus mobile application development services are integrated with an advanced set of technologies and exclusive wireframes that make applications more appealing and engaging. Our teams of experienced developers are proficient in developing high performing, feature-packed, digitally transformative and native mobile applications for all the major platforms like iOS, Android, Windows, etc.

Infusion of AI (artificial intelligence), ML (machine learning), AR (augmented reality) and VR (virtual reality) in the development of mobile applications have increased their value and reach along with making them a more secure and effective platform to host the business activities.

The services we provide under Enterprise Mobility includes:

- Mobile Experience Design
- Application Management Services
- Application Management
- Multi-Platform Mobility Solutions
- Mobile Application Security
- Mobile Analytics and BI

Application Engineering: With the advent of technology and the new-age start-ups seeking market shares, more and more companies across industries want to launch their exclusive applications for external clients, vendors and internal employees too. But only launching an application is not enough, the success of the application depends hugely on the adoption of right technology, UI (User Interface), UX (User Experience) and development expertise. Crafting a user-savvy application with perfection is never an easy task, it requires cross functional expertise of design and development. Our skilled team of Application Engineers understand client's specific technical requirements and develop befitting applications that give a better and smoother experience to the end-users.

The services we provide under Application Engineering includes:

- Design & Development
- Application Maintenance & Optimization
- Application Modernization
- IOT Applications
- Database Management System
- Security Audit

**Product Engineering:** Product Engineering is the process of deploying a software product after innovating, designing, and testing. Through product engineering, an organization tries to improvise and make its product as perfect as possible. Our company help clients looking for next generation product technology. We collaborate the abilities of all the skilled professionals with the available resources so that we can help our clients deliver a better product than their peers in the market.

The services we provide under Product Engineering include:

- Product Consultation
- Co Innovation & Ideas
- System Architecture
- Iterative Development
- Product Transformation
- Deployment and Sustenance

**Integration Services:** For all businesses, it has now become a necessity to have an inclusive IT infrastructure that integrates different applications and automated processes. For business advantage, the scope of integrated services can be different for



specific companies and specific industries. Besides, API and Cloud integration, Services ranging from import/ export data to enterprise-level data integration and solutions for data loading, data extraction, and data transformation etc.; VertexPlus offers all kinds of cost-effective, stable, scalable, outcome-oriented integration services for your business

The services we provide under Integration Services include:

- API Engineering
- API Integration
- Cloud Integration
- Business Application Integration

**Quality Engineering:** Quality engineering is about reducing the variability in products and processes, quality costs and to provide maximum satisfaction to the customers through improved product performance. It is convenient to understand that this degree of excellence is inversely proportional to variability present in the process. Plummeting variability in production is identical with refining quality of the product. Quality assurance process is required to evaluate the production process, by monitoring, testing and inspecting every step of the process and then taking corrective steps. Our company has experience in implementing product and service quality assurance and quality engineering strategy.

The services we provide under Quality Engineering includes:

- QA Strategies
- Monitoring & Analysis
- Performance Engineering
- Application Testing
- Use Case Development
- Validation Service
- Testing as a Service
- Test Automation

Cloud Services: Cloud Services help a business to boom and recover from any loss by powering the other technologies such as mobility, big data, and social media. Cloud computing is an on-demand computing power, database and application storage, and IT resources on different platforms via the internet. Cloud Computing is one of the ways or we can say that it is one of the simplest ways to get an access to a highly secured storage, database, server and application services on the internet. The business that is oriented or has Cloud Computing in their working structure have a lot of profit and advantages over the other firms who lack in this service. Through our Cloud Services, we help our clients to reduce their cost, enhance work efficiency, and to make the best use of their resources.

The services we provide under Cloud Services include:

- Cloud Management as a Service
- Infrastructure as a Service
- Cloud Migration
- Backup and disaster recovery
- Cloud Storage Management
- Cloud Security
- Monitoring and Alerting
- Cloud Optimization
- Dockers and Containers

**Intelligent Automation:** Intelligent automation is the combination of artificial intelligence and automation, and is ushering new era of productivity, setting new standards of quality, efficiency, speed and functionality in practically all business areas and industry sectors. Intelligent Automation signifies a progressed version of automation in which machines mimic human activities and own cognitive competences, including natural language processing, speech recognition, computer vision technology, and machine learning. From Process Automation to Application Automation, Our Intelligent Automation services help clients to logically automate processes and to enhance elaborative operational efficiency as well as business efficiency.

The services we provide under Intelligent Automation includes:

- Robotic Process Automation
- Business Process Automation



- Application Automation
- AI Powered Automation

#### C) Infrastructure Services - Our Infrastructure Services include following services:

Managed Services: Nowadays Businesses prefer to stay focused on their core capabilities and partner with specialists for managing support functions like IT, HR, Security, Staffing, Contact Centres, etc. Our Managed IT Support Services offer flexible, responsive, customized services and solutions to deliver value to our client's business with end-to-end service engagement model covering Capacity Planning, Development and Management to SLA Management. We have a rich managed service experience with our varied domain experience, skilled resource pool, technology expertise, and robust processes model management.

The Managed Services we provide include:

- Data Centre Management
- Network Management
- Security Management
- Server Management
- Desktop Management

**Infrastructure Transformation:** Infrastructure transformation can be implemented in context with developing business, growing the empire business, outshining the competitors in the market, aligning the resources so that it can be used in a more judicious and cost efficient way. Transforming the environment of any firm is very important so that all the latest technologies and tactics can be adopted to fetch more business for the organization.

**System Integration:** System Integration is a process that helps an organization in integrating all the virtual and physical components. The physical components include machines systems, inventory, working staff, and other hardware whereas the virtual components comprise of software, database, data and applications used in the organization. System integration is an IT process that helps in combining all the components of the system to make one large system that works together to perform various tasks. SI is also very important when it comes to adding value to a system. Through System Integration, we make sure that all the subsystems function properly and keep meeting the desired requirements.

Monitoring & Alerting: Monitoring and alerting has become a very important aspect. It helps in making the organization a safe environment to work. Be it a small business or a big one, one need to keep an eye constantly on the environment of the business. This helps in adjusting according to the changes that occur on day-to-day basis. It also helps an organization to know about the things that are required for getting the best out of their resources. Our monitoring service certainly helps clients to get a better output than before. Our Smart Alerting helps clients in timely identifying, analysing and fixing the problem; thus preventing lot of frustration and loss of business. It will also be difficult for a company to keep up with the profit charts and productivity without a robust monitoring & Alerting Service.

## **D)** Outsourcing Services - Our Outsourcing Services include following services:

**Business Process Outsourcing:** Outsourcing refers to the way in which any company entrust its functions to another firm which is placed at an offshore location. While a few years back, BPOs were handling simple business projects on temporary basis, today they also handling many complex and challenging works that align with the organization's long-term objectives. By having experts to manage some of the critical business processes, it become easier for companies to stand-out from focus on more valuable tasks. Along with this, it helps them in improving their overall business outcome. Our company is offering high-quality and comprehensive BPO services that focuses at enabling our clients to perform high and meet their business goals. The services we provide under Business Process Outsourcing includes:

- HR Outsourcing
- Recruitment Process Outsourcing
- Customer Service
- Finance & Accounting
- Outsourced Content Processing

**Staffing:** Efficient and expert Human resource is a key to success of any organisation but hiring right people is often time and energy consuming process. Our Company provides staffing solutions that cater to all types of corporate hiring requirements. To maintain the highest standard and quality of service, we implement extensive quality checks and source the most appropriate knowledgeable, trusted and certified individuals. Our trained human resource managers have extensive experience and have shown excellence in recruiting professionals from varied streams. And, with their expertise in different aspects of human resource



management, such as compliance issues, business laws, statutory parts, payroll, they can also handle all the responsibilities and risks associated with staffing.

We provide both offshore staffing as well as onsite staffing.

Managed Sourcing: Now days, business owners prefer to work with independent contract employee rather than hiring directly. Managed sourcing partners assume the day-to-day responsibility of remotely managing a company's sourcing process. With our sourcing expertise, we work as an extension of the client's internal procurement team to make them more cost efficient and agile. We also help clients to save more time, so that they can focus on their core agenda, more strategic initiatives.

**Software and IT Support:** Software and IT support is a service provided to users of product and services. Support provides the solution to the specific problem related to product and services. Our company is having an expertise in providing support to their customers.

Our company has sufficient resources and set-up for providing services such as Augmented Reality, Virtual Reality and Data Centre management but the same is not yet provided to any client as on date of this Red Herring Prospectus.

#### **OUR REVENUE BREAKUP:**

Our Revenue breakup on basis of Standalone Financial statement is as follows:

(Rs. In Lakhs)

Particular	Fiscal 2022	Fiscal 2021	Fiscal 2020
Consulting Services	97.38	36.75	33.74
Technology Services	1071.14	1139.17	843.38
Infrastructure Services	77.90	146.99	101.21
Outsourcing Services	702.83	514.46	708.44
Total Revenue	1949.25	1837.37	1686.77

## **SWOT ANALYSIS: -**

#### **STRENGTHS**

- Quality Services
- Skilled & experienced Staff
- Cordial Relationship with Customers
- Ability to control cost
- Low infrastructure costs

# WEAKENESSES

- Strict policies of clients and Audit controls may pose real hurdle
- Higher attrition rate which is common in IT industry

#### **OPPORTUNITIES**

- Huge Growth Potential in our service segment
- Possibility of providing associated Services along with main service offering

# **THREATS**

- Increased Competition from Local & Big Players
- Rapid change in technologies
- Change in Government Policies

## **OUR CLIENT BASE**

Our reach and presence in the industry can be comprehended by looking at our distinguished list of clienteles. They have been dealing in their respected disciplines from years and we are honoured having considered by them as their technical solution providers throughout. Our clients are spread across wide variety of sectors. Our strategy is to seek new customers and at the same time secure additional engagements from existing customers by providing timely and improved services.



We believe that our current capabilities and plans for the future will ensure that we are well positioned to attract and develop new customer relationships. Business from new customers is accepted upon consideration of factors such as alignment of capabilities and customer expectation, volume of business and future business, potential for close partnership with long-term association, and an analysis of upfront costs.

The following table illustrates the concentration of our revenues among our top customers:

(Rs. in Lakhs)

Particular	September	r 30, 2022	Fiscal 2022		Fiscal 2021		Fiscal 2020	
	Revenue	In %	Revenue	In %	Revenue	In %	Revenue	In %
Top 5 customers	803.60	80.59%	1902.672	97.60%	1815.851	98.80%	1646.82	97.60%
Top 10 customers	995.30	99.81%	1933.391	99.20%	1830.745	99.60%	1667.76	98.80%

## **OUR ENGAGEMENT APPROACH WITH CLIENT**

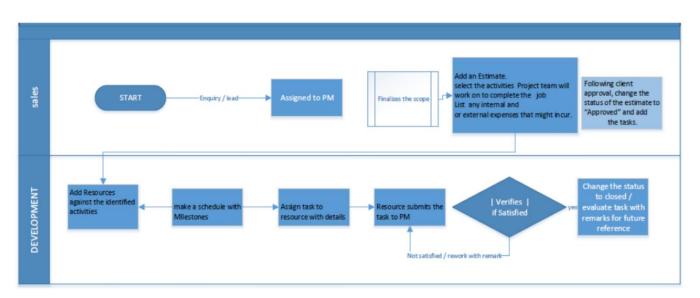
Analyse the engagement opportunity Information representation for Decision making Openness, transparency, accountability

Communication

Measurement And Evaluation

- We listen, discuss, document, needs and gaps through discussion and closely handling client's requirements.
- We map work scope, right competence, support requirements, needs for remotization or on-site, and potential of arriving at optimum balance of time, costs and quality.
- of Layers representation are created and monitored internally and shared with client, through data, analytics and actionable insights support decision making at right time.
- We move together with agreed upon objectives, timeliness, monitoring, tracking and reporting on development and progress.
- Nothing remains hidden or side-lined. We ensure transparency on the tasks, SLAs, costs and resources engaged.
- We remain open to consider inputs to accommodate changes.
- Our communication engine provides timely, accurate information for decision making
- We verify every aspect of the information or issue from the client, a deal with production incidents as and when they happen.
- Client and working team feedback regularly recorded through emails, calls, chats, in-person meeting (virtual physical), to take stock of how it's progressing, and to processes improve and procedures. And amendments made, if needed.

## **OUR SERVICE FLOW**



#### **OUR LOCATIONS**

Registered Office	B-19, Ground Floor, 10-B Scheme, Gopalpura Road Jaipur -302018, Rajasthan, India.
<b>Development Facilities</b>	C- 56/45, Sector 62, Noida - 201301, Uttar Pradesh, India

110



G-15, Ground Floor, Sector-3, Noida, Gautam Buddha Nagar, Uttar Pradesh – 201301, India Office No - 10 & 11, 5<sup>th</sup> floor, Jaipur Electronics Market, Mansarovar Link Road, Opposite Ridhi Siddhi, Gopalpura By-pass, Jaipur, Rajasthan, India.

## **PLANT & MACHINERY**

Since we are in service sector, we do not own plant and machinery.

# **CAPACITY UTILIZATION**

Our Company being in the service industry installed capacity and capacity utilization is not applicable to us.

#### COLLABORATIONS/ TIE – UPS/ JOINT VENTURES

Except as disclosed in this Red Herring Prospectus, we do not have any Collaboration/Tie Ups/ Joint Ventures as on date of Red Herring Prospectus.

## EXPORT AND EXPORT OBLIGATION

Our Company does not have any export obligation as on date. Following is the breakup of our export sales during last three years:

Particular	<b>September 30, 2022</b>		Fiscal 2022		Fiscal 2021		Fiscal 2020	
	Revenue	In %	Revenue	In %	Revenue	In %	Revenue	In %
Export Sales	53.96	5.41	255.27	13.10	92.14	5.01	111.95	6.64
Domestic Sales	943.24	94.59	1693.99	86.90	1745.23	94.99	1574.81	93.36

#### UTILITIES AND INFRASTRUCTURE FACILITIES

Our registered office is located at Jaipur and development facilities at Jaipur and Noida. All our offices are equipped with computer systems, servers, relevant software and other communication equipment's, uninterrupted power supply, internet connectivity, security and other facilities, which are required for our business operations to function smoothly.

Power: Our Company requires power for the normal requirement of the Office for lighting, systems etc. Adequate power is available which is met through the electric supply.

Water: Water is required for human consumption at office and adequate water sources are available from municipal water supply. The requirements are fully met at the existing premises.

## **HUMAN RESOURCES**

Our Company believe that our employees are key contributors to our business success and its ability to maintain growth depends to a large extent on our strength in attracting, training, motivating and retaining employees. We focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests and background that would be an asset for its kind of business.

As on September 30, 2022 our Company has 313 employees on payroll. The Breakup of Employees is as follows:-

Department	Employees
Management & Administration	46
Technology	223
Business Development	16
Support Staff	28
Total	313

Our manpower is a prudent mix of the experienced and youth which gives us the dual advantage of stability and growth. Our work processes and skilled resources together with our strong management team have enabled us to successfully implement our growth plans.

111



#### SALES AND MARKETING

We have some reputed companies in the industry as our customers. Our success lies in the strength of our relationship with our customers who have been associated with our Company for a long period. Our team through their vast experience and good rapport with clients owing to timely and quality delivery of service plays an instrumental role in creating and expanding a work platform for our Company. To retain our customers, our team regularly interacts with them and focuses on gaining an insight into the additional needs of such customers.

We have spread our presence to domestic markets with large sales potential, low infrastructure costs and the availability of professional expertise. We have experienced & skill management team to motivate the sub-ordinates & staff to step towards their achievements & organizational goals. With their efficient management skills & co-ordination with sub-ordinate, they are always working as a catalyst to encourage the entire team for the development & nourishment of the organization.

#### **INSURANCE**

We maintain a range of insurance policies to cover our assets, risks and liabilities. Substantially all of our insurance policies related to our movable property, provide appropriate coverage in relation to fire, explosions, floods, inundations, earthquakes, landslides. We constantly evaluate the risks in an effort to be sufficiently covered for all known risks. We believe that the amount of insurance coverage presently maintained by us represents an appropriate level of coverage required to insure our business and operations and is in accordance with the industry standard in India

#### **COMPETITION**

The service industry is unorganized, competitive and highly fragmented in India. We believe that the principal competitive factors include service quality, reliability, and price that are able to comprehensively address varying requirements of different customer segments and specific customer needs. We believe that our ability to compete effectively is primarily dependent on ensuring consistent service quality and timely services at competitive prices, thereby strengthening our brand over the years.

#### **PROPERTY**

#### **Intellectual Property**

Set forth below are the trademarks registered/abandoned/objected in the name of our Company under the Trademarks Act, 1999:

S. No	Brand Name/Logo Trademark*	Class	Nature of Trademark	Owner	Authority	Current Status	Date of Expiry
1.		42	Registered vide registration no. 2529058 dated 10.05.2013	Sandeep Kumar Pahariya (Director)	Trademark Registry Mumbai, Intellectual Property India	Registered	10.05.2023
2.	vertexplus	41	Registered vide registration no. 2529057 dated 10.05.2013	Sandeep Kumar Pahariya (Director)	Trademark Registry Mumbai, Intellectual Property India	Registered	10.05.2023
3.		35	Registered vide registration no. 2529055 dated 10.05.2013	Sandeep Kumar Pahariya (Director)	Trademark Registry Mumbai, Intellectual Property India	Registered	10.05.2023

<sup>\*</sup> Our Trademark is registered on name of our Promoter, Mr. Sandeep Kumar Pahariya and we have entered into assignment agreement dated September 23, 2022 for use of trademark.

#### Certifications

Set forth below are the certifications obtained in the name of our Company under the Quality certification:

S.No	Certification	Standard	Owner	Certificate No. & date
1.	ISO	ISO 9001:2015	VertexPlus	Certificate No. – SCK/01/VTP/21/91/340
			Technologies Pvt. Ltd.	Registration Date – 10/09/2021, Status- VALID



Γ	2.	ISO	ISO/IEC	VertexPlus	Certificate No. – SCK/05/VTP/21/91/341
			27001:2013	Technologies Pvt. Ltd.	Registration Date – 10/09/2021, Status- VALID

The Details of Domain Name registered on the name of the Company is: -

S.No	<b>Domain Name</b>	Sponsoring Registrar and ID	Registrant Name	Creation Date	Registry Expiry Date
1.	www.vertexplus.	Registry Domain ID:	Registrar URL:	29.07.2004	29.07.2023
	com	125938636_DOMAIN_C OM-VRSN	www.publicdomainregistry.com		
		Registrar IANA ID: 303	Registrant Name: Web Division-		
			Domain & Hosting		
			Registrant Organization:		
			Vertexplus Technologies		

# IMMOVABLE PROPERTY

Details of our properties are as follows: -

# Properties owned/Leased by the Company

S. No.	<b>Details of the Property</b>	Licensor/Lessor/Ven	Owned/	Consideration/ Lease Rental/	Use
		dor	Leased	License Fees (in Rs.)	
1.	B-19, Ground Floor, 10-B Scheme, Gopalpura Road Jaipur -302018, India.	Sandeep Kumar Pahariya and Niru Pahariya	Leased	Lease Agreement dated September 23, 2022 between Vertexplus Technologies Private Limited and Sandeep Kumar Pahariya and Niru Pahariya for period for 11 months at monthly rent of Rs. 20,000/-	Registered Office
2.	C - 56/45, Sector 62, Noida - 201301, Uttar Pradesh, India	Priska Technologies Leased Lease Agreement dated March		Development Facilities	
3.	G-15, Ground Floor, Sector-3, Noida, Gautam Buddha Nagar, Uttar Pradesh – 201301, India	M/s Agape & Tyche through its partner Ms. Apoorva Kalra	Leased	Lease Agreement dated September 28, 2022 between M/s Agape & Tyche through its partner Ms. Apoorva Kalra w.e.f May 15, 2022 for period of 11 months at lease rent of Rs. 3500/per month.	
4.	Office No - 10, 5 <sup>th</sup> floor, Jaipur Electronics Market, Mansarovar Link Road, Opposite Ridhi Siddhi, Gopalpura By- pass, Jaipur, Rajasthan, India.	Mrs. Sarita Yadav	Leased	Lease Deed dated October 01, 2022 between Sarita Yadav and Vertexplus Technologies Private Limited for period of 11 months at monthly rent of Rs. 23,500/-	
5.	Office No - 11, 5 <sup>th</sup> floor, Jaipur Electronics Market, Mansarovar Link Road, Opposite Ridhi Siddhi, Gopalpura By- pass, Jaipur, Rajasthan, India.	Mrs. Preeti Yadav	Leased	Lease Deed dated October 01, 2022 between Preeti Yadav and Vertexplus Technologies Private Limited for period of 11 months at monthly rent of Rs. 23,500/-	

113



# **KEY INDUSTRY REGUL**ATIONS

The following description is a summary of the relevant regulations and policies as prescribed by the GoI and other regulatory bodies that are applicable to our business. The information detailed below has been obtained from various legislations, including rules and regulations promulgated by regulatory bodies, and the bye laws of the respective local authorities that are available in the public domain. The regulations set out below may not be exhaustive and are merely intended to provide general information to the shareholders and neither designed, nor intended to substitute for professional legal advice. For details of government approvals obtained by us, see the section titled "Government and Other Approvals" on page 216 of this Red Herring Prospectus.

#### THECOMPANIES ACT

The consolidation and amendment in the law relating to the Companies Act, 1956 made way to the enactment of the Companies Act, 2013 and rules made thereunder.

The Companies Act primarily regulates the formation, financing, functioning and restructuring of Companies as separate legal entities. The Act provides regulatory and compliance mechanism regarding all relevant aspects including organizational, financial and managerial aspects of companies. The provisions of the Act state the eligibility, procedure and execution for various functions of the company, the relation and action of the management and that of the shareholders. The law laid down transparency, corporate governance and protection of shareholders & creditors. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

#### **SEBI REGULATIONS:**

Securities and Exchange Board of India is the regulatory body for securities market transactions including regulation of listing and delisting of securities. It forms various rules and regulations for the regulation of listed entities, transactions of securities, exchange platforms, securities market and intermediaries thereto. Apart from the SEBI Act, 1992, SCRA 1956, SCRR 1957 and other rules and regulations, listed entities are mainly regulated by SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 and SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015, SEBI (Substantial Acquisition of Shares and Takeover) Regulations, 2011 and SEBI (Prohibition of Insider Trading) Regulations, 2015.

#### **BUSINESS / TRADE RELATED LAWS / REGULATIONS:**

Information Technology Act, 2000 and Information Technology (Reasonable security practices and procedures and sensitive personal data or information) Rules, 2011.

Since our Company is involved in the business of IT Services and Solutions, software development, providing real time solutions at the place of the Clients and development of tailor made systems at the clients' place at their specifications using computer or computerized system. During the course of development of such products, we interchange sensitive information, data, records, functions, security procedures and like and hence our working is governed by Information Technology Act, 2000. This act governs and provides legal recognition for transactions carried out by means of electronic data interchange and other means of electronic communication, commonly referred to as —electronic commerce. It also gives legal recognition to Digital Signatures and facilitates storage of data. The Act is applicable to any offence or contravention committed outside India as well. If the conduct of person constituting the offence involves a computer or a computerized system or network located in India, then irrespective of his/her nationality, the person is punishable under the Act.

## The Personal Data Protection Bill, 2019 ("Bill")

The Personal Data Protection Bill, 2019 was introduced in Lok Sabha on December 11, 2019. The Bill seeks to provide **for protection of personal data of individuals**, and establishes a Data Protection Authority for the same. Data Protection refers to the set of privacy laws, policies and procedures that aim to minimise intrusion into one's privacy caused by the collection, storage and dissemination of personal data. Personal data generally refers to the information or data which relate to a person who can be identified from that information or data whether collected by any Government or any private organization or an agency.

# **National Digital Communications Policy 2018**

With significant capabilities in both telecommunications and software, India, more than most countries, stands poised to benefit from harnessing new digital technologies and platforms to unlock productivity, as well as to reach unserved and underserved markets; thus catalysing economic growth and development, generating new- age jobs and livelihoods, and ensuring access to next generation services for its citizens. This policy aims for Universal Coverage rather than revenue maximization. This policy and principles framework will enable creation of a vibrant competitive telecom market to strengthen India's long term competitiveness and serve the needs of our aspiring nation. The Policy aims to remove regulatory barriers and reduce the regulatory burden that



hampers investments, innovation and consumer interest and identifies steps to strengthen the sector's institutional mechanism and legislative framework, to ensure that India's economy and citizens can derive the full potential of its digital communications sector.

#### Data Center Policy, 2020

Indian Data Centre market has seen tremendous growth in the past decade, riding on the explosion of data through smartphones, social networking sites, ecommerce, digital entertainment, digital education, digital payments and many other digital businesses / services. This growth in data is further stimulated by adoption of emerging technologies such as quantum computing, artificial intelligence, internet of things etc. While the Data Centre sector is witnessing growth in the country, there are known impediments to its growth such as lack of infrastructure or Industry status of the Data Centres, complex clearance processes, time consuming approvals, high cost of power, lack of published standards, absence of specialised building norms for building the Data Centres, submarine cable network connectivity limited to few states and high cost of capital and operational expenditure etc. This policy aims to offset these challenges in order to accelerate the current pace of growth and propel India in becoming a global Data Centre hub.

#### E-Waste (Management) Rules, 2016:

These rules are applicable to every manufacturer, producer, consumer, bulk consumer, collection centres, dealers, e-retailers, refurbishes, dismantler and recycler involved in manufacture, sale, transfer, purchase, collection, storage and processing of e-waste or electrical and electronic equipment listed in schedule I of the rules, including their components, consumables, parts and spares which make the products operational but does not apply to used lead acid batteries as covered under the Batteries (Management and Handling) Rules, 2001; micro enterprises as defined under MSMED Act, 2006 and radioactive wastes as covered under the provisions of the Atomic Energy Act, 1962. According to these rules, entities covered under the rules are required to get themselves registered with the concerned state Pollution Control Board and to ensure that no damage is caused to the environment during the storage and transportation of e-waste.

#### TAX RELATED REGULATIONS

#### **Income Tax Act, 1961**

Income Tax Act, 1961 is applicable to every Domestic / Foreign Company whose income is taxable under the provisions of this Act or Rules made under it depending upon its "Residential Status" and "Type of Income" involved. U/s 139(1) every Company is required to file its Income tax return for every Previous Year by 30th September of the Assessment Year. Other compliances like those relating to Tax Deduction at Source, Advance Tax, Minimum Alternative Tax and like are also required to be complied by every Company.

#### Goods and Service Tax Act, 2017

The Central Goods and Services Tax Act, 2017 is an Act to make a provision for levy and collection of tax on intra-State supply of goods or services or both by the Central Government and for matters connected therewith or incidental thereto. In line with CGST Act, each state Governments has enacted State Goods and Service Tax Act for respective states.

Goods and Services Tax (GST) is a comprehensive indirect tax on manufacture, sale and consumption of goods and services throughout India to replace taxes levied by the central and state governments. This method allows GST-registered businesses to claim tax credit to the value of GST they paid on purchase of goods or services or both as part of their normal commercial activity. The mechanism provides for two level taxation of interstate and intra state transactions. When the supply of goods or services happens within a state called as intra-state transactions, then both the CGST and SGST will be collected. Whereas if the supply of goods or services happens between the states called as inter-state transactions and IGST will be collected. Exports are considered as zero-rated supply and imports are levied the same taxes as domestic goods and services adhering to the destination principle in addition to the Customs Duty which has not been subsumed in the GST.

# Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get it registered and obtain an IEC (Importer Exporter Code). Imported goods in India attract basic customs duty, additional customs duty and education cess. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the transaction value of the goods. Customs duties are administrated by Central Board of Excise and Customs under the Ministry of Finance



#### State Tax on Profession, Trades, Callings and Employment Rules, 1975

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of each State is empowered with the responsibility of structuring as well as formulating the respective professional tax criteria and is also required to collect funds through professional tax. The professional taxes are charged on the incomes of individuals, profits of business or gains in vocations. The professional tax is charged as per the List II of the Constitution. The professional tax is classified under various tax slabs in India. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such person before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such person and employer has to obtain the registration from the assessing authority in the prescribed manner.

#### LAWS RELATED TO FOREIGN TRADE AND INVESTMENTS:

#### The Foreign Trade (Development & Regulation) Act, 1992

The Foreign Trade (Development and Regulation) Act, 1992 read along with relevant rules inter-alia provides for the development and regulation of foreign trade by facilitating imports into, and augmenting exports from, India and for matters connected therewith or incidental thereto. As per the provisions of the FTA, the Government: (i) may make provisions for facilitating and controlling foreign trade; (ii) may prohibit, restrict and regulate exports and imports, in all or specified cases as well as subject them to exemptions; (iii) is authorized to formulate and announce an export and import policy and also amend the same from time to time, by notification in the Official Gazette; (iv) is also authorized to appoint a 'Director General of Foreign Trade' for the purpose of the Act, including formulation and implementation of the Export-Import Policy. FTA read with the Indian Foreign Trade Policy inter-alia provides that no export or import can be made by a company without an Importer-Exporter Code number unless such company is specifically exempt. An application for an Importer-Exporter Code number has to be made to the office of the Joint Director General of Foreign Trade, Ministry of Commerce.

# Foreign Exchange Management Act, 1999 ("FEMA") and Regulations framed thereunder.

Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India. As laid down by the FEMA Regulations no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the 'automatic route' within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India and Foreign Exchange Management (Export of Goods and Services) Regulations, 2000 for regulation on exports of goods and services. 100 % FDI is permitted in under the automatic route in the IT sector.

#### Laws related to Overseas Investment by Indian Entities:

Overseas investment by Indian Entities are governed under Foreign Exchange Management Act, 1999 under which the central Government of India have notified Foreign Exchange Management (Overseas Investment) Rules, 2022 in supression of Foreign Exchange Management (Transfer or Issue of Any Foreign Security) Regulations, 2004 and the Foreign Exchange Management (Acquisition and Transfer of Immovable Property Outside India) Regulations, 2015. Followed by the rules, RBI have vide notification no. RBI/2022-2023/110, A.P. (DIR Series) Circular No.12 dated August 22, 2022 have issued Foreign Exchange Management (Overseas Investment) Directions, 2022 and Foreign Exchange Management (Overseas Investment) Regulations, 2022. These legislations frame the investment fields, mode and cap for various sectors and regions, by any person resident in India and the reporting requirements.

# Foreign Trade Policy 2015-2020:

FTP 2015-20 provides a framework for increasing exports of goods and services as well as generation of employment and increasing value addition in the country, in line with the 'Make in India' programme. It introduces two new schemes, namely 'Merchandise Exports from India Scheme (MEIS)' for export of specified goods to specified markets and 'Services Exports from India Scheme (SEIS)' for increasing exports of notified services. In view of the unprecedented current situation arising out of the pandemic Novel COVID-19 and to provide continuity in the policy regime, the FTP 2015-2020, valid till 31.03.2022 has been further extended till 30.09.2022 with similar extensions made in the related procedures



#### **RoDTEP Scheme**

The Scheme for Remission of Duties and Taxes on Exported Products ("RoDTEP Scheme"), as approved by the Cabinet Committee on Economic Affairs on March 13, 2020, would act as the successor to the Merchandise Exports from India Scheme. Certain taxes/duties/levies which are outside GST, and are not refunded for exports, such as, VAT on fuel used in transportation, Mandi tax, duty on electricity used during manufacturing etc. would be covered for reimbursement under the RoDTEP Scheme. The rates under the RoDTEP Scheme are yet to be notified.

#### LAWS RELATING TO INTELLECTUAL PROPERTY

#### Copyright Act, 1957 ("Copyright Act")

Softwares unless attached to machines, in India are protected under Copyright Act and protected from unauthorized uses. Various rights including ownership and economic rights are conferred on the author. These include the right to reproduce the work in any form, issue copies to the public, perform it, and offer for sale and hire.

#### Trademarks Act, 1999

Under the Trademarks Act, 1999 ("Trademarks Act"), a trademark is a mark capable of being represented graphically and which is capable of distinguishing the goods or services of one person from those of others used in relation to goods and services to indicate a connection in the course of trade between the goods and some person having the right as proprietor to use the mark. A 'mark' may consist of a device, brand, heading, label, ticket, name signature, word, letter, numeral, shape of goods, packaging or combination of colors or any combination thereof.

#### LAWS RELATED TO EMPLOYMENT OF MANPOWER:

#### The Occupational Safety, Health and Working Conditions Code, 2020

The Occupational Safety, Health and Working Conditions Code, 2020 received the assent of the President of India on September 28, 2020 and proposes to subsume certain existing legislations, including the Factories Act, 1948, the Contract Labour (Regulation and Abolition) Act, 1970, the Inter-State Migrant Workmen (Regulation of Employment and Conditions of Service) Act, 1979 and the Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996. The provisions of this code will be brought into force on a date to be notified by the Central Government. The Central Government has issued the draft rules under the Occupational Safety, Health and Working Conditions Code, 2020. The draft rules provide for operationalization of provisions in the Occupational Safety, Health and Working Conditions Code, 2020 relating to safety, health and working conditions of the dock workers, building or other construction workers, mines workers, inter-state migrant workers, contract labour, journalists, audio-visual workers and sales promotion employees.

#### The Industrial Relations Code, 2020

The Industrial Relations Code, 2020 received the assent of the President of India on September 28, 2020 and it proposes to subsume three existing legislations, namely, the Industrial Disputes Act, 1947, the Trade Unions Act, 1926 and the Industrial Employment (Standing Orders) Act, 1946. The provisions of this code will be brought into force on a date to be notified by the Central Government.

## The Code on Social Security, 2020

The Code on Social Security, 2020 received the assent of the President of India on September 28, 2020 and it proposes to subsume certain existing legislations including the Employee's Compensation Act, 1923, the Employees' State Insurance Act, 1948, the Employees' Provident Funds and Miscellaneous Provisions Act, 1952, the Maternity Benefit Act, 1961, the Payment of Gratuity Act, 1972, the Building and Other Construction Workers' Welfare Cess Act, 1996 and the Unorganized Workers' Social Security Act, 2008. The provisions of this code will be brought into force on a date to be notified by the Central Government. The Central Government has issued the draft rules under the Code on Social Security, 2020. The draft rules provide for operationalization of provisions in the Code on Social Security, 2020 relating to employees' provident fund, employees' state insurance corporation, gratuity, maternity benefit, social security and cess in respect of building and other construction workers, social security for unorganized workers, gig workers and platform workers.

# **Employees Provident Fund and Miscellaneous Provisions Act, 1952**

Under the Employees' Provident Funds and Miscellaneous Provisions Act, 1952 (EPF Act), compulsory provident fund, family pension fund and deposit linked insurance are payable to employees in factories and other establishments. The legislation provides



that an establishment employing more than 20 (twenty) persons, either directly or indirectly, in any capacity whatsoever, is either required to constitute its own provident fund or subscribe to the statutory employee's provident fund. The employer of such establishment is required to make a monthly contribution to the provident fund equivalent to the amount of the employee's contribution to the provident fund. There is also a requirement to maintain prescribed records and registers and filing of forms with the concerned authorities. The EPF Act also prescribes penalties for avoiding payments required to be made under the abovementioned schemes.

#### Employees State Insurance Act, 1948, as amended (the "ESIC Act")

The ESI Act, provides for certain benefits to employees in case of sickness, maternity and employment injury. All employees in establishments covered by the ESI Act are required to be insured, with an obligation imposed on the employer to make certain contributions in relation thereto. In addition, the employer is also required to register itself under the ESI Act and maintain prescribed records and registers.

## Payment of Gratuity Act, 1972, as amended (the "Gratuity Act")

The Gratuity Act establishes a scheme for the payment of gratuity to employees engaged in every factory, mine, oil field, plantation, port and railway company, every shop or establishment in which ten or more persons are employed or were employed on any day of the preceding twelve months and in such other establishments in which ten or more employees are employed or were employed on any day of the preceding twelve months, as notified by the Central Government from time to time. Penalties are prescribed for non-compliance with statutory provisions.

Under the Gratuity Act, an employee who has been in continuous service for a period of five years will be eligible for gratuity upon his retirement, resignation, superannuation, death or disablement due to accident or disease. However, the entitlement to gratuity in the event of death or disablement will not be contingent upon an employee having completed five years of continuous service. The maximum amount of gratuity payable may not exceed 1 million.

Certain other laws and regulations that may be applicable to our Company in India include the following:

- Public Liability Insurance Act, 1991 ("PLI Act")
- Industrial (Development and Regulation) Act, 1951 ("IDRA")
- Industrial Disputes Act, 1947 ("ID Act")
- Payment of Bonus Act, 1965 ("POB Act")
- Inter-State Migrant Workers (Regulation of Employment and Conditions of Service) Act, 1979
- Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act")
- Equal Remuneration Act, 1976 ("ER Act")
- Contract Labour Regulation and Abolition) Act, 1970 (CLRA) and Contract Labour (Regulation and Abolition) Central Rules, 1971 (Contract Labour Rules)
- Workmen Compensation Act, 1923 ("WCA")
- Maternity Benefit Act, 1961 ("Maternity Act")
- Industrial Employment Standing Orders Act, 1946
- Apprentice Act, 1961 read with The National Policy of Skill Development and Entrepreneurship 2015,

#### OTHER GENERAL REGULATIONS

#### The Micro, Small and Medium Enterprises Development Act, 2006 ("MSME Act"):

MSME Act was enacted to provide for facilitating the promotion and development and enhancing the competitiveness of micro, small and medium enterprises. Any person who intends to establish (a) a micro or small enterprise, at its discretion; (b) a medium enterprise engaged in providing or rendering of services may, at its discretion; or (c) a medium enterprise engaged in manufacture or production of goods pertaining to any industry specified in the First Schedule to the Industries (Development and Regulation) Act, 1951 is required to file a memorandum before such authority as specified by the State Government or the Central Government. The form of the memorandum, the procedure of its filing and other matters incidental thereto shall be such as may be specified by the Central Government, based on the recommendations of the advisory committee. Accordingly, in exercise of this power under the MSME Act, the Ministry of Micro, Small and Medium Enterprises notification dated September 18, 2015 specified that every micro, small and medium enterprises is required to file a Udyog Adhaar Memorandum in the form and manner specified in the notification.



#### The Indian Contract Act, 1872

The Contract Act is the legislation which lays down the general principles relating to formation, performance and enforceability of contracts. The rights and duties of parties and the specific terms of agreement are decided by the contracting parties themselves, under the general principles set forth in the Contract Act. The Contract Act also provides for circumstances under which contracts will be considered as 'void' or 'voidable'. The Contract Act contains provisions governing certain special contracts, including indemnity, guarantee, bailment, pledge, and agency.

#### The Sale of Goods Act, 1930 (Sale of Goods Act)

The law relating to the sale of goods is codified in the Sale of Goods Act, 1930. It defines sale and agreement to sell as a contract whereby the seller transfers or agrees to transfer the property in goods to the buyer for a price and provides that there may be a contract of sale between part owner and another and that the contract of sale may be absolute or conditional.

#### Registration Act, 1908

The Registration Act, 1908 ("Registration Act") was passed to consolidate the enactments relating to the registration of documents. The main purpose for which the Registration Act was designed was to ensure information about all deals concerning land so that correct land records could be maintained. The Registration Act is used for proper recording of transactions relating to other immovable property also. The Registration Act provides for registration of other documents also, which can give these documents more authenticity. Registering authorities have been provided in all the districts for this purpose.

#### **Competition Act, 2002**

The Competition Act, 2002 prohibits anti-competitive agreements, abuse of dominant positions by enterprises and regulates "combinations" in India. The Competition Act also established the Competition Commission of India (the "CCI") as the authority mandated to implement the Competition Act, 2002. The provisions of the Competition Act relating to combinations were notified on March 4, 2011 and came into effect on June 1, 2011. Combinations which are likely to cause an appreciable adverse effect on competition in a relevant market in India are void under the Competition Act.

#### Negotiable Instruments Act, 1881 ("NI Act")

The Act provides effective legal provision to restrain people from issuing cheques without having sufficient funds in their account or any stringent provision to punish them in the event of such cheque not being honored by their bankers and returned unpaid.

## **Consumer Protection Act, 2019**

Few of the provisions of The Consumer Protection Act, 2019 ("COPRA") have been notified vide notification No. S.O. 2351(E) dated 15.07.2020 and S.O. 2421(E), dated 23rd July 2020 thus repealing the respective provisions of Consumer Protection Act, 1986. The Consumer Protection Act provides a mechanism for the consumer to file a complaint against a service provider in cases of unfair trade practices, restrictive trade practices, deficiency in services, price charged being unlawful and food served being hazardous to life. It also places product liability on a manufacturer or product service provider or product seller, to compensate for injury or damage caused by defective product or deficiency in services. It provides for a three tier consumer grievance redressal mechanism at the national, state and district levels. Non-compliance of the orders of the redressal commissions attracts criminal penalties. The COPRA has brought e-commerce entities and their customers under its purview including providers of technologies or processes for advertising or selling, online market place or online auction sites. The COPRA also provides for mediation cells for early settlement of the disputes between the parties.

#### The Arbitration and Conciliation Act, 1996

This Act was enacted by Parliament in the Forty-seventh Year of the Republic of India to consolidate and amend the law relating to domestic arbitration, international commercial arbitration and enforcement of foreign arbitral awards as also to define the law relating to conciliation and for matters connected therewith or incidental thereto. The main objectives of the Act is to comprehensively cover international and commercial arbitration and conciliation as also domestic arbitration and conciliation, to make provision for an arbitral procedure which is fair, efficient and capable of meeting the needs of the specific arbitration, to provide that the arbitral tribunal gives reasons for its arbitral award, to ensure that the arbitral tribunal remains within the limits of its jurisdiction, to minimize the supervisory role of courts in the arbitral process, to permit an arbitral tribunal to se mediation, conciliation or other procedures during the arbitral proceedings to encourage settlement of disputes, to provide that every final arbitral award is enforced in the same manner as if it were a decree of the court, to provide that a settlement agreement reached by the parties as a result of conciliation proceedings will have the same status and effect as an arbitral award on agreed terms on the substance of the dispute rendered by an arbitral tribunal and to provide that, for purposes of enforcement of foreign awards, every



arbitral award made in a country to which one of the two International Conventions relating to foreign arbitral awards to which India is a party applies, will be treated as a foreign award.

#### PROPERTY RELATED LAWS

The Company is required to comply with central and state laws in respect of property. Central Laws that may be applicable to our Company's operations include the Land Acquisition Act, 1894, the Transfer of Property Act, 1882, Registration Act, 1908, Indian Stamp Act, 1899, and Indian Easements Act, 1882.

#### LAWS RELATED TO ENVIRONMENTAL LAWS

# National Environmental Policy, 2006

The dominant theme of this policy is that while conservation of environmental resources is necessary to secure livelihoods and well-being of all, the most secure basis for conservation is to ensure that people dependent on particular resources obtain better livelihoods from the fact of conservation, than from degradation of the resource.

#### LAWS RELATED TO THE STATE:

#### **Shops and Establishments Laws in Various States**

As per the provisions of local Shops and Establishments laws applicable in the state of business of the organization, establishments are required to be registered. Such laws regulate the working and employment conditions of the workers employed in shops and establishments including commercial establishments and provide for fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of shops and establishments and other rights and obligations of the employers and employees.

#### **Approvals from Local Authorities**

Setting up of a factory or manufacturing / housing unit entails the requisite planning approvals to be obtained from the relevant Local Panchayat(s) outside the city limits and appropriate Metropolitan Development Authority within the city limits. Consents are also required from the state pollution control board(s), the relevant state electricity board(s), the state excise authorities, sales tax, among others, are required to be obtained before commencing the building of a factory or the start of manufacturing operations.

## The Indian Stamp Act, 1899

Stamp duty is payable on all instruments/ documents evidencing a transfer or creation or extinguishment of any right, title or interest in immoveable property. The Indian Stamp Act, 1899 (the "Stamp Act") provides for the imposition of stamp duty at the specified rates on instruments listed in Schedule I of the Stamp Act. However, under the Constitution of India, the states are also empowered to prescribe or alter the stamp duty payable on such documents executed within the state. Instruments chargeable to duty under the Stamp Act but which have not been duly stamped, are incapable of being admitted in court as evidence of the transaction contained therein. The Stamp Act also provides for impounding of instruments by certain specified authorities and bodies and imposition of 138 penalties, for instruments which are not sufficiently stamped or not stamped at all. Instruments which have not been properly stamped instruments can be validated by paying a penalty of up to 10 times of the total duty payable on such instruments.

#### **OTHER REGULATIONS:**

In addition to the above, the Company is required to comply with the provisions of the Civil Code of Procedure, 1908, Criminal Code of Procedure, 1973 and other applicable statutes imposed by the Centre or the State for its day-to-day operations.



#### HISTORY AND CORPORATE STRUCTURE

#### **Brief History and Background**

Our Company was originally incorporated on October 20, 2010 as "Vertexplus Technologies Private Limited" under the provisions of the Companies Act, 1956 with the Registrar of Companies, Rajasthan. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Vertexplus Technologies Private Limited" to "Vertexplus Technologies Limited" vide fresh certificate of incorporation dated July 25, 2022 issued by the Registrar of Companies, Jaipur.

Our Company was originally promoted by Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya who were the initial subscribers to the Company's Memorandum and Articles of Association and are the present promoters of our Company.

As on date of this Red Herring Prospectus, our Company has Seven (7) shareholders.

For information on our Company's profile, activities, services, market, growth, technology, managerial competence, standing with reference to prominent competitors, major suppliers, please refer the sections entitled "Industry Overview", "Business Overview", "Our Management", "Financial information of our company" and "Management 's Discussion and Analysis of Financial Condition and Results of Operations" on pages 90, 100, 125, 142 and 200 respectively.

#### **Address of Registered Office:**

The Registered Office of the Company is situated at B-19, Ground Floor, 10-B Scheme Gopalpura Road, Jaipur - 302018, Rajasthan India.

## **Changes in Registered Office of the Company since incorporation**

There has not been any change in our Registered Office since incorporation till date of this Red Herring Prospectus:

#### **Our Main Object**

The main objects of our Company as set forth in the Memorandum of Association of our Company are as follows:

- 1. To undertake development and/or trade and deal in sale, import, export of computer software and all varieties of information technology services, like exam conduction and other services related to software, hardware technology, web designing, web applications, E Commerce solutions, medical transcription, GIS/GPS mapping data entries, dta conversion, internet services, intranet services, networking like WAN, LAN and its related protocols, forex operations relating to software, hardware consultancy, hiring installation, sale, export, import, manufacture maintenance of computer hardware, platform changing peripherals and related services either on direct contract or sub-contract basis and training, information technologies and training covering, inter-alia to carry on the business of research and development. Designing, manufacturing and trading, marketing in all types of computer software and hardware in all areas including management information systems, database services, data warehousing industrial application, office systems, automation systems, artificial intelligence, cybernautics, simulations, desktop publishing communications including telecommunications and satellite communication, CAD/CAM, animations, operation systems. Utilities and all other developments in the field of computers and information technology along with rendering consultancy services and services in the field of software development, turnkey projects and solutions, software export, information and data processing, computer systems, communications, operations research and technical services including commercial exploitations, export import and to act as distributors, dealers, authorized representatives installers and commissioning agents of the same.
- 2. To impart training, conduct seminars, workshops, capsules, courses in computers, computer maintenance, software development, software exports and to depute personnel to develop and communication systems technology, design and implement software in India and abroad and to start ISDLAN(Integrated Services Digital Local Area Network) dial for hardware technology, data centers technology parks in India and abroad and to provide IT consulting service advises in India and abroad and to provide solution in all areas of application including those in emerging niche segment like Internet, Intranet, websites, application solution software, enterprises resource planning, e-commerce, value added products and other business application either for its own use or for sale in India or for export outside India and to provide software consultancy, technoeconomic feasibility studies of projects, design and development of management information system in India and outside India and to focus on identification. Selection, training of software manpower for onsite placement in India or outside India and to invest in manage/assist, domestic and overseas software companies for the fulfilment of above objectives.



#### **Changes in Memorandum of Association**

Except as stated below there has been no change in the Memorandum of Association of our Company since its Incorporation:

Sr.No.	Particulars	Date of Meeting	Type of Meeting
1.	Increase in Authorized Capital of the Company from Rs. 1,00,000 (One Lakh) divided into 10,000 equity shares of Rs. 10/- each to Rs. 6,00,00,000 (Six Crore) divided into 60,00,000 equity shares of Rs. 10/- each	January 29, 2022	Extra-Ordinary General Meeting
2.	Conversion of Company into Public limited Company and change in name of company from Vertexplus Technologies Private Limited to Vertexplus Technologies Limited vide fresh Certificate of Incorporation issued by Registrar of Jaipur, dated July 25, 2022	May 24, 2022	Extra-Ordinary General Meeting

#### **Adopting New Articles of Association of the Company**

Our Company has adopted a new set of Articles of Association of the Company, in the Extra-Ordinary General Meeting of the Company dated May 24, 2022.

#### **Key Events and Mile Stones**

Year	Key Events / Milestone / Achievements			
2010-11	Incorporation of the Company in the name and style of "Vertexplus Technologies Private Limited"			
2013-14	Received ISO 9001:2008 for IT Solutions from Quest International Certification			
2017-18	Incorporated a Subsidiary in Singapore for expansion of business in Asia Pacific.			
2018-19	Received ISO/IEC 27001:2013 for technology consulting.			
2020-21	Set-up a new development facility at Noida			
2022-23	Converted into Public Limited Company vide fresh certificate of incorporation dated July 25, 2022.			

#### Other Details about our Company

For details of our Company's activities, products, growth, technology, marketing strategy, competition and our customers, please refer section titled "Business Overview", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis for Issue Price" on pages 100, 200 and 83 respectively of this Red Herring Prospectus. For details of our management and managerial competence and for details of shareholding of our Promoters, please refer to sections titled "Our Management" and "Capital Structure" beginning on pages 125 and 62 of this Red Herring Prospectus respectively.

## Acquisition of Business/Undertakings & Amalgamation

Except as disclosed in this Red Herring Prospectus, there has been no acquisition of business/undertakings, mergers, amalgamation since incorporation.

#### **Holding Company**

As on the date of this Red Herring Prospectus, there is no holding company of our Company.

#### **Subsidiary of our Company**

As on the date of this Red Herring Prospectus, following is the subsidiary Company:

1. Vertexplus Technologies Pte. Ltd.(Singapore)

#### **Corporate Information**

Vertexplus Technologies Pte Limited was incorporated on December 10, 2017 in Singapore as private company limited by shares bearing Registration No.201735526H. The Registered Office is situated at 160, Robinson Road, #23-08, Singapore-068914.

## Nature of Business

The main object of company includes, inter alia carrying on Information Technologies consultancy.



#### Capital Structure

The total obligation of Contribution in Vertexplus Technologies Pte Limited is 1,00,000 shares amounting to 1,00,000 Singapore dollars.

#### Shareholding of the issuer

S.No.	Name of Shareholder	Shares	In%
1.	Solaikumar Seetha	2000	20%
2.	Vertexplus Technologies Limited	8000	80%

## Amount of accumulated profits or losses

There are no accumulated profits or losses of our Subsidiary that are not accounted for by our Company in the Consolidated Financial Statements

#### Capital raising (Debt / Equity)

For details in relation to our capital raising activities through equity, please refer to the chapter titled "Capital Structure" beginning on page 62 of this Red Herring Prospectus. For details of our Company's debt facilities, please refer section "Financial Information of our Company" on page 142 of this Red Herring Prospectus.

#### Time and Cost overruns in setting up projects

There has been no time / cost overrun in setting up projects by our Company.

#### Injunction or restraining order

There are no injunctions/ restraining orders that have been passed against the Company.

#### **Revaluation of Assets**

Our Company has not revalued its assets since incorporation

## Defaults or Rescheduling of borrowings with financial institutions/banks and Conversion of loans into Equity Shares

There have been no defaults or rescheduling of borrowings with any financial institutions/banks as on the date of this Red Herring Prospectus. Furthermore, except as disclosed in chapter titled "Capital Structure" beginning on Page 62 of this Red Herring Prospectus, none of the Company's loans have been converted into equity in the past.

# Lock-out or strikes

Our Company has, since incorporation, not been involved in any labour disputes or disturbances including strikes and lockouts. As on the date of this Red Herring Prospectus, our employees are not unionized.

#### **Shareholders of our Company:**

Our Company has Seven (7) shareholders as on the date of this Red Herring Prospectus. For further details on the shareholding pattern of our Company, please refer to the chapter titled "Capital Structure" beginning on page 62 of this Red Herring Prospectus.

## **Changes in the Management**

For details of change in Management, please see chapter titled "Our Management" on page 125 of this Red Herring Prospectus.

# Changes in activities of our Company during the last five (5) years

There has been no change in the business activities of our Company during last five (5) years from the date of this Red Herring Prospectus which may have had a material effect on the profit/loss account of our Company except as mentioned in Material development in chapter titled "Management's discussion and analysis of financial conditions & results of operations" beginning on page 200 of this Red Herring Prospectus.



#### **Shareholders Agreements**

As on the date of this Red Herring Prospectus, there are no subsisting shareholder's agreements among our shareholders in relation to our Company, to which our Company is a party or otherwise has notice of the same.

#### **Collaboration Agreements**

As on the date of this Red Herring Prospectus, our Company is not a party to any collaboration agreements.

## **Material Agreement**

Our Company has not entered into any material agreements other than the agreements entered into by it in ordinary course of business.

#### **OTHER AGREEMENTS**

#### **Non-Compete Agreement**

Our Company has not entered into any Non-compete Agreement as on the date of filing of this Red Herring Prospectus.

## **Joint Venture Agreement**

Except the agreements entered in the ordinary course of business carried on or intended to be carried on by us, we have not entered into any other Joint Venture agreement.

#### **Strategic Partners**

Except as mentioned in this Red Herring Prospectus, Our Company does not have any strategic partners as on the date of this Red Herring Prospectus.

#### **Financial Partners**

Our Company does not have any financial partners as on the date of this Red Herring Prospectus.

## **Corporate Profile of our Company**

For details on the description of our Company's activities, the growth of our Company, please see "Business Overview", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis of Issue Price" on pages 100, 200 and 83 of this Red Herring Prospectus.



# **OUR MANAGEMENT**

**Board of Directors:** As per the Articles of Association, our Company is required to have not less than Three (3) Directors and not more than Fifteen (15) Directors. Currently, our Company have Five (5) directors of which one (1) is Non-Executive Director and two (2) are Independent Directors.

The following table sets forth the details regarding our Board of Directors of our Company as on the date of filing of this Red Herring Prospectus:

S. No.	Name, Father's, Age, Designation, Address, Experience, Occupation, Qualifications, Nationality & DIN	Date of Appointment	No. of Equity Shares held & % of Share holding (Pre-Issue)	Other Directorships
1.	Mr. Sandeep Kumar Pahariya Father Name: Mr. Bhag Chand Pahariya Date of Birth: 16/12/1977 Age: 44 Years Designation: Chairman cum Managing Director Address: B-19, Ground Floor, 10-B Scheme Gopalpura Road, Jaipur, Rajasthan 302018, India. Experience: 24 Years Occupation: Business Qualifications: Bachelor of Arts, Master in International Business Management and Diploma in Computer Application Nationality: Indian DIN: 00514815	Originally appointed on the Board as Director w.e.f. October 20, 2010.  Further designated as Chairman cum Managing Director w.e.f. September 05, 2022 not liable to retire by rotation.	24,00,000 Equity Shares; 60.00% of Pre- Issue Paid up capital	Indian Companies:  1. Acmecore Consulting Private Limited  2. Vertexplus Softwares Private Limited  3. Sprink Media Private Limited  4. Securecurve Private Limited  5. Acmecore Ventures Private Limited  6. Navagra Enterprises LLP  Foreign Companies:  1. VertexPlus Technologies Pte Ltd.  2. VertexPlus Technologies SDN BHD  3. Productivy Technologies Ltd.  4. Cybntity LLC  5. StickerLook up INC
2.	Mrs. Niru Pahariya Father Name: Mr. Narendra Kumar Jain Date of Birth: 04/09/1978 Age: 44 Years Designation: Whole-Time Director Address: B-19, Ground Floor, 10-B Scheme Gopalpura Road, Jaipur, Rajasthan 302018, India. Experience: 12 Years Occupation: Business Qualifications: Bachelor of Commerce and Diploma in Naturopathy and Yoga Nationality: Indian DIN: 00838390	Originally appointed on the Board as Director w.e.f. October 20, 2010.  Further designated as Whole-Time Director w.e.f. September 05, 2022 liable to retire by rotation.	15,95,000 Equity Shares; 39.88% of Pre- Issue Paid up capital	Indian Companies:  1. Acmecore Consulting Private Limited  2. Vertexplus Softwares Private Limited  3. Sprink Media Private Limited  4. Acmecore Ventures Private Limited  5. Navagra Enterprises LLP  Foreign Companies: NIL
3.	Mr. Samyak Jain Father Name: Mr. Sandeep Kumar Pahariya Date of Birth: 13/10/2003 Age: 18 Years Designation: Non-Executive Director Address: B-19, Ground Floor, 10-B Scheme Gopalpura Road, Jaipur, Rajasthan 302018, India. Experience: Nil Occupation: Self Employed	Appointed as Additional Director w.e.f. May 16, 2022 liable to retire by rotation.  Further Regularized by shareholders as Executive director w.e.f May 24, 2022	1000 Equity Shares; 0.03% of Pre- Issue Paid up capital	Indian Companies: NIL Foreign Companies: NIL



S. No.	Name, Father's, Age, Designation, Address, Experience, Occupation, Qualifications, Nationality & DIN	Date of Appointment	No. of Equity Shares held & % of Share holding (Pre-Issue)	Other Directorships
	Qualifications: Senior Secondary Nationality: Indian DIN: 09607595	liable to retire by rotation.  Further designated as Non-Executive director w.e.f September 05, 2022 liable to retire by rotation.		
4.	Mr. Nitin Bhatt Father Name: Mr. Balmukund Kunawat Date of Birth: 01/07/1981 Age: 41 Years Designation: Independent Director Address: 557, Devi Nagar, New Sanganer Road, Sodala, Jaipur-302019, Rajasthan, India. Experience: 19 Years Occupation: Business Qualifications: Higher Secondary Nationality: Indian DIN: 09712396	Appointed as Independent Director w.e.f. September 05, 2022	NIL	Indian Companies: NIL Foreign Companies: NIL
5.	Mr. Manoj Kumar Upadhyay Father Name: Mr. Rajendra Prasad Upadhyay Date of Birth: 15/08/1980 Age: 42 Years Designation: Independent Director Address: A-13, Flat No. S-1, Shanti Nagar, Gurjar ki Thadi, Jaipur-302019, Rajasthan, India. Experience: 16 Years Occupation: Business Qualifications: Master in Arts (Economics) Nationality: Indian DIN: 09712723	Appointed as Independent Director w.e.f. September 05, 2022	NIL	Indian Companies: NIL Foreign Companies: NIL

#### **BRIEF PROFILE OF OUR DIRECTORS**

## 1. Mr. Sandeep Kumar Pahariya, Chairman cum Managing Director, Age: 44 Years

Mr. Sandeep Kumar Pahariya, aged 44 years is Chairman cum Managing Director and also the Promoter of our Company. He holds a Master's Degree in International Business Management and in addition to professional qualifications from C-DAC (Centre for Development of Advanced Computing) & IIQM (Indian Institute of Quality Management). He was appointed on the Board on October 20, 2010 and further designated as the Chairman cum Managing Director of the Company on September 05, 2022 for a period of 5 years not liable to retire by rotation. He is having 24 years of experience in the IT Industry. He has been instrumental in taking major policy decisions of the Company. He is playing a vital role in formulating business strategies and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company. With his vast and extensive experience in the IT industry spanning around two decades, he leads the global operations of the organization including strategic planning, team mentoring and business administration. Beyond his extraordinary expertise in technical & development domains, he holds great command on the emerging technologies and innovation in IT space.

## 2. Mrs. Niru Pahariya, Whole-Time Director, Age: 44 Years

Mrs. Niru Pahariya, aged 44 years, is the Whole Time Director of our Company. She holds Bachelor degree in Commerce and Diploma in Naturopathy and Yoga. She was originally appointed on the Board on October 20, 2010 as Director and further



designated as the Whole-Time Director of the Company on September 05, 2022 for a period of 5 years liable to retire by rotation. She is having of experience of 12 years in administration and human resource.

#### 3. Mr. Samyak Jain, Non-Executive Director, Age: 18 Years

Mr. Samyak Jain, aged 18 years is the Non-Executive Director of our Company. He holds degree in Senior Secondary. He was appointed on the Board as Additional Executive Director w.e.f., May 16, 2022 and further regularised as the Executive Director of the Company on May 24, 2022. Further designated as Non-Executive Director w.e.f. September 05, 2022. He has no previous experience.

## 4. Mr. Nitin Bhatt, Independent Director, Age: 41 Years

Mr. Nitin Bhatt, aged 41 years is Independent Director of our Company. He was appointed as Independent Director on the Board w.e.f. September 05, 2022 for 5 years. He has passed higher secondary exams and having experience of 19 Years in field of Sales and Marketing.

#### 5. Mr. Manoj Kumar Upadhyay, Independent Director, Age: 42 Years

Mr. Manoj Kumar Upadhyay, aged 42 years is Independent Director of our Company. He was appointed as Independent Director on the Board w.e.f. September 05, 2022 for 5 years. He is holding master degree in Arts (Economics) having experience of 16 Years in infrastructure industry.

#### **Confirmations**

- None of our Directors is or was a director of any listed company during the last five years preceding the date of this Red
  Herring Prospectus, whose shares have been or were suspended from being traded on the BSE or the NSE, during the term of
  their directorship in such company.
- None of our Directors is or was a director of any listed company which has been or was delisted from any stock exchange during the tenure of their directorship in such company.
- None of the above-mentioned Directors are on the RBI list of willful defaulters or fraudulent borrower as on the date of filling of this Red Herring Prospectus.
- Further, our Company, our Promoter, persons forming part of our Promoter Group, Directors and person in control of our Company has/ have not been not debarred from accessing the capital market by SEBI or any other Regulatory Authority.
- There is no material regulatory or disciplinary action taken by a stock exchange or regulatory authority in the past one year in respect of Directors and promoter of our company.

Except as disclosed in chapter titled "Outstanding Litigations and Material Developments" beginning on Page 210 of this Red Herring Prospectus, there is no criminal cases filed or being undertaken with regard to alleged commission of any offence by any of our directors which also effected the business of our company and none of directors of our Company have or has been charge-sheeted with serious crimes like murder, rape, forgery, economic offences etc.

Further, our Company, our Promoter, persons forming part of our Promoter Group, Directors and person in control of our Company has/ have not been not debarred from accessing the capital market by SEBI or any other Regulatory Authority.

#### Nature of any family relationship between any of our Directors:

Apart from Mr. Sandeep Kumar Pahariya, Mrs Niru Pahariya and Mr. Samyak Jain who are related to each other as parents and son, and Mr. Sandeep Kumar Pahariya and Mrs Niru Pahariya who are related to each other as spouse to each other, none of the Directors of the Company are related to each other as per Sec 2 (77) of Companies Act, 2013.

#### Arrangements with major Shareholders, Customers, Suppliers or Others:

We have not entered into any arrangement or understanding with our major shareholders, customers, suppliers or others, pursuant to which any of our directors were selected as Directors or members of the senior management.

# **Service Contracts:**

The Directors of our Company have not entered into any service contracts with our company which provides for benefits upon termination of their employment.



## **Details of Borrowing Powers of Directors**

Our Company has passed a Special Resolution in the Annual General Meeting of the members held on September 05, 2022, authorizing the Board of Directors of the Company under Section 180 (1) (c) of the Companies Act, 2013 to borrow from time to time all such money as they may deem necessary for the purpose of business of our Company notwithstanding that money borrowed by the Company together with the monies already borrowed by our Company may exceed the aggregate of the paid up share capital and free reserves provided that the total amount borrowed by the Board of Directors shall not exceed the sum of Rs. 100 Crore (Rupees hundred Crores only).

#### Compensation of our Managing Director and Whole Time Director

The compensation payable to our Managing Director and Whole-time Director will be governed as per the terms of their appointment and shall be subject to the provisions of Sections 2(54), 2(94), 188, 196, 197, 198 and 203 and any other applicable provisions, if any of the Companies Act, 2013 read with Schedule V to the Companies Act, 2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof or any of the provisions of the Companies Act, 1956, for the time being in force).

The following compensation has been approved for Managing Director and Whole Time Director:

Particulars	Mr. Sandeep Kumar Pahariya	Mrs. Niru Pahariya
Re-Appointment / Change in Designation	September 05, 2022	September 05, 2022
Designation	Managing Director	Whole-Time Director
Term of Appointment	5 Years	5 Years
Remuneration Payable from FY 2022-23	Rs. 75.00 Lakhs per annum	Rs. 45.00 Lakhs per annum
Remuneration paid for Year 2021-22	Rs. 28.10 Lakhs per annum	Rs. 20.10 Lakhs per annum
Remuneration paid for Year 2021-22 by Subsidiary Companies	NIL	NIL

For details of our Subsidiary Companies, kindly refer chapter titled "History and Corporate Structure" beginning on Page 121 of this Red Herring Prospectus.

#### **Bonus or Profit Sharing Plan for our Directors**

We have no bonus or profit-sharing plan for our Directors.

## **Sitting Fee**

The Articles of Association of our Company provides that payment of sitting fees to Directors (other than Managing Director & Whole- Time Directors) for attending a meeting of the Board or a Committee thereof shall be decided by the Board of Directors from time to time within the applicable maximum limits. Our Board of Directors has resolved in their meeting dated September 20, 2022 for payment to all Non-Executive Independent Directors for attending each such meeting of the Board or Committee thereof.

## SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

Sr. No.	Name of Director	No. of Shares held	Holding in %
1.	Mr. Sandeep Kumar Pahariya	24,00,000	60.00
2.	Mrs. Niru Pahariya	15,95,000	39.88

None of the Independent Directors of the Company holds any Equity Shares of Company as on the date of this Red Herring Prospectus

Our Articles of Association do not require our directors to hold any qualification Equity Shares in the Company.

#### **INTEREST OF DIRECTORS**

All the Directors may be deemed to be interested to the extent of fees payable to them for attending meetings of the Board of Directors or a Committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable to them



under the Articles, and to the extent of remuneration paid to them for services rendered as an officer or employee of the Company. For further details, please refer- "Compensation of our Managing Director a Whole Time Directors" above, under chapter titled "Our Management" beginning on page 125 of this Red Herring Prospectus

Our directors may also be regarded as interested their shareholding and dividend payable thereon, if any, Our Directors are also interested to the extent of Equity Shares, if any held by them in our Company or held by their relatives. Further our directors are interested in the Company in the following manner:

Directors	Particulars
Mr. Sandeep Kumar Pahariya and	- The registered office of the company has been taken on lease for 11 Months at a
Mrs. Niru Pahariya	monthly rent of Rs. 20,000/-
	- Personal Guarantee and Personal Property of our Directors are charged for loan facility
	of Rs. 220.80 Lakhs from Kotak Mahindra Bank.

Further our director may also be interested to the extent of unsecured loans, if any, given by them to our Company or by their relatives or by the companies/ firms in which they are interested as directors/Members/Partners. Further our directors may also be interested to the extent of loans, if any, taken by them or their relatives or taken by the companies/ firms in which they are interested as Directors/Members/Partners.

All Directors may be deemed to be interested in the contracts, agreements/arrangements entered into or to be entered into by our Company with any Company in which they hold Directorships or any partnership firm in which they are partners.

Except as stated otherwise in this Red Herring Prospectus, our Company has not entered into any Contract, Agreements or Arrangements during the preceding two years from the date of this Red Herring Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be entered into with them.

Except as stated in this section "Our Management" or the section titled "Restated Financial Statement - Related Party Transactions" beginning on page 125 and 142 respectively of this Red Herring Prospectus, and except to the extent of shareholding in our Company, our directors do not have any other interest in our business.

## **Interest in the property of Our Company**

Except as disclosed above and in the chapters titled "Business Overview" and "Restated Financial Statement – Related Party Transactions" and "History and Corporate Structure" on page 100, 142 and 121 respectively of this Red Herring Prospectus, our Directors do not have any interest in any property acquired two years prior to the date of this Red Herring Prospectus.

#### CHANGES IN BOARD OF DIRECTORS IN LAST 3 YEARS

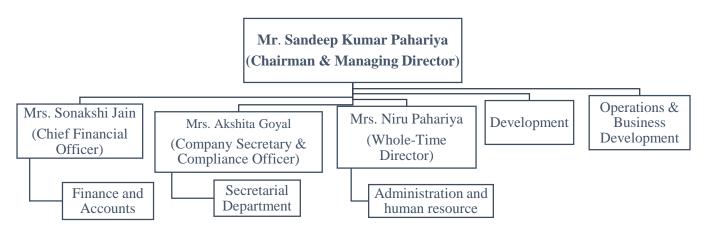
Sr. No.	Name	Date & Nature of Change	Reasons for Change	
1.	Mr. Samyak Jain	Appointed as Additional Director w.e.f. May 16,	To broad base the Board	
		2022		
2.	Mr. Samyak Jain	Regularised as Executive Director w.e.f. May 24,	To ensure better Corporate	
۷.	Wiff. Samyak Jam	2022	Governance	
3.	Mr. Comvol. Join	Re-designated as Non-Executive Director w.e.f.	To ensure better Corporate	
Э.	Mr. Samyak Jain	September 05, 2022	Governance	
4.	Mr. Sandeep Kumar	Re-designated as Chairman cum Managing Director	To ensure better Corporate	
4.	Pahariya	w.e.f. September 05, 2022	Governance	
5.	Mrs. Niru Pahariya	Re-designated as Whole-Time Director w.e.f.	To ensure better Corporate	
5.	-	September 05, 2022	Governance	
(	Mr. Nitin Bhatt	Appointed as Independent Director w.e.f. September	To ensure better Corporate	
6.		05, 2022	Governance	
7.	Mr. Manoj Kumar	Appointed as Independent Director w.e.f. September	To ensure better Corporate	
/.	Upadhyay	05, 2022	Governance	

#### **MANAGEMENT ORGANISATION STRUCTURE**

The following chart depicts our Management Organization Structure: -

129





#### **COMPLIANCE WITH CORPORATE GOVERNANCE**

In addition to the applicable provisions of the Companies Act, 2013, provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended and SEBI (ICDR) Regulations, 2018 in respect of corporate governance will be applicable to our Company immediately upon the listing of our Company's Equity Shares on the SME Platform of NSE. The requirements pertaining to constitution of the committees such as the Audit Committee, Stakeholders Relationship Committee and Nomination and Remuneration Committees have been complied with.

Our Board has been constituted in compliance with the Companies Act and the SEBI Listing Regulations and in accordance with the best practices in corporate governance. Our Board functions either as a full board or through various committees constituted to oversee specific operational areas. The executive management provides our Board detailed reports on its performance periodically.

Our Board of Directors consist of Five (5) directors of which one (1) is Non-Executive Director and two (2) are Independent Directors (as defined under Regulation 16(1) (b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Our Company has constituted the following committees:

# 1. Audit Committee

Our Company has constituted an Audit Committee ("Audit Committee"), vide Board Resolution dated September 20, 2022, as per the applicable provisions of the Section 177 of the Companies Act, 2013 and also to comply with Regulation 18 of SEBI Listing Regulations, 2015 applicable upon listing of the Company's Equity shares on SME platform of NSE, the constituted Audit Committee comprises following members:

Name of the Director	Status in Committee	Nature of Directorship
Mr. Manoj Kumar Upadhyay	Chairman	Independent Director
Mr. Nitin Bhatt	Member	Independent Director
Mr. Sandeep Kumar Pahariya	Member	Chairman cum Managing Director

The Company Secretary of our Company shall act as a Secretary to the Audit Committee. The Chairman of the Audit Committee shall attend the Annual General Meeting of our Company to answer shareholder queries. The scope and function of the Audit Committee and its terms of reference shall include the following:

**A. Tenure:** The Audit Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Audit Committee as approved by the Board.

- **B.** Meetings of the Committee: The committee shall meet at least four times in a year and not more than 120 days shall elapse between any two meetings. The quorum for the meeting shall be either two members or one third of the members of the committee, whichever is higher but there shall be presence of minimum two independent members at each meeting.
- **C. Role and Powers:** The Role of Audit Committee together with its powers as Part C of Schedule II of SEBI Listing Regulation, 2015 as amended and Companies Act, 2013 shall be as under:
- 1. Oversight of the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 2. Recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;



- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- 4. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval;
- 5. Reviewing, with the management, the half yearly financial statements before submission to the board for approval, with particular reference to;
  - matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
  - > changes, if any, in accounting policies and practices and reasons for the same;
  - > major accounting entries involving estimates based on the exercise of judgment by management;
  - > significant adjustments made in the financial statements arising out of audit findings;
  - > compliance with listing and other legal requirements relating to financial statements;
  - disclosure of any related party transactions;
  - modified opinion(s) in the draft audit report;
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- 7. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- 8. Approval or any subsequent modification of transactions of the listed entity with related parties;
- 9. Scrutiny of inter-corporate loans and investments;
- 10. Valuation of undertakings or assets of the listed entity, wherever it is necessary;
- 11. Evaluation of internal financial controls and risk management systems;
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. Discussion with internal auditors of any significant findings and follow up there on;
- 15. The Audit Committee may call for the comments of the auditors about internal control systems, the scope of audit, including the observations of the auditors and review of financial statement before their submission to the Board and may also discuss any related issues with the internal and statutory auditors and the management of the company.
- 16. Discussing with the statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 17. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- 18. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 19. The Audit Committee shall have authority to investigate into any matter in relation to the items specified in section 177(4) of Companies Act 2013 or referred to it by the Board.
- 20. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 21. To review the functioning of the whistle blower mechanism;
- 22. Approving the appointment of the Chief Financial Officer (i.e. the whole time finance director or any other person heading the finance function) after assessing the qualifications, experience and background, etc., of the candidate; and;
- 23. Audit committee shall oversee the vigil mechanism.
- 24. Audit Committee will facilitate KMP/auditor(s) of the Company to be heard in its meetings.
- 25. Carrying out any other function as is mentioned in the terms of reference of the audit committee or containing into SEBI Listing Regulations 2015.

# Further, the Audit Committee shall mandatorily review the following:

- a) Management discussion and analysis of financial condition and results of operations;
- b) Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- c) Management letters / letters of internal control weaknesses issued by the statutory auditors;
- d) Internal audit reports relating to internal control weaknesses; and
- e) The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- f) Statement of deviations:
  - ➤ Quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
  - Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).



## 2. Stakeholders Relationship Committee

Our Company has formed the Stakeholders Relationship Committee as per Regulation 20 of SEBI Listing Regulations, 2015 as amended vide Resolution dated September 20, 2022. The constituted Stakeholders Relationship Committee comprises the following:

Name of the Director	Status in Committee	Nature of Directorship
Mr. Manoj Kumar Upadhyay	Chairman	Independent Director
Mr. Nitin Bhatt	Member	Independent Director
Mrs. Niru Pahariya	Member	Whole-time Director

The Company Secretary of our Company shall act as a Secretary to the Stakeholders Relationship Committee. The scope and function of the Stakeholders Relationship Committee and its terms of reference shall include the following:

- **A. Tenure:** The Stakeholders Relationship Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Stakeholders Relationship Committee as approved by the Board.
- **B.** Meetings: The Stakeholders Relationship Committee shall meet at least four times a year with maximum interval of four months between two meetings and shall report to the Board on a quarterly basis regarding the status of redressal of complaints received from the shareholders of the Company. The quorum shall be two members present.
- C. Terms of Reference: Redressal of shareholders' and investors' complaints, including and in respect of:
- Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the space at back for recording transfers have been fully utilized.
- > Issue of duplicate certificates and new certificates on split/consolidation/renewal, etc.;
- Review the process and mechanism of redressal of Shareholders' /Investor's grievance and suggest measures of improving the system of redressal of Shareholders' /Investors' grievances.
- Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/dividend warrants, non-receipt of annual report and any other grievance/complaints with Company or any officer of the Company arising out in discharge of his duties.
- Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them.
- Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Prohibition of insider Trading) Regulations, 2015 as amended from time to time.
- Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting, and
- Carrying out any other function contained in the equity listing agreements as and when amended from time to time.

#### 3. Nomination and Remuneration Committee

Our Company has formed the Nomination and Remuneration Committee as per Regulation 19 of SEBI Listing Regulations, 2015 as amended vide Resolution dated September 20, 2022. The Nomination and Remuneration Committee comprise the following:

Name of the Director	<b>Status in Committee</b>	Nature of Directorship
Mr. Nitin Bhatt	Chairman	Independent Director
Mr. Manoj Kumar Upadhyay	Member	Independent Director
Mr. Samyak Jain	Member	Non-Executive Director

The Company Secretary of our Company shall act as a Secretary to the Nomination and Remuneration Committee. The scope and function of the Committee and its terms of reference shall include the following:

- **A. Tenure:** The Nomination and Remuneration Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.
- **B.** Meetings: The committee shall meet as and when the need arises for review of Managerial Remuneration. The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher. The Chairperson of the



nomination and remuneration committee may be present at the annual general meeting, to answer the shareholders queries; however, it shall be up to the chairperson to decide who shall answer the queries.

#### C. Role of Terms of Reference:

- ➤ Identify persons who are qualified to become directors and may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal and shall carry out evaluation of every director's performance;
- Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration for directors, KMPs and other employees;
- > Formulation of criteria for evaluation of performance of independent directors and the board of directors;
- > Devising a policy on diversity of board of directors;
- ➤ Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- Determine our Company's policy on specific remuneration package for the Managing Director / Executive Director including pension rights;
- > Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors;
- ➤ Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company) and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose.
- Decide the amount of Commission payable to the Whole Time Directors;
- Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc; and
- To formulate and administer the Employee Stock Option Scheme.

## POLICY ON DISCLOSURES AND INTERNAL PROCEDURE FOR PREVENTION OF INSIDER TRADING

The provisions of regulation 9(1) of the SEBI (Prohibition of Insider Trading) Regulations, 2015 will be applicable to our Company immediately upon the listing of its Equity Shares on the SME platform of NSE. We shall comply with the requirements of the SEBI (Prohibition of Insider Trading) Regulations, 2015 on listing of Equity Shares on stock exchanges.

The Company Secretary & Compliance Officer will be responsible for setting forth policies, procedures, monitoring and adherence to the rules for the preservation of price sensitive information and the implementation of the Code of Conduct under the overall supervision of the Board.

# POLICY FOR DETERMINATION OF MATERIALITY & MATERIALITY OF RELATED PARTY TRANSACTIONS AND ON DEALING WITH RELATED PARTY TRANSACTIONS

The provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 will be applicable to our Company immediately upon the listing of Equity Shares of our Company on SME Platform of NSE. We shall comply with the requirements of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 on listing of Equity Shares on the SME platform of NSE. The Board of Directors at their meeting held on September 20, 2022 have approved and adopted the policy for determination of materiality and determination of materiality of related party transactions and on dealing with related party transactions.

#### **Our Key Managerial Personnel**

Our Company is supported by a well-laid team having good exposure to various operational aspects of our line of business. A brief about the Key Managerial Personnel of our Company is given below:

Name, Designation & Educational Qualification	Age (Year)	Date of joining as KMP	Compensation paid for the F.Y ended 2022 (in Rs Lakhs)	Over all experien ce (in years)	Previous employme nt
Name: Mr. Sandeep Kumar Pahariya Designation: Chairman cum Managing Director Qualification: Bachelor in Arts, Master in International Business Management and Diploma in Computer Application	44	Chairman and Managing Director w.e.f. September 05, 2022	28.10	24 Years	Vertexplus Softwares Pvt. Ltd.



Name: Mrs. Niru Pahariya Designation: Whole-Time Director Qualification: Bachelor in Commerce and Diploma in Naturopathy and Yoga	44	Whole time Director w.e.f. September 05, 2022	20.10	12 Years	Vertexplus Softwares Pvt. Ltd.
Name: Mrs. Sonakshi Jain Designation: Chief Financial Officer Qualification: Chartered Accountant	30	Appointed on September 20, 2022	7.60	7 Years	1
Name: Mrs. Akshita Goyal Designation: Company Secretary & Compliance Officer Qualification: Company Secretary	28	Appointed on September 20, 2022	Nil	3 Years	360 Financial Consultant LLP

#### BRIEF PROFILE OF KEY MANAGERIAL PERSONNEL

#### 1. Mr. Sandeep Kumar Pahariya, Chairman cum Managing Director, Age: 44 Years

Mr. Sandeep Kumar Pahariya, aged 44 years is Chairman cum Managing Director and also the Promoter of our Company. He holds a Master's Degree in International Business Management and in addition to professional qualifications from C-DAC (Centre for Development of Advanced Computing) & IIQM (Indian Institute of Quality Management). He was appointed on the Board on October 20, 2010 and further designated as the Chairman cum Managing Director of the Company on September 05, 2022 for a period of 5 years not liable to retire by rotation. He is having 24 years of experience in the IT Industry. He has been instrumental in taking major policy decisions of the Company. He is playing a vital role in formulating business strategies and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company. With his vast and extensive experience in the IT industry spanning around two decades, he leads the global operations of the organization including strategic planning, team mentoring and business administration. Beyond his extraordinary expertise in technical & development domains, he holds great command on the emerging technologies and innovation in IT space.

## 2. Mrs. Niru Pahariya, Whole-Time Director, Age: 44 Years

Mrs. Niru Pahariya, aged 44 years, is the Whole Time Director of our Company. She holds Bachelor degree in Commerce and Diploma in Naturopathy and Yoga. She was originally appointed on the Board on October 20, 2010 as Director and further designated as the Whole-Time Director of the Company on September 05, 2022 for a period of 5 years liable to retire by rotation. She is having of experience of 12 years in administration and human resource.

## 3. Mrs. Sonakshi Jain, Chief Financial Officer, Age: 30 Years

Mrs. Sonakshi Jain, aged 30 years is the Chief Financial Officer of our Company. She holds degree in Chartered Accountant. She designated as Chief Financial Officer of our Company on September 20, 2022. She is having experience of 7 years in account and finance. She looks after the finance related matters of company.

## 3. Mrs. Akshita Goyal, Company Secretary and Compliance Officer, Age: 28 Years

Mrs. Akshita Goyal is Company Secretary and Compliance Officer of our Company. She is qualified Company Secretary from institute of Company Secretaries of India. She looks after the secretarial matters of our Company. She joined our Company on September 20, 2022. She has an overall experience of 3 years in secretarial compliances.

## RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

Apart from Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya who are related to each other as spouse, none of the KMP of the Company are related to each other as per Sec 2 (77) of Companies Act, 2013.

#### We confirm that:

- a. All the persons named as our Key Managerial Personnel above are the permanent employees of our Company.
- b. There is no understanding with major shareholders, customers, suppliers or any others pursuant to which any of the above mentioned Key Managerial Personnel have been recruited.
- c. None of our KMPs except Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya, are also part of the Board of Directors.
- d. In respect of all above mentioned Key Managerial Personnel there has been no contingent or deferred compensation accrued for the year ended September 30, 2022.
- e. Except for the terms set forth in the appointment Letters the Key Managerial Personnel have not entered into any other contractual arrangements or service contracts (including retirement and termination benefits) with the issuer.



- f. Our Company does not have any bonus/profit sharing plan for any of the Key Managerial Personnel.
- g. None of the Key Managerial Personnel in our Company hold any shares of our Company as on the date of filing of this Red Herring Prospectus except as under:

Sr. No.	Name of KMP	No. of Shares held	Holding in %
1.	Mr. Sandeep Kumar Pahariya	24,00,000	60.00
2.	Mrs. Niru Pahariya	15,95,000	39.88

- h. Presently, we do not have ESOP/ESPS scheme for our employees.
- i. The turnover of KMPs is not high, compared to the Industry to which our Company belongs.

## Payment of Benefits to Officers of our Company (non-salary related)

Except for any statutory payments made by our Company upon termination of services of its officer or employees, our Company has not paid any sum, any non-salary amount or benefit to any of its officers or to its employees including amounts towards super annuations, ex-gratia/rewards.

#### Changes in the Key Managerial Personnel in last three years:

There have been no changes in the Key Managerial Personnel of our Company during the last three years except as stated below:

Sr. No.	Name	Designation	Date of Appointment/ Cessation/Promotion/ Transfer	Reasons
1.	Mr. Sandeep Kumar Pahariya	Chairman cum Managing Director	Re-designated as Chairman cum Managing Director in meeting held on September 05, 2022	To ensure better Corporate Governance
2.	Mrs. Niru Pahariya	Whole-time Director	Re-designated as Whole-Time Director in meeting held on September 05, 2022	To ensure better Corporate Governance
3.	Mrs. Sonakshi Jain	Chief Financial Officer	Appointed w.e.f. September 20, 2022	To ensure better Corporate Governance
4.	Mrs. Akshita Goyal	Company Secretary and Compliance Officer	Appointed w.e.f. September 20, 2022	To ensure better Corporate Governance

# INTEREST OF KEY MANAGERIAL PERSONNEL IN OUR COMPANY

Apart from shares held in the Company, and to the extent of remuneration allowed and reimbursement of expenses incurred by them for or on behalf of the Company and to the extent of loans and advances made to or borrowed from the Company, none of our Key managerial personal are interested in our Company.

Further our Key Managerial Personnel (KMP) are interested in the Company in the following manner:

KMP's	Particulars
Mr. Sandeep Kumar Pahariya and	- The registered office of the company has been taken on lease for 11 Months at a
Mrs. Niru Pahariya	monthly rent of Rs. 20,000/-
	- Personal Guarantee and Personal Property of our Directors are charged for loan facility
	of Rs. 220.80 Lakhs from Kotak Mahindra Bank.

Except as provided in this Red Herring Prospectus, we have not entered into any contract, agreement or arrangement during the preceding 2 (two) years from the date of this Red Herring Prospectus in which the Key Managerial Personnel are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

For the details unsecured loan taken from or given to our Directors/KMPs and for details of transaction entered by them in the past please refer to chapter "Restated Financial Statement" on page 142 of this Red Herring Prospectus.

# OTHER BENEFITS TO OUR KEY MANAGERIAL PERSONNEL

Except as stated in this Red Herring Prospectus, there are no other benefits payable to our Key Managerial Personnel.



# **EMPLOYEES**

The details about our employees appear under the Paragraph titled —Human Resource in Chapter Titled — Business Overview beginning on page 100 of this Red Herring Prospectus.



# **OUR PROMOTER & PROMOTER GROUP**

Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya are Promoters of our Company.

As on the date of this Red Herring Prospectus, Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya holds 39,95,000 Equity Shares which constitute 99.88% of the issued and paid-up Equity Share capital of our Company. Our Promoter and Promoter Group will continue to hold the majority of our post- Issue paid-up equity share capital of our Company.

## **Details of our Promoters: -**



M. C. I. W. V. D. L. C.	1 M D'		
Mr. Sandeep Kumar Pahariya, C			
Qualification	Bachelor of Arts, Master in International		
	Business Management and Diploma in		
D 4 CD' 41	Computer Application		
Date of Birth	16/12/1977 44 Years		
Age	B-19, Ground Floor, 10-B Scheme Gopalpura		
Address			
-	Road, Jaipur-302018, Rajasthan, India.		
Experience	24 Years		
Occupation	Business		
Permanent Account Number AHRPP1837G			
Passport Number	Z6698586		
Driving License Number	RJ-14/DLC/08/724094		
No. of Equity Shares held in			
Vertexplus [% of Shareholding	of Pre- Issue Paid up capital		
(Pre-Issue)]			
DIN	00514815		
Other Interests	Companies:		
	1.Acmecore Consulting Private Limited		
	2. Vertexplus Softwares Private Limited		
	3. Sprink Media Private Limited		
	4. Securecurve Private Limited		
	5. Acmecore Ventures Private Limited		
	LLP:		
	Navagra Enterprises LLP		
	Other Interest in Foreign Entities:		
	1. Vertexplus technologies Pte Limited		
	2. VertexPlus Technologies SDN BHD -		
	Malaysia		
	3. Productivy Technologies Ltd – Canada		
	4. Cybntity LLC		
	5. StickerLook up INC		



	1	
Mrs. Niru Pahariya, Whole-time	Director	
Qualification	Bachelor of Commerce and Diploma in	
	Naturopathy and Yoga	
Date of Birth	04/09/1978	
Age	44 Years	
Address	B-19, Ground Floor, 10-B Scheme Gopalpura	
	Road, Jaipur-302018, Rajasthan, India.	
Experience	12 Years	
Occupation	Business	
Permanent Account Number	AMBPP9707E	
Passport Number	V9709210	
<b>Driving License Number</b>	RJ-14/DLC/08/724092	
No. of Equity Shares held in	15,95,000 Equity Shares of ₹ 10 each; 39.88%	
Vertexplus [% of Shareholding	of Pre- Issue Paid up capital	
(Pre-Issue)]		
DIN	00838390	



Other Interests	Companies:
	1. Acmecore Consulting Private Limited
	2. Vertexplus Softwares Private Limited
	3. Sprink Media Private Limited
	4. Acmecore Ventures Private Limited
	LLP:
	1. Navagra Enterprises LLP

#### **Declaration**

We confirm that the Permanent Account Number, Bank Account Number, Aadhar Card Number, Passport Number and Driving License of the Promoters which are available have been submitted to NSE at the time of filing of Red Herring Prospectus with them.

Present Promoter of Our Company are Mr, Sandeep Kumar Pahariya and Mrs. Niru Pahariya. Initial subscribers to the MoA of our Company were Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya. For details of the shareholding acquired by the current promoter of our Company refer the capital buildup of our Promoter under chapter "Capital Structure" beginning on page 62 of this Red Herring Prospectus.

#### **Undertaking/Confirmations**

None of our Promoter or Promoter Group or Group Company or person in control of our Company has been:

- prohibited or debarred from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority or
- refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.

No material regulatory or disciplinary action is taken by stock exchange or regulatory authority in the past one year in respect of our Promoter, Group Company and Company promoted by the promoter of our company.

There are no defaults in respect of payment of interest and principal to the debenture / bond / fixed deposit holders, banks, FIs by our Company, our Promoter, Group Company and Company promoted by the promoter during the past three years.

The litigation record, the nature of litigation, and status of litigation of our Company, Promoter, Group company and Company promoted by the Promoter are disclosed in chapter titled "Outstanding Litigations and Material Developments" beginning on page 210 of this Red Herring Prospectus.

None of our Promoter, person in control of our Company are or have ever been a promoter, director or person in control of any other company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, neither our Promoters, the promoter group members nor our Group Company have been declared as a willful defaulter or a fraudulent borrower by the RBI or any other government authority nor there are any violations of securities laws committed by them in the past and no proceedings for violation of securities laws are pending against them.

#### **Common Pursuits/ Conflict of Interest**

Except our Group Companies i.e. Vertexplus Softwares Private Limited and Productivv Techologies Ltd. which is engaged in similar line of business, there is no other entity/ Group Companies which are engaged in similar line of business as our Company as on date of this Red Herring Prospectus.

We shall adopt the necessary procedures and practices as permitted by law to address any conflicting situations, as and when they may arise.

# **Interest in promotion of Our Company**

The Promoters are interested to the extent of their shareholding in the Company, and any dividend and distributions which may be made by the Company in future. The related party transactions are disclosed in "Financial information of our company" and "Our Management – Interest of Every Management" on pages 142 & 125 of this Red Herring Prospectus, respectively.

138



#### Interest in the property of Our Company

Except as mentioned in this Red Herring Prospectus, our Promoters do not have any other interest in any property acquired by our Company in a period of two years before filing of this Red Herring Prospectus or proposed to be acquired by us till date of filing the Prospectus with RoC.

#### **Other Interest of Promoter**

Our Promoters Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya is interested to the extent of their shareholding and shareholding of their relatives in our Company. Our Promoter Mr. Sandeep Kumar Pahariya who is also the Managing Director and Mrs. Niru Pahariya who is Whole-time Director of our Company may be deemed to be interested to the extent of their remuneration, as per the terms of their appointment and reimbursement of expenses payable to him. Our Promoter may also be deemed interested to the extent of any unsecured loan given/taken by them to/from our Company.

Further our Promoters are interested in the Company in the following manner:

Promoters	Particulars
Mr. Sandeep Kumar Pahariya and	- The Registered Office of our Company is taken on lease from our Promoters at monthly
Mrs. Niru Pahariya	rent of Rs. 20,000/-
	- Personal Guarantee and Personal Property of our Promoters are charged for loan facility
	of Rs. 220.80 Lakhs from Kotak Mahindra Bank.

For transaction in respect of loans and other monetary transaction entered in past please refer chapter titled "Restated Financial Statements" on page 142 of this Red Herring Prospectus.

Except as stated otherwise in this Red Herring Prospectus, our Company has not entered into any contract, agreements or arrangements during the preceding two years from the date of this Red Herring Prospectus or proposes to enter into any such contract in which our Promoter are directly or indirectly interested and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them.

## **Experience of Promoter in the line of business**

Our Promoters Mr. Sandeep Kumar Pahariya and Mrs. Niru Pahariya has experience of 24 and 12 years. The Company shall also endeavour to ensure that relevant professional help is sought as and when required in the future.

#### **Related Party Transactions**

For the transactions with our Promoter Group entities please refer to chapter titled "Restated Financial Statements" on page 142 of this Red Herring Prospectus.

Except as stated in chapter titled "Restated Financial Statements" on page 142 of this Red Herring Prospectus, and as stated therein, our Promoter or any of the Promoter Group do not have any other interest in our business.

#### Payment or Benefit to Promoter of Our Company

For details of payments or benefits paid to our Promoter, please refer to the chapter titled "Our Management" beginning on page 125 of this Red Herring Prospectus. Also refer "Restated Statement of Related Party Transactions" under chapter titled "Restated Financial Statements" on page 142 of this Red Herring Prospectus.

#### Companies / Firms from which the Promoters have disassociated themselves in the last (3) three years

Our Promoter Mr. Sandeep Kumar Pahariya has disassociated from Initia Enterprise Consulting Private Limited as Shareholder and Director due to closure of Company.

Except as disclosed above, our Promoters has not disassociated themselves from any of the Companies, Firms or other entities during the last three years preceding the date of this Red Herring Prospectus.



## Other ventures of our Promoters

Save and except as disclosed in this section titled "Our Promoter and Promoter Group" and "Information with respect of Group Companies" beginning on page 137 & 220 respectively of this Red Herring Prospectus, there are no ventures promoted by our Promoter in which they have any business interests/ other interests as on date of this Red Herring Prospectus.

#### Litigation details pertaining to our Promoters

For details on litigations and disputes pending against the Promoter and defaults made by the Promoter please refer to the section titled "Outstanding Litigations and Material Developments" beginning on page 210 of this Red Herring Prospectus.

## **OUR PROMOTER GROUP**

In addition to the Promoter named above, the following natural persons are part of our Promoter Group:

#### 1. Natural Persons who are part of the Promoter Group

As per Regulation 2(1)(pp) of the SEBI (ICDR) Regulations, 2018, the Natural persons who are part of the Promoter Group (due to their relationship with the Promoters), other than the Promoters, are as follows:

Relationship	Mr. Sandeep Kumar Pahariya	Mrs. Niru Pahariya
Father	Late Bhag Chand Pahariya	Mr. Narendra Kumar Jain
Mother	Mrs. Shanti Devi	Mrs. Nirmala Devi
Spouse	Mrs. Niru Pahariya	Mr. Sandeep Kumar Pahariya
Brother	Mr. Padam Kumar Pahariya	Mr. Naveen Kumar Jain
Sister	Mrs. Beena Jain	
	Mrs. Shashi Jain	Mrs. Nitu Jain
	Mrs. Seema Jain	Mrs. Namrta Jain
	Mrs. Chandrakanta Jain	
Son	Mr. Samyak Jain	Mr. Samyak Jain
Daughter	Ms. Swasti Jain	Ms. Swasti Jain
Spouse's Father	Mr. Narendra Kumar Jain	Late Bhag Chand Pahariya
Spouse's Mother	Mrs. Nirmala Devi	Mrs. Shanti Devi
Spouse's Brother	Mr. Naveen Kumar Jain	Mr. Padam Kumar Pahariya
		Mrs. Beena Jain
Emargala Ciatan	Mrs. Nitu Jain	Mrs. Shashi Jain
Spouse's Sister	Mrs. Namrta Jain	Mrs. Seema Jain
		Mrs. Chandrakanta Jain

# 2. Corporate Entities or Firms forming part of the Promoter Group

As per Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018, the following entities would form part of our Promoter Group:

- Acmecore Consulting Pvt. Ltd.
- Acmecore Ventures Pvt. Ltd.
- Secure Curve Pvt. Ltd.
- Navagra Enterprises LLP
- Sprink Media Private Limited
- Vertexplus Softwares Private Limited
- VertexPlus Technologies SDN BHD Malaysia
- Productivy Technologies Ltd Canada
- Cybntity LLC USA
- StickerLookup INC USA



## **DIVIDEND POLICY**

Under the Companies Act, our Company can pay dividends upon a recommendation by our Board of Directors and approval by the shareholders at the general meeting of our Company. The Articles of Association of our Company give our shareholders, the right to decrease, and not to increase, the amount of dividend recommended by the Board of Directors.

The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends. No dividend shall be payable for any financial except out of profits of our Company for that year or that of any previous financial year or years, which shall be arrived at after providing for depreciation in accordance with the provisions of Companies Act, 2013.

Our Company does not have any formal dividend policy for declaration of dividend in respect of the Equity Shares. The declaration and payment of dividend will be recommended by our Board of Directors and approved by the shareholders of our Company at their discretion and may depend on a number of factors, including the results of operations, earnings, Company's future expansion plans, capital requirements and surplus, general financial condition, contractual restrictions, applicable Indian legal restrictions and other factors considered relevant by our Board of Directors.

Our Company has not declared any dividend on the Equity Shares in last five years. Our Company's corporate actions pertaining to payment of dividends in the past are not to be taken as being indicative of the payment of dividends by our Company in the future.



## CHAPTER IX - FINANCIAL INFORMATION OF OUR COMPANY

#### RESTATED FINANCIAL STATEMENTS

INDEPENDENT AUDITORS' REPORT ON RESTATED CONSOLIDATED FINANCIAL INFORMATION (As required by Section 26 of Companies Act, 2013 read with Rule 4 of Companies (Prospectus and Allotment of Securities) Rules, 2014)

To, The Board of Directors, Vertexplus Technologies Limited

Dear Sir,

We have examined the attached Restated Consolidated Audited Financial Information of Vertexplus Technologies Limited along with its subsidiary companies Sprink Media Private Limited & Vertexplus Technologies Pte. Ltd. comprising the Restated Consolidated Audited Statement of Assets and Liabilities as at September 30, 2022, March 31, 2022, March 31, 2021, & March 31, 2020 the Restated Consolidated Audited Statement of Profit & Loss, the Restated Consolidated Audited Cash Flow Statement For the Stub Period ended on September 30, 2022 & for the financial year ended March 31, 2022, March 31, 2021& March 31, 2020, the Consolidated Summary statement of Significant Accounting Policies and other explanatory Information (Collectively the Restated Consolidated Financial Information) as approved by the Board of Directors in their meeting held on January 31, 2023 for the purpose of inclusion in the Offer Document, prepared by the Company in connection with its Initial Public Offer of Equity Shares (IPO) and prepared in terms of the requirement of:-

- a) Section 26 of Part I of Chapter III of the Companies Act, 2013 as amended (the "Act");;
- b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018 ("ICDR Regulations") as amended (ICDR Regulations"); and related amendments / clarifications from time to time issued by the Securities and Exchange Board of India ("SEBI");
- c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India as amended from time to time. ("The Guidance Note").

The Company's Board of Directors is responsible for the preparation of the Restated Consolidated Financial Information for the purpose of inclusion in the offer document to be filed with Stock Exchange, Securities and Exchange Board of India, and Registrar of Companies, Jaipur in connection with the proposed IPO. The Restated Consolidated Financial Information have been prepared by the management of the Company for the stub period ended on September 30, 2022 & for the Financial year ended on March 31, 2022, March 31, 2021 & March 31, 2020 on the basis of preparation stated in ANNEXURE – D to the Restated Consolidated Financial Information. The Board of Directors of the company's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Consolidated Financial Information. The board of directors are also responsible for identifying and ensuring that the Company complies with the Act, ICDR Regulations and the Guidance Note.

We have examined such Restated Consolidated Financial Information taking into consideration:

- a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated September 10, 2022 in connection with the proposed IPO of equity shares of the Company;
- b) The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
- c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Financial Information; and ,
- d) The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the IPO.

These Restated Consolidated Financial Information have been compiled by the management from:

a) Audited Consolidated financial statements of company as at and for the period ended on September 30, 2022 & for the financial year ended March 31, 2022, March 31, 2021 & March 31, 2020 prepared in accordance with the Accounting Standards as prescribed under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended, and other accounting principles generally accepted in India.

For the purpose of our examination, we have relied on:



- a) Auditors' Report issued by us dated January 20, 2023 for stub period ended on September 30, 2022, September 02, 2022 for the Financial year ended 31<sup>st</sup> March, 2022 & the Previous Auditor i.e. M/s Barola & Company Dated November 21, 2021, December 05, 2020 for the Financial Year Ended on 31<sup>st</sup> March 2021, 31<sup>st</sup> March 2020 respectively.
- b) The audit were conducted by the Company's previous statutory auditor, and accordingly reliance has been placed on the statement of assets and liabilities and statements of profit and loss, the Significant Accounting Policies, and other explanatory information and (collectively, the Audited Financial Statement") examined by them for the said years.

The modification in restated financials were carried out based on the modified reports, if any, issued by us or Previous auditor which is giving rise to modifications on the financial statements as at and for stub period ended on September 30, 2022 & for financial years ended March 31, 2022, March 31, 2021 and March 31, 2020. There is no qualification of us or previous auditor for the Financial Statement of September 30, 2022, March 31, 2022, March 31, 2021 and 2020.

The audit reports on the financial statements were modified and included following matter(s) giving rise to modifications on the financial statements as at and for the period ended on September 30, 2022, March 31, 2022, March 31, 2021 & 2020.:-

- a) The Restated Consolidated Financial Information or Restated Consolidated Summary Financial Statement have been made after incorporating adjustments for the changes in accounting policies retrospectively in respective financial period/years to reflect the same accounting treatment as per the changed accounting policy for all reporting periods, if any;
- b) The Restated Consolidated Financial Information or Restated Consolidated Summary Financial Statement have been made after incorporating adjustments for prior period and other material amounts in the respective financial years/period to which they relate and there are no qualifications which require adjustments;
- c) Extra-ordinary items that needs to be disclosed separately in the accounts has been disclosed wherever required;
- d) There were no qualifications in the Audit Reports issued by us & M/s Barola & Company for the stub period ended on September 30, 2022 & for Financial Year Ended March 31, 2022, March 31, 2021 and 2020 which would require adjustments in this Restated Consolidated Financial Statements of the Company;
- e) Profits and losses have been arrived at after charging all expenses including depreciation and after making such adjustments/restatements and regroupings as in our opinion are appropriate and are to be read in accordance with the Significant Accounting Polices and Notes to Accounts as set out in ANNEXURE D to this report;
- f) Adjustments in Restated Consolidated Financial Information or Restated Summary Financial Statement have been made in accordance with the correct accounting policies,
- g) There was no change in accounting policies, which needs to be adjusted in the Restated Consolidated Financial Information or Restated Summary Financial Statement;
- h) There are no revaluation reserves, which need to be disclosed separately in the Restated Consolidated Financial Information or Restated Summary Financial Statement.
- i) The related party transaction for purchase & sales of services entered by the company are at arm's length.
- j) The Company has not paid any dividend since its incorporation.

In accordance with the requirements of Part I of Chapter III of Act including rules made there under, ICDR Regulations, Guidance Note and Engagement Letter, we report that:

- a) The "Restated Consolidated Statement of Assets and Liabilities" as set out in ANNEXURE A to this report, of the Company as at September 30, 2022 & Financial Year Ended March 31, 2022, March 31, 2021and 2020 is prepared by the Company and approved by the Board of Directors. These Restated Consolidated Summary Statement of Assets and Liabilities, have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Consolidated Significant Accounting Policies and Notes to Accounts as set out in ANNEXURE D to this Report.
- b) The "Restated Consolidated Statement of Profit and Loss" as set out in ANNEXURE B to this report, of the Company for for the stub period ended on September 30, 2022 & for Financial Year Ended March 31, 2022, March 31, 2021 and 2020 is prepared by the Company and approved by the Board of Directors. These Restated Consolidated Summary



Statement of Profit and Loss have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Consolidated Significant Accounting Policies and Notes to Accounts as set out in ANNEXURE – D to this Report.

c) The "Restated Consolidated Statement of Cash Flow" as set out in ANNEXURE – C to this report, of the Company for stub period ended on September 30, 2022 & for Financial Year Ended March 31, 2022, March 31, 2021and 2020 is prepared by the Company and approved by the Board of Directors. These Consolidated Statement of Cash Flow, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Consolidated Significant Accounting Policies and Notes to Accounts as set out in ANNEXURE – D to this Report.

Audit for the financial year ended on March 31, 2021 & 2020 was conducted by M/s Barola & Company & Accordingly reliance has been placed on the financial statement examined by them for the said years. Financial Reports included for said years are solely based on report submitted by them.

We have also examined the following other financial information relating to the Company prepared by the Management and as approved by the Board of Directors of the Company and annexed to this report relating to the Company for stub period ended on September 30, 2022 & for Financial Year Ended March 31, 2022, March 31, 2021, and 2020 proposed to be included in the Draft Prospectus / Prospectus ("Offer Document") for the proposed IPO.

Restated Consolidated Statement of Share Capital, Reserves And Surplus	Annexure – A.1 & Annexure –
	A.2
Restated Consolidated Statement of Long Term Borrowing	Annexure – A.3
Restated Consolidated Statement of Long Term Provisions	Annexure – A.4
Restated Consolidated Statement of Short Term Borrowing	Annexure – A.5
Restated Consolidated Statement of Trade Payables	Annexure – A.6
Restated Consolidated Statement of Other Current Liabilities And Short Term Provisions	Annexure – A.7 & Annexure –
	A.8
Restated Consolidated Statement of Fixed Assets	Annexure – A.9
Restated Consolidated Statement of Deferred Tax Assets(Liabilities)	Annexure – A.10
Restated Consolidated Statement of Other Non current Assets	Annexure – A.11
Restated Consolidated Statement of Current Investments	Annexure – A.12
Restated Consolidated Statement of Trade Receivables	Annexure – A.13
Restated Consolidated Statement of Cash & Cash Equivalents	Annexure – A.14
Restated Consolidated Statement of Short Term Loans & Advances	Annexure – A.15
Restated Consolidated Statement of Other Current Assets	Annexure – A.16
Restated Consolidated Statement of Revenue from Operations	Annexure – B.1
Restated Consolidated Statement of Other Income	Annexure – B.2
Restated Consolidated Statement of Employee Benefit Expenses	Annexure - B.3
Restated Consolidated Statement of Finance Cost	Annexure - B.4
Restated Consolidated Statement of Depreciation & Amortisation	Annexure - B.5
Restated Consolidated Statement of Other Expenses	Annexure – B.6
Restated Consolidated Statement of Deferred Tax Asset / Liabilities	Annexure – B.7
Material Adjustment to the Restated Financial	Annexure – E
Restated Consolidated Statement of Tax shelter	Annexure – F
Restated Consolidated Statement of Capitalization	Annexure – G
Restated Consolidated Statement of Contingent Liabilities	Annexure – H
Restated Consolidated Statement of Accounting Ratios	Annexure – I
Restated Consolidated Statement of related party transaction	Annexure – J

In our opinion and to the best of information and explanation provided to us, the Restated Consolidated Financial Information of the Company, read with significant accounting policies and notes to accounts as appearing in ANNEXURE – D are prepared after providing appropriate adjustments and regroupings as considered appropriate.

We, M/s. A Y & Company, Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI.

The preparation and presentation of the Consolidated Financial Statements referred to above are based on the Audited financial statements of the Company and are in accordance with the provisions of the Act and ICDR Regulations. The Financial Statements and information referred to above is the responsibility of the management of the Company.



The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other Firm of Chartered Accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.

We have no responsibility to update our report for events and circumstances occurring after the date of the report.

In our opinion, the above Consolidated Financial information contained in ANNEXURE – A to J of this report read with the respective Consolidated Significant Accounting Polices and Notes to Accounts as set out in ANNEXURE – D are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with the Companies Act, ICDR Regulations, Engagement Letter and Guidance Note.

Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the IPO-SME for Proposed Issue of Equity Shares of the Company and our report should not be used, referred to or distributed for any other purpose without our prior consent in writing.

For, M/s A Y & CO. Chartered Accountants Firm Registration Number: - 020829C Peer Review No. -013225

CA Arpit Gupta (Partner) Membership No.421544 UDIN - 23421544BGSPYB4136

Date: 31.01.2023 Place: Jaipur



# ANNEXURE - A: RESTATED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Lakhs)

Sr. No.	Particulars	As at September	As at 31st March			
51.110.	1 at ticulars	30, 2022	2022 2021 2020			
A.	Equity and Liabilities	50, 2022	2022	2021	2020	
1	Shareholders' Funds					
	Share Capital	400.00	400.00	1.00	1.00	
	Reserves & Surplus	407.62	273.11	486.15	379.37	
	Share application money pending		273.11	400.13	317.31	
	allotment	_	-	-	-	
2	Minority Interest	0.92	4.40	2.89	6.09	
3	Non-Current Liabilities	0.52	1.10	2.09	0.07	
	Long-Term Borrowings	41.87	56.27	35.63	37.18	
	Other Non-Current Liabilities	11.07	30.27	33.03	-	
	Long-Term Provisions	48.16	48.16	31.54	20.55	
	Deferred Tax Liabilities (Net)	-	-	31.34	20.33	
4	Current Liabilities					
7	Short Term Borrowings	318.74	222.88	191.77	172.37	
	Trade Payables:	310.74	222.00	171.77	172.37	
	(A) total outstanding dues of micro					
	enterprises and small enterprises; and	-	-	-	-	
	(B) total outstanding dues of creditors					
	other than micro enterprises and small	277.01	185.86	249.51	275.92	
	enterprises	277.01	105.00	219.31	273.72	
	Other Current Liabilities	64.17	46.89	56.36	55.42	
	Short Term Provisions	40.69	71.20	48.85	41.79	
	Total	1599.17	1308.76	1103.71	989.70	
В.	Assets	10///11/	1000170	1100.71	303170	
1	Non-Current Assets					
	Property, Plant and Equipment					
	Tangible Assets	103.27	122.47	46.81	36.09	
	Intangible Assets	-	-	-	-	
	Capital Work in Progress	_	_	_	16.25	
	Intangible Assets Under Development	304.31	152.46	46.55	31.05	
	Non-Current Investments	-	-	-	-	
	Deferred Tax Assets	21.25	19.60	14.41	10.95	
	Long Term Loans & Advances	21.23	17.00	11.11	10.73	
	Other Non-Current Assets	8.17	8.17	11.48	4.42	
2	Current Assets	0.17	0.17	11.70	1,472	
	Current Investments	470.30	598.73	516.35	265.23	
	Inventories	-	-	-	-	
	Trade Receivables	429.14	254.23	220.05	308.90	
	Cash and Cash Equivalents	25.89	42.09	162.24	17.07	
	Short-Term Loans and Advances	192.24	1.02	5.65	9.44	
	Other Current Assets	44.59	109.99	80.17	290.30	
	Total	1599.17	1308.76	1103.71	989.70	

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, B & C

For M/s A Y & Company **Chartered Accountants** FRN: 020829C

For & on Behalf of Board of Directors **Vertexplus Technologies Limited** 

**CA Arpit Gupta** Partner

M.No.: 421544

UDIN: 23421544BGSPYB4136

Date: 31.01.2023 Place: Jaipur

Sandeep Kumar Pahariya **Chairman Cum Managing Director** 

DIN: 00514815

Niru Pahariya **Whole Time Director** DIN: 00838390

Sonakshi Jain **Chief Financial Officer**  Akshita Goyal **Company Secretary** 



# ANNEXURE - B: RESTATED CONSOLIDATED STATEMENT OF PROFIT AND LOSS

(Rs. in Lakhs)

		For the period	For The Year Ended 31st March			
Sr. No	Particulars	ended September 30, 2022	2022	2021	2020	
Α.	Revenue:					
	Revenue from Operations	1055.05	2086.02	1963.93	1931.71	
	Other income	36.66	46.02	61.67	46.62	
	Total revenue	1091.71	2132.04	2025.61	1963.92	
В.	Expenses:					
	Cost of Material Consumed	0.00	0.00	0.00	0.00	
	Change in Inventories of WIP, Finished Goods & Stock in Trade	-	-	-	-	
	Employees Benefit Expenses	780.63	1596.00	1713.79	1685.33	
	Finance costs	24.97	43.46	48.91	50.70	
	Depreciation and Amortization	21.54	32.56	17.45	17.39	
	Other expenses	141.57	211.71	99.38	139.89	
	Total Expenses	968.72	1883.73	1879.54	1893.31	
	Profit before exceptional and extraordinary items and tax	122.99	248.31	146.07	85.02	
	Exceptional Items	-	-	-	-	
	Profit before extraordinary items and tax	122.99	248.31	146.07	85.02	
	Extraordinary items	-	-	-	-	
	Profit before tax	122.99	248.31	146.07	85.02	
	Tax expense:					
	Current tax	36.08	66.61	46.61	41.01	
	Deferred Tax	(1.65)	(5.19)	(3.46)	(10.95)	
	Profit (loss) after tax before Minority Interest	88.57	186.90	102.92	54.95	
	Share of Profit(loss) of Minority Interest	(2.69)	0.85	(2.06)	(6.28)	
	Profit (Loss) for the period from continuing operations	91.26	186.05	104.98	61.23	
	Earning per equity share in Rs.:					
	(1) Basic	2.28	4.65	2.62	1.53	
	(2) Diluted	2.28	4.65	2.62	1.53	

Note: The above statements should be read with the significant accounting policies and notes to restated summary, Statement of Balance Sheet and cash flows appearing in Annexure D, A & C.

DIN: 00514815

For M/s A Y & Company **Chartered Accountants** 

FRN: 020829C

For & on Behalf of Board of Directors **Vertexplus Technologies Limited** 

**CA Arpit Gupta** Partner

M.No.: 421544

Date: 31.01.2023

Place: Jaipur

UDIN: 23421544BGSPYB4136

Sonakshi Jain **Chief Financial Officer** 

Sandeep Kumar Pahariya

**Chairman Cum Managing Director** 

Akshita Goyal **Company Secretary** 

**Whole Time Director** 

Niru Pahariya

DIN: 00838390



## ANNEXURE - C: RESTATED CONSOLIDATED STATEMENT OF CASH FLOWS

(Rs. in Lakhs)

Particulars	As At September 30	For The Year Ended 31st Ma		lst March
	2022	2022	2021	2020
A. CASH FLOW FROM OPERATING ACTIVITIES				
Profit/ (Loss) before tax	122.99	248.31	146.07	85.02
Adjustments for:				
Depreciation	21.54	32.56	17.45	17.39
Finance Cost	24.97	43.46	48.91	50.70
Adjustment on Account of Gratuity Expenses	-	17.36	11.44	21.33
Interest Income	(18.82)	(32.15)	(36.97)	(24.15)
Operating profit before working capital changes	150.68	309.54	186.90	150.29
Movements in working capital:				
(Increase)/Decrease in Inventories	-	-	-	-
(Increase)/Decrease in Trade Receivables	(174.91)	(34.17)	88.84	(60.43)
(Increase)/Decrease in Loans & Advances	(191.22)	4.63	3.79	(6.27)
(Increase)/Decrease in Other Current Assets	65.40	(29.82)	210.13	(64.65)
Increase/(Decrease) in Trade Payables	91.15	(63.66)	(26.40)	50.68
Increase/(Decrease) in Other Current Liabilities	17.28	(9.48)	0.95	0.37
Cash generated from operations	(41.61)	177.04	464.20	70.00
Income tax paid during the year	66.59	45.00	40.00	-
Net cash from operating activities (A)	(108.20)	132.04	424.20	70.00
B. CASH FLOW FROM INVESTING ACTIVITIES				
Sale/(Purchase) of Investments	128.43	(82.38)	(251.13)	(265.23)
Interest Income	18.82	32.15	36.97	24.15
Purchase of Fixed Assets	(155.01)	(214.13)	(27.42)	(35.05)
Increase in Other Non-Current Assets	-	3.31	(7.06)	(4.42)
Net cash from investing activities (B)	(7.76)	(261.05)	(248.64)	(280.55)
C. CASH FLOW FROM FINANCING ACTIVITIES				
Interest paid on borrowings	(24.97)	(43.46)	(48.91)	(50.70)
Increase/(Decrease) in Foreign Currency Translation Reserve	3.62	0.57	0.66	1.08
Adjustment on Account of Elimination from Reserves	39.63	-	-	-
Proceeds/(Repayment) of Borrowings	81.46	51.75	17.85	(5.54)
Net cash from financing activities (C)	99.74	8.85	(30.40)	(55.16)
Net increase in cash and cash equivalents (A+B+C)	(16.22)	(120.15)	145.17	(265.72)
Cash and cash equivalents at the beginning of the year	42.09	162.24	17.07	282.78
Cash and cash equivalents at the end of the year	25.89	42.09	162.24	17.07
Cash & Cash Equivalent Comprises				
Cash in Hand	5.27	16.10	2.73	4.27
Balance With Bank in Current Accounts	20.62	25.99	159.51	12.80
Balance with Bank in Deposits Accounts	0.00	0.00	0.00	0.00
Note: The above statements should be read with the significant acc		nd notes to re	etated cumma	

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and Statement of Balance Sheet appearing in Annexure C, A & B.

For M/s A Y & Company **Chartered Accountants** 

FRN: 020829C

For & on Behalf of Board of Directors **Vertexplus Technologies Limited** 

**CA Arpit Gupta Partner** 

M.No.: 421544

Date: 31.01.2023

Place: Jaipur

UDIN: 23421544BGSPYB4136

Sonakshi Jain **Chief Financial Officer** 

Sandeep Kumar Pahariya

**Chairman Cum Managing Director** 

Akshita Goyal **Company Secretary** 

Whole Time Director

Niru Pahariya

DIN: 00838390

DIN: 00514815



#### ANNEXURE – D

# $\frac{\text{CONSOLIDATED SUMMARY SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS AS}{\text{RESTATED}}$

#### A. COMPANY INFORMATION

Our Company was originally incorporated on October 20, 2010 as "Vertexplus Technologies Private Limited" under the provisions of the Companies Act, 1956 with the Registrar of Companies, Rajasthan. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Vertexplus Technologies Private Limited" to "Vertexplus Technologies Limited" vide fresh certificate of incorporation dated July 25, 2022 issued by the Registrar of Companies, Jaipur.

#### **B. SIGNIFICANT ACCOUNTING POLICIES**

#### 1. Principals of Consolidation:

Following subsidiary companies have been considered in the preparation of the consolidated financial statement as at reporting date 30.09.2022:

Name of the Entity	Relationship	% of Holding	Voting Power Either Directly or indirectly thought	1 0
Sprink Media Private Limited*	Subsidiary	0.00	Directly	30.09.2022
Vertexplus Technologies Pte. Ltd.	Subsidiary	80.00	Directly	31.03.2022

<sup>\*</sup> From the financial year beginning from 01.04.2022 Our company has made disinvestment in Sprink Media Private Limited & same is ceases to be exist as subsidiary company as the date of signing of these Restated Financials

- The financial statements of the Holding Company and its subsidiaries are combined on a line by line basis by adding together like items of assets, liabilities, equities, incomes and cashflows, after fully eliminating intragroup balances and intra group transactions.
- Profits & losses resulting from intra group transaction that are recognized in assets, such as inventory and property, plant and Equipments are eliminated in full.
- The consolidated financial statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances.
- The carrying amount of parent's investments in subsidiary is offset against the parent's portion of equity in subsidiary.
- Minority Interest in the Net Profit during the year as well as Net worth is classified under Minority Interest
- Reserves & Surplus of Sprink Media Private Limited are Eliminated from the Consolidated Reserves during the year
  as the same is ceases to be exist.

# 2. Accounting Convention

The financial statement are prepared under the historical cost convention on the "Accrual Concept" and Going Concern assumption of accountancy in accordance with the accounting principles generally accepted in India and comply with the accounting standards as prescribed by Companies (Accounting Standard) Rules, 2006 and with the relevant provisions of the Companies Act, 2013 and rules made there under.

# 3. Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amount of assets and liabilities on the date of the financial statement and the reported amount of revenues and expenses during the reporting period. Difference between the actual results and estimates are recognized in the period in witch results are known/materialized.

## 4. Property, Plant and Equipment

Property, Plant and Equipment are stated at cost less accumulated depreciation and impairment losses, if any. Cost comprises of all expenses incurred to bring the assets to its present location and condition. Borrowing cost directly attributable to the acquisition /construction are included in the cost of fixed assets. Adjustments arising from exchange rate variations attributable to the fixed assets are capitalized.

In case of new projects / expansion of existing projects, expenditure incurred during construction / preoperative period including interest and finance charge on specific / general purpose loans, prior to commencement of commercial production are capitalized.



The same are allocated to the respective t on completion of construction / erection of the capital project / fixed assets. Subsequent expenditures related to an item of tangible asset are added to its book value only if they increase the future economic benefits from the existing asset beyond its previously assessed standard of performance. Capital assets (including expenditure incurred during the construction period) under erection / installation are stated in the Balance Sheet as "Capital Work in Progress."

#### 5. Impairment of Assets

At each balance sheet date, the Company reviews the carrying amount of its fixed assets to determine whether there is any indication that those assets suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of impairment loss. Recoverable amount is the higher of an asset's net selling price and value in use. In assessing value in use, the estimated future cash flows expected from the continuing use of the assets and from its disposal are discounted to their present value using a pre-tax discount rate that reflects the current market assessments of time value of money and the risks specific to the assets.

#### 6. Depreciation

All fixed assets, except capital work in progress, are depreciated on WDV Method. Depreciation is provided based on useful life of the assets as prescribed in Schedule II to the Companies Act, 2013. Depreciation on additions to / deletions from fixed assets made during the period is provided on pro-rata basis from / up to the date of such addition /deletion as the case may be.

#### 7. Investments

Investments are classified into current investments and non-current investments. Current investments i.e. investments that are readily realizable and intended to be held for not more than a year valued at cost. Any permanent reduction in the carrying amount or any reversals of such, reductions are charged or credited to the Statement of Profit & loss Account. Non-current investments are stated at cost. Provision for dimunintion in the value of these investments is made only if such decline is other than temporary, in the opinion of the management.

#### 8. Inventories

The companies is the business of providing Services, so that there are no inventories held during the reporting periods.

#### 9. Revenue Recognition

Revenue from the operations is recognized on generally accepted accounting principal and when it is earned and no significant uncertainty exists as to its ultimate collection and includes taxes, wherever applicable. The capital gain on sale of investments if any are recognized on completion of transaction. No notional profit/loss are recognized on such investments. Interest income is recognized on time proportion basis, when it is accrued and due for payment.

# 10. Borrowing Cost

Borrowing cost that are attributable to the acquisition, construction or production of qualifying assets are capitalized as part of the cost of such assets. A qualifying assets is one that necessarily takes a substantial period of time to get ready for its intended use. All other borrowing costs are charged to revenue.

## 11. Employee Benefits

Short – term employee benefits are recognized as an expense at the undiscounted amount in the profit & loss account of the year in which the related service is rendered. Post employment and other long term employee benefits are recognized as an expense in the profit & loss account for the year in which the liabilities are crystallized.

#### 12. Taxes on Income

Income tax expenses for the year comprises of current tax and deferred tax. Current tax provision is determined on the basis of taxable income computed as per the provisions of the Income Tax Act. Deferred tax is recognized for all timing differences that are capable of reversal in one or more subsequent periods subject to conditions of prudence and by applying tax rates that have been substantively enacted by the balance sheet date.

#### 13. Foreign Currency Translation



- a) Transaction denominated in foreign currencies are recorded at the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the yearend are restated at closing rate.
- b) Any exchange difference on account of settlement of foreign currency transaction and restatement of monetary assets and liabilities denominated in foreign currency is recognized in the statement of Profit & loss Account.

#### 14. Provision, Contingent Liabilities and Contingent Assets

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources.

## C. NOTES ON ACCOUNTS

1. The financial statements including financial information have been prepared after making such regroupings and adjustments, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial statements/information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.

# 2. Segment Reporting

The Company at present is engaged in the Information Technologies Services which constitutes a single business segment. In view of above, primary and secondary reporting disclosures for business/ geographical segment as envisaged in AS –17 are not applicable to the Company.

# 3. Post-Employment Benefits:

The Company has valued its obligations related to Gratuity as follows:

I.ASSUMPTIONS	For the Period Ended on March 31, 2022	For the Year Ended on March 31, 2021	For the Year Ended on March 31, 2020
Discount Rate	7.25%	7.25%	7.25%
Expected Rate of Salary Increase	5.00%	5.00%	5.00%
Withdrawal Rate	3% to 1%	5.00%	5.00%
Mortality	IALM 2012-14	IALM 2012-14	IALM 2012-14
Retirement	60 Years	60 Years	60 Years
CHANGE IN THE PRESENT VALUE OF DEFINED BENEFIT OBLIGATIONS	For the Period Ended on March 31, 2022	For the Year Ended on March 31, 2021	For the Year Ended on March 31, 2020
Defined Benefit Obligation at beginning of the year	32.77	21.33	0.00
Current Service Cost	11.62	9.08	21.33
Interest cost	2.38	1.55	0.00
Actuarial (Gains)/Losses on Obligations - Due to Change in Financial Assumptions	3.36	0.81	0.00
Defined Benefit Obligation as at end of the year	50.13	32.77	21.33
AMOUNT RECOGNIZED IN THE	For the Period Ended	For the Year Ended	For the Year Ended
BALANCE SHEET:	on March 31, 2022	on March 31, 2021	on March 31, 2020
Net liability as at beginning of the year	32.77	21.33	0.00
Net expense recognized in the Statement of Profit and Loss	17.36	11.44	21.33
Expected Return on Plan Assets	-	-	-
Net liability as at end of the year	50.13	32.77	21.33
EXPENSE RECOGNIZED:	For the Period Ended on March 31, 2022	For the Year Ended on March 31, 2021	For the Year Ended on March 31, 2020
Current Service Cost	11.62	9.08	21.33
Interest Cost	2.38	1.55	0.00
Actuarial (Gains)/Losses on Obligations - Due to Change in Financial Assumptions	3.36	0.81	0.00



Expense charged to the Statement of Profit and Loss	17.36	11.44	21.33
BALANCE SHEET	For the Period Ended	For the Year Ended	For the Year Ended
RECONCILIATION:	on March 31, 2022	on March 31, 2021	on March 31, 2020
Opening net liability	32.77	21.33	0.00
Expense as above	17.36	11.44	21.33
Provision Related to Previous Year booked as Prior Period Items	-	-	-
Return on Plan Assets	-	-	-
Benefits Paid	-	-	-
Net liability/(asset) recognized in the balance sheet	50.13	32.77	21.33

#### 4. Provisions, Contingent Liabilities and Contingent Assets (AS 29)

Contingent liabilities and commitments (to the extent not provided for). There are no contingent liabilities as on \ September 30, 2022, March 31, 2022, 2021 & 2020 except as mentioned in Annexure-H, for any of the years covered by the statements.

#### 5. Related Party Disclosure (AS 18)

Related party transactions are reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in the Annexure – J of the enclosed financial statements.

#### 6. Accounting For Deferred Taxes on Income (AS 22)

(Rs. In Lakhs)

				(IXS. III Lakiis)	
Particulars	As At September 30	As at 31st March			
	2022	2022	2021	2020	
WDV as per Companies Act, 2013 (A)	103.27	122.47	46.81	36.09	
WDV as per Income tax Act, 1961 (B)	137.58	150.21	71.28	58.26	
Difference in WDV (A-B)	(34.31)	(27.74)	(24.47)	(22.16)	
Timing Difference arises due to Provision for Gratuity	50.13	50.13	32.77	21.33	
Total Timing Difference	(84.44)	(77.87)	(57.24)	(43.50)	
Deferred Tax (Asset)/ Liability '(C)	(21.25)	(19.60)	(14.41)	(10.95)	
Restated Closing Balance of Deferred Tax (Asset)/ Liability	(21.25)	(19.60)	(14.41)	(10.95)	
Deferred Tax (Assets)/ Liability as per Balance sheet of Previous Year	(19.60)	(14.41)	(10.95)	-	
Deferred Tax (Assets)/ Liability charged to Profit & Loss	(1.65)	(5.19)	(3.46)	(10.95)	

#### 7. MATERIAL ADJUSTMENT TO THE RESTATED FINANCIAL STATEMENT

#### 1 Material Regrouping:

Appropriate adjustments have been made in the Restated Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

## 2. Material Adjustments:

The Summary of results of restatement made in the Audited Financial Statements for the respective period/years and its impact on the profit/ (loss) of the Company is as follows:

Rs. In Lakhs)

			-	co. III Lakiis)
Doutionland	For the period ended on	For The Year Ended March 31,		
Particulars	September 30, 2022	2022	2021	2020
(A) Net Profits as per audited financial statements (A)	91.49	205.03	109.54	58.16
Add/(Less): Adjustments on account of -				
1) Adjustment for Gratuity Expenses	-	(17.36)	(11.44)	(21.33)



2) Difference on Account of Calculation in Provision for Income Tax	0.04	(0.02)	(1.61)	(1.01)
3) Difference on Account of Calculation in Deferred Tax	(0.12)	(1.67)	3.46	10.95
4) Difference on Account of Prepaid Expenses	-	0.15	0.09	0.06
5) Difference on Account of Prepaid Expenses of Previous Year	(0.15)	(0.09)	(0.06)	-
6) Increase in Consolidated Sales due to Wrong Elimination	-	-	5.00	14.41
Total Adjustments (B)	(0.22)	(18.99)	(4.55)	3.07
Restated Profit/ (Loss) (A+B)	91.26	186.05	104.98	61.23

## 3. Notes on Material Adjustments pertaining to prior years

## (1) Difference on Account of Provision for Gratuity:

Provision for Gratuity has not been created in Audited Financial Statements but the same has been entered in Restated Financial Statements due to which difference arises.

# (2) Change in Provision for Current Tax

Since the Restated profit has been changed so that the Provision for current tax is also got changed.

## (3) Change in Provision for Current Tax

Deferred Tax has not been entered in Audited Financial Statement which has been created in Restated Financial Statements

## (4) Adjustment of Prepaid Expenses

Prepaid Expenses are transferred to Next Financial year to which they actually relate.

Reconciliation Statement between Restated Reserve & Surplus affecting Equity due to Adjustment made in Restated Financial Statements:

(Rs. In Lakhs)

Particulars	For the period ended on	For The Year Ended March 31,			
r at ucuiat s	September 30, 2022	2022	2021	2020	
Equity Share Capital & Reserves & Surplus as per Audited financial Statement	828.31	693.58	488.64	377.31	
Add/(Less) : Adjustments on account of change in Profit/Loss	(20.69)	(20.47)	(1.48)	3.07	
Total Adjustments (B)	(20.69)	(20.47)	(1.48)	3.07	
Equity Share Capital & Reserves & Surplus as per Restated Financial Statement	807.62	673.11	487.15	380.37	

# 8. Trade Payable Ageing Summary

## 30.09.2022

Parti	culars	Outstanding for	Outstanding for following periods from due date of payment / Invoice date					
		Less than 1 year	Less than 1 year 1-2 years 2-3 years More than 3 years					
(i)	MSME	-	-	-	=	-		
(ii)	Others	277.01	-	-	=	277.01		
(iii)	Disputed dues - MSME	-	-	-	-	-		
(iv)	Disputed dues – Others	=	-	-	=	-		

#### 31.03.2022

Particulars		Outstanding for	Outstanding for following periods from due date of payment / Invoice date					
		Less than 1 year	1-2 years	2-3 years	More than 3 years			
(i) MSME		-	-	-	-	-		
(ii) Others		185.86	-	-	-	185.86		



(iii)	Disputed dues - MSME	-	-	-	-	-
(iv)	Disputed dues – Others	=	-	-	=	-

# 31.03.2021

Particulars		Outstanding for	Total			
		Less than 1 year	1-2 years	2-3 years	More than 3 years	
(i)	MSME	=	ı	ı	=	-
(ii)	Others	249.51	ı	ı	=	249.51
(iii)	Disputed dues - MSME	=	ı	ı	=	=
(iv)	Disputed dues – Others	-	-	-	=	-

# 31.03.2020

Particulars		Outstanding for	Total			
		Less than 1 year	1-2 years	2-3 years	More than 3 years	
(i)	MSME	-	=	ı	=	-
(ii)	Others	275.92	-	ı	=	275.92
(iii)	Disputed dues - MSME	-	-	-	=	=
(iv) Disputed dues – Others		-	-	-	-	-

# 9. Trade Receivable Ageing Summary

	Outstanding for following periods from due date of payment					
Particulars	Less than 6	6 months -			More than 3	
	months	1 year	1-2 years	2-3 years	years	
30.09.2022						
(i) Undisputed Trade Receivable						
<ul><li>considered good</li></ul>	272.74	121.57	10.83	21.12	2.88	429.14
(ii) Undisputed Trade Receivable – considered doubtful	-	-	-	-	-	-
(iii) Disputed Trade Receivable – considered good	-	-	-	-	-	-
(iv) Disputed Trade Receivable – considered doubtful	-	-	-	-	-	-
31.03.2022						
(i) Undisputed Trade Receivable – considered good	84.23	132.12	11.78	22.96	3.14	254.23
(ii) Undisputed Trade Receivable – considered doubtful	-	-	-	-	-	-
(iii) Disputed Trade Receivable – considered good	-	-	-	-	-	-
(iv) Disputed Trade Receivable – considered doubtful	-	-	-	-	-	-
31.03.2021						
(i) Undisputed Trade Receivable – considered good	178.68	30.22	4.54	6.41	0.20	220.05
(ii) Undisputed Trade Receivable – considered doubtful	-	-	-	-	-	-
(iii) Disputed Trade Receivable – considered good	-	-	-	-	-	-
(iv) Disputed Trade Receivable – considered doubtful	-	-	-	-	-	-
31.03.2019						
(i) Undisputed Trade Receivable – considered good	208.08	82.28	9.34	4.59	4.61	308.90



(ii) Undisputed Trade Receivable – considered doubtful	-	ı	ı	ı	-	ı
(iii) Disputed Trade Receivable – considered good	-	-	-	-	-	-
(iv) Disputed Trade Receivable – considered doubtful	-	-	-	-	-	-

# 10. Intangible Assets under Development Ageing Summary:

# 30.09.2022

Particulars	Outstanding for	Total			
	Less than 1 year	1-2 years	2-3 years	More than 3 years	
(i) Project in Progress	151.85	105.91	15.50	31.05	304.31
(ii) Projec temporarily Suspended	-	-	-	-	-

# 31.03.2022

Particulars	Outstanding for	Outstanding for following periods from due date of payment / Invoice date					
	Less than 1 year	1-2 years	2-3 years	More than 3 years			
(i) Project in Progress	105.91	15.50	31.05	-	152.46		
(ii) Projec temporarily Suspended	-	-	-	-	-		

# 31.03.2021

Particulars	Outstanding for following periods from due date of payment / Invoice date						
	Less than 1 year	1-2 years	2-3 years	More than 3 years			
(i) Project in Progress	15.50	31.05	-	-	46.55		
(ii) Projec temporarily Suspended							

# 31.03.2020

Particulars	Outstanding for t	Total			
	Less than 1 year	1-2 years	2-3 years	More than 3 years	
(i) Project in Progress	31.05	-	-	-	31.05
(ii) Projec temporarily Suspended	=	-			

# 11. Restated Statement of Accounting Ratios:

S. No.	Particular	Numerator  Denominator	September 30 2022	March 31, 2021	March 31, 2020	March 31, 2019	Reason for Movements
(a)	Current Ratio	Current Assets  Current Liabilities	1.66	1.91	1.80	1.63	Reason for movement is not required as reason is not more than 25%
(b)	Debt-Equity Ratio	Debt Equity	0.45	0.41	0.47	0.55	Reason for movement is not required as reason is not more than 25%
(c)	Return on Equity Ratio	Profit After Tax Average Shareholders' Equity	12.33%	32.07%	24.20%	17.40%	This Ratio has been increased due to higher profit earned on year on year basis. Further figures for half year ended on September 30, 2022 are not comparable
(d)	Trade Receivables turnover ratio (in times	Net Credit Sales Average Trade Receivables	3.08	8.80	7.43	6.93	Reason for movement is not required as reason is not more than 25%. Further figures for half year ended on September 30, 2022 are not comparable



(e)	Net capital turnover ratio (in times)	Turnover Working Capital	2.29	4.35	4.48	5.59	Reason for movement is not required as reason is not more than 25%, Further figures for half year ended on September 30, 2022 are not comparable
(f)	Net profit ratio	Profit After Tax Total Sales	8.65%	8.92%	5.35%	3.17%	This Ratio has been increased due to higher profit earned on year on year basis
(g)	Return on Capital employed	Operating Profit Total Capital Employed	20.99%	48.18%	43.61%	40.25%	Reason for movement is not required as reason is not more than 25%, Further figures for half year ended on September 30, 2022 are not comparable
(h)	Return on investment.	Profit After Tax Initial Value of Investments	13.56%	38.19%	27.60%	18.93%	This Ratio has been increased due to higher profit earned on year on year basis. Further figures for half year ended on September 30, 2022 are not comparable

# **ANNEXURE - A.1: Restated Consolidated Statement of Share Capital**

(Rs. In Lakhs)

				(4)	is. III Lakiis
Particulars		As at September 30	As at 31st March		
		2022	2022	2021	2020
Equity Share Capital					
Authorized Share Capital					
60,00,000 Equity Shares of Rs. 10 Each		600.00	600.00	1.00	1.00
	Total	600.00	600.00	1.00	1.00
Issued, Subscribed & Fully Paid Up Share Capital					
40,00,000 Equity Shares of Rs. 10 Each		400.00	400.00	1.00	1.00
	Total	400.00	400.00	1.00	1.00

#### **Notes:**

A.1.1 The Company has raised its Equity Share Capital from 10,000 Equity Shares to 40 Lakhs by way of Bonus issue in the ratio of 399:1 of 39,90,000 Equity shares of Face Value of Rs. 10 Each on March 07, 2022

## A.1.2 Right, Preferences and Restrictions attached to Shares:

The Company has one class of equity shares having a par value of Rs. 10/- per share. Each Shareholder is eligible for on vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company in proportion of their shareholding.

# A.1.3 Reconciliation of Number of Shares

Particulars	As at September 30	As at 31st March			
raruculars	2022	2 2022 2021		2020	
Equity Shares					
Shares outstanding at the beginning of the year	4,000,000	10,000	10,000	10,000	
Shares issued during the year	-	3,990,000	-	-	
Share outstanding at the end of the year	4,000,000	4,000,000	10,000	10,000	

## A.1.4 Details of Shareholding more than 5% of the aggregate shares in the company

	30-Sep	ot-22	31-Mar-22		31-Mar-21		31-Mar-20	
Name of Shareholder	Nos	% of Holding						
Sandeep Kumar Pahariya	2,400,000	60.00%	2,400,000	60.00%	6,000	60.00%	6,000	60.00%
Niru Pahariya	1,595,000	39.88%	1,600,000	40.00%	4,000	40.00%	4,000	40.00%
Total	4,000,000	99.88%	4,000,000	100%	10,000	100%	10,000	100%

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure A,B,C,D.



A.1.5 Shareholding of Promotors									
	30-Se	ept-22	31-Mar-22		31-Mar-21		31-Mar-20		
Name of Shareholder	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding	
Sandeep Kumar Pahariya	2,400,000	60.00%	2,400,000	60.00%	6,000	60.00%	6,000	60.00%	
Niru Pahariya	1,595,000	39.88%	1,600,000	40.00%	4,000	40.00%	4,000	40.00%	

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure A, B, C, D.

A.1.6 Change in Shareholding of Promotors									
	30-8	Sept-22	31-Mar-22		31-Mar-21		31-Mar-20		
Name of Shareholder	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding	
Sandeep Kumar Pahariya	-	-	2,394,000	39,900	-	-	-	-	
Niru Pahariya	(5,000)	(0.31)	1,596,000	39,900	-	=	-	-	

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure A, B, C, D.

## ANNEXURE - A.2: Restated Consolidated Statement of Reserves and Surplus

(Rs. In Lakhs)

Particulars	As at September 30	As	at 31st Mar	ch
raruculars	2022	2022	2021	2020
Reserves & Surplus				
1. Securities Premium				
Balance as at the beginning of the year	-	-	-	ı
Addition during the year	-	-	-	ı
Issued for Bonus Issue	-	-	-	ı
Balance as at the end of the year	-	-	-	•
Balance in Statement of Profit & Loss				
Balance as at the beginning of the year	270.66	484.28	378.16	322.51
Add: Profit for the year	91.26	186.05	104.98	61.23
Adjustment of Debit Balance of Minority Interest	39.63	(0.66)	1.14	(5.58)
Less: Bonus Shares Issued during the year	-	399.00	-	ı
Balance as at the end of the year	401.55	270.66	484.28	378.16
Foreign Currency Translation Reserves	6.07	2.45	1.88	1.22
Grand Total	407.62	273.11	486.15	379.37

Note A.2.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.3: Restated Consolidated Statement of Long Term Borrowings

Particulars	As at September 30	As at 31st March		
	2022	2022	2021	2020
Secured:				
From Bank/NBFC:				
Car Loan	30.42	35.96	-	-
Term Loans	11.45	20.31		
Unsecured:				
Loan from Bank/NBFC		-	35.63	37.18
Total	41.87	56.27	35.63	37.18

Note A.3.1: There were no re-schedulement or default in the repayment of loans taken by the Company.

Note A.3.2: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

#### **ANNEXURE - A.3.2 & A.3.5**

CONSOLIDATED STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS (Amount in Lacs)



Name of Lender	Purpose	Sanctione d Amount	Securities offered	Rate of Interest	Re-Payment Schedule	Morat orium	Outstanding amount as on (as per Books) 30.09.2022
Kotak Mahindra Bank Limited	Overdraf t Limit	185.00	1. Plot No. B-19, 10 B Scheme, Gopal pura By Pass Road, Jaipur 2. Plot No. 23, Tonk Road Jaipur, South Part, Ganesh Vihar, Bilwa	RPRR+3.2 5% Per Annum	Renewal after 1 Year	Nil	183.33
Kotak Mahindra Bank Limited	Term Loan	15.00	1. Plot No. B-19, 10 B Scheme, Gopal pura By Pass Road, Jaipur 2. Plot No. 23, Tonk Road Jaipur, South Part, Ganesh Vihar, Bilwa	RPRR+3.2 5% Per Annum	Repayable in 36 EMI of Rs. 46487	Nil	8.32
Kotak Mahindra Bank Limited	Working Capital Limit	29.04	1. Plot No. B-19, 10 B Scheme, Gopal pura By Pass Road, Jaipur 2. Plot No. 23, Tonk Road Jaipur, South Part, Ganesh Vihar, Bilwa	RPRR+3.6 0% Per Annum	Repayable in 36 EMI of Rs. 90266	6 Months	19.29
Kotak Mahindra Prime Limited	Car Loan	50.00	By Way of Hypothecation of Vehicle	7.00% Per Annum	Repayable in 60 EMI of Rs. 99100	NIL	40.52
HDFC Bank Limited	DOD	125	By Way of Hypothecation of Fixed Deposit	7.00% Per Annum	Renewal after 1 Year	NIL	109.15
Total		404.04					360.61

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

## ANNEXURE - A.4: Restated Consolidated Statement of Long Term Provisions

(Rs. In Lakhs)

Particulars	As at September 30	As	at 31st Mar	ch
	2022	2022	2021	2020
Provision for Gratuity	48.16	48.16	31.54	20.55
Grand Total	48.16	48.16	31.54	20.55

Note A.4.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

## ANNEXURE - A.5: Restated Consolidated Statement of Short Term Borrowings

(Rs. In Lakhs)

				(Ks. III Lakiis	
Doutionlone	As at September 30	As at 31st March			
Particulars	2022	2022	2021	2020	
Secured:					
From Bank	292.48	186.83	160.17	114.15	
Unsecured					
From Others	0.00	1.01	1.01	1.01	
Current Maturities of Long Term Debt	26.26	35.04	30.59	57.22	
Total	318.74	222.88	191.77	172.37	

Note A.5.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

## ANNEXURE - A.6: Restated Consolidated Statement of Trade Payables

(Rs. In Lakhs)

			(2)	or in Earns)
Particulars	As at September 30	As	at 31st Mar	ch
1 at ticulats	2022	2022 2021		2020
Trade Payables due to				



- Micro and Small Enterprises	-	-	-	-
- Others				
- Promotor/Promotor Group	-	-	-	-
- Others	277.01	185.86	249.51	275.92
Total	277.01	185.86	249.51	275.92

Note A.6.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.7: Restated Consolidated Statement of Other Current Liabilities

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st March			
1 at ticulats	2022	2022	2021	2020	
Statutory Dues Payable	60.99	41.63	52.91	51.38	
Outstanding Expenses	3.18	1.87	0.57	1.38	
Advance from Customers	-	-	1.49	1.15	
Audit Fees Payable	-	3.39	1.15	0.35	
Barola & Company	-	-	0.25	1.16	
Grand Total	64.17	46.89	56.36	55.42	

Note A.7.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

## ANNEXURE - A.8: Restated Consolidated Statement of Short Term Provisions

(Rs. In Lakhs)

Particulars	As at September 30	As	ch	
	2022	2022	2021	2020
Provision for Income Tax	38.71	69.23	47.62	41.01
Provision For Gratuity	1.97	1.97	1.23	0.78
Grand Total	40.69	71.20	48.85	41.79

Note A.8.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.9: Restated Consolidated Statement of Property, Plant and Equipment

As At 30.09.2022

		Gross	Block	15 111 50.0		umulated	Depreciat	tion	Net Block	
Particulars	Balanc e as at 01st Apr 2022	Additi ons	Deletio n/Sale	Balanc e as at 30th Septe mber 2022	Balanc e as at 01st Apr 2022	Deprec iation charge for the period	Deletio n- Sale/L oss	Balanc e as at 30th Septe mber 2022	Balanc e as at 01st Apr 2022	Balanc e as at 30th Septe mber 2022
A. Tangible Assets										
Plant & Machinery	0.10	-	-	0.10	0.08	-	-	0.08	0.02	0.02
Computers & Data Processing Units	80.13	1.24	2.72	78.65	56.14	7.14	2.30	60.98	23.99	17.67
Electrical Installation & Equipments	33.23	1.33	-	34.56	23.36	1.20	-	24.56	9.87	10.00
Furniture & Fixtures	35.33	0.20	-	35.53	27.83	1.01	-	28.84	7.50	6.69
Motor Vehicles	97.60	-	-	97.60	31.34	10.25	-	41.59	66.26	56.01
Office Equipments	4.12	-	-	4.12	2.94	0.59	-	3.53	1.18	0.59
Attendance Recorder	1.13	-	-	1.13	0.64	0.04	-	0.68	0.49	0.45
Building Construction	16.25	-	-	16.25	3.09	1.32	-	4.40	13.16	11.85
Total (A)	267.88	2.77	2.72	267.93	145.42	21.54	2.30	164.66	122.47	103.27



B. Intangible Assets Under Development								
Products	152.46	151.85	304.31	-		-	152.46	304.31

As At 31.03.2022

		Gross	s Block		Acc	umulated I	Depreci	ation	Net	Net Block	
Particulars	Balan ce as at 01st Apr 2021	Additi ons	Deleti on/Sa le	Balanc e as at 31 March 2022	Balanc e as at 01st Apr 2021	Depreci ation charge for the period	Del etio n- Sale /Lo ss	Balan ce as at 31 Marc h 2022	Balan ce as at 01st Apr 2021	Balan ce as at 31 March 2022	
A. Tangible Assets											
Plant & Machinery	0.10	-	-	0.10	0.07	0.01	-	0.08	0.03	0.02	
Computers & Data Processing Units	56.06	24.07	-	80.13	47.64	8.50		56.14	8.42	23.99	
Electrical Installation & Equipment	30.46	2.77	-	33.23	20.51	2.85		23.36	9.95	9.87	
Furniture & Fixtures	35.33	-	-	35.33	25.21	2.62		27.83	10.12	7.50	
Motor Vehicles	16.22	81.38	-	97.60	15.62	15.72		31.34	0.60	66.26	
Office Equipment	4.12	-	-	4.12	1.65	1.29		2.94	2.47	1.18	
Attendance Recorder	1.13	-	-	1.13	0.53	0.11		0.64	0.60	0.49	
Building Construction	16.25	-	-	16.25	1.62	1.46		3.09	14.62	13.16	
Total (A)	159.66	108.22	-	267.88	112.86	32.56	-	145.42	46.81	122.47	
B. Intangible Assets Under Development											
Products	46.55	105.91		152.46	-			-	46.55	152.46	

As At 31.03.2021

		Gross	Block		A	ccumulated	l Depreci	ation	Net	Block
Particulars	Balanc e as at 01st Apr 2020	Additi ons	Deleti on/Sal e	Balance as at 31 March 2021	Bala nce as at 01st Apr 2020	Depreci ation charge for the period	Deleti on- Sale/L oss	Balanc e as at 31 March 2021	Balan ce as at 01st Apr 2020	Balan ce as at 31 Marc h 2021
A. Tangible Assets										
Plant & Machinery	0.10			0.10	0.06	0.01		0.07	0.04	0.03
Computers & Data Processing Units	47.68	8.38		56.06	39.75	7.89		47.64	7.93	8.42
Electrical Installation & Equipment	29.49	0.97		30.46	17.38	3.13		20.51	12.11	9.95
Furniture & Fixtures	35.33	-		35.33	21.66	3.54		25.21	13.67	10.12
Motor Vehicles	16.22	-		16.22	15.30	0.32	-	15.62	0.92	0.60
Office Equipment	1.54	2.58		4.12	0.85	0.80	-	1.65	0.70	2.47
Attendance Recorder	1.13	-		1.13	0.40	0.13	-	0.53	0.73	0.60
<b>Building Construction</b>	-	16.25		16.25	-	1.62	-	1.62	1	14.62
Total (A)	131.49	28.17	=	159.66	95.40	17.45	-	112.86	36.09	46.81
B. Capital Work in Progress	-			-			-	-	ı	ı
Building Construction	16.25	-	16.25	-	-	-	-	-	-	-
C. Intangible Assets Under Development	-									
Products	31.05	15.50		46.55	-	-	-	-	31.05	46.55



## As At 31.03.2020

		Gr	oss Block		A	Accumulated Depreciation				Block
Particulars	Balanc e as at 01st Apr 2019	Additi ons	Deletion /Sale	Balance as at 31 March 2020	Balan ce as at 01st Apr 2019	Depreci ation charge for the period	Deleti on- Sale/ Loss	Bala nce as at 31 Mar ch 2020	Balan ce as at 01st Apr 2019	Bala nce as at 31 Mar ch 2020
A. Tangible Assets										
Plant & Machinery	0.10	-	-	0.10	0.04	0.01	-	0.06	0.05	0.04
Computers & Data Processing Units	43.68	4.00	-	47.68	32.62	7.12	-	39.75	11.06	7.93
Electrical Installation & Equipment	29.49	-	-	29.49	13.14	4.24	-	17.38	16.35	12.11
Furniture & Fixtures	35.33	-	-	35.33	16.88	4.78	-	21.66	18.45	13.67
Motor Vehicles	16.22	-	-	16.22	14.81	0.49	-	15.30	1.41	0.92
Office Equipment	1.54	-	-	1.54	0.27	0.57	-	0.85	1.27	0.70
Attendance Recorder	1.13	-	-	1.13	0.24	0.16	-	0.40	0.89	0.73
Total (A)	127.50	4.00	-	131.49	78.02	17.39	-	95.40	49.48	36.09
B. Capital Work in Progress										
Building Construction	16.25	-	-	16.25	1	-	-	-	16.25	16.25
C. Intangible Assets Under Development										
Products	-	31.05	-	31.05	ī	-	-	-	-	31.05

# ANNEXURE - A.10: Restated Consolidated Statement of Deferred Tax Assets/(Liabilities) (Net)

(Rs. In Lakhs)

			(1	ts. III Lakiis,		
<b>Particulars</b>	As at September 30	As	As at 31st March			
	2022	2022	2021	2020		
Deferred Tax Liability						
Related to Fixed Assets	-	-	-	-		
Loss Carried forward			-	-		
Total (a)	-	-	-	-		
Deferred Tax Assets						
Related to Fixed Assets & Gratuity	21.25	19.60	14.41	10.95		
Total (b)	21.25	19.60	14.41	10.95		
Net deferred tax asset/(liability){(b)-(a)}	21.25	19.60	14.41	10.95		

Note A.10.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.11: Restated Consolidated Statement of Other Non Current Assets

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st March			
	2022	2022	2021	2020	
Security Deposits	8.17	8.17	11.48	4.42	
Grand Total	8.17	8.17	11.48	4.42	

Note A.11.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.12: Restated Consolidated Statement of Current Investments

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st March			
	2022	2022	2021	2020	
Fixed Deposits with HDFC Bank	470.30	598.73	516.35	265.23	
Grand Total	470.30	598.73	516.35	265.23	



Note A.12.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

## ANNEXURE - A.13: Restated Consolidated Statement of Trade Receivables

(Rs. In Lakhs)

Particulars	As at September 30	As	As at 31st March			
1 articulars	2022	2022	2021	2020		
Outstanding for a period exceeding six months (Unsecured and considered Good)						
From Directors/Promoters/Promoter Group/Associates/ Relatives of Directors/ Group Companies.	-	-	-	-		
Others	156.40	ı	41.38	100.82		
Outstanding for a period not exceeding 6 months (Unsecured and considered Good)						
From Directors/Promoters/Promoter Group/Associates/ Relatives of Directors/ Group Companies.	-	-	-	1		
Others	272.74	84.23	178.68	208.08		
Grand Total	429.14	254.23	220.05	308.90		

Note A.13.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

#### ANNEXURE - A.14: Restated Consolidated Statement of Cash and Bank Balances

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st March			
1 at ucuiai s	2022	2022	2021	2020	
Cash & Cash Equivalents					
Cash in hand	5.27	16.10	2.73	4.27	
Balances with Banks:					
In Current Accounts	20.62	25.99	159.51	12.80	
In Deposit Accounts	-	-	1	1	
Grand Total	25.89	42.09	162.24	17.07	

Note A.14.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C..

## ANNEXURE - A.15: Restated Consolidated Statement of Short Term Loans and Advances

(Rs. In Lakhs)

Particulars	As at September 30	As	ch	
	2022	2022	2021	2020
Advance to Suppliers	-	1.02	5.65	9.44
Inter Corporate Loan	192.24	-	-	-
Grand Total	192.24	1.02	5.65	9.44

Note A.15.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.16: Restated Consolidated Statement of Other Current Assets

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st Marc		ch
	2022	2022	2021	2020
Balances With Revenue Authorities	22.57	91.06	68.12	279.98
Interest Accrued on FDR	7.50	5.20	4.57	-
Prepaid Expenses	14.52	13.73	7.48	10.32
Grand Total	44.59	109.99	80.17	290.30

Note A.16.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.



## ANNEXURE - B.1: Restated Consolidated Statement of Revenue from Operations

(Rs. In Lakhs)

Particulars	As at September 30	A	As at 31st March			
1 atticulars	2022	2022	2021	2020		
Revenue from Sale of Services						
Export	53.96	255.27	92.14	111.95		
Domestic	943.24	1695.58	1753.74	1,603.87		
Sales from Foreign Operations	57.85	135.18	118.06	215.88		
Revenue from operations	1055.05	2086.02	1963.93	1931.71		

Note B.1.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

## ANNEXURE - B.2: Restated Consolidated Statement of Other Income

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st March		
1 atticulats	2022	2022	2021	2020
Interest Received on IT Refund	1.10	0.07	12.30	7.23
Interest Received on Fixed Deposit	17.72	32.08	24.67	16.92
Sundry Balance written off	13.67	7.54	12.14	21.04
Forex Gain/Loss	-	0.11	2.30	1.43
Singapore Government Grants	4.17	6.21	10.11	-
Other Incomes	-	-	0.16	-
Grand Total	36.66	46.02	61.67	46.62

Note B.2.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

## ANNEXURE - B.3: Restated Consolidated Statement of Employee Benefit Expense

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st March		
1 at ticulars	2022	2022	2021	2020
Salary Expenses	709.57	1,433.49	1,578.59	1,577.63
Director Remuneration	24.60	48.60	32.40	20.40
Contribution to Statutory Fund	24.49	46.17	44.55	54.28
Staff Welfare Expenses	8.02	0.57	0.56	1.71
Stipend/Incentive Expenses	13.95	49.81	46.26	9.97
Gratuity Expenses	=	17.36	11.44	21.33
Grand Total	780.63	1,596.00	1,713.79	1,685.33

Note B.3.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

## ANNEXURE - B.4: Restated Consolidated Statement of Finance costs

(Rs. In Lakhs)

(The in Lumb)				
Particulars	As at September 30	As	ch	
	2022	2022	2021	2020
Interest on Borrowings	11.44	20.62	19.59	23.67
Bill Discounting Expenses	13.24	22.33	28.14	26.43
Interest on Statutory Dues	0.01	0.08	0.37	0.18
Bank Charges	0.28	0.43	0.81	0.42
Grand Total	24.97	43.46	48.91	50.70

Note B.4.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.



ANNEXURE – B.5: Restated Consolidated Statement of Depreciation & Amortization

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st Ma		ch
	2022	2022	2021	2020
Depreciation	21.54	32.56	17.45	17.39
Grand Total	21.54	32.56	17.45	17.39

Note B.5.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.6: Restated Consolidated Statement of Other Expenses

(Rs. In Lakhs)

Danifardana	As at September 30	As at 31st March			
Particulars	2022	2022	2021	2020	
Brokerage Expenses	-	-	0.25	-	
Telephone Expenses	1.8	3.30	2.49	2.87	
Printing & Stationary Expenses	0.15	0.06	0.27	0.07	
Rent Expenses	27.83	54.64	10.60	24.47	
Office Maintenance Expenses	-	1.94	-	2.90	
Repair & Maintenance Expenses	4.50	0.45	1.10	1.49	
Electricity Expenses	9.13	8.85	2.23	5.82	
Travelling Expenses	2.52	1.13	0.85	1.34	
Travelling Expenses - Foreign	1.58	-	-	10.10	
Legal Consultation Charges	30.08	1.28	0.30	0.84	
Professional Fees	20.1	45.48	21.29	21.80	
Membership & Subscription	0.59	1.66	1.06	2.43	
Internet charges	5.63	7.55	3.20	4.88	
Office Expenses	3.36	8.38	3.95	6.41	
Credit Card Expenses	0.16	0.48	0.11	0.68	
Conveyance Expenses	1.13	1.87	1.02	1.04	
Computer Repair & Maintenance Expenses	-	0.53	0.36	1.54	
Hosting charges	10.01	20.50	21.79	12.36	
Domain Expenses	2.71	4.29	4.40	3.38	
Commission Expenses	-	5.15	-	-	
Business/Sales Promotion Expenses	0.90	0.95	0.33	0.69	
Sundry Balances written off	-	-	-	0.83	
Misc. Expenses	-	12.84	4.02	3.84	
Festival Expenses	-	5.62	0.14	1.57	
Insurance Expenses	17.08	8.87	10.26	6.52	
ROC Fees	-	7.03	0.01	-	
Forex Gain/Loss	-	1.86	0.10	-	
Advertisement Expenses	2.31	5.25	8.30	7.62	
Service Tax Interest	-	-	-	12.29	
Service Tax penalty	-	-	-	0.43	
Security Services	-	-	-	1.32	
Audit Fees	-	1.75	0.95	0.35	
Grand Total	141.57	211.71	99.38	139.89	

Note B.6.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.



ANNEXURE - B.7: Restated Consolidated Statement of Deferred Tax (Assets)/Liabilities

(Rs. In Lakhs)

Particulars	As at September 30	30 As at 31st March			
1 articulars	2022	2022	2021	2020	
WDV as per Companies Act, 2013 (A)	103.27	122.47	46.81	36.09	
WDV as per Income tax Act, 1961 (B)	137.58	150.21	71.28	58.26	
Difference in WDV (A-B)	(34.31)	(27.74)	(24.47)	(22.16)	
Timing Difference arises due to Provision for Gratuity	50.13	50.13	32.77	21.33	
Total Timing Difference	(84.44)	(77.87)	(57.24)	(43.50)	
Deferred Tax (Asset)/ Liability '(C)	(21.25)	(19.60)	(14.41)	(10.95)	
Restated Closing Balance of Deferred Tax (Asset)/ Liability	(21.25)	(19.60)	(14.41)	(10.95)	
Deferred Tax (Assets)/ Liability as per Balance sheet of Previous Year	(19.60)	(14.41)	(10.95)	-	
Deferred Tax (Assets)/ Liability charged to Profit & Loss	(1.65)	(5.19)	(3.46)	(10.95)	

Note B.7.1: The above statements should be read with the significant accounting policies and notes to restated summary, statement of assets and liabilities, profits and losses and cash flows appearing in Annexure IV, I, II III.

# ANNEXURE – E : STATEMENT OF MATERIAL ADJUSTMENT TO THE RESTATED CONSOLIDATED FINANCIAL STATEMENT

## 1 Material Regrouping

Appropriate adjustments have been made in the Restated Consolidated Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

#### 2. Material Adjustments:

The Summary of results of restatement made in the Audited Financial Statements for the respective years and its impact on the profit/(loss) of the Company is as follows:

Particulars	For the period ended on	For The Yea	r Ended M	Iarch 31,
Faruculars	<b>September 30, 2022</b>	2022	2021	2020
(A) Net Profits as per audited financial statements (A)	91.49	205.03	109.54	58.16
Add/(Less): Adjustments on account of -				
1) Adjustment for Gratuity Expenses	-	(17.36)	(11.44)	(21.33)
2) Difference on Account of Calculation in Provision for	0.04	(0.02)	(1.61)	(1.01)
Income Tax		(0.02)	(1.01)	(1.01)
3) Difference on Account of Calculation in Deferred Tax	(0.12)	(1.67)	3.46	10.95
4) Difference on Account of Prepaid Expenses	-	0.15	0.09	0.06
5) Difference on Account of Prepaid Expenses of Previous	(0.15)	(0.09)	(0.06)	_
Year	(0.13)	(0.07)	(0.00)	_
6) Increase in Consolidated Sales due to Wrong Elimination	-	-	5.00	14.41
Total Adjustments (B)	(0.22)	(18.99)	(4.55)	3.07
Restated Profit/ (Loss) (A+B)	91.26	186.05	104.98	61.23

#### 3. Notes on Material Adjustments pertaining to prior years

#### (1) Difference on Account of Provision for Gratuity

Provision for Gratuity has not been created in Audited Financial Statements but the same has been entered in Restated Financial Statements due to which difference arises.

#### (2) Change in Provision for Current Tax

Provision for Income Tax is calculated on Adhoc basis in Audited Financials which has been calculated on actual basis in the Restated Financial Statements.

#### (3) Change in Provision for Deferred Tax



Deferred Tax has not been entered in Audited Financial Statement which has been created in Restated Financial Statements

## (4) Difference on Account of Prepaid Expenses

Expenses Related to Next Financial Years are transferred to Prepaid Expenses.

## (5) Difference on Increase in Sales due to Wrong Elimination

In Consolidated Audited Financials sales is wrongly eliminated during consolidation process which is now been rectified

Reconciliation Statement between Restated Reserve & Surplus affecting Equity due to Adjustment made in Restated Consolidated Financial Statements:

Doublandon	For the period ended on	For The Year	r Ended M	arch 31,
Particulars	<b>September 30, 2022</b>	2022	2021	2020
Equity Share Capital & Reserves & Surplus as per Audited financial Statement	828.31	693.58	488.64	377.31
Add/(Less): Adjustments on account of change in Profit/Loss	(20.69)	(20.47)	(1.48)	3.07
Total Adjustments (B)	(20.69)	(20.47)	(1.48)	3.07
Equity Share Capital & Reserves & Surplus as per Restated Financial Statement	807.62	673.11	487.15	380.37

## ANNEXURE - F: RESTATED CONSOLIDATED STATEMENT OF TAX SHELTERS

Sr.		As at September 30		As at 31st Mar	ch
No	Particulars	2022	2022	2021	2020
A	Restated Profit before tax	122.99	248.31	146.07	85.02
	Profit/(loss) of Subsidiary Companies	(13.29)	4.27	(15.31)	(45.79)
	Taxable Income	136.28	244.04	161.38	130.81
	Short Term Capital Gain at special rate	-	-	-	-
	Normal Corporate Tax Rates (%)	25.17%	25.17%	25.17%	25.17%
	Short Term Capital Gain at special rate	-	-	-	-
	MAT Tax Rates (%)	15.60%	15.60%	19.24%	19.24%
В	Tax thereon (including surcharge and				
	education cess)				
	Tax on normal profits	34.30	61.42	40.62	32.92
	Short Term Capital Gain at special rate	-	-	-	-
	Total	34.30	61.42	40.62	32.92
	Adjustments:				
C	Permanent Differences				
	Deduction allowed under Income Tax Act	-	-	-	-
	Exempt Income	-	-	-	-
	Allowance of Expenses under the Income Tax Act Section 35	-	-	-	-
	Disallowance of Income under the Income Tax Act	-	-	-	-
	Disallowance of Expenses under the Income Tax Act	-	0.08	6.84	5.98
	<b>Total Permanent Differences</b>	-	0.08	6.84	5.98
D	Timing Differences				
	Difference between Depreciation as per Income tax, 1961 and Companies Act 2013	7.07	3.17	1.79	4.78
	Provision for Gratuity disallowed	-	17.36	11.44	21.33
	Expense disallowed u/s 43B	-	-	-	-
	<b>Total Timing Differences</b>	7.07	20.53	13.23	26.12
E	Net Adjustments E= (C+D)	7.07	20.61	20.07	32.10
F	Tax expense/(saving) thereon	1.78	5.19	5.05	8.08
G	Total Income/(loss) (A+E)	143.35	264.65	181.45	162.91
	Taxable Income/ (Loss) as per MAT	136.28	244.04	161.38	130.81
I	Income Tax as per normal provision	36.08	66.61	45.67	41.01



J	Income Tax under Minimum Alternative				
	Tax under Section 115 JB of the Income	21.26	38.07	31.05	25.17
	Tax Act				
	Net Tax Expenses (Higher of I,J)	36.08	66.61	45.67	41.01
K	Relief u/s 90/91			-	=
	<b>Total Current Tax Expenses</b>	36.08	66.61	45.67	41.01
L	Tax Expenses of Subsidiary Companies		-	0.94	-
	<b>Total Current Tax Expenses</b>	36.08	66.61	46.61	41.01

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - G: RESTATED CONSOLIDATED STATEMENT OF CAPITALISATION

(Rs. In Lakhs)

Sr. No	Particulars	Pre issue	Post issue
	Debts		
A	Long Term Debt*	41.87	41.87
В	Short Term Debt*	318.74	318.74
С	Total Debt	360.61	360.61
	<b>Equity Shareholders Funds</b>		
	Equity Share Capital#	400.00	**
	Reserves and Surplus	407.62	**
D	Total Equity	807.62	**
	Long Term Debt/ Equity Ratio (A/D)	0.05	**
	Total Debt/ Equity Ratio (C/D)	0.45	**
Notes:			
* The amou	ints are consider as outstanding as on 30.09.2022		
** Post Issu	ne figures are not available since issue price is not yet f	finalized	

# ANNEXURE - H: RESTATED CONSOLIDATED STATEMENT OF CONTINGENT LIABILITIES

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st March		
Farticulars	2022	2022	2021	2020
1. Bank Guarantee/ LC Discounting for which FDR		-	-	-
margin money has been given to the bank as Security				
2. Capital Commitment		-	-	-
3. Income Tax Demand		-	-	-
4. TDS Demands		-	-	-
5. ESIC Demand		-	-	-
Total		-	-	-

# ANNEXURE - I: RESTATED CONSOLIDATED STATEMENT OF ACCOUNTING RATIOS

Particulars	As at September 30	As a	As at 31st March		
raruculars	2022	2022	2021	2020	
Restated PAT as per P& L Account (Rs. in Lakhs)	91.26	186.05	104.98	61.23	
EBITDA	169.50	324.33	212.43	153.10	
Actual No. of Equity Shares outstanding at the end of the period	40,00,000	40,00,000	10,000	10,000	
Weighted Average Number of Equity Shares at the end of the Period (Note -2)	40,00,000	40,00,000	40,00,000	40,00,000	
Net Worth	807.62	673.11	487.15	380.37	
Current Assets	1162.16	1006.06	984.47	890.94	
Current Liabilities	700.61	526.82	546.50	545.50	
Earnings Per Share					
Basic EPS (Pre Bonus)	2.28	4.65	1,049.82	612.31	
Eps (Post Bonus)	2.28	4.65	2.62	1.53	
Return on Net Worth (%)	11.30%	27.64%	21.55%	16.10%	
Net Asset Value Per Share					



Pre Bonus	20.19	16.83	4871.55	3803.74
Post Bonus	20.19	16.83	12.18	9.51
Current Ratio	1.66	1.91	1.80	1.63
EBITDA	169.50	324.33	212.43	153.10
Nominal Value per Equity share (Rs.)	10	10	10	10

<sup>\*</sup> The Company does not have any diluted potential Equity Shares. Consequently, the basic and diluted profit/earning per share of the company remain the same.

#### Notes:

#### 1) The ratios have been calculated as below:

- a) Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the year.
- b) Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the year.
- c) Return on Net Worth (%) = Restated PAT attributable to Equity Shareholders/ Net Worth X 100
- d) Restated Net Asset Value per equity share (Rs.) = Restated Net Worth as at the end of the year/ Total Number of Equity Shares outstanding during the year.
- 2) Weighted Average Number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor. Further, number of shares are after considering impact of the bonus shares.
- 3) Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.
- 4) Net Worth = Equity Share Capital + Reserve and Surplus (including surplus in the Statement of Profit & Loss)
- 5) The figures disclosed above are based on the Restated Financial Statements of the Company.

## ANNEXURE - J(i): RESTATED CONSOLIDATED STATEMENT OF RELATED PARTY DISCLOSURES

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

#### (i) List of Related Parties and Nature of Relationship:

Particulars	Name of Related Parties		
	Sandeep Kumar Pahariya		
a) Voy Managament Pargannal's	Niru Pahariya		
a) Key Management Personnel's	Akshita Goyal		
	Sonakshi Jain		
b) Sister Concern	Vertexplus Softwares Private Limited		

Note 1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - J(ii) - Transactions carried out with related parties referred to in (i) above, in ordinary course of business: (Rs. In Lakhs)

Nature of Transactions	Name of Related Parties	As at September 30	As at March 31			
Nature of Transactions		2022	2022	2021	2020	
1. Directors	Sandeep Kumar Pahariya	21.00	28.50	24.00	14.40	
Remuneration	Niru Pahariya	15.60	20.10	8.40	6.00	
	Sandeep Kumar Pahariya	0.60	1.20	1.20	0.48	
2. Rent Expenses	Niru Pahariya	0.60	1.20	1.20	0.48	
3. Loans & Advances	Sprink Media Private Limited					
3. Luans & Advances	Opening Balance	39.85	-	-	-	



	Add: Loan Received During the Year	2.39	-	-	-
	Less: Load Repaid During the year	-	-	-	
	Closing Balance	42.24	39.85	39.85	39.85
4. Purchase of Services	Sprink Media Private Limited	20.24	-	=	-
5. Salary Expenses	Sonakshi Jain	3.85	7.60	7.08	5.81
6. Reimbursement of Expenses	Vertexplus Softwares Private Limited	1.80	1.57	2.72	2.50
7. Sales	Productivy Technologies Ltd.	-	119.77	35.92	-

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - J(iii) - Outstanding Balance as at the end of the year

(Rs. In Lakhs)

	Particulars	30.09.2022	31.03.2022	31.03.2021	31.03.2020
	Sandeep Kumar Pahariya	48.85	3.15	0.81	6.26
1 Develope	Niru Pahariya	17.86	3.95	2.40	0.23
1. Payables	Vertexplus Softwares Private Limited	2.44	2.44	2.72	2.50
	Sonakshi Jain	0.38	0.70	0.71	0.32
Total		69.53	10.24	6.63	9.30
2. Receivable	Sprink Media Private Limited	42.29	-	-	-
	Productivy Technologies Ltd.	-	9.67	-	-

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

For M/s A Y & Company **Chartered Accountants** 

FRN: 020829C

For & on Behalf of Board of Directors **Vertexplus Technologies Limited** 

**CA Arpit Gupta** Partner

M.No.: 421544

Place: Jaipur

UDIN: 23421544BGSPYB4136

Sandeep Kumar Pahariya **Chairman Cum Managing Director** DIN: 00514815

Niru Pahariya **Whole Time Director** DIN: 00838390

Date: 31.01.2023

Sonakshi Jain **Chief Financial Officer**  Akshita Goyal **Company Secretary** 



#### INDEPENDENT AUDITORS' REPORT ON RESTATED STANDALONE FINANCIAL INFORMATION

(As required by Section 26 of Companies Act, 2013 read with Rule 4 of Companies (Prospectus and Allotment of Securities) Rules, 2014)

To, The Board of Directors, Vertexplus Technologies Limited

Dear Sir.

We have examined the attached Restated Standalone Audited Financial Information of Vertexplus Technologies Limited comprising the Restated Standalone Audited Statement of Assets and Liabilities as at September 30, 2022, March 31, 2022, March 31, 2021, & March 31, 2020 the Restated Standalone Audited Statement of Profit & Loss, the Restated Standalone Audited Cash Flow Statement for the stub period ended on September 30, 2022, & for the financial year ended March 31, 2022, March 31, 2021& March 31, 2020, the Standalone Summary statement of Significant Accounting Policies and other explanatory Information (Collectively the Restated Standalone Financial Information) as approved by the Board of Directors in their meeting held on January 31, 2023 for the purpose of inclusion in the Offer Document, prepared by the Company in connection with its Initial Public Offer of Equity Shares (IPO) and prepared in terms of the requirement of:-

- d) Section 26 of Part I of Chapter III of the Companies Act, 2013 as amended (the "Act");;
- e) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018 ("ICDR Regulations") as amended (ICDR Regulations"); and related amendments / clarifications from time to time issued by the Securities and Exchange Board of India ("SEBI");
- f) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India as amended from time to time. ("The Guidance Note").

The Company's Board of Directors is responsible for the preparation of the Restated Standalone Financial Information for the purpose of inclusion in the offer document to be filed with Stock Exchange, Securities and Exchange Board of India, and Registrar of Companies, Jaipur in connection with the proposed IPO. The Restated Standalone Financial Information have been prepared by the management of the Company for the stub period end on September 30, 202 & for the Financial year ended on March 31, 2022, March 31, 2021 & March 31, 2020 on the basis of preparation stated in ANNEXURE – D to the Restated Standalone Financial Information. The Board of Directors of the company's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Standalone Financial Information. The board of directors are also responsible for identifying and ensuring that the Company complies with the Act, ICDR Regulations and the Guidance Note.

We have examined such Restated Standalone Financial Information taking into consideration:

- e) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated September 10, 2022 in connection with the proposed IPO of equity shares of the Company;
- f) The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
- g) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Financial Information; and ,
- h) The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the IPO.

These Restated Standalone Financial Information have been compiled by the management from:

b) Audited Standalone financial statements of company as at and for the period ended September 30, 2022, & for the financial year ended March 31, 2022, March 31, 2021 & March 31, 2020 prepared in accordance with the Accounting Standards as prescribed under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended, and other accounting principles generally accepted in India.

For the purpose of our examination, we have relied on:

a) Auditors' Report issued by us dated January 20, 2023 for the stub period ended on September 30, 2022, dated September 02, 2022 for the Financial year ended 31<sup>st</sup> March, 2022 & the Previous Auditor i.e. M/s Barola & Company Dated November 21, 2021, December 05, 2020 for the Financial Year Ended on 31<sup>st</sup> March 2021, 31<sup>st</sup> March 2020 respectively.



b) The audit were conducted by the Company's previous statutory auditor, and accordingly reliance has been placed on the statement of assets and liabilities and statements of profit and loss, the Significant Accounting Policies, and other explanatory information and (collectively, the Audited Financial Statement") examined by them for the said years.

The modification in restated financials were carried out based on the modified reports, if any, issued by us or Previous auditor which is giving rise to modifications on the financial statements as at and for the stub period ended on September 30, 2022, & for the years ended March 31, 2022, March 31, 2021 and March 31, 2020. There is no qualification of us or previous auditor for the Financial Statement of March 31, 2022, March 31, 2021 and 2020.

The audit reports on the financial statements were modified and included following matter(s) giving rise to modifications on the financial statements as at and for the period ended on September 30, 2022, March 31, 2022, March 31, 2021 & 2020.:-

- k) The Restated Standalone Financial Information or Restated Standalone Summary Financial Statement have been made after incorporating adjustments for the changes in accounting policies retrospectively in respective financial period/years to reflect the same accounting treatment as per the changed accounting policy for all reporting periods, if any;
- 1) The Restated Standalone Financial Information or Restated Standalone Summary Financial Statement have been made after incorporating adjustments for prior period and other material amounts in the respective financial years/period to which they relate and there are no qualifications which require adjustments;
- m) Extra-ordinary items that needs to be disclosed separately in the accounts has been disclosed wherever required;
- n) There were no qualifications in the Audit Reports issued by us & M/s Barola & Company for the stub period ended on September 30, 2022, & for the Financial Year Ended March 31, 2022, March 31, 2021 and 2020 which would require adjustments in this Restated Standalone Financial Statements of the Company;
- o) Profits and losses have been arrived at after charging all expenses including depreciation and after making such adjustments/restatements and regroupings as in our opinion are appropriate and are to be read in accordance with the Significant Accounting Polices and Notes to Accounts as set out in ANNEXURE D to this report;
- p) Adjustments in Restated Standalone Financial Information or Restated Summary Financial Statement have been made in accordance with the correct accounting policies,
- q) There was no change in accounting policies, which needs to be adjusted in the Restated Standalone Financial Information or Restated Summary Financial Statement;
- r) There are no revaluation reserves, which need to be disclosed separately in the Restated Standalone Financial Information or Restated Summary Financial Statement.
- s) The related party transaction for purchase & sales of services entered by the company are at arm's length.
- t) The Company has not paid any dividend since its incorporation.

In accordance with the requirements of Part I of Chapter III of Act including rules made there under, ICDR Regulations, Guidance Note and Engagement Letter, we report that:

- d) The "Restated Standalone Statement of Assets and Liabilities" as set out in ANNEXURE A to this report, of the Company as at stub period ended on September 30, 2022, & Financial Year Ended March 31, 2022, March 31, 2021 and 2020 is prepared by the Company and approved by the Board of Directors. These Restated Standalone Summary Statement of Assets and Liabilities, have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Standalone Significant Accounting Policies and Notes to Accounts as set out in ANNEXURE D to this Report.
- e) The "Restated Standalone Statement of Profit and Loss" as set out in ANNEXURE B to this report, of the Company for stub period ended on September 30, 2022, & for Financial Year Ended March 31, 2022, March 31, 2021 and 2020 is prepared by the Company and approved by the Board of Directors. These Restated Standalone Summary Statement of Profit and Loss have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Standalone Significant Accounting Policies and Notes to Accounts as set out in ANNEXURE D to this Report.



f) The "Restated Standalone Statement of Cash Flow" as set out in ANNEXURE – C to this report, of the Company for stub period ended on September 30, 2022, & for Financial Year Ended March 31, 2022, March 31, 2021and 2020 is prepared by the Company and approved by the Board of Directors. These Standalone Statement of Cash Flow, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Standalone Significant Accounting Policies and Notes to Accounts as set out in ANNEXURE – D to this Report.

Audit for the financial year ended on March 31, 2021 & 2020 was conducted by M/s Barola & Company & Accordingly reliance has been placed on the financial statement examined by them for the said years. Financial Reports included for said years are solely based on report submitted by them.

We have also examined the following other financial information relating to the Company prepared by the Management and as approved by the Board of Directors of the Company and annexed to this report relating to the Company for stub period ended on September 30, 2022, & for Financial Year Ended March 31, 2022, March 31, 2021, and 2020 proposed to be included in the Draft Prospectus / Prospectus ("Offer Document") for the proposed IPO.

Restated Standalone Statement of Share Capital, Reserves And Surplus	Annexure – A.1 & Annexure –
	A.2
Restated Standalone Statement of Long Term Borrowing	Annexure – A.3
Restated Standalone Statement of Long Term Provisions	Annexure – A.4
Restated Standalone Statement of Short Term Borrowing	Annexure – A.5
Restated Standalone Statement of Trade Payables	Annexure – A.6
Restated Standalone Statement of Other Current Liabilities And Short Term Provisions	Annexure – A.7 & Annexure –
	A.8
Restated Standalone Statement of Fixed Assets	Annexure – A.9
Restated Standalone Statement of Deferred Tax Assets(Liabilities)	Annexure – A.10
Restated Standalone Statement of Non Current Investments	Annexure – A.11
Restated Standalone Statement of Other Non current Assets	Annexure – A.13
Restated Standalone Statement of Current Investments	Annexure – A.13
Restated Standalone Statement of Trade Receivables	Annexure – A.14
Restated Standalone Statement of Cash & Cash Equivalents	Annexure – A.15
Restated Standalone Statement of Short Term Loans & Advances	Annexure – A.16
Restated Standalone Statement of Other Current Assets	Annexure – A.17
Restated Standalone Statement of Revenue from Operations	Annexure – B.1
Restated Standalone Statement of Other Income	Annexure – B.2
Restated Standalone Statement of Employee Benefit Expenses	Annexure - B.3
Restated Standalone Statement of Finance Cost	Annexure - B.4
Restated Standalone Statement of Depreciation & Amortisation	Annexure - B.5
Restated Standalone Statement of Other Expenses	Annexure – B.6
Restated Standalone Statement of Deferred Tax Asset / Liabilities	Annexure – B.7
Material Adjustment to the Restated Financial	Annexure – E
Restated Standalone Statement of Tax shelter	Annexure – F
Restated Standalone Statement of Capitalization	Annexure – G
Restated Standalone Statement of Contingent Liabilities	Annexure – H
Restated Standalone Statement of Accounting Ratios	Annexure – I
Restated Standalone Statement of related party transaction	Annexure – J

In our opinion and to the best of information and explanation provided to us, the Restated Standalone Financial Information of the Company, read with significant accounting policies and notes to accounts as appearing in ANNEXURE – D are prepared after providing appropriate adjustments and regroupings as considered appropriate.

We, M/s. A Y & Company, Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI.

The preparation and presentation of the Standalone Financial Statements referred to above are based on the Audited financial statements of the Company and are in accordance with the provisions of the Act and ICDR Regulations. The Financial Statements and information referred to above is the responsibility of the management of the Company.



The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other Firm of Chartered Accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.

We have no responsibility to update our report for events and circumstances occurring after the date of the report.

In our opinion, the above Standalone Financial information contained in ANNEXURE – A to J of this report read with the respective Standalone Significant Accounting Polices and Notes to Accounts as set out in ANNEXURE – D are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with the Companies Act, ICDR Regulations, Engagement Letter and Guidance Note.

Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the IPO-SME for Proposed Issue of Equity Shares of the Company and our report should not be used, referred to or distributed for any other purpose without our prior consent in writing.

For, M/s A Y & CO. Chartered Accountants Firm Registration Number: - 020829C Peer Review No. -013225

CA Arpit Gupta (Partner) Membership No.421544 UDIN - 23421544BGSPYA1063

Date: 31.01.2023 Place: Jaipur



# ANNEXURE - A: RESTATED STANDALONE STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Lakhs)

Sr. No.	Dantiqulang	Ag at Cantamban	of Contombon A of 21st M			
Sr. No.	Particulars	As at September 30, 2022	As at 31st March 2022 2021 2020			
A.	Equity and Liabilities	50, 2022	2022	2021	2020	
1	Shareholders' Funds					
1	Share Capital	400.00	400.00	1.00	1.00	
	Reserves & Surplus	443.99	342.01	558.41	443.11	
	Share application money pending allotment	443.99	342.01	336.41	443.11	
2	Non-Current Liabilities		-	-	-	
	Long-Term Borrowings	41.87	56.27	35.63	37.18	
	Other Non-Current Liabilities	41.87	30.27	33.03	37.18	
	Long-Term Provisions	40.16	40.16	21.54	20.55	
		48.16	48.16	31.54	20.55	
	Deferred Tax Liabilities (Net)	_	-	-	-	
3	Current Liabilities	210.74	221.07	100.76	171.06	
	Short Term Borrowings	318.74	221.87	190.76	171.36	
	Trade Payables:					
	(A) total outstanding dues of micro enterprises	_	-	_	_	
	and small enterprises; and					
	(B) total outstanding dues of creditors other	255.65	166.78	217.80	230.87	
	than micro enterprises and small enterprises.					
	Other Current Liabilities	62.31	43.78	53.53	52.37	
	Short Term Provisions	34.85	65.36	43.01	38.16	
	Total	1605.57	1,344.23	1,131.69	994.61	
В.	Assets					
1	Non-Current Assets					
	Property, Plant and Equipment					
	Tangible Assets	103.27	122.04	45.67	35.25	
	Intangible Assets		-	-	-	
	Capital Work in Progress		-	-	16.25	
	Intangible Assets Under Development	304.31	152.46	46.55	31.05	
	Deferred Tax Assets	21.25	19.48	14.31	10.98	
	Non-Current Investments	40.39	41.19	41.19	41.19	
	Long Term Loans & Advances					
	Other Non-Current Assets	8.17	48.02	51.33	44.27	
		***				
2	Current Assets					
	Current Investments	470.30	598.73	516.35	265.23	
	Inventories	-	-	-	-	
	Trade Receivables	400.31	234.00	196.30	242.65	
	Cash and Cash Equivalents	20.73	15.79	133.45	10.06	
	Short-Term Loans and Advances	192.24	3.47	7.40	14.49	
	Other Current Assets	44.59	109.05	79.13	283.19	
			207.00	, ,	233.17	
	Total	1605.57	1344.23	1131.69	994.61	

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, B & C.

Sandeep Kumar Pahariya

**Chairman Cum Managing Director** 

For M/s A Y & Company **Chartered Accountants** FRN: 020829C

For & on Behalf of Board of Directors **Vertexplus Technologies Limited** 

Niru Pahariya

DIN: 00838390

**Whole Time Director** 

**CA Arpit Gupta** Partner

M.No.: 421544

UDIN: 23421544BGSPYA1063

Date: 31.01.2023 Sonakshi Jain Akshita Goyal **Company Secretary Chief Financial Officer** Place: Jaipur

DIN: 00514815



# ANNEXURE - B: RESTATED STANDALONE STATEMENT OF PROFIT AND LOSS

(Rs. in Lakhs)

C N-	Destination	For the period ended	For The	Year Ended 31	nded 31st March	
Sr. No	Particulars	September 30, 2022	2022	2021	2020	
A.	Revenue:					
	Revenue from Operations	997.20	1949.25	1837.37	1686.77	
	Other income	32.49	35.71	45.64	46.62	
	Total revenue	1029.69	1984.96	1883.00	1733.39	
В.	Expenses:					
	Cost of Material Consumed	0.00	0.00	0.00	0.00	
	Change in Inventories of WIP,	-	_	_	_	
	Finished Goods & Stock in Trade					
	Employees Benefit Expenses	705.89	1427.08	1516.31	1386.66	
	Finance costs	24.96	43.31	48.87	50.64	
	Depreciation and Amortization	21.54	31.85	15.92	17.33	
	Other expenses	141.02	238.69	145.52	162.34	
	Total Expenses	893.41	1740.93	1726.62	1616.98	
	Profit before exceptional and extraordinary items and tax	136.28	244.04	156.38	116.40	
	Exceptional Items	-	-	-	-	
	Profit before extraordinary items and tax	136.28	244.04	156.38	116.40	
	Extraordinary items	-	-	-	-	
	Profit before tax	136.28	244.04	156.38	116.40	
	Tax expense :					
	Current tax	36.08	66.61	44.41	37.38	
	Deferred Tax	(1.78)	(5.17)	(3.33)	(10.98)	
	Profit (Loss) for the period from continuing operations	101.98	182.60	115.30	90.01	
	Earning per equity share in Rs.:					
	(1) Basic	2.55	4.56	2.88	2.25	
	(2) Diluted	2.55	4.56	2.88	2.25	

Note: The above statements should be read with the significant accounting policies and notes to restated summary, Statement of Balance Sheet and cash flows appearing in Annexure D, A & C.

For M/s A Y & Company **Chartered Accountants** 

FRN: 020829C

For & on Behalf of Board of Directors **Vertexplus Technologies Limited** 

**CA Arpit Gupta Partner** 

M.No.: 421544

Date: 31.01.2023

Place: Jaipur

UDIN: 23421544BGSPYA1063

Sandeep Kumar Pahariya **Chairman Cum Managing Director** 

DIN: 00514815

Niru Pahariya Whole Time Director DIN: 00838390

Akshita Goyal

Sonakshi Jain **Chief Financial Officer Company Secretary** 



# ANNEXURE - C: RESTATED STANDALONE STATEMENT OF CASH FLOWS

(Rs. in Lakhs)

Particulars	For the Period Ended on September 30, 2022	For The Year Ended 31st March		
		2022	2021	2020
A. CASH FLOW FROM OPERATING	GACTIVITIES			
Profit/ (Loss) before tax	136.28	244.04	156.38	116.40
Adjustments for:				
Depreciation	21.54	31.85	15.92	17.33
Finance Cost	24.96	43.31	48.87	50.64
Adjustment for Gratuity Expenses	-	17.36	11.44	21.33
Interest Income	(18.82)	(32.15)	(36.57)	(24.15)
Operating profit before working capital changes	163.96	304.40	196.03	181.57
Movements in working capital:				
(Increase)/Decrease in Trade Receivables	(166.31)	(37.70)	46.35	(19.81)
(Increase)/Decrease in Loans & Advances	(188.77)	3.93	7.09	(2.67)
(Increase)/Decrease in Other Current Assets	64.46	(29.92)	204.06	(61.46)
Increase/(Decrease) in Trade Payables	88.87	(51.02)	(13.07)	21.43
Increase/(Decrease) in Other Current Liabilities	18.53	(9.75)	1.15	(0.43)
Cash generated from operations	(19.27)	179.95	441.62	118.62
Income tax paid during the year	66.59	45.00	40.00	-
Net cash from operating activities (A)	(85.85)	134.95	401.62	118.62
B. CASH FLOW FROM INVESTING	G ACTIVITIES			
Sale/(Purchase) of Investments	129.23	(82.38)	(251.13)	(265.23)
Interest Income	18.82	32.15	36.57	24.15
Purchase of Fixed Assets	(154.62)	(214.13)	(25.59)	(34.16)
Increase in Other Non-Current Assets	39.85	3.31	(7.06)	(44.27)
Net cash from investing activities (B)	33.28	(261.05)	(247.21)	(319.50)
C. CASH FLOW FROM FINANCIN	G ACTIVITIES			
Interest paid on borrowings	(24.95)	(43.30)	(48.87)	(50.64)
Proceeds/(Repayment) of Borrowings	82.47	51.75	17.85	(5.74)
Net cash from financing activities (C)	57.52	8.45	(31.02)	(56.38)
Net increase in cash and cash equivalents (A+B+C)	4.95	(117.65)	123.39	(257.27)
Cash and cash equivalents at the beginning of the year	15.79	133.45	10.06	267.33
Cash and cash equivalents at the end of the year	20.73	15.79	133.45	10.06
Cash & Cash Equivalent Comprises				
Cash in Hand	20.62	15.64	2.58	3.77
Balance With Bank in Current Accounts	0.11	0.15	130.87	6.29

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and Statement of Balance Sheet appearing in Annexure C, A & B.

For M/s A Y & Company **Chartered Accountants** 

FRN: 020829C

For & on Behalf of Board of Directors **Vertexplus Technologies Limited** 

**CA Arpit Gupta** Partner

M.No.: 421544

Date: 31.01.2023

Place: Jaipur

UDIN: 23421544BGSPYA1063

Sonakshi Jain **Chief Financial Officer** 

Sandeep Kumar Pahariya

**Chairman Cum Managing Director** 

Akshita Goyal **Company Secretary** 

**Whole Time Director** 

Niru Pahariya

DIN: 00838390

DIN: 00514815



#### ANNEXURE - D

# SUMMARY SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS AS RESTATED

#### A. COMPANY INFORMATION

Our Company was originally incorporated on October 20, 2010 as "Vertexplus Technologies Private Limited" under the provisions of the Companies Act, 1956 with the Registrar of Companies, Rajasthan. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Vertexplus Technologies Private Limited" to "Vertexplus Technologies Limited" vide fresh certificate of incorporation dated July 25, 2022 issued by the Registrar of Companies, Jaipur.

#### SIGNIFICANT ACCOUNTING POLICIES

## 1. Accounting Convention

The financial statement are prepared under the historical cost convention on the "Accrual Concept" and Going Concern assumption of accountancy in accordance with the accounting principles generally accepted in India and comply with the accounting standards as prescribed by Companies (Accounting Standard) Rules, 2006 and with the relevant provisions of the Companies Act, 2013 and rules made there under.

#### 2. Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amount of assets and liabilities on the date of the financial statement and the reported amount of revenues and expenses during the reporting period. Difference between the actual results and estimates are recognized in the period in witch results are known/materialized.

#### 3. Property, Plant and Equipment

Property, Plant and Equipment are stated at cost less accumulated depreciation and impairment losses, if any. Cost comprises of all expenses incurred to bring the assets to its present location and condition. Borrowing cost directly attributable to the acquisition /construction are included in the cost of fixed assets. Adjustments arising from exchange rate variations attributable to the fixed assets are capitalized.

In case of new projects / expansion of existing projects, expenditure incurred during construction / preoperative period including interest and finance charge on specific / general purpose loans, prior to commencement of commercial production are capitalized. The same are allocated to the respective t on completion of construction / erection of the capital project / fixed assets. Subsequent expenditures related to an item of tangible asset are added to its book value only if they increase the future economic benefits from the existing asset beyond its previously assessed standard of performance. Capital assets (including expenditure incurred during the construction period) under erection / installation are stated in the Balance Sheet as "Capital Work in Progress."

#### 4. Impairment of Assets

At each balance sheet date, the Company reviews the carrying amount of its fixed assets to determine whether there is any indication that those assets suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of impairment loss. Recoverable amount is the higher of an asset's net selling price and value in use. In assessing value in use, the estimated future cash flows expected from the continuing use of the assets and from its disposal are discounted to their present value using a pre-tax discount rate that reflects the current market assessments of time value of money and the risks specific to the assets.

# 5. Depreciation

All fixed assets, except capital work in progress, are depreciated on WDV Method. Depreciation is provided based on useful life of the assets as prescribed in Schedule II to the Companies Act, 2013. Depreciation on additions to / deletions from fixed assets made during the period is provided on pro-rata basis from / up to the date of such addition /deletion as the case may be.

#### 6. Investments

Investments are classified into current investments and non-current investments. Current investments i.e. investments that are readily realizable and intended to be held for not more than a year valued at cost. Any permanent reduction in the carrying amount or any reversals of such, reductions are charged or credited to the Statement of Profit & loss Account.



Non-current investments are stated at cost. Provision for diminution in the value of these investments is made only if such decline is other than temporary, in the opinion of the management.

#### 7. Inventories

The companies is the business of providing Services, so that there are no inventories held during the reporting periods.

#### 8. Revenue Recognition

Revenue from the operations is recognized on generally accepted accounting principal and when it is earned and no significant uncertainty exists as to its ultimate collection and includes taxes, wherever applicable.

The capital gain on sale of investments if any are recognized on completion of transaction. No notional profit/loss are recognized on such investments.

Interest income is recognized on time proportion basis, when it is accrued and due for payment.

#### 9. Borrowing Cost

Borrowing cost that are attributable to the acquisition, construction or production of qualifying assets are capitalized as part of the cost of such assets. A qualifying assets is one that necessarily takes a substantial period of time to get ready for its intended use. All other borrowing costs are charged to revenue.

#### 10. Employee Benefits

Short – term employee benefits are recognized as an expense at the undiscounted amount in the profit & loss account of the year in which the related service is rendered.

Post-employment and other long term employee benefits are recognized as an expense in the profit & loss account for the year in which the liabilities are crystallized.

#### 11. Taxes on Income

Income tax expenses for the year comprises of current tax and deferred tax. Current tax provision is determined on the basis of taxable income computed as per the provisions of the Income Tax Act. Deferred tax is recognized for all timing differences that are capable of reversal in one or more subsequent periods subject to conditions of prudence and by applying tax rates that have been substantively enacted by the balance sheet date.

## 12. Foreign Currency Translation

- a) Transaction denominated in foreign currencies are recorded at the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the yearend are restated at closing rate..
- b) Any exchange difference on account of settlement of foreign currency transaction and restatement of monetary assets and liabilities denominated in foreign currency is recognized in the statement of Profit & loss Account.

#### 13. Provision, Contingent Liabilities and Contingent Assets

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources.

## **B. NOTES ON ACCOUNTS**

12. The financial statements including financial information have been prepared after making such regroupings and adjustments, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial statements/information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.

#### 13. Segment Reporting

178



The Company at present is engaged in the Information Technologies Services which constitutes a single business segment. In view of above, primary and secondary reporting disclosures for business/ geographical segment as envisaged in AS -17 are not applicable to the Company.

# 14. Post-Employment Benefits:

The Company has valued its obligations related to Gratuity as follows:

I. ASSUMPTIONS	For the Period	For the Year Ended	For the Year Ended
	Ended on March 31,	on March 31, 2021	on March 31, 2020
	2022		
Discount Rate	7.25%	7.25%	7.25%
Expected Rate of Salary Increase	5.00%	5.00%	5.00%
Withdrawal Rate	3% to 1%	5.00%	5.00%
Mortality	IALM 2012-14	IALM 2012-14	IALM 2012-14
Retirement	60 Years	60 Years	60 Years
CHANGE IN THE PRESENT	For the Period Ended	For the Year Ended	For the Year Ended on
VALUE OF DEFINED BENEFIT			
OBLIGATIONS	on March 31, 2022	on March 31, 2021	March 31, 2020
Defined Benefit Obligation at beginning of	32.77	21 22	0.00
the year	32.77	21.33	0.00
Current Service Cost	11.62	9.08	21.33
Interest cost	2.38	1.55	0.00
Actuarial (Gains)/Losses on Obligations -	3.36	0.81	0.00
Due to Change in Financial Assumptions	3.30	0.81	0.00
Defined Benefit Obligation as at end of the	50.12	22.77	21.22
year	50.13	32.77	21.33
AMOUNT RECOGNIZED IN	For the Period Ended	For the Year Ended	For the Year Ended on
THE BALANCE SHEET:	on March 31, 2022	on March 31, 2021	March 31, 2020
Net liability as at beginning of the year	32.77	21.33	0.00
Net expense recognized in the Statement of	17.36	11.44	21.33
Profit and Loss	17.30	11.44	21.33
Expected Return on Plan Assets	-	-	-
Net liability as at end of the year	50.13	32.77	21.33
EXPENSE RECOGNIZED:	For the Period Ended	For the Year Ended	For the Year Ended on
	on March 31, 2022	on March 31, 2021	March 31, 2020
Current Service Cost	11.62	9.08	21.33
Interest Cost	2.38	1.55	0.00
Actuarial (Gains)/Losses on Obligations -	3.36	0.81	0.00
Due to Change in Financial Assumptions	5.50	0.61	0.00
Expense charged to the Statement of Profit	17.36	11.44	21.33
and Loss			
BALANCE SHEET	For the Period Ended	For the Year Ended	For the Year Ended on
RECONCILIATION:	on March 31, 2022	on March 31, 2021	March 31, 2020
Opening net liability	32.77	21.33	0.00
Expense as above	17.36	11.44	21.33
Provision Related to Previous Year booked	_	_	_
as Prior Period Items	-	-	-
Return on Plan Assets	-	-	-
Benefits Paid	-	-	-
Net liability/(asset) recognized in the balance	50.13	32.77	21.33
sheet	30.13	34,11	41.33

# 15. Provisions, Contingent Liabilities and Contingent Assets (AS 29)

Contingent liabilities and commitments (to the extent not provided for). There are no contingent liabilities as on September 30, 2022, March 31, 2022, 2021 & 2020 except as mentioned in Annexure-H, for any of the years covered by the statements.



# 16. Related Party Disclosure (AS 18)

Related party transactions are reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in the Annexure -J of the enclosed financial statements.

#### 17. Accounting for Deferred Taxes on Income (AS 22)

(Rs. In Lakhs)

Particulars	As at 30th September		ch	
	2022	2022	2021	2020
WDV as per Companies Act, 2013 (A)	103.27	122.04	45.67	35.25
WDV as per Income tax Act, 1961 (B)	137.58	149.29	69.75	57.54
Difference in WDV (A-B)	(34.31)	(27.25)	(24.08)	(22.29)
Timing Difference arises due to Provision for Gratuity	50.13	50.13	32.77	21.33
Total Timing Difference	(84.44)	(77.38)	(56.85)	(43.62)
Deferred Tax (Asset)/ Liability '(C)	(21.25)	(19.48)	(14.31)	(10.98)
Restated Closing Balance of Deferred Tax (Asset)/ Liability	(21.25)	(19.48)	(14.31)	(10.98)
Deferred Tax (Assets)/ Liability as per Balance sheet of Previous Year	(19.48)	(14.31)	(10.98)	-
Deferred Tax (Assets)/ Liability charged to Profit & Loss	(1.78)	(5.17)	(3.33)	(10.98)

#### 18. MATERIAL ADJUSTMENT TO THE RESTATED FINANCIAL STATEMENT

### 1 Material Regrouping:

Appropriate adjustments have been made in the Restated Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

# 2. Material Adjustments:

The Summary of results of restatement made in the Audited Financial Statements for the respective period/years and its impact on the profit/ (loss) of the Company is as follows:

(Rs. In Lakhs)

Particulars	For the Period Ended on	For The Y	ear Ended N	March 31,
	30.09.2022	2022	2021	2020
(A) Net Profits as per audited financial statements (A)	102.09	201.60	122.79	97.68
Add/(Less): Adjustments on account of -				
1) Adjustment on Account of Provision for Gratuity Expenses	-	(17.36)	(11.44)	(21.33)
2) Difference on Account of Calculation in Provision for Income Tax	0.04	(0.02)	0.59	2.62
3) Difference on Account of Calculation in Deferred Tax	-	(1.69)	3.33	10.98
4) Difference on Account of Prepaid Expenses	-	0.15	0.09	0.06
5) Difference on Account of Prepaid Expenses of Previous Year	(0.15)	(0.09)	(0.06)	-
Total Adjustments (B)	(0.11)	(19.01)	(7.49)	(7.67)
Restated Profit/ (Loss) (A+B)	101.98	182.60	115.30	90.01

#### 3. Notes on Material Adjustments pertaining to prior years

## (1) Difference on Account of Provision for Gratuity:

Provision for Gratuity has not been created in Audited Financial Statements but the same has been entered in Restated Financial Statements due to which difference arises.

#### (2) Change in Provision for Current Tax

Since the Restated profit has been changed so that the Provision for current tax is also got changed.



# (3) Change in Provision for Current Tax

Deferred Tax has not been entered in Audited Financial Statement which has been created in Restated Financial Statements

# (4) Adjustment of Prepaid Expenses

Prepaid Expenses are transferred to Next Financial year to which they actually relate.

Reconciliation Statement between Restated Reserve & Surplus affecting Equity due to Adjustment made in Restated Financial Statements:

(Rs. In Lakhs)

Particulars	For the Period ended on	For The Year Ended March 31,			
	30.09.2022	2022	2021	2020	
Equity Share Capital & Reserves & Surplus as per Audited financial Statement	878.26	776.17	574.57	451.78	
Add/(Less) : Adjustments on account of change in Profit/Loss	(34.27)	(34.16)	(15.15)	(7.67)	
Total Adjustments (B)	(34.27)	(34.16)	(15.15)	(7.67)	
Equity Share Capital & Reserves & Surplus as per Restated Financial Statement	843.99	742.01	559.41	444.11	

# 19. Trade Payable Ageing Summary

# 30.09.2022

Parti	culars	Outstanding for following periods from due date of payment / Invoice date					
		Less than 1 year	Less than 1 year 1-2 years 2-3 years More than 3 years				
(i)	MSME	=	ı	ı	=	-	
(ii)	Others	255.65	ı	ı	=	255.65	
(iii)	Disputed dues - MSME	-	-	-	=	-	
(iv)	Disputed dues – Others	-	-	-	-	-	

# 31.03.2022

Parti	culars	Outstanding for following periods from due date of payment / Invoice date					
		Less than 1 year	Less than 1 year 1-2 years 2-3 years More than 3 years				
(i)	MSME	=	-	-	=	-	
(ii)	Others	166.78	-	-	=	166.78	
(iii)	Disputed dues - MSME	=	-	-	=	-	
(iv)	Disputed dues – Others	-	-		-	-	

# 31.03.2021

Partic	culars	Outstanding for following periods from due date of payment / Invoice date					
		Less than 1 year	Less than 1 year 1-2 years 2-3 years More than 3 years				
(i)	MSME	=	ı	ı	=	=	
(ii)	Others	217.80	ı		=	217.80	
(iii)	Disputed dues - MSME	-	-	-	=	-	
(iv)	Disputed dues – Others	=	ı	-	=	-	

# 31.03.2020

Parti	culars	Outstanding for following periods from due date of payment / Invoice date					
		Less than 1 year	Less than 1 year 1-2 years 2-3 years More than 3 years				
(i)	MSME	-	-	-	-	-	
(ii)	Others	230.87	-	-	-	230.87	
(iii)	Disputed dues - MSME	-	-	-	=	-	
(iv)	Disputed dues – Others	-	-	-	-	-	

181



# 20. Trade Receivable Ageing Summary

	Outstanding for following periods from due date of payment						
Particulars	Less than 6	6 months			More than 3		
	months	- 1 year	1-2 years	2-3 years	years		
30.09.2022							
(i) Undisputed Trade							
Receivable – considered good	243.91	121.57	10.83	21.12	2.88	400.31	
(ii) Undisputed Trade			_		_	_	
Receivable – considered doubtful	-	_			-		
(iii) Disputed Trade	_	_	_	_	_	_	
Receivable – considered good							
(iv) Disputed Trade	_	_	_	_	_	_	
Receivable – considered doubtful							
31.03.2022							
(i) Undisputed Trade	64.00	132.12	11.78	22.96	3.14	234.00	
Receivable – considered good		- '					
(ii) Undisputed Trade	-	-	-	-	-	-	
Receivable – considered doubtful (iii) Disputed Trade							
	-	-	-	-	-	-	
Receivable – considered good (iv) Disputed Trade							
Receivable – considered doubtful	-	-	-	-	-	-	
31.03.2021							
(i) Undisputed Trade							
Receivable – considered good	178.48	6.67	4.54	6.41	0.20	196.30	
(ii) Undisputed Trade							
Receivable – considered doubtful	-	-	-	-	-	-	
(iii) Disputed Trade							
Receivable – considered good	-	-	-	-	=	-	
(iv) Disputed Trade							
Receivable – considered doubtful	-	_	-	-	-	-	
31.03.2019							
(i) Undisputed Trade	206.16	17.95	9.34	4.59	4.61	242.65	
Receivable – considered good	200.10	17.93	7.34	4.39	4.01	242.03	
(ii) Undisputed Trade	_			_	_	_	
Receivable – considered doubtful	_	_	-	-	-	_	
(iii) Disputed Trade	_	_	_	_	_	_	
Receivable – considered good							
(iv) Disputed Trade	_	_	_	-	_	_	
Receivable – considered doubtful							

# 21. Intangible Assets under Development Ageing Summary:

# 30.09.2022

Particulars	Outstanding for	Outstanding for following periods from due date of payment / Invoice date				
	Less than 1 year	1-2 years	2-3 years	More than 3 years		
(i) Project in Progress	151.85	105.91	15.50	31.05	304.31	
(ii) Project temporarily Suspended	-	-	-	-	-	

# 31.03.2022

Particulars	Outstanding for	Outstanding for following periods from due date of payment / Invoice date				
	Less than 1 year	1-2 years	2-3 years	More than 3 years		
(i) Project in Progress	105.91	15.50	31.05	=	152.46	
(ii) Project temporarily Suspended	=	-	-	=	-	

182



# 31.03.2021

Particulars	Outstanding for	Outstanding for following periods from due date of payment / Invoice date				
	Less than 1 year	1-2 years	2-3 years	More than 3 years		
(i) Project in Progress	15.50	31.05	-	-	46.55	
(ii) Project temporarily Suspended	-	-	-	-	-	

# 31.03.2020

Particulars	Outstanding for t	Total			
	Less than 1 year	1-2 years	2-3 years	More than 3 years	
(i) Project in Progress	31.05	-	-	-	31.05
(ii) Project temporarily Suspended	=	-	-	=	-

# 22. Restated Standalone Statement of Accounting Ratios:

S.No.	Particular	Numerator  Denominator	As At September 30 2022	March 31, 2022	March 31, 2021	March 31, 2020	Reason for Movements
(a)	Current Ratio	Current Assets  Current Liabilities	1.68	1.93	1.85	1.66	Reason for Movement is not required as movement is not more than 25%
(b)	Debt-Equity Ratio	Debt Equity	0.43	0.37	0.40	0.47	Reason for Movement is not required as movement is not more than 25%
(c)	Return on Equity Ratio	Profit After Tax  Average  Shareholders'  Equity	12.86	28.06%	22.98%	22.55%	Reason for Movement is not required as movement is not more than 25%. Figures for the half year ended on September 30, 2022 are not comparable
(d)	Trade Receivables turnover ratio (in times	Net Credit Sales Average Trade Receivables	3.14	9.06	8.37	7.25	Reason for Movement is not required as movement is not more than 25%. Figures for the half year ended on September 30, 2022 are not comparable
(e)	Net capital turnover ratio (in times)	Turnover Total Working Capital	2.18	4.21	4.30	5.22	Reason for Movement is not required as movement is not more than 25%. Figures for the half year ended on September 30, 2022 are not comparable
(f)	Net profit ratio	Profit After Tax Total Sales	10.23%	9.37%	6.28%	5.34%	Reason for Movement is not required as movement is not more than 25% in the year 2021. Further the ratio has been significantly increased in the year 2022 due to higher profit
(g)	Return on Capital employed	Operating Profit  Total Capital  Employed	21.66%	43.02%	39.54%	41.52%	Reason for Movement is not required as movement is not more than 25%. Figures for the half year ended on September 30, 2022 are not comparable
(h)	Return on investment.	Profit After Tax Initial Value of Investments	13.74%	32.64%	25.96%	25.42%	Reason for Movement is not required as movement is not more than 25% in the year 2021. Further the ratio has



			been significantly increased
			in the year 2022 due to higher
			profit. Figures for the half
			year ended on September 30,
			2022 are not comparable

# ANNEXURE - A.1: Restated Standalone Statement of Share Capital

(Rs. In Lakhs)

Particulars	As at September 30,	As at 31st March			
1 at ticulars	2022	2022	2021	2020	
<b>Equity Share Capital</b>					
Authorized Share Capital					
60,00,000 Equity Shares of Rs. 10 Each	600.00	600.00	1.00	1.00	
Total	600.00	600.00	1.00	1.00	
Issued, Subscribed & Fully Paid Up Share Capital					
40,00,000 Equity Shares of Rs. 10 Each	400.00	400.00	1.00	1.00	
Total	400.00	400.00	1.00	1.00	

#### Notes:

A.1.1 The Company has raised its Equity Share Capital from 10,000 Equity Shares to 40 Lakhs by way of Bonus issue in the ratio of 399:1 of 39,90,000 Equity shares of Face Value of Rs. 10 Each on March 07, 2022

# A.1.2 Right, Preferences and Restrictions attached to Shares:

The Company has one class of equity shares having a par value of Rs. 10/- per share. Each Shareholder is eligible for one vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company in proportion of their shareholding.

#### A.1.3

Particulars	As at 30 <sup>th</sup> September	As at 31st March				
raruculars	2022	2022	2021	2020		
<b>Equity Shares</b>						
Shares outstanding at the beginning of the year	40,00,000	10,000	10,000	10,000		
Shares issued during the year		3,990,000				
Share outstanding at the end of the year	40,00,000	4,000,000	10,000	10,000		

# A.1.4 Details of Shareholding more than 5% of the aggregate shares in the company

	30-Sept-22		31-Mar-22		31-Mar-21		31-Mar-20	
Name of Shareholder	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding
Sandeep Kumar Pahariya	2,400,000	60.00%	2,400,000	60.00%	6,000	60.00%	6,000	60.00%
Niru Pahariya	1,595,000	39.88%	1,600,000	40.00%	4,000	40.00%	4,000	40.00%
Total	4,000,000	99.88%	4,000,000	100%	10,000	100%	10,000	100%

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure A, B, C, D.

A.1.5 Shareholding of Promotors									
	30-Sept-22		31-Mar-22		31-Mar-21		31-Mar-20		
Name of Shareholder	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding	
Sandeep Kumar Pahariya	2,400,000	60.00%	2,400,000	60.00%	6,000	60.00%	6,000	60.00%	
Niru Pahariya	1,595,000	39.88%	1,600,000	40.00%	4,000	40.00%	4,000	40.00%	

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure A,B,C,D.

A.1.6 Change in Shareho	olding of Promotors			
Name of Shareholder	30-Sept-22	31-Mar-22	31-Mar-21	31-Mar-20

184



	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding
Sandeep Kumar Pahariya	-	-	2,394,000	39,900	-	-	-	-
Niru Pahariya	(5,000)	(0.31)	1,596,000	39,900	-	-	-	-

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure A,B,C,D.

# ANNEXURE - A.2: Restated Standalone Statement of Reserves and Surplus

(Rs. In Lakhs)

Particulars	As at 30th September	As at 31st March			
1 at ticulats	2022	2022	2021	2020	
Reserves & Surplus					
1. Securities Premium					
Balance as at the beginning of the year	-	-	-	-	
Addition during the year	-	i	-	-	
Issued for Bonus Issue	-	i	-	-	
Balance as at the end of the year	-	-	-	-	
Balance in Statement of Profit & Loss					
Balance as at the beginning of the year	342.01	558.41	443.11	353.11	
Add: Profit for the year	101.98	182.60	115.30	90.01	
Less: Bonus Shares Issued during the year	-	399.00	-	-	
Balance as at the end of the year	443.99	342.01	558.41	443.11	
Grand Total	443.99	342.01	558.41	443.11	

Note A.2.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

# **ANNEXURE – A.3: Restated Standalone Statement of Long Term Borrowings**

Particulars	As at 30th September	As at 31st March			
ratuculais	2022	2022	2021	2020	
Secured:					
From Bank/NBFC:					
Car Loan	30.42	35.96	-	-	
Term Loans	11.45	20.31	-	-	
Unsecured:					
Loan from Bank/NBFC	-	-	35.63	37.18	
Total	41.87	56.27	35.63	37.18	

Note A.3.1: There were no re-schedulement or default in the repayment of loans taken by the Company.

NoteA.3.2: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE – A.3.2 & A.3.5 STANDALONE STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS (Amount in Lacs)

Name of Lender	Purpose	Sanctione d Amount	Securities offered	Rate of Interest	Re- Payment Schedule	Moratoriu m	Outstandi ng amount as on (as per Books) 30.09.2022
Kotak Mahindr a Bank Limited	Overdraft Limit	185.00	1. Plot No. B-19, 10 B Scheme, Gopal pura By Pass Road, Jaipur 2. Plot No. 23, Tonk Road Jaipur, South Part, Ganesh Vihar, Bilwa	RPRR+3.25 % Per Annum	Renewal after 1 Year	Nil	183.33



Kotak Mahindr a Bank Limited	Term Loan	15.00	1. Plot No. B-19, 10 B Scheme, Gopal pura By Pass Road, Jaipur 2. Plot No. 23, Tonk Road Jaipur, South Part, Ganesh Vihar, Bilwa	RPRR+3.25 % Per Annum	Repayabl e in 36 EMI of Rs. 46487	Nil	8.32
Kotak Mahindr a Bank Limited	Working Capital Limit	29.04	1. Plot No. B-19, 10 B Scheme, Gopal pura By Pass Road, Jaipur 2. Plot No. 23, Tonk Road Jaipur, South Part, Ganesh Vihar, Bilwa	RPRR+3.60 % Per Annum	Repayabl e in 36 EMI of Rs. 90266	6 Months	19.29
Kotak Mahindr a Prime Limited	Car Loan	50.00	By Way of Hypothecation of Vehicle	7.00% Per Annum	Repayabl e in 60 EMI of Rs. 99100	NIL	40.52
HDFC Bank Limited	Overdraft Limit	125.00	By Way of Hypothecation of Fixed Deposit	7.00% Per Annum	Renewal after 1 Year	NIL	109.15
Total		404.04					360.61

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.4: Restated Standalone Statement of Long Term Provisions

(Rs. In Lakhs)

Particulars	As at 30th September	As at 31st March				
Farticulars	2022	2022	2021	2020		
Provision for Gratuity	48.16	48.16	31.54	20.55		
Grand Total	48.16	48.16	31.54	20.55		

Note A.4.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

# ANNEXURE - A.5: Restated Standalone Statement of Short Term Borrowings

(Rs. In Lakhs)

Particulars	As at 30th September	As	As at 31st March				
rarticulars	2022	2022	2021	2020			
Secured:							
From Bank	292.48	186.83	160.17	114.15			
Current Maturities of Long Term Debt	26.26	35.04	30.59	57.22			
Total	318.74	221.87	190.76	171.36			

Note A.5.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

# ANNEXURE - A.6: Restated Standalone Statement of Trade Payables

(Rs. In Lakhs)

Particulars		As at 30th September		As at 31st March				
		2022	2022	2021	2020			
Trade Payables due to								
- Micro and Small Enterprises		-	-	-	-			
- Others								
- Promotor/Promotor Group		-	-	-	1			
- Others		255.65	166.78	217.80	230.87			
To	otal	255.65	166.78	217.80	230.87			

186



Note A.6.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.7: Restated Standalone Statement of Other Current Liabilities

(Rs. In Lakhs)

Particulars	As at 30th September	As at 31st March				
1 at ticulars	2022	2022	2021	2020		
Statutory Dues Payable	59.13	38.98	50.47	48.64		
Outstanding Expenses	3.18	1.87	0.57	1.38		
Advance from Customers	-	-	1.49	1.15		
Audit Fees Payable	-	2.94	1.00	0.20		
Barola & Company	-	-	-	1.01		
Grand Total	62.31	43.78	53.53	52.37		

Note A.7.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.8: Restated Standalone Statement of Short Term Provisions

(Rs. In Lakhs)

Particulars	As at 30th September	As at 31st March				
Farticulars	2022	2022	2021	2020		
Provision for Income Tax	32.88	63.39	41.79	37.38		
Provision for Gratuity	1.97	1.97	1.23	0.78		
Grand Total	34.85	65.36	43.01	38.16		

Note A.8.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

# ANNEXURE - A.9: Restated Standalone Statement of Property, Plant and Equipment

### As At 30.09.2022

		Gross 1	Block	As At 50.		mulated <b>E</b>	Depreci	ation	Net Block		
Particulars	Balanc e as at 01st Apr 2022	Additi ons	Delet ion/S ale	Balanc e as at 30th Septem ber 2022	Balanc e as at 01st Apr 2022	Deprec iation charge for the period	Del etio n- Sal e/L oss	Balanc e as at 30th Septem ber 2022	Balance as at 01st Apr 2022	Balanc e as at 30th Septe mber 2022	
A. Tangible Assets											
Plant & Machinery	0.10	-	-	0.10	0.08	0.00	-	0.08	0.02	0.02	
Computers & Data Processing Units	77.41	1.24	-	78.65	53.85	7.14		60.98	23.56	17.66	
Electrical Installation & Equipments	33.23	1.33	-	34.56	23.36	1.20		24.55	9.87	10.00	
Furniture & Fixtures	35.33	0.20	-	35.53	27.83	1.01		28.84	7.50	6.70	
Motor Vehicles	97.60	-	-	97.60	31.34	10.25		41.59	66.26	56.02	
Office Equipments	4.12	-	-	4.12	2.94	0.59		3.53	1.18	0.59	
Attendance Recorder	1.13	-	-	1.13	0.64	0.04		0.68	0.49	0.45	
Building Construction	16.25	-	-	16.25	3.09	1.32		4.41	13.16	11.84	
Total (A)	265.16	2.77	-	267.93	143.12	21.54	-	164.66	122.04	103.27	
B. Intangible Assets Under Development											
Products	152.46	151.85		304.31	1			-	152.46	304.31	



# As At 31.03.2022

		Gross I	Block		Accu	ımulated Do	ition	Net Block		
Particulars	Balance as at 01st Apr 2021	Additi ons	Delet ion/S ale	Balan ce as at 31 March 2022	Balanc e as at 01st Apr 2021	Depreci ation charge for the period	Del etio n- Sal e/L oss	Balan ce as at 31 Marc h 2022	Bala nce as at 01st Apr 2021	Balanc e as at 31 March 2022
A. Tangible Assets										
Plant & Machinery	0.10	-	-	0.10	0.07	0.01	-	0.08	0.03	0.02
Computers & Data Processing Units	53.34	24.07	-	77.41	46.06	7.79		53.85	7.28	23.56
Electrical Installation & Equipment	30.46	2.77	-	33.23	20.51	2.85		23.36	9.95	9.87
Furniture & Fixtures	35.33	-	-	35.33	25.21	2.62		27.83	10.12	7.50
Motor Vehicles	16.22	81.38	-	97.60	15.62	15.72		31.34	0.60	66.26
Office Equipment	4.12	-	-	4.12	1.65	1.29		2.94	2.47	1.18
Attendance Recorder	1.13	-	-	1.13	0.53	0.11		0.64	0.60	0.49
Building Construction	16.25	-	-	16.25	1.62	1.46		3.09	14.62	13.16
Total (A)	156.94	108.22	-	265.16	111.27	31.85	-	143.12	45.67	122.04
B. Intangible Assets Under Development										
Products	46.55	105.91		152.46	-			-	46.55	152.46

As At 31.03.2021

		Gros	s Block	At 31.03.20		cumulated	Denrecia	tion	Net I	Block
Particulars	Balanc e as at 01st Apr 2020	Additi ons	Deletion/ Sale	Balance as at 31 March 2021	Bala nce as at 01st Apr 2020	Deprecia tion charge for the period	Deleti on- Sale/L oss	Balanc e as at 31 March 2021	Bala nce as at 01st Apr 2020	Balan ce as at 31 Marc h 2021
A. Tangible Assets										
Plant & Machinery	0.10			0.10	0.06	0.01		0.07	0.04	0.03
Computers & Data Processing Units	46.78	6.55		53.34	39.69	6.36		46.06	7.09	7.28
Electrical Installation & Equipment	29.49	0.97		30.46	17.38	3.13		20.51	12.11	9.95
Furniture & Fixtures	35.33	-		35.33	21.66	3.54		25.21	13.67	10.12
Motor Vehicles	16.22	-		16.22	15.30	0.32	-	15.62	0.92	0.60
Office Equipment	1.54	2.58		4.12	0.85	0.80	-	1.65	0.70	2.47
Attendance Recorder	1.13	ı		1.13	0.40	0.13	-	0.53	0.73	0.60
<b>Building Construction</b>	ı	16.25		16.25	-	1.62	-	1.62	-	14.62
Total (A)	130.60	26.34	-	156.94	95.35	15.92	-	111.27	35.25	45.67
B. Capital Work in Progress	-			-			-	-	-	-
Building Construction	16.25	-	16.25	-	-	-	-	-	-	-
C. Intangible Assets Under Development	-									
Products	31.05	15.50	_	46.55	-	-	-	-	31.05	46.55

# As At 31.03.2020

		Gros	s Block		Aco	cumulated I	Depreciat	ion	Net I	Block
Particulars	Balanc e as at 01st Apr 2019	Additi ons	Deletion/ Sale	Balanc e as at 31 March 2020	Bala nce as at 01st Apr 2019	Depreci ation charge for the period	Deleti on- Sale/L oss	Bala nce as at 31 Mar	Bala nce as at 01st Apr 2019	Bala nce as at 31 Mar



								ch 2020		ch 2020
A. Tangible Assets								2020		2020
Plant & Machinery	0.10	-	-	0.10	0.04	0.01	-	0.06	0.05	0.04
Computers & Data Processing Units	43.68	3.10	-	46.78	32.62	7.07	-	39.69	11.06	7.09
Electrical Installation & Equipment	29.49	-	-	29.49	13.14	4.24	-	17.38	16.35	12.11
Furniture & Fixtures	35.33	-	-	35.33	16.88	4.78	-	21.66	18.45	13.67
Motor Vehicles	16.22	-	-	16.22	14.81	0.49	-	15.30	1.41	0.92
Office Equipment	1.54	-	-	1.54	0.27	0.57	-	0.85	1.27	0.70
Attendance Recorder	1.13	ı	ı	1.13	0.24	0.16	ı	0.40	0.89	0.73
Total (A)	127.50	3.10	ı	130.60	78.02	17.33	ı	95.35	49.48	35.25
B. Capital Work in Progress										
Building Construction	16.25	-	-	16.25	-	-	-	-	16.25	16.25
C. Intangible Assets Under Development										
Products	-	31.05	=	31.05	-	-	-	-	-	31.05

# ANNEXURE – A.10: Restated Standalone Statement of Deferred Tax Assets/(Liabilities) (Net)

(Rs. In Lakhs)

				(143. III Lakiis)		
<b>Particulars</b>	As at 30th September	As at 31st March				
	2022	2022	2021	2020		
Deferred Tax Liability						
Related to Fixed Assets	-	Ī	-	-		
Loss Carried forward			-	-		
Total (a)	-	ı	-	-		
Deferred Tax Assets						
Related to Fixed Assets & Gratuity	21.25	19.48	14.31	10.98		
Total (b)	21.25	19.48	14.31	10.98		
Net deferred tax asset/(liability){(b)-(a)}	21.25	19.48	14.31	10.98		

**Note A.**10.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.11: Restated Standalone Statement of Non-Current Investments

(Rs. In Lakhs)

Dantinulana	As at 30th September	As	ch	
Particulars	2022	2022	2021	2020
Sprink Media Private Limited	-	0.80	0.80	0.80
Vertexplus Technologies Pte. Ltd. (Singapore)	40.39	40.39	40.39	40.39
Grand Total		41.19	41.19	41.19

**Note A.11.1**: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

#### ANNEXURE - A.12: Restated Standalone Statement of Other Non Current Assets

(Rs. In Lakhs)

Particulars	As at 30th September	As	at 31st Mar	ch
raruculars	2022	2022	2021	2020
Security Deposits	8.17	48.02	51.33	44.27
Grand Total	8.17	48.02	51.33	44.27

Note A.12.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.



#### ANNEXURE - A.13: Restated Standalone Statement of Current Investments

(Rs. In Lakhs)

Particulars	As at 30th September	As at 31st March			
raruculars	2022	2022	2020		
Fixed Deposits with HDFC Bank	470.30	598.73	516.35	265.23	
Grand Total	470.30	598.73	516.35	265.23	

Note A.13.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

#### ANNEXURE - A.14: Restated Standalone Statement of Trade Receivables

(Rs. In Lakhs)

Particulars	As at 30th September	As	at 31st Ma	rch
1 at ticulars	2022	2022	2021	2020
Outstanding for a period exceeding six months (Unsecured and considered Good)				
From Directors/Promoters/Promoter Group/Associates/Relatives of Directors/ Group Companies.	-	-	-	-
Others	156.40	53.40	17.62	36.49
Outstanding for a period not exceeding 6 months (Unsecured and considered Good)				
From Directors/Promoters/Promoter Group/Associates/Relatives of Directors/ Group Companies.	-	-	-	-
Others	243.91	180.60	178.68	206.16
Grand Total	400.31	234.00	196.30	242.65

Note A.14.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

#### ANNEXURE - A.15: Restated Standalone Statement of Cash and Bank Balances

(Rs. In Lakhs)

Particulars	As at 30th September		As at 31st March			
1 at ticulars	2022	2022	2021	2020		
Cash & Cash Equivalents						
Cash in hand	20.62	15.64	2.58	3.77		
Balances with Banks:						
In Current Accounts	0.11	0.15	130.87	6.29		
In Deposit Accounts	-	-	-	-		
Grand Total	20.73	15.79	133.45	10.06		

Note A.15.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.16: Restated Standalone Statement of Short Term Loans and Advances

(Rs. In Lakhs)

Particulars	As at 30th September	As at 31st March		
	2022	2022	2021	2020
Advance to Suppliers	-	3.47	7.40	14.49
Inter Corporate Loans	192.24			
Grand Total		3.47	7.40	14.49

Note A.16.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

### ANNEXURE - A.17: Restated Standalone Statement of Other Current Assets

(Rs. In Lakhs)

			(-	19 <b>1 111 24111</b> 19)
Particulars	As at 30th September	As	s at 31st Mar	ch
	2022	2022	2021	2020



Balances With Revenue Authorities	22.57	90.11	67.08	272.87
Interest Accrued on FDR	7.50	5.20	4.57	-
Prepaid Expenses	14.52	13.73	7.48	10.32
Grand Total	44.59	109.05	79.13	283.19

Note A.17.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.1: Restated Standalone Statement of Revenue from Operations

(Rs. In Lakhs)

Particulars	As at 30th September	As	ch	
	2022	2022	2021	2020
Revenue from Sale of Services				
Export	53.96	255.27	92.14	111.95
Domestic	943.24	1693.99	1745.23	1,574.81
Revenue from operations	997.20	1949.25	1837.37	1686.77

Note B.1.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

#### ANNEXURE - B.2: Restated Standalone Statement of Other Income

(Rs. In Lakhs)

Particulars	As at 30th September	As at 31st March		
	2022	2022	2021	2020
Interest Received on IT Refund	1.10	0.07	11.90	7.23
Interest Received on Fixed Deposit	17.72	32.08	24.67	16.92
Sundry Balance written off	13.67	3.56	6.77	21.04
Forex Gain/Loss	-	-	2.30	1.43
Grand Total	32.49	35.71	45.64	46.62

Note B.2.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.3: Restated Standalone Statement of Employee Benefit Expenses

(Rs. In Lakhs)

Particulars	As at 30th September	As at 31st March			
1 at ticulats	2022	2022	2021	2020	
Salary Expenses	639.94	1,277.76	1,388.98	1,293.41	
Director Remuneration	24.60	48.60	32.40	20.40	
Contribution to Statutory Fund	19.38	34.59	36.89	42.50	
Staff Welfare Expenses	8.02	0.57	0.56	0.57	
Stipend/Incentive Expenses	13.95	48.19	46.05	8.44	
Gratuity Expenses	-	17.36	11.44	21.33	
Grand Total	705.89	1,427.08	1,516.31	1,386.66	

Note B.3.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.4: Restated Standalone Statement of Finance costs

(Rs. In Lakhs)

Particulars	As at 30th September	As	ch	
1 articulars	2022	2022	2021	2020
Interest on Borrowings	11.44	20.62	19.59	23.67
Bill Discounting Expenses	13.24	22.33	28.14	26.43
Interest on Statutory Dues	0.01	0.08	0.37	0.18
Bank Charges	0.27	0.28	0.77	0.37
Grand Total	24.96	43.31	48.87	50.64

Note B.4.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.



# ANNEXURE - B.5: Restated Standalone Statement of Depreciation & Amortization

(Rs. In Lakhs)

Particulars	As at 30th September	As at 31st March		ch
	2022	2022 2022		2020
Depreciation	21.54	31.85	15.92	17.33
Grand Total	21.54	31.85	15.92	17.33

Note B.5.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.6: Restated Standalone Statement of Other Expenses

(Rs. In Lakhs)

Particulars	As at 30th September	As	at 31st Mar	ks. In Lakhs <sub>e</sub> ch
	2022	2022	2021	2020
Brokerage Expenses	-	-	0.25	-
Telephone Expenses	0.15	3.30	2.49	2.66
Printing & Stationary Expenses	0.15	0.06	0.27	0.05
Rent Expenses	27.83	52.86	8.43	18.09
Office Maintenance Expenses	3.28	1.94	0.86	2.90
Repair & Maintenance Expenses	1.22	0.45	0.24	1.20
Electricity Expenses	9.13	8.85	2.23	5.82
Travelling Expenses	2.52	1.13	0.85	0.62
Travelling Expenses - Foreign	1.58	-	-	10.10
Legal Consultation Charges	30.08	1.28	0.27	0.81
Professional Fees	20.10	76.11	70.10	54.12
Membership & Subscription	0.59	1.66	1.06	2.43
Internet charges	5.63	7.55	3.20	4.88
Office Expenses	3.20	7.73	3.85	5.14
Credit Card Expenses	0.16	0.48	0.11	0.68
Conveyance Expenses	1.13	1.87	1.02	1.04
Computer Repair & Maintenance Expenses	-	0.53	0.36	0.86
Hosting charges	10.01	20.50	21.79	12.36
Domain Expenses	2.71	4.29	4.40	3.38
Commission Expenses	-	5.15	-	-
Business/Sales Promotion Expenses	0.90	0.95	0.33	0.69
Sundry Balances written off	-	-	-	0.83
Misc. Expenses	0.12	12.71	3.91	3.74
Festival Expenses	-	5.62	0.14	1.57
Insurance Expenses	16.57	8.08	10.26	6.51
ROC Fees	-	6.99	-	-
Forex Gain/Loss	-	1.86	-	-
Advertisement Expenses	2.31	5.25	8.30	7.62
Service Tax Interest	-	-	-	12.29
Service Tax penalty	-	-	-	0.43
Security Services	-	-	-	1.32
Audit Fees	-	1.50	0.80	0.20
	-			
Grand Total	141.02	238.69	145.52	162.34

Note B.6.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

# ANNEXURE - B.7: Restated Standalone Statement of Deferred Tax (Assets)/Liabilities

(Rs. In Lakhs)

Particulars	As at 30th September	As	As at 31st March		
	2022	2022	2021	2020	



WDV as per Companies Act, 2013 (A)	103.27	122.04	45.67	35.25
WDV as per Income tax Act, 1961 (B)	137.58	149.29	69.75	57.54
Difference in WDV (A-B)	(34.31)	(27.25)	(24.08)	(22.29)
Timing Difference arises due to Provision for Gratuity	50.13	50.13	32.77	21.33
Total Timing Difference	(84.44)	(77.38)	(56.85)	(43.62)
Deferred Tax (Asset)/ Liability '(C)	(21.25)	(19.48)	(14.31)	(10.98)
Restated Closing Balance of Deferred Tax (Asset)/ Liability	(21.25)	(19.48)	(14.31)	(10.98)
Deferred Tax (Assets)/ Liability as per Balance sheet of Previous Year	(19.48)	(14.31)	(10.98)	-
Deferred Tax (Assets)/ Liability charged to Profit & Loss	(1.78)	(5.17)	(3.33)	(10.98)

Note B.7.1: The above statements should be read with the significant accounting policies and notes to restated summary, statement of assets and liabilities, profits and losses and cash flows appearing in Annexure IV, I, II III.

# ANNEXURE – E: STATEMENT OF MATERIAL ADJUSTMENT TO THE RESTATED STANDALONE FINANCIAL STATEMENT

#### 1 Material Regrouping

Appropriate adjustments have been made in the Restated Standalone Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

# 2. Material Adjustments:

The Summary of results of restatement made in the Audited Financial Statements for the respective years and its impact on the profit/(loss) of the Company is as follows:

Particulars	For the period ended	For The Yea	r Ended M	Iarch 31,
Farticulars	30.09.2022	2022	2021	2020
(A) Net Profits as per audited financial statements (A)	102.09	201.60	122.79	97.68
Add/(Less): Adjustments on account of -				
1) Adjustment on Account of Provision for Gratuity Expenses	1	(17.36)	(11.44)	(21.33)
2) Difference on Account of Calculation in Provision for Income Tax	0.04	(0.02)	0.59	2.62
3) Difference on Account of Calculation in Deferred Tax	-	(1.69)	3.33	10.98
4) Difference on Account of Prepaid Expenses	1	0.15	0.09	0.06
5) Difference on Account of Prepaid Expenses of Previous Year	(0.15)	(0.09)	(0.06)	-
Total Adjustments (B)	(0.11)	(19.01)	(7.49)	<b>(7.67)</b>
Restated Profit/ (Loss) (A+B)	101.98	182.60	115.30	90.01

#### 3. Notes on Material Adjustments pertaining to prior years

#### (1) Difference on Account of Provision for Gratuity

Provision for Gratuity has not been created in Audited Financial Statements but the same has been entered in Restated Financial Statements due to which difference arises.

#### (2) Change in Provision for Current Tax

Provision for Income Tax is calculated on Adhoc basis in Audited Financials which has been calculated on actual basis in the Restated Financial Statements.

# (3) Change in Provision for Deferred Tax

Deferred Tax has not been entered in Audited Financial Statement which has been created in Restated Financial Statements



# (4) Difference on Account of Prepaid Expenses

Expenses Related to Next Financial Years are transferred to Prepaid Expenses

Reconciliation Statement between Restated Reserve & Surplus affecting Equity due to Adjustment made in Restated Standalone Financial Statements:

Particulars	For the period ended	For The Year	r Ended M	arch 31,
r at ucuiats	30.09.2022	2022	2021	2020
Equity Share Capital & Reserves & Surplus as per Audited financial Statement	878.26	776.17	574.57	451.78
Add/(Less) : Adjustments on account of change in Profit/Loss	(34.27)	(34.16)	(15.15)	(7.67)
Total Adjustments (B)	(34.27)	(34.16)	(15.15)	(7.67)
Equity Share Capital & Reserves & Surplus as per Restated Financial Statement	843.99	742.01	559.41	444.11

# ANNEXURE - F: RESTATED STANDALONE STATEMENT OF TAX SHELTERS

(Rs. In Lakhs)

Sr.	Particulars	As at September 30	A	As at 31st March		
No	Farticulars	2022	2022	2021	2020	
A	Restated Profit before tax	136.28	244.04	156.38	116.40	
	Short Term Capital Gain at special rate			-	-	
	Normal Corporate Tax Rates (%)	25.17%	25.17%	25.17%	25.17%	
	Short Term Capital Gain at special rate		-	-	-	
	MAT Tax Rates (%)	15.60%	15.60%	19.24%	19.24%	
В	Tax thereon (including surcharge and					
	education cess)					
	Tax on normal profits	34.30	61.42	39.36	29.30	
	Short Term Capital Gain at special rate		-	-	-	
	Total	34.30	61.42	39.36	29.30	
	Adjustments:					
C	Permanent Differences					
	Deduction allowed under Income Tax Act	-	-	-	-	
	Exempt Income	-	-	-	-	
	Allowance of Expenses under the Income Tax Act	-	-	-	-	
	Section 35					
	Disallowance of Income under the Income Tax	-	-	-	-	
	Act					
	Disallowance of Expenses under the Income Tax	-	0.08	6.84	5.98	
	Act					
	Total Permanent Differences	-	0.08	6.84	5.98	
D	Timing Differences			1.50	. = 0	
	Difference between Depreciation as per Income	7.07	3.17	1.79	4.78	
	tax, 1961 and Companies Act 2013			44.1		
	Provision for Gratuity disallowed	-	17.36	11.44	21.33	
	Expense disallowed u/s 43B	-	-	-	-	
	Total Timing Differences	7.07	20.53	13.23	26.12	
E	Net Adjustments E= (C+D)	7.07	20.61	20.07	32.10	
F	Tax expense/(saving) thereon	1.78	5.19	5.05	8.08	
G	Total Income/(loss) (A+E)	143.35	264.65	176.45	148.50	
	Taxable Income/ (Loss) as per MAT	136.28	244.04	156.38	116.40	
I	Income Tax as per normal provision	36.08	66.61	44.41	37.38	
J	Income Tax under Minimum Alternative Tax	21.26	38.07	30.09	22.40	
	under Section 115 JB of the Income Tax Act					
	Net Tax Expenses (Higher of I,J)	36.08	66.61	44.41	37.38	
K	Relief u/s 90/91			-	-	
	Total Current Tax Expenses	36.08	66.61	44.41	37.38	
L	Adjustment for Interest on income tax/ others	-	-			
	Total Current Tax Expenses	36.08	66.61	44.41	37.38	



Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - G: RESTATED STANDALONE STATEMENT OF CAPITALISATION

(Rs. In Lakhs)

Sr. No	Particulars Particulars	Pre issue	Post issue
	Debts		
A	Long Term Debt*	41.87	41.87
В	Short Term Debt*	318.74	318.74
C	Total Debt	360.61	360.61
	<b>Equity Shareholders Funds</b>		
	Equity Share Capital#	400.00	**
	Reserves and Surplus	443.99	**
D	<b>Total Equity</b>	843.99	**
	Long Term Debt/ Equity Ratio (A/D)	0.05	**
	Total Debt/ Equity Ratio (C/D)	0.43	**
Notes:			

<sup>\*</sup> The amounts are consider as outstanding as on 30.09.2022

# ANNEXURE - H: RESTATED STANDALONE STATEMENT OF CONTINGENT LIABILITIES

(Rs. In Lakhs)

Particulars	As at September 30	As at 31st March		
raruculars	2022	2022	2021	2020
1. Bank Guarantee/ LC Discounting for which FDR	-	-	-	-
margin money has been given to the bank as Security				
2. Capital Commitment	-	-	-	-
3. Income Tax Demand	-	-	-	-
4. TDS Demands	-	-	-	-
5. ESIC Demand	-	-	-	-
Total	-	-	-	-

# ANNEXURE - I: RESTATED STANDALONE STATEMENT OF ACCOUNTING RATIOS

(Rs. In Lakhs)

Particulars	As at September 30	As a	at 31st March	
raruculars	2022	2022	2021	2020
Restated PAT as per P& L Account (Rs. in Lakhs)	101.98	182.60	115.30	90.01
EBITDA	182.78	319.19	221.17	184.38
Actual No. of Equity Shares outstanding at the	4,000,000	4,000,000	10,000	10,000
end of the period				
Weighted Average Number of Equity Shares at the	4,000,000	4,000,000	4,000,000	4,000,000
end of the Period (Note -2)				
Net Worth	843.99	742.01	559.41	444.11
Current Assets	1128.17	961.04	932.63	815.62
Current Liabilities	671.55	497.80	505.10	492.77
Earnings Per Share				
Basic EPS (Pre Bonus)	2.55	4.56	1,153.01	900.06
Eps (Post Bonus)	2.55	4.56	2.88	2.25
Return on Net Worth (%)	12.08%	24.61%	20.61%	20.27%
Net Asset Value Per Share				
Pre Bonus	21.10	18.55	5594.13	4441.12
Post Bonus	21.10	18.55	13.99	11.10
Current Ratio	1.68	1.93	1.85	1.66
EBITDA	182.78	319.19	221.17	184.38
Nominal Value per Equity share(Rs.)	10	10	10	10

<sup>\*</sup> The Company does not have any diluted potential Equity Shares. Consequently, the basic and diluted profit/earning per share of the company remain the same.

<sup>\*\*</sup> Post Issue figures are not available since issue price is not yet finalized



#### Notes:

- 1) The ratios have been calculated as below:
  - a) Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the year.
  - b) Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the year.
  - c) Return on Net Worth (%) = Restated PAT attributable to Equity Shareholders/ Net Worth X 100
  - d) Restated Net Asset Value per equity share (Rs.) = Restated Net Worth as at the end of the year/ Total Number of Equity Shares outstanding during the year.
- 2) Weighted Average Number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor. Further, number of shares are after considering impact of the bonus shares.
- 3) Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.
- 4) Net Worth = Equity Share Capital + Reserve and Surplus (including surplus in the Statement of Profit & Loss)
- 5) The figures disclosed above are based on the Restated Financial Statements of the Company.

#### ANNEXURE - J(i): RESTATED STANDALONE STATEMENT OF RELATED PARTY DISCLOSURES

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

List of Related Parties and Nature of Relationship:

Particulars	Name of Related Parties			
	Sandeep Kumar Pahariya			
a) Vay Managament Pargannal's	Niru Pahariya			
a) Key Management Personnel's	Akshita Goyal			
	Sonakshi Jain			
h) Subsidiem: Commenies	Vertexplus Technologies Pte Limited (Singapore)			
b) Subsidiary Companies	Sprink Media Private Limited (till March 31, 2022)			
a) Sistan Consonn	Vertexplus Softwares Private Limited			
c) Sister Concern	Productivy Technologies Limited			

**Note 1**: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - J(ii) - Transactions carried out with related parties referred to in (i) above, in ordinary course of business:

				(NS.	in Lakns)
Nature of Transactions	Name of Related Parties	As at September 30	As at March 31		
Nature of Transactions		2022	2022	2021	2020
1. Directors	Sandeep Kumar Pahariya	21.00	28.50	24.00	14.40
Remuneration	Niru Pahariya	15.60	20.10	8.40	6.00
2 Pont Eynongog	Sandeep Kumar Pahariya	0.60	1.20	1.20	0.48
2. Rent Expenses	Niru Pahariya	0.60	1.20	1.20	0.48
	Sprink Media Private Limited				
	Opening Balance	39.85	39.85	39.85	8.65
	Add: Loan Received During the	2.39	_	_	31.20
3. Loans & Advances	Year	2.37	_	_	31.20
	Less: Load Repaid During the	-		_	
	year		_	_	
	Closing Balance	42.24	39.85	39.85	39.85
4. Purchase of Services	Sprink Media Private Limited	20.24	31.63	54.01	53.17
5. Salary Expenses	Sonakshi Jain	3.85	7.60	7.08	5.81



6. Reimbursement of Expenses	Vertexplus Softwares Private Limited	1.80	1.57	2.72	2.50
7. Sales	Productivy Technologies Limited	-	119.77	35.92	-

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, A, B, C.

# ANNEXURE - J(iii) - Outstanding Balance as at the end of the year

(Rs. In Lakhs)

	Particulars	30.09.2022	31.03.2022	31.03.2021	31.03.2020
	Sandeep Kumar Pahariya	48.85	2.34	-	5.45
1.	Niru Pahariya	17.86	3.75	2.20	0.03
Payables	Vertexplus Softwares Private Limited	2.44	2.44	2.72	2.50
	Sonakshi Jain	0.38	0.70	0.71	0.32
Total		69.52	9.23	5.62	8.29

	Particulars	30.09.2022	31.03.2022	31.03.2021	31.03.2020
Receivable	Sprink Media Private Limited	42.29	42.29	41.60	44.90
	Productivy Technologies Limited	=	9.67	-	-
Total		42.29	51.96	41.60	44.90

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

For M/s A Y & Company **Chartered Accountants** 

FRN: 020829C

For & on Behalf of Board of Directors **Vertexplus Technologies Limited** 

**CA Arpit Gupta** Partner

M.No.: 421544

Date: 31.01.2023

Place: Jaipur

UDIN: 23421544BGSPYA1063

Sandeep Kumar Pahariya **Chairman Cum Managing Director** 

DIN: 00514815

Niru Pahariya **Whole Time Director** 

DIN: 00838390

Sonakshi Jain Akshita Goyal **Chief Financial Officer Company Secretary** 



# OTHER FINANCIAL INFORMATION

#### **On Consolidated Basis**

(Rs. in Lakhs)

Dout onlow	As at September	As at 31st March				
Particulars	30, 2022	2022	2021	2020		
Restated PAT as per P& L Account (Rs. in Lakhs)	91.26	186.05	104.98	61.23		
EBITDA	169.50	324.33	212.43	153.10		
Actual No. of Equity Shares outstanding at the end of the period	40,00,000	40,00,000	10,000	10,000		
Weighted Average Number of Equity Shares at the end of the Period (Note -2)	40,00,000	40,00,000	40,00,000	40,00,000		
Net Worth	807.62	673.11	487.15	380.37		
Current Assets	1162.16	1006.06	984.47	890.94		
Current Liabilities	700.61	526.82	546.50	545.50		
Earnings Per Share						
Basic EPS (Pre Bonus)	2.28	4.65	1,049.82	612.31		
Eps (Post Bonus)	2.28	4.65	2.62	1.53		
Return on Net Worth (%)	11.30%	27.64%	21.55%	16.10%		
Net Asset Value Per Share						
Pre Bonus	20.19	16.83	4871.55	3803.74		
Post Bonus	20.19	16.83	12.18	9.51		
Current Ratio	1.66	1.91	1.80	1.63		
Nominal Value per Equity share(Rs.)	169.50 10	324.33 10	212.43 10	153.10 10		

<sup>\*</sup> The Company does not have any diluted potential Equity Shares. Consequently the basic and diluted profit/earning per share of the company remain the same.

## Notes:

- 1) The ratios have been calculated as below:
- a) Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the year.
- b) Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the year.
  - c) Return on Net Worth (%) = Restated PAT attributable to Equity Shareholders/ Net Worth X 100
- d) Restated Net Asset Value per equity share (Rs.) = Restated Net Worth as at the end of the year/ Total Number of Equity Shares outstanding during the year.
- 2) Weighted Average Number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor. Further, number of shares are after considering impact of the bonus shares.
- 3) Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.
- 4) Net Worth = Equity Share Capital + Reserve and Surplus (including surplus in the Statement of Profit & Loss)
- 5) The figures disclosed above are based on the Restated Financial Statements of the Company.

# On Standalone Basis

(Rs. in Lakhs)

Particulars	As at September	As	at 31st March	t 31st March		
ratticulars	30, 2022	2022	2021	2020		
Restated PAT as per P& L Account (Rs. in Lakhs)	101.98	182.60	115.30	90.01		
EBITDA	182.78	319.19	221.17	184.38		
Actual No. of Equity Shares outstanding at the end of the period	40,00,000	40,00,000	10,000	10,000		
Weighted Average Number of Equity Shares at the end of the Period (Note -2)	40,00,000	40,00,000	40,00,000	40,00,000		
Net Worth	843.99	742.01	559.41	444.11		
Current Assets	1128.17	961.04	932.63	815.62		



Current Liabilities	671.55	497.80	505.10	492.77
Earnings Per Share				
Basic EPS (Pre Bonus)	2.55	4.56	1,153.01	900.06
Eps (Post Bonus)	2.55	4.56	2.88	2.25
				-
Return on Net Worth (%)	12.08%	24.61%	20.61%	20.27%
Net Asset Value Per Share				
Pre Bonus	21.10	18.55	5594.13	4441.12
Post Bonus	21.10	18.55	13.99	11.10
Current Ratio	1.68	1.93	1.85	1.66
EBITDA	182.78	319.19	221.17	184.38
Nominal Value per Equity share(Rs.)	10	10	10	10

<sup>\*</sup> The Company does not have any diluted potential Equity Shares. Consequently the basic and diluted profit/earning per share of the company remain the same.

#### Notes:

- 1) The ratios have been calculated as below:
- a) Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the year.
- b) Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the year.
  - c) Return on Net Worth (%) = Restated PAT attributable to Equity Shareholders/ Net Worth X 100
- d) Restated Net Asset Value per equity share (Rs.) = Restated Net Worth as at the end of the year/ Total Number of Equity Shares outstanding during the year.
- 2) Weighted Average Number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor. Further, number of shares are after considering impact of the bonus shares.
- 3) Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.
- 4) Net Worth = Equity Share Capital + Reserve and Surplus (including surplus in the Statement of Profit & Loss)



# MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITIONS & RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with our restated financial statements included in the Red Herring Prospectus. You should also read the section entitled "Risk Factors" beginning on page 23 and "Forward Looking Statements" beginning on page 16, which discusses a number of factors, risks and contingencies that could affect our financial condition and results of operations.

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements for the period ended September 30, 2022 and for the years ended March 31, 2022, March 31, 2021 and 2020 including the schedules and notes thereto and the reports thereto, which appear in the section titled "Financial Information of our company" on Page No. 142 of the Red Herring Prospectus. The financial statements presented and discussed herein have been prepared to comply in all material respects with the notified accounting standards by Companies (Accounting Standards) Rules, 2006 (as amended), the relevant provisions of the Companies Act and SEBI (Issue of Capital and Disclosure Requirements) Regulations. Our fiscal year ends on March 31 of each year. Accordingly, all references to a particular fiscal year/financial year are to the twelve-month period ended on March 31 of that year. The forward-looking statements contained in this discussion and analysis is subject to a variety of factors that could cause actual results to differ materially from those contemplated by such statements

#### Overview

We are an ISO 9001:2015 and ISO/IEC 27001:2013 certified Information Technology company engaged in consulting, outsourcing, infrastructure and digital solutions and services. We collaborate with companies to fulfil their ever-evolving Information Technology needs and support their business with our enabling solutions to strengthen their current capabilities and build pathways for sustainable growth. The company has extensive experience across various industry sectors.

Our Company was originally incorporated on October 20, 2010 as "Vertexplus Technologies Private Limited" under the provisions of the Companies Act, 1956 with the Registrar of Companies, Rajasthan. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Vertexplus Technologies Private Limited" to "Vertexplus Technologies Limited" vide fresh certificate of incorporation dated July 25, 2022 issued by the Registrar of Companies, Jaipur.

Our Company operates from its Registered Office situated at B-19, Ground Floor, 10-B Scheme, Gopalpura Road Jaipur -302018, India and development facilities at Jaipur and Noida.

VertexPlus endeavours to bring together creativity and knowledge with positive business strategy to furnish the requirements of diverse customers with an inclusive range of products and services which are comprehensive and cost effective so that the client can focus on their core-competencies to improve or expand their businesses.

We power up enterprises to think beyond the ordinary through an integrated, intelligent, technology stack that automates the processes and accelerates the operations. From small programming assignments, to an intensely complex project, or a niche solution, we are fully equipped to develop dynamic, integrated applications & systems that enable business to succeed, scale, expand along the measures they set for current and envision for ahead.

We ensure quality and time delivery in the most cost-effective manner in order to determine the success of complex enterprise projects through five delivery models:

- Off-shore Model
- On-site Model
- Hybrid Model
- Global Model
- Strategic Partnerships

Our Promoter Mr. Sandeep Kumar Pahariya who has been instrumental in the growth of our business and actively advise us on finance, corporate strategy and planning. We have a strong management team with significant industry experience. Our Chairman and Managing Director, Mr. Sandeep Kumar Pahariya has 24 years of experience in IT industry thus vast experience of the Promoter has been instrumental in determining the vision and growth strategies for our Company. We further believe that our market position has been achieved by adherence to the vision of our Promoters and senior management team and their experience of over a decade in the industry in which our Company operates.



#### STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

For details in respect of Statement of Significant Accounting Policies, please refer to Restated Standalone Financial Statements under chapter titled "Restated Financial Statements" beginning on page 142 of this Red Herring Prospectus.

#### **Factors Affecting our Results of Operations**

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factors" beginning on page 23 of this Red Herring Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- 1. Destructions in our service process.
- 2. Our ability to successfully implement our strategy, our growth and expansion, technological changes.
- 3. Fail to attract, retain and manage the transition of our management team and other skilled employees;
- 4. Our ability to protect our intellectual property rights and not infringing intellectual property rights of other parties;
- 5. Ability to respond to technological changes;
- 6. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 7. Inability to successfully obtain registrations in a timely manner or at all;
- 8. General economic and business conditions in the markets in which we operate and in the local, regional and national economies:
- 9. Our ability to effectively manage a variety of business, legal, regulatory, economic, social and political risks associated with our operations;
- 10. Recession in the market;
- 11. Changes in laws and regulations relating to the industries in which we operate;
- 12. Effect of lack of infrastructure facilities on our business;
- 13. Our ability to attract, retain and manage qualified personnel;
- 14. Failure to obtain any approvals, licenses, registrations and permits in a timely manner;
- 15. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 16. Uncertainty in relation to continuing effect of the COVID-19 pandemic on our business and operations.
- 17. Occurrence of natural disasters or calamities affecting the areas in which we have operations;
- 18. Conflicts of interest with affiliated companies, the promoter group and other related parties;
- 19. The performance of the financial markets in India and globally;
- 20. Any adverse outcome in the legal proceedings in which we are involved;
- 21. Our ability to expand our geographical area of operation;
- 22. Concentration of ownership among our Promoters.

#### RESULTS OF OUR OPERATION

#### On Consolidated Basis

(Rs. in Lakhs)

	For the per	iod ended		For the year ended				
Particulars	September 30, 2022	% of Total Income	March 31, 2022	% of Total Income	March 31, 2021	% of Total Incom e	March 31, 2020	% of Total Income
Revenue from Operations	1055.05	96.64	2086.02	97.84	1963.93	96.95	1931.71	97.64
Other Income	36.66	3.36	46.02	2.16	61.67	3.04	46.62	2.30
Total Income (A)	1091.71	100.00	2,132.04	100.00	2,025.61	100.00	1,978.33	100.00
EXPENDITURE								
Cost of Material Consumed	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee benefits expense	780.63	71.51	1596.00	74.86	1713.79	84.61	1685.33	85.19
Finance costs	24.97	2.29	43.46	2.04	48.91	2.41	50.70	2.56
Depreciation and amortization expense	21.54	1.97	32.56	1.53	17.45	0.86	17.39	0.88
Other expenses	141.57	12.97	211.71	9.93	99.38	4.91	139.89	7.07
Total Expenses (B)	968.71	88.73	1,883.73	88.35	1,879.54	92.79	1,893.31	95.70



	For the per	riod ended			For the year	ar ended		
Particulars	September 30, 2022	% of Total Income	March 31, 2022	% of Total Income	March 31, 2021	% of Total Incom e	March 31, 2020	% of Total Income
Profit before Exceptional Items(A-B)	123.00	11.27	248.31	11.65	146.07	7.21	85.02	4.30
<b>Exceptional Items</b>	-	-	-	-	-	-	-	-
Profit Before Tax	123.00	11.27	248.31	11.65	146.07	7.21	85.02	4.30
Tax expense :								
(i) Current tax	36.08	3.30	66.61	3.12	46.61	2.30	41.01	2.07
(ii) Deferred tax	-1.65	-0.15	-5.19	-0.24	-3.46	-0.17	-10.95	-0.55
<b>Total Tax Expenses</b>	34.43	3.15	61.42	2.88	43.15	2.13	30.06	1.52
Profit for the year before Minority Interest	88.57	8.11	186.90	8.77	102.92	5.08	54.95	2.78
<b>Minority Interest</b>	(2.69)	(0.25)	0.85	0.04	(2.06)	-0.10	(6.28)	-0.32
Profit for the year	91.26	8.36	186.05	8.73	104.98	5.18	61.23	3.10

#### **Review of Restated Financials,**

# **Key Components of Company's Profit and Loss Statement**

Revenue from Sale of Services: Revenue from operations mainly consists from Sales of Products.

Other Income: Other Income Consist of Interest Income & Forex Gain/Loss etc.

**Expenses:** Company's expenses consist of, Employee benefit expenses, Finance Cost, Depreciation and Amortization expenses & Other Expenses.

**Employee Benefits Expense:** Employee benefit expenses includes Salaries and Wages, Directors Remuneration & Contribution to Statutory Funds, Gratuity Expenses etc.

<u>Depreciation and Amortization Expense:</u> We recognize Depreciation and Amortization expense on a WDV Basis as per the rates set forth in the Companies Act, 2013/ Companies Act, 1956, as applicable.

Other Expenses: Other expenses includes Rent Expense, Professional Fees, Hosting Charges etc.

#### Fiscal 2022 compared with Fiscal 2021

#### Revenue from Operation

Revenue from operations had increased by 6.22% from ₹ 1963.93 lakhs in Fiscal 2021 to ₹ 2086.02 lakhs in Fiscal 2022. The change was primarily due to increase in sales.

#### Other Income

Other income had decreased by 25.38% from ₹ 61.67 lakhs in Fiscal 2021 to ₹ 46.02 lakhs in Fiscal 2022 due to decrease in interest and other miscellaneous Income.

#### Employee Benefit Expenses

Employee benefit expenses had decreased by 6.87% from ₹ 1713.79 lakhs in Fiscal 2021 to ₹ 1596.00 lakhs in Fiscal 2022. This decrease was primarily due to lower salary expenses.

#### Finance Costs

Finance Costs had decreased from ₹ 48.91 lakhs in Fiscal 2021 to ₹ 43.46 in Fiscal 2022. This was primarily due to lower interest paid during the financial year.



#### Depreciation and Amortization Expenses

Depreciation had increased by 86.59% from ₹ 17.45 lakhs in Fiscal 2021 to ₹ 32.56 lakhs in Fiscal 2022. This increase was happened due to purchase of fixed assets during the year

#### Other Expenses

Other expenses had increased by 113.03% from ₹ 99.38 lakhs in Fiscal 2021 to ₹ 211.71 lakhs in Fiscal 2022. The increase was primarily due to increase in Rent Expenses, Professional Fees & Other Misc. Expenses.

#### Tax Expenses

The Company's tax expenses had increased by 42.34% from ₹ 43.15 lakhs in the Fiscal 2021 to ₹ 61.42 lakhs in Fiscal 2022. This was primarily due to higher profit before tax during the financial year.

#### Profit after Tax

After accounting for taxes at applicable rates, our Company reported a net profit of ₹ 186.05 lakhs in Fiscal 2022 as compared to a net profit of ₹ 104.98 lakhs in Fiscal 2021.

#### Fiscal 2021 compared with Fiscal 2020

#### Revenue from Operation

Revenue from operations had increased by 1.67% from ₹ 1931.71 lakhs in Fiscal 2020 to ₹ 1963.93 lakhs in Fiscal 2021 was due to increase in sales during the year.

#### Other Income

Other income had increased by 32.28% from ₹ 46.62 lakhs in Fiscal 2020 to ₹ 61.67 lakhs in Fiscal 2021 due to increase in interest income.

# Employee Benefit Expenses

Employee benefit expenses had increased by 1.69% from ₹ 1685.33 lakhs in Fiscal 2020 to ₹ 1713.79 lakhs in Fiscal 2021. This increase was primarily due to increase in salary expenses.

#### Finance Costs

Finance Costs had decreased from ₹ 50.70 lakhs in Fiscal 2020 to ₹ 48.91 in Fiscal 2021. This was primarily due to lower interest paid during the financial year.

#### Depreciation and Amortization Expenses

Depreciation had increased by 0.35% from ₹ 17.39 lakhs in Fiscal 2020 to ₹ 17.45 lakhs in Fiscal 2021.

#### Other Expenses

Other expenses had decreased by 28.96% from ₹ 139.89 lakhs in Fiscal 2020 to ₹ 99.38 lakhs in Fiscal 2021. The decrease was primarily due to decrease in Rent Expenses, Travelling Expenses & Service Tax Penalty charged in the year 2020.

# Tax Expenses

The Company's tax expenses had increased by 43.55% from ₹ 30.06 lakhs in the Fiscal 2020 to ₹ 43.15 lakhs in Fiscal 2021. This was primarily due to higher profit before tax during the financial year.

#### Profit after Tax

After accounting for taxes at applicable rates, our Company reported a net profit of ₹ 104.98 lakhs in Fiscal 2021 as compared to a net profit of ₹ 61.23 lakhs in Fiscal 2020.



#### **Cash Flows**

(₹ in lakhs)

Particulars	For the period ended	For the ye	arch 31,	
ratticulars	September 30, 2022	2022	2021	2020
Net Cash from Operating Activities	(108.20)	132.04	424.20	70.00
Net Cash from Investing Activities	(7.76)	(261.05)	(248.64)	(280.55)
Net Cash used in Financing Activities	99.74	8.85	(30.40)	(55.16)

# Cash Flows from Operating Activities

Net cash from operating activities for fiscal 2022 was at ₹ 132.04 lakhs as compared to the Profit Before Tax at ₹ 248.31 lakhs while for fiscal 2021 Net cash from operating activities was at ₹ 424.20 lakhs as compared to the Profit Before Tax at ₹ 146.07 Lakhs. This was primarily due to adjustments against adjustments against, changes in Working Capital.

Net cash from operating activities for fiscal 2021 was at ₹ 424.20 lakhs as compared to the Profit Before Tax at ₹ 146.07 lakhs while for fiscal 2020, net cash from operating activities was at ₹ 70.00 lakhs as compared to the Profit Before Tax of ₹ 85.02 lakhs. This was primarily due to adjustments against, changes in Working Capital.

Net cash from operating activities for fiscal 2020 was at ₹ 70.00 lakhs as compared to the Profit Before Tax at ₹ 85.02 lakhs.

#### Cash Flows from Investment Activities

In fiscal 2022, the net cash invested in Investing Activities was ₹ (261.05) lakhs. This was mainly on account of Purchases of Fixed Assets & increase in Current Investment.

In fiscal 2021, the net cash invested in Investing Activities was ₹ (248.64) lakhs. This was mainly on account of Purchases of Fixed Assets & increase in Current Investments.

In fiscal 2020, the net cash invested in Investing Activities was ₹ (280.55) lakhs. This was mainly on account of Purchases of Fixed Assets & increase in Current Investments.

# Cash Flows from Financing Activities

In fiscal 2022, the net cash from financing activities was ₹ 8.85 lakhs. This was on account of proceeds from Borrowings.

In fiscal 2021, the net cash from financing activities was ₹ (30.40) lakhs. This was on account of payment of Interest of Borrowings.

In fiscal 2020, the net cash from financing activities was ₹ (55.16) lakhs. This was on account of Payment of Interest on Borrowings.

#### On Standalone Basis

(Rs. in Lakhs)

For the period ended For the year ended								
Particulars	September 30, 2022	% of Total Income	March 31, 2022	% of Total Income	March 31, 2021	% of Total Incom e	March 31, 2020	% of Total Incom e
Revenue from Operations	997.20	96.84	1949.25	98.20	1837.37	97.58	1686.77	97.31
Other Income	32.49	3.16	35.71	1.80	45.64	2.42	46.62	2.48
Total Income (A)	1029.69	100.00	1,984.96	100.00	1,883.00	100.00	1,733.39	100.00
EXPENDITURE								
Cost of Material Consumed	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee benefits expense	705.89		1427.08	71.89	1516.31	80.53	1386.66	80.00
Finance costs	24.96	2.42	43.31	2.18	48.87	2.60	50.64	2.92
Depreciation and amortization expense	21.54	2.09	31.85	1.60	15.92	0.85	17.33	1.00
Other expenses	141.02	13.70	238.69	12.02	145.52	7.73	162.34	9.37



	For the pe	riod ended			For the yea	r ended		
Particulars	September 30, 2022	% of Total Income	March 31, 2022	% of Total Income	March 31, 2021	% of Total Incom e	March 31, 2020	% of Total Incom e
Total Expenses (B)	893.41	86.76	1740.93	87.71	1,726.62	91.70	1,616.98	93.28
Profit before Exceptional Items(A-B)	136.28	13.24	244.04	12.29	156.38	8.30	116.40	6.72
<b>Exceptional Items</b>	-	-	-	-	-	-	-	-
Profit Before Tax	136.28	13.24	244.04	12.29	156.38	8.30	116.40	6.72
Tax expense :								
(i) Current tax	36.08	3.50	66.61	3.36	44.41	2.36	37.38	2.16
(ii) Deferred tax	-1.78	-0.17	-5.17	-0.26	-3.33	-0.18	-10.98	-0.63
Total Tax Expenses	34.30	3.33	61.44	3.10	41.08	2.18	26.39	1.52
Profit for the year	101.98	9.90	182.60	9.20	115.30	6.12	90.01	5.19

#### **Review of Restated Financials,**

# **Key Components of Company's Profit and Loss Statement**

**Revenue from Sale of Services:** Revenue from operations mainly consists from Sales of Products.

Other Income: Other Income Consist of Interest Income & Forex Gain/Loss etc.

**Expenses:** Company's expenses consist of, Employee benefit expenses, Finance Cost, Depreciation and Amortization expenses & Other Expenses.

<u>Employee Benefits Expense</u>: Employee benefit expenses includes Salaries and Wages, Directors Remuneration & Contribution to Statutory Funds, Gratuity Expenses etc.

<u>Depreciation and Amortization Expense:</u> We recognize Depreciation and Amortization expense on a WDV Basis as per the rates set forth in the Companies Act, 2013/ Companies Act, 1956, as applicable.

Other Expenses: Other expenses includes Rent Expense, Professional Fees, Hosting Charges etc.

#### Fiscal 2022 compared with Fiscal 2021

# Revenue from Operation

Revenue from operations had increased by 6.09% from ₹ 1837.37 lakhs in Fiscal 2021 to ₹ 1949.25 lakhs in Fiscal 2022. The change was primarily due to increase in sales.

# Other Income

Other income had decreased by 21.75% from ₹ 45.64 lakhs in Fiscal 2021 to ₹ 35.71 lakhs in Fiscal 2022 due to decrease in interest and other miscellaneous Income.

#### Employee Benefit Expenses

Employee benefit expenses had decreased by 5.89% from ₹ 1516.31 lakhs in Fiscal 2021 to ₹ 1427.08 lakhs in Fiscal 2022. This decrease was primarily due to lower salary expenses.

### Finance Costs

Finance Costs had decreased from ₹ 48.87 lakhs in Fiscal 2021 to ₹ 43.31 in Fiscal 2022. This was primarily due to lower interest paid during the financial year.

# Depreciation and Amortization Expenses

Depreciation had increased by 100.05% from ₹ 15.92 lakhs in Fiscal 2021 to ₹ 31.85 lakhs in Fiscal 2022. This increase was happened due to purchase of fixed assets during the year



#### Other Expenses

Other expenses had increased by 64.02% from ₹ 145.52 lakhs in Fiscal 2021 to ₹ 238.69 lakhs in Fiscal 2022. The increase was primarily due to increase in Rent Expenses, Professional Fees & Other Misc. Expenses.

#### Tax Expenses

The Company's tax expenses had increased by 49.57% from ₹ 41.08 lakhs in the Fiscal 2021 to ₹ 61.44 lakhs in Fiscal 2022. This was primarily due to higher profit before tax during the financial year.

#### Profit after Tax

After accounting for taxes at applicable rates, our Company reported a net profit of ₹ 182.60 lakhs in Fiscal 2022 as compared to a net profit of ₹ 115.30 lakhs in Fiscal 2021.

#### Fiscal 2021 compared with Fiscal 2020

#### Revenue from Operation

Revenue from operations had increased by 8.93% from ₹ 1686.77 lakhs in Fiscal 2020 to ₹ 1837.37 lakhs in Fiscal 2021 was due to increase in sales during the year.

#### Other Income

Other income had decreased by 2.11% from ₹ 46.62 lakhs in Fiscal 2020 to ₹ 45.64 lakhs in Fiscal 2021 due to decrease in interest and other miscellaneous Income.

#### Employee Benefit Expenses

Employee benefit expenses had increased by 9.35% from ₹ 1386.66 lakhs in Fiscal 2020 to ₹ 1516.31 lakhs in Fiscal 2021. This increase was primarily due to higher salary expenses.

# Finance Costs

Finance Costs had decreased from ₹ 50.64 lakhs in Fiscal 2020 to ₹ 48.87 in Fiscal 2021. This was primarily due to lower interest paid during the financial year.

## Depreciation and Amortization Expenses

Depreciation had decreased by 8.15% from ₹ 17.33 lakhs in Fiscal 2020 to ₹ 15.92 lakhs in Fiscal 2021.

# Other Expenses

Other expenses had decreased by 10.36% from ₹ 162.34 lakhs in Fiscal 2020 to ₹ 145.52 lakhs in Fiscal 2021. The decrease was primarily due to decrease in Rent Expenses, Travelling Expenses & Service Tax Penalty charged in the year 2020.

#### Tax Expenses

The Company's tax expenses had increased by 55.64% from ₹ 26.39 lakhs in the Fiscal 2020 to ₹ 41.08 lakhs in Fiscal 2021. This was primarily due to higher profit before tax during the financial year.

# Profit after Tax

After accounting for taxes at applicable rates, our Company reported a net profit of ₹ 115.30 lakhs in Fiscal 2021 as compared to a net profit of ₹ 90.01 lakhs in Fiscal 2020.

# Cash Flows

(₹ in lakhs)

				(\tan takns)
Particulars	For the period ended	For the	year ended Marc	ch 31,
Particulars	<b>September 30, 2022</b>	2022	2021	2020
Net Cash from Operating Activities	(85.85)	134.95	401.62	118.62



Net Cash from Investing Activities	33.28	(261.05)	(247.21)	(319.50)
Net Cash used in Financing Activities	57.52	8.45	(31.02)	(56.38)

#### Cash Flows from Operating Activities

Net cash from operating activities for fiscal 2022 was at ₹ 134.95 lakhs as compared to the Profit Before Tax at ₹ 244.04 lakhs while for fiscal 2021 Net cash from operating activities was at ₹ 402.62 lakhs as compared to the Profit Before Tax at ₹ 156.38 Lakhs. This was primarily due to adjustments against adjustments against, changes in Working Capital.

Net cash from operating activities for fiscal 2021 was at ₹ 401.62 lakhs as compared to the Profit Before Tax at ₹ 156.38 lakhs while for fiscal 2020, net cash from operating activities was at ₹ 118.62 lakhs as compared to the Profit Before Tax of ₹ 116.40 lakhs. This was primarily due to adjustments against, changes in Working Capital.

Net cash from operating activities for fiscal 2020 was at ₹ 118.62 lakhs as compared to the Profit Before Tax at ₹ 116.40 lakhs.

# Cash Flows from Investment Activities

In fiscal 2022, the net cash invested in Investing Activities was ₹ (261.05) lakhs. This was mainly on account of Purchases of Fixed Assets & increase in Current Investment.

In fiscal 2021, the net cash invested in Investing Activities was ₹ (247.21) lakhs. This was mainly on account of Purchases of Fixed Assets & increase in Current Investments.

In fiscal 2020, the net cash invested in Investing Activities was ₹ (319.50) lakhs. This was mainly on account of Purchases of Fixed Assets & increase in Current Investments.

# Cash Flows from Financing Activities

In fiscal 2022, the net cash from financing activities was ₹ 8.45 lakhs. This was on account of proceeds from Borrowings.

In fiscal 2021, the net cash from financing activities was ₹ (31.02) lakhs. This was on account of payment of Interest of Borrowings.

In fiscal 2020, the net cash from financing activities was ₹ (56.38) lakhs. This was on account of Payment of Interest on Borrowings.

# Information required as per Item (II) (C) (iv) of Part A of Schedule VI to the SEBI Regulations:

# An analysis of reasons for the changes in significant items of income and expenditure is given hereunder:

## 1. Unusual or infrequent events or transactions

There has not been any unusual trend on account of our business activity. There are no Unusual or infrequent events or transactions in our Company. The transactions are as per usual business operations.

#### 2. Significant economic changes that materially affected or are likely to affect income from continuing operations.

Except for any change in economic policy affecting the IT industry in India, there are no other significant economic changes that may materially affect or likely to affect income from continuing operations.

# 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations.

Apart from the risks as disclosed under Section "Risk Factors" beginning on page 23 in the Red Herring Prospectus, in our opinion there are no other known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

#### 4. Future changes in relationship between costs and revenues

Our Company's future costs and revenues will be determined by growth of industry in which we operate.

207



# 5. Increases in net sales or revenue and Introduction of new products or services or increased sales prices

Increases in revenues are by and large linked to increases in volume of our business.

#### 6. Status of any publicly announced New Products or Business Segment

Our Company has not announced any new Product.

# 7. Seasonality of business

Our Company's business is not seasonal.

# 8. Dependence on few customers/clients

The percentage of contribution of our Company's Top Customers/Clients for the period ended September 30, 2022 is as follows:

Particulars	Customers
Top Ten (%)	99.81%

#### 9. Competitive conditions

Competitive conditions are as described under the Chapters "Industry Overview" and "Business Overview" beginning on pages 90 and 100, respectively of the Red Herring Prospectus.

# 10. Details of material developments after the date of last balance sheet i.e. September 30, 2022

After the date of last Balance sheet i.e. September 30, 2022, no material events have occurred after the last audited period.



# **CAPITALISATION STATEMENT**

# **On Consolidated Basis:**

(Rs. in Lakhs)

Sr. No	Particulars	Pre issue	Post issue
	Debts		
A	Long Term Debt*	41.87	41.87
В	Short Term Debt*	318.74	318.74
C	Total Debt	360.61	360.61
	<b>Equity Shareholders Funds</b>		
	Equity Share Capital#	400.00	**
	Reserves and Surplus	407.62	**
D	Total Equity	807.62	**
	Long Term Debt/ Equity Ratio (A/D)	0.05	**
	Total Debt/ Equity Ratio (C/D)	0.45	**
Notes:			
i Ti	20.00.202		<u> </u>

<sup>\*</sup> The amounts are consider as outstanding as on 30.09.2022

# On Standalone Basis:

(Rs. in Lakhs)

Sr. No	Particulars Particulars	Pre issue	Post issue
	Debts		
A	Long Term Debt*	41.87	41.87
В	Short Term Debt*	318.74	318.74
С	Total Debt	360.61	360.61
	<b>Equity Shareholders Funds</b>		
	Equity Share Capital#	400.00	**
	Reserves and Surplus	443.99	**
D	Total Equity	843.99	**
	Long Term Debt/ Equity Ratio (A/D)	0.05	**
	Total Debt/ Equity Ratio (C/D)	0.43	**
Notes:			

<sup>\*</sup> The amounts are consider as outstanding as on 30.09.2022

<sup>\*\*</sup> The amounts (as adjusted for issue) are not determinable at this stage pending the completion of the book building process and hence have not been furnished

<sup>\*\*</sup> The amounts (as adjusted for issue) are not determinable at this stage pending the completion of the book building process and hence have not been furnished



# SECTION X – LEGAL AND OTHER INFORMATION

#### **OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPEMENT**

Except as stated in this section, there are no:(i) criminal proceedings; (ii) actions by statutory or regulatory authorities; (iii) claims relating to direct and indirect taxes; or (iv) Material Litigation (as defined below); involving our Company, Directors, Promoter or Group Company. Our Board, in its meeting held on September 20, 2022, determined that all pending litigation involving our Company, holding, Subsidiary, Directors, Promoter and Group Company, other than criminal proceedings and statutory or regulatory actions, disciplinary actions including penalty imposed by SEBI or stock exchanges, claims related to direct and indirect taxes, would be considered 'material' if the monetary amount of claim by or against the entity or person in any such pending proceeding is in excess of Rs. 1,00,000/- ("Material Litigation").

As per the materiality policy adopted by the Board of our Company in its meeting held on September 20, 2022, creditors of our Company The outstanding dues to creditors in excess of Rs. 1,00,000/- will be considered material. Details of outstanding dues to creditors (including micro and small enterprises as defined under the Micro, Small and Medium Enterprises Development Act, 2006) as required under the SEBI Regulations have been disclosed on our website at <a href="https://www.vertexplus.com">www.vertexplus.com</a>

Our Company, Directors, Promoter and Group Company are not Wilful Defaulters and there have been no violations of securities laws in the past or pending against them.

# OUTSTANDING MATTERS INVOLVING OUR COMPANY, DIRECTORS, PROMOTER AND SUBSIDIARIES

#### PART 1: LITIGATION RELATING TO OUR COMPANY

#### A. FILED AGAINST OUR COMPANY

1) Litigation involving Criminal Laws

**NIL** 

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

3) Disciplinary Actions by Authorities

NIL

4) Litigation involving Tax Liability

Indirect Tax: NIL

Direct Tax:

#### 1. Pending Demands/ Defaults of TDS:

As per details available on the TRACES an aggregate outstanding amount of Rs. 68,970/- from F.Y. 2007-08 till 2021-22 is pending against M/s. Vertexplus Technologies Limited (hereinafter referred to as the "Assessee") as default on account of late filing of returns, late deposit of taxes and mismatch of PAN details. Although no action in respect of recovery of same has been taken by the department till date, except for issue of communication notices, the department may at any time issue recovery notices in which event the same shall become payable.

5) Other Pending Litigation based on Materiality Policy of our Company

NIL

# **B. CASES FILED BY OUR COMPANY**

1) Litigation involving Criminal Laws



Vertexplus Technologies Private Limited V/s. Ravi Upreti (Case filing no. 11719/2021 and registration no. 4450/2021 both dated 17.03.2021) CNR number: RJJM020117242021 filed under Section 138 of the Negotiable Instruments Act, 1881 pending with Special Metropolitan Magistrate, Negotiable Instrument Act No. 1 (Hon'ble Magistrate)

As alleged by M/s. Vertexplus Technologies Private Limited (hereinafter referred to as the Petitioner), Mr. Ravi Upreti (hereinafter referred to as the respondent) was employed as the Assistant Manager of the petitioner for a period of around 2 years. The respondent has been alleged to have violated some of the appointment terms and was accordingly required to and have agreed to deposit a net amount of Rs. 17,71,315/- in lieu of losses suffered by the petitioner as a result of the acts of the respondent. Accordingly, the respondent issued 3 cheques for Rs. 5,06,090/- dated 16.10.2019, for Rs. 2,95,000/- dated 09.10.2019 and for Rs. 9,70,225/- dated 25.10.2019 and his employment with the petitioner was terminated on 27.09.2019.

However as per petitioner, the said cheques upon presentation, returned dishonored with remarks "Payment Stopped by Drawer" vide return memo dated 04.12.2019. Aggrieved by this, the petitioner served legal notice dated 02.01.2020 upon the

espondent, and upon getting an unsatisfied reply, filed the present petition. The matter was last heard on 09.05.2022 and	th
ext date of hearing is 14.10.2022.	
<u> </u>	

Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

**Disciplinary Actions by Authorities** 

**NIL** 

**Litigation involving Tax Liability** 

**NIL** 

Other Pending Litigation based on Materiality Policy of our Company

**NIL** 

# PART 2: LITIGATION RELATING TO OUR DIRECTORS AND PROMOTER OF THE COMPANY

#### A. LITIGATION AGAINST OUR DIRECTORS AND PROMOTER

- 1) Litigation involving Criminal Laws
- Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

**Disciplinary Actions by Authorities** 

**NIL** 

Litigation involving Tax Liability

**Indirect Tax: NIL** 

**Direct Tax:** 

Niru Pahariya:

A.Y. 2021-22: As per details available on the website of the Income Tax Department Ms. Niru Pahariya (hereinafter referred to as the "Assessee") have been issued with a demand notice u/s. 143(1)(b) of the Income Tax Act, 1961, bearing reference no. 2022202137070608812T dated 27.05.2022, for an amount of Rs. 27,690/- for A.Y. 2021-22 and the same is pending for payment.



5)	Other Pending Litigation based on Materiality Policy of our Company
	NIL
B. I	LITIGATION FILED BY OUR DIRECTORS AND PROMOTER
1)	Litigation involving Criminal Laws
	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL
3)	Disciplinary Actions by Authorities
	NIL
4)	Litigation involving Tax Liability
	NIL
5)	Other Pending Litigation based on Materiality Policy of our Company NIL
PA	RT 3: LITIGATION RELATING TO OUR SUBSIDIARIES
<b>A.</b> l	LITIGATION AGAINST OUR SUBSIDIARIES
1)	Litigation involving Criminal Laws
	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL
3)	Disciplinary Actions by Authorities
	NIL
4)	Litigation involving Tax Liability
	NIL
5)	Other Pending Litigation based on Materiality Policy of our Company
	NIL
B. I	LITIGATION FILED BY OUR SUBSIDIARIES
1)	Litigation involving Criminal Laws
	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL



3)	Disciplinary Actions by Authorities
	NIL
4)	Litigation involving Tax Liability
	NIL
5)	Other Pending Litigation based on Materiality Policy of our Company
	NIL
PA	RT 4: LITIGATION RELATING TO OUR GROUP COMPANIES
<b>A.</b> ]	LITIGATION AGAINST OUR GROUP COMPANIES
1)	Litigation involving Criminal Laws
	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL
3)	Disciplinary\ Actions by Authorities
	NIL
4)	Litigation involving Tax Liability
	Income Tax: Pending Demands/ Defaults of TDS:
	As per details available on the TRACES an aggregate outstanding amount of Rs. 22,324/- from F.Y. 2007-08 till 2021-22 is pending against M/s. Vertexplus Softwares Private Limited (hereinafter referred to as the "Assessee") as default on account of late filing of returns, late deposit of taxes and mismatch of PAN details. Although no action in respect of recovery of same has been taken by the department till date, except for issue of communication notices, the department may at any time issue recovery notices in which event the same shall become payable.
5)	Other Pending Litigation based on Materiality Policy of our Company
	NIL
<b>B.</b> 1	LITIGATION FILED BY OUR GROUP COMPANIES
1)	Litigation involving Criminal Laws
	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL
3)	Disciplinary Actions by Authorities
	NIL
4)	Litigation involving Tax Liability

NIL



## 5) Other Pending Litigation based on Materiality Policy of our Company

**NIL** 

# DISCIPLINARY ACTION INCLUDING PENALTY IMPOSED BY SEBI OR STOCK EXCHANGES AGAINST THE PROMOTER, DIRECTORS, GROUP COMPANIES AND PROMOTOR GROUP DURING THE LAST 5 FINANCIAL YEARS

There are no disciplinary actions including penalty imposed by SEBI or Stock Exchanges against the Promoters, Directors, Subsidiary or Group Companies during the last 5 financial years including outstanding actions except as disclosed above.

## PAST INQUIRIES, INSPECTIONS OR INVESTIGATIONS

There have been no inquiries, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous company law in the last five years immediately preceding the year of this Red Herring Prospectus in the case of our Company, Promoter, Directors, Subsidiary and Group Companies. Other than as described above, there have been no prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last five years immediately preceding the year of the Red Herring Prospectus.

## OUTSTANDING LITIGATION AGAINST OTHER PERSONS AND COMPANIES WHOSE OUTCOME COULD HAVE AN ADVERSE EFFECT ON OUR COMPANY

As on the date of the Red Herring Prospectus, there is no outstanding litigation against other persons and companies whose outcome could have a material adverse effect on our Company.

## PROCEEDINGS INITIATED AGAINST OUR COMPANY FOR ECONOMIC OFFENCES

There are no proceedings initiated against our Company for any economic offences.

## NON-PAYMENT OF STATUTORY DUES

As on the date of the Red Herring Prospectus there have been no (i) instances of non-payment or defaults in payment of statutory dues by our Company, (ii) over dues to companies or financial institutions by our Company, (iii) defaults against companies or financial institutions by our Company, or (iv) contingent liabilities not paid for.

## MATERIAL FRAUDS AGAINST OUR COMPANY

There have been no material frauds committed against our Company in the five years preceding the year of this Red Herring Prospectus.

## **DISCLOSURES PERTAINING TO WILFUL DEFAULTERS**

Neither our Company, nor our Promoters, nor Group Companies and nor Directors have been categorized or identified as wilful defaulters by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India. There are no violations of securities laws committed by them in the past or are currently pending against any of them.

## DISCLOSURES PERTAINING TO FRAUDULENT BORROWER

Our Company or any of our Promoters or Group Companies or Directors are not declared as 'Fraudulent Borrower' by the lending banks or financial institution or consortium, in terms of RBI master circular dated July 01, 2016.

## **OUTSTANDING DUES TO CREDITORS**

There are no disputes with such entities in relation to payments to be made to our Creditors. The details pertaining to amounts due towards such creditors are available on the website of our Company.



Below are the details of the Creditors where outstanding amount as on September 30, 2022: -

Name	Balance as on September 30, 2022 (in Lacs)
Total Outstanding dues to Micro and Small & Medium Enterprises	
Total Outstanding dues to Creditors other than Micro and Small & Medium Enterprises	255.65



## GOVERNMENT AND OTHER APPROVALS

We have received the necessary consents, licenses, permissions and approvals from the Government and various governmental agencies required for our present business (as applicable on date of this Red Herring Prospectus) and except as mentioned below, no further approvals are required for carrying on our present business.

In view of the approvals listed below, we can undertake this Issue and our current/proposed business activities and no further major approvals from any governmental or regulatory authority or any other entity are required to be undertaken in respect of the Issue or to continue our business activities. It must be distinctly understood that, in granting these approvals, the Government of India does not take any responsibility for our financial soundness or for the correctness of any of the statements made or opinions expressed in this behalf. Unless otherwise stated, these approvals are all valid as of the date of this Red Herring Prospectus.

The main objects clause of the Memorandum of Association and objects incidental to the main objects enable our Company to carry out its activities. The following are the details of licenses, permissions and approvals obtained by the Company under various Central and State Laws for carrying out its business:

## Approvals In Relation to Our Company's incorporation

- 1. Certificate of incorporation dated October 20, 2010 from the Registrar of Companies Rajasthan, Jaipur, Central Registration Centre under the Companies Act, 1956 as "Vertexplus Technologies Private Limited" (Corporate Identification No.: U72200RJ2010PTC033131)
- 2. Fresh Certificate of Incorporation dated 25.07.2022 Consequent upon Conversion from Private Company to Public Company thereby altering the name of the Company from "Vertexplus Technologies Private Limited" to "Vertexplus Technologies Limited", bearing registration no. U72200RJ2010PLC033131 issued by the Registrar of Companies, Rajasthan, Jaipur.

## Approvals in relation to the Issue

## Corporate Approvals

- 1. Our Board of Directors has, pursuant to resolutions passed at its meeting held on August 20, 2022 authorized the Issue, subject to the approval by the shareholders of our Company under section 62(1) (c) of the Companies Act, 2013.
- 2. Our shareholders have, pursuant to a resolution dated August 24, 2022, under Section 62(1) (c) of the Companies Act, 2013, authorized the Issue.
- 3. Our Board of Directors has, pursuant to a resolution dated September 29, 2022, February 21, 2023 and [●] authorized our Company to take necessary action for filing the Draft Red Herring Prospectus, Red Herring Prospectus and Prospectus respectively with NSE EMERGE.

## Approvals from Stock Exchange

1. Our Company has received in- principle listing approval from the NSE EMERGE dated December 30, 2022 for listing of Equity Shares issued pursuant to the issue.

## Other Approvals

- 1. The Company has entered into a tripartite agreement dated October 31, 2022 with the Central Depository Services (India) Limited (CDSL) and the Registrar and Transfer Agent, who in this case is Skyline Financial Services Private Limited, for the dematerialization of its shares.
- 2. The Company has entered into an agreement dated October 17, 2022 with the National Securities Depository Limited (NSDL) and the Registrar and Transfer Agent, who in this case is Skyline Financial Services Private Limited, for the dematerialization of its shares.



## Approvals/Licenses/Permissions in relation to our Business

## Tax Related Approvals

S. No.	Description	Address of Place of Business / Premises	Registration Number	Issuing Authority	Date of issue	Date of Expiry
	Permanent	N'A	AADCV6729	Commissioner of	20.10.2010	Valid till
1.	Account		M	Income Tax,		Cancelled
	Number (PAN)			Maharashtra		
	Tax Deduction	Vertexplus Technologies	JPRV03419D	Income Tax	21.02.2012	Valid till
	Account	Private Limited, B-19,	011( 05 11)	Department	21.02.2012	Cancelled
2.	Number	Ground Floor,10-B Scheme		<b>T</b>		
	(TAN)	Gopalpura Road, Jaipur-				
		302018 Rajasthan				
	Service Tax	Vertexplus Technologies	AADCV6729	Central Board of	08.02.2012	Valid till
	Code	Private Limited, B-19,	MSD001	Excise and		Cancelled
3.	Registration	Ground Floor,10-B Scheme		Customs		
	Number	Gopalpura Road, Jaipur-				
	COT	302018 Rajasthan	00445674673	G 1 5 1 6	25.00.2015	** 11 1 .111
4.	GST	Vertexplus Technologies	08AADCV672	Central Board of	26.09.2017	Valid till
	Registration	Private Limited, B-19, Ground Floor, 10-B Scheme	9M1ZP	Indirect Taxes & Customs		Cancelled
	Certificate(Raj asthan)	Gopalpura Road, Jaipur-		Customs		
	astriari)	302018 Rajasthan				
5.	GST	Vertexplus Technologies	09AADCV672	Central Board of	29.06.2021	Valid till
	Registration	Private Limited, G-15,	9M1ZN	Indirect Taxes &	27.00.2021	Cancelled
	Certificate	Ground Floor, Sector-3,		Customs		
	(Uttar	Noida, Gautam Buddha				
	Pradesh)	Nagar, Uttar Pradesh-201301				

## Other Approvals

S. No.	Description	Address of Place of Business / Premises	Registration Number	Issuing Authority	Date of issue	Date of Expiry
1.	Certificate of Importer- Exporter Code (IEC)	Vertexplus Technologies Private Limited, B-19, Ground Floor,10-B Scheme Gopalpura Road, Jaipur- 302018 Rajasthan	AADCV6729M	Office of JT. Director General of Foreign Trade, Ministry of Commerce and Industry, Jaipur	25.01.2018	Valid till Cancelled
2.	Udyog Aadhar Memorandum (UAM) Number	Vertexplus Technologies Private Limited, B-19, Ground Floor,10-B Scheme Gopalpura Road, Jaipur- 302018 Rajasthan	UDYAM-RJ- 17-0035680	MSME (Ministry of Micro Small & Medium Enterprises)	29.12.2020	Valid till Cancelled
3.	Registration under Rajasthan Sho ps and Commercial E stablishments Act, 1958	Vertexplus Technologies Private Limited, B-19, Ground Floor,10-B Scheme Gopalpura Road, Jaipur- 302018 Rajasthan	SCA/2022/14/1 35813	Government of Rajasthan, Department of Labour	22.09.2022	Valid till Cancelled
4.	U.P Dookan Aur Vanijya Adhishthan Adhiniyam, 1962	Vertexplus Technologies Limited, Priska Tower, C- 56, Noida Uttar Pradesh- 201301, Gautam Buddh Nagar, Uttar Pradesh- 201301, India	UPSA10727904	Labour Commissioner Organization, Uttar Pradesh	26.09.2022	Valid till Cancelled



	Registration under State	Vertexplus Technologies Private Limited, B-19,	1500044831000 1008	Regional Office, Employee's	19.04.2012	Valid till Cancelled
5.	Insurance Act	Ground Floor,10-B Scheme	1008	State Insurance		Cancened
	(ESI),1948 for	1 1 / 1		Corporation,		
	place of	302018 Rajasthan		Jaipur		
	business at					
	Registration	Vertexplus Technologies	RJ/28322	Regional	01.02.2012	Valid till
	under the	Private Limited, B-19,		Provident Fund		Cancelled
6.	Employees	Ground Floor,10-B Scheme		Commissioner,		
	Provident fund	Gopalpura Road, Jaipur-		Jyoti Nagar,		
	(EPF)	302018 Rajasthan		Jaipur		
	ISO	Vertexplus Technologies	SCK/01/VTP/21	Issued By SCK	10.09.2021	09.09.2024
	9001:2015	Private Limited, B-19,	/91/340	Certifications		
7.		Ground Floor,10-B Scheme		Pvt. Ltd		
		Gopalpura Road, Jaipur-				
		302018 Rajasthan				
	ISO	Vertexplus Technologies	SCK/05/VTP/21	Issued By SCK	10.09.2021	09.09.2024
	27001:2013	Private Limited, B-19,	/91/341	Certifications		
8.		Ground Floor,10-B Scheme		Pvt. Ltd		
		Gopalpura Road, Jaipur-				
		302018 Rajasthan				

## **Intellectual Property**

## Trademarks registered/Objected/Abandoned in the name of our company

S. No	Brand Name/Logo Trademark	Class	Nature of Trademark	Owner	Authority	Current Status	Date of Expiry
1.		42	Registered vide registration no. 2529058 dated 10.05.2013	Sandeep Kumar Pahariya (Director)	Trademark Registry Mumbai, Intellectual Property India	Registered	10.05.2023
2.	vertexplus	41	Registered vide registration no. 2529057 dated 10.05.2013	Sandeep Kumar Pahariya (Director)	Trademark Registry Mumbai, Intellectual Property India	Registered	10.05.2023
3.		35	Registered vide registration no. 2529055 dated 10.05.2013	Sandeep Kumar Pahariya (Director)	Trademark Registry Mumbai, Intellectual Property India	Registered	10.05.2023

<sup>\*</sup> Our Trademark is registered on name of our Promoter, Mr. Sandeep Kumar Pahariya and we have entered into assignment agreement dated September 23, 2022 for use of trademark.

## **Domain Name**

S. No.	Domain Name and ID	Sponsoring Registrar and ID	Registrant Name, ID and Address	Creation Date	Registry Expiry Date
1.	www.vertexplus.co m	125938636_DOMAIN_C OM-VRSN	whois.PublicDomainRegistry.	29.07.2004	29.07.2023

## LICENSES PENDING FOR APPLICATION:

S. No.	Description	Address of Premises						
1	U.P Dookan Aur Vanijya Adhishthan	Vertexplus Technologies Private Limited, G-15, Ground Floor, Sector-						
1.	Adhiniyam, 1962	3, Noida, Gautam Buddha Nagar, Uttar Pradesh-201301, India						
	Registration under Rajasthan Shops and	Office No – 10 & 11, 5 <sup>th</sup> floor, Jaipur Electronics Market, Mansarovar						
2.	Commercial Establishments Act, 1958	Link Road, Opposite Ridhi Siddhi, Gopalpura By-pass, Jaipur,						
		Rajasthan, India.						

218



**Note:** The Company has yet to make an application for updating the respective Registration / License Nos. under the name of Vertexplus Technologies Limited, pursuant to the change of name of the Company owing to conversion from Private Limited to Public Limited.

## **Other Confirmations:**

As on date of this RHP, except as stated in this chapter, our Company confirms that the following is not applicable:

- Approvals applied for but not yet received / renewals made in the usual course of business
- Material licenses / approvals for which our Company is yet to apply for / Statutory Approvals / Licenses required.



## INFORMATION WITH RESPECT TO GROUP COMPANIES

As per the SEBI (ICDR) Regulations, 2018, the definition of 'Group Companies' as per the SEBI ICDR Regulations, shall include such companies (other than promoter(s) and subsidiary/subsidiaries) with which there were related party transactions, during the period for which Financial Statements is disclosed, as covered under the applicable accounting standards, and also other companies as considered material by the board.

In terms of the SEBI ICDR Regulations and in terms of the policy of materiality defined by the Board pursuant to its resolution dated September 25, 2022 our Group Companies includes:

- i. Those companies disclosed as related parties in accordance with Accounting Standard ("AS 18") issued by the Institute of Chartered Accountants of India, during the period for which Financial Information is disclosed.
- ii. All such companies which are deemed to be material by the Board of Directors.

Based on the above, the following Companies are identified as our Group Companies: -

- 1. VertexPlus Softwares Pvt. Ltd.
- 2. Sprink Media Pvt. Ltd. (Subsidiary Company till March 31, 2022 and Group Company afterward)
- 3. Productivy Technologies Limited (A Company incorporated in Canada)

In accordance with the SEBI ICDR Regulations, certain financial information in relation to our Group Company for the previous three financial years, extracted from its audited financial statements (as applicable) is available at the website indicated below.

Our Company is providing a link to such website solely to comply with the requirements specified under the SEBI ICDR Regulation.

## **Details of our Group Companies:**

## 1. VERTEXPLUS SOFTWARES PRIVATE LIMITED (VSPL)

VertexPlus Softwares Private Limited was incorporated on November 28, 2006 under the Companies Act, 1956 as a Private Limited Company, bearing Registration No. 023380. The CIN of VertexPlus Softwares Private Limited is U72200RJ2006PTC023380. The Registered Office is situated at House No. B-19, Basement, 10-B Scheme, Gopalpura Road Jaipur-302018, Rajasthan, India. The Company is engaged in business of Information Technologies Services.

## 2. SPRINK MEDIA PRIVATE LIMITED (SMPL)

Sprink Media Private Limited was incorporated on April 03, 2018 under the Companies Act, 2013 as a Private Limited Company, bearing Registration No. 060782. The CIN of Sprink Media Private Limited is U74999RJ2018PTC060782. The Registered Office is situated B-19, First Floor,10-B Scheme, Gopalpura Road Jaipur-302018, Rajasthan, India. The Company is engaged in business of Digital Marketing Services.

## 3. PRODUCTIVV TECHNOLOGIES LIMITED

Productive Technologies Limited was incorporated on January 07, 2019 in Canada bearing business number 717065510 and registry id BC1192922. The Registered address of Company is 201B – 110 Cambie Street, Vancouver, British Columbia – V6B2M8. The Company is engaged in business of Information Technologies Services.

## **Financial Information**

The details of reserves (excluding revaluation reserves), sales, profit after tax, earnings per share, diluted earnings per share and net asset value, derived from the audited financial statements of our Group Companies for financial years ended March 31, 2022, March 31, 2021 and March 31, 2020 available in terms of the SEBI ICDR Regulations are available on its website at <a href="https://www.vertexplus.com">www.vertexplus.com</a>.

## Litigations

Except as disclosed in the chapter titled 'Outstanding Litigations and Material developments' on page 210 of this Red Herring Prospectus, there is no other pending litigations against our Group Companies which can have a material impact on our Company.



#### **Common Pursuits**

As on the date of this Red Herring Prospectus, our Group Companies i.e. Vertexplus Softwares Pvt. Ltd. and Productive Technologies Limited are engaged in similar line of business. As a result, conflicts of interests may arise in allocating business opportunities amongst our Companies and in circumstances where our respective interests diverge.

## Related business transactions within our Group Companies and significance on the financial performance of the Company

Except as disclosed in the Related Party Transactions in the chapter titled "Financial Information of our company" on page 142 of this Red Herring Prospectus, there are no other related business transactions between Group Companies and our company.

#### **Business Interest**

Except as disclosed in the Related Party Transactions in the chapter titled "Financial Information of our company" on page 142 of this Red Herring Prospectus, our Group Companies do not have any business interest in our company.

For further details on risks in relation to transactions being entered into with related parties, see "Risk Factors"-We have in the past entered into related-party transactions and may continue to do so in the future" on page 23 of this Red Herring Prospectus.

## **Nature and Extent of Interest of Group Companies**

a) In the promotion of our Company:

Our Group Companies does not have any interest in the promotion of our Company.

b) In the properties acquired or proposed to be acquired by our Company in the past three years before filing the Prospectus with stock exchange:

Our Group Companies does not have any interest in the properties acquired or proposed to be acquired by our Company in the past three years before filing the Red Herring Prospectus with Stock Exchange

c) In transactions for acquisition of land, construction of building and supply of machinery:

Our Group Companies are not interested in any transactions for the acquisition of land, construction of building or supply of machinery.

## **Other Confirmations**

Our Group Company is not listed on any stock exchange. Our Group Company has not made any public or rights issue of securities in the preceding three years.



## SECTION XII - OTHER REGULATORY AND STATUTORY DISCLOSURES

## Authority for the Issue

#### Fresh Issue

This Issue in terms of this Red Herring Prospectus has been authorized by the Board of Directors pursuant to a resolution dated August 20, 2022 and by the shareholders pursuant to a special resolution in an Extra Ordinary General Meeting held on August 24, 2022 under section 62 (1) (c) of the Companies Act, 2013.

Our Company has obtained in-principle approval from the NSE Emerge for using its name in the Draft Red Herring Prospectus/Red Herring Prospectus/Prospectus pursuant to letter dated December 30, 2022. NSE is the Designated Stock Exchange.

## Prohibition by the SEBI or other Governmental Authorities

Our Company, our Group Company, our Promoter, our Promoter Group, our Directors, Person in control of Promoter or Company, have not been prohibited from accessing the capital market for any reason or restrained from buying, selling or dealing in securities, under any order or directions by the SEBI or any other regulatory or government authorities.

The listing of any securities of our Company has never been refused by any of the Stock Exchanges in India.

None of our Directors are associated with the securities market and there are no violations of securities laws committed by any of them in the past or pending against them, nor have any companies with which our director was associated have been debarred or prohibited from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, none of our Promoters or Directors are declared as fugitive economic offenders under Fugitive Economic Offenders Act, 2018.

#### **Association with Securities Market**

None of our Directors in any manner are associated with the securities market and there has been no action taken by the SEBI against the Directors or any other entity with which our directors are associated as promoters or directors.

## Prohibition by RBI

Neither our Company, our subsidiaries, our Promoter, our Directors, the relatives (as defined under the Companies Act, 2013) of Promoter or the person(s) in control of our Company have been identified as a wilful defaulter or fraudulent borrower by the RBI or other governmental authority and there has been no violation of any securities law committed by any of them in the past and no such proceedings are pending against any of them except as details provided in the chapter "Outstanding Litigations And Material Development" beginning on page 210 of the Red Herring Prospectus.

## Compliance with the Companies (Significant Beneficial Ownership) Rules, 2018

Our Company is in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018 ("SBO Rules"), to the extent applicable, as on the date of the Red Herring Prospectus.

#### Eligibility for the Issue

Our Company is eligible in terms of Regulations 230 of SEBI ICDR Regulations for this Issue.

Our Company is eligible for the Issue in accordance with the Regulation 229 (1) of Chapter IX of the SEBI (ICDR) Regulations, 2018, whereby, an issuer whose post issue paid-up capital is less than ten crore rupees. Our Company shall issue shares to the public and has proposed to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the SME Platform of NSE i.e. NSE EMERGE).

As per Regulation 229 (3) of the SEBI ICDR Regulations, our Company satisfies track record and/or other eligibility conditions of NSE in accordance with the Restated Financial Statements, prepared in accordance with the Companies Act and restated in accordance with the SEBI ICDR Regulations.

We confirm that:



- 1. In accordance with regulation 260 of the SEBI (ICDR) Regulations, this Issue was 100% underwritten and shall not restrict to the minimum subscription level. The BRLM shall underwrite at least 15% of the total Issue size. For further details pertaining to underwriting please refer to chapter titled "General Information" beginning on page 51 of this Red Herring Prospectus.
- 2. In accordance with Regulation 268(1) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, then our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.
- 3. In terms of Regulation 246(5) of the SEBI (ICDR) Regulations, we shall ensure that our Book Running Lead Manager submits a copy of the Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies. Further, in terms of Regulation 246(2), SEBI shall not issue observation on the Prospectus.
- 4. In accordance with Regulation 261 of the SEBI ICDR Regulations, we have entered into an agreement with the BRLM and Market Maker to ensure compulsory market making for the minimum period of three years from the date of listing of equity shares offered in this issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 51 of this Red Herring Prospectus.
- 5. The Post Issue paid up capital of the company will be less than ₹ 25 Crore.
- 6. The Company has a track record of at least 3 years as on the date of filling Red Herring Prospectus.
- 7. The Net-worth of our Company is Positive as per latest audited financial statement.
- 8. Our Company's net worth and Operating Profit (earnings before interest, depreciation and tax from operations), based on the Standalone Restated Financial Statements included in this Red Herring Prospectus as at Fiscals ended March 31, 2022, March 31, 2021 and 2020 are set forth below:

### On Consolidated Basis

(Rs. in Lakhs)

Particulars	<b>September 30, 2022</b>	March 31, 2022	March 31, 2021	March 31, 2020
Net Worth	807.62	673.11	487.15	380.37
Operating Profit	132.84	278.32	150.76	106.48

#### On Standalone Basis

(Rs. in Lakhs)

Particulars	September 30, 2022	March 31, 2022	March 31, 2021	March 31, 2020
Net Worth	843.99	742.01	559.41	444.11
Operating Profit	150.29	283.48	175.53	137.76

- (i) Net Worth has been computed as the aggregate of equity shares capital and reserves (excluding revaluation reserves) and after deducting miscellaneous expenditure not written off, if any.
- (ii) Operating Profit has been defined as the Earnings before interest, depreciation and tax from operations.
- 9. The Company will mandatorily facilitate trading in demat securities and has entered into agreement with both the depositories.
- 10. Our Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR).
- 11. There is no winding up petition against our Company that has been admitted by the Court or a liquidator has not been appointed of competent Jurisdiction against the Company.
- 12. No material regulatory or disciplinary action by a stock exchange or regulatory authority in the past three years against the company.
- 13. Our Company confirms that there is no material regulatory or disciplinary action by a stock exchange or regulatory authority in the past one year in respect of promoters, Group Companies, companies promoted by the promoters of the company.
- 14. Our Company has a website i.e., www.vertexplus.com



#### Other Disclosures:

- 1) We have Disclosed all material regulatory or disciplinary action by a stock exchange or regulatory authority in the past one year in respect of promoters/promoting company(ies), group companies, companies promoted by the promoters/promoting company(ies) of the applicant company in the Red Herring Prospectus.
- 2) There are no Defaults in respect of payment of interest and/or principal to the debenture/bond/fixed deposit holders, banks, FIs by the applicant, promoters/promoting company(ies), group companies, companies promoted by the promoters/promoting company(ies) during the past three years. An auditor's certificate will be provided by the issuer to the exchange, in this regard.
- 3) We have Disclosed the details of the applicant, promoters/promoting company(ies), group companies, companies promoted by the promoters/promoting company(ies) litigation record, the nature of litigation, and status of litigation, For details, please refer the chapter "Outstanding Litigations & Material Developments" on page no. 210 of this Red Herring Prospectus.
- 4) We have disclosed all details of the track record of the directors, the status of criminal cases filed or nature of the investigation being undertaken with regard to alleged commission of any offence by any of its directors and its effect on the business of the company, where all or any of the directors of issuer have or has been charge-sheeted with serious crimes like murder, rape, forgery, economic offences etc. For Details, refer the chapter "Outstanding Litigation & Material Developments" on page no. 210 of this Red Herring Prospectus.

As per Regulation 230 (1) of the SEBI ICDR Regulations, our Company has ensured that:

- The Red Herring Prospectus has been filed with NSE and our Company has made an application to NSE for listing of its Equity Shares on the SME platform. NSE is the Designated Stock Exchange.
- > Our Company has entered into an agreement dated October 17, 2022 with NSDL and agreement dated October 31, 2022 with CDSL for dematerialization of its Equity Shares already issued and proposed to be issued.
- The entire pre-Issue capital of our Company has shares fully paid-up Equity Shares and the Equity Shares proposed to be issued pursuant to this IPO will be fully paid-up.
- The entire Equity Shares held by the Promoters is in dematerialized form.
- ➤ Our Company has made firm arrangements of finance through verifiable means towards seventy-five per cent of the stated means of finance for funding from the issue proceeds, excluding the amount to be raised through the proposed public offer or through existing identifiable internal accruals Not required as the object of Issue is working capital requirement, general corporate purpose and issue expenses, for details, please refer the chapter "Objects of the Issue" on page no. 78 of this Red Herring Prospectus.

Our Company confirms that it will ensure compliance with the conditions specified in Regulation 230 (2) of the SEBI ICDR Regulations, to the extent applicable.

Further, our Company confirms that it is not ineligible to make the Issue in terms of Regulation 228 of the SEBI ICDR Regulations, to the extent applicable. The details of our compliance with Regulation 228 of the SEBI ICDR Regulations are as follows:

- (a) Neither our Company nor our Promoter, members of our Promoter Group or our Directors are debarred from accessing the capital markets by the SEBI.
- (b) None of our Promoter or Directors are promoters or directors of companies which are debarred from accessing the capital markets by the SEBI.
- (c) Neither our Company nor our Promoters or Directors is a wilful defaulter or fraudulent borrower.
- (d) None of our Promoters or Directors is a fugitive economic offender.

We further confirm that we shall be complying with all other requirements as laid down for such offer under Chapter IX of SEBI (ICDR) Regulations, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

## DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF RED HERRING PROSPECTUS TO SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE RED HERRING PROSPECTUS. THE LEAD MERCHANT BANKER, BEELINE



CAPITAL ADVISORS PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE RED HERRING PROSPECTUS ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY ARE PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE RED HERRING PROSPECTUS, THE LEAD MERCHANT BANKER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MERCHANT BANKER, BEELINE CAPITAL ADVISORS PRIVATE LIMITED HAVE FURNISHED TO SEBI, A DUE DILIGENCE CERTIFICATE DATED FEBRUARY 21, 2023

THE FILING OF THE RED HERRING PROSPECTUS DOES NOT, HOWEVER, ABSOLVE OUR COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE BOOK RUNNING LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THE RED HERRING PROSPECTUS.

Note:

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, Jaipur in terms of sections 26, 32 and 33 of the Companies Act,

## Disclaimer from our Company and the Book Running Lead Manager

Our Company and the Book Running Lead Manager accept no responsibility for statements made otherwise than those contained in this Red Herring Prospectus or, in case of the Company, in any advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information would be doing so at his or her own risk.

The BRLM accept no responsibility, save to the limited extent as provided in the MOU entered between the BRLM (Beeline Capital Advisors Private Limited) and our Company on August 25, 2022 and the Underwriting Agreement dated February 01, 2023 entered into between the Underwriters and our Company and the Market Making Agreement dated February 01, 2023 entered into among the Market Maker and our Company.

All information shall be made available by our Company and the Book Running Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at collection centres or elsewhere.

The Book Running Lead Manager and their respective associates and affiliates may engage in transactions with, and perform services for, our Company, our subsidiary, our Promoter Group, Group Entities, or our affiliates or associates in the ordinary course of business and have engaged, or may in future engage, in commercial banking and investment banking transactions with our Company, our Promoter Group, Group Entities, and our affiliates or associates, for which they have received and may in future receive compensation.

#### **Disclaimer in Respect of Jurisdiction**

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under applicable laws in India and authorized to invest in shares, Indian mutual funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, cooperative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with a minimum corpus of ₹ 2,500.00 Lakhs, and permitted non-residents including FIIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India provided that they are eligible under all applicable laws and regulations to hold Equity Shares of our Company. This Red Herring Prospectus does not, however, constitute an offer to sell or an invitation to subscribe for Equity Shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Red Herring Prospectus comes is required to inform



himself or herself about, and to observe, any such restrictions.

Any dispute arising out of this Issue will be subject to jurisdiction of the competent court(s) in Jaipur.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Red Herring Prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Red Herring Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company from the date hereof or that the information contained herein is correct as of any time subsequent to this date.

## Disclaimer Clause under Rule 144a of the U.S. Securities Act

The Equity Shares have not been, and will not be, registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be offered and sold outside the United States in compliance with Regulation S of the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur. The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each Applicant where required agrees that such Applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

## Disclaimer Clause of the SME Platform of NSE

"As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter Ref.: NSE/LIST/1920 dated December 30, 2022 permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized this draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever."

## **Filing**

This Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus is being filed with National Stock Exchange of India Limited, Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex, Bandra (East), Mumbai-400051, Maharashtra.

The copy of the Red Herring Prospectus will not have filed with SEBI and SEBI will not issue any observation on the Red Herring Prospectus in terms of Regulation 246(2) of the SEBI (ICDR) Regulations, 2018. Pursuant to SEBI Circular No SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of the Red Herring Prospectus and Prospectus will be filed online through SEBI Intermediary portal at https:\\siportal.sebi.gov.in.

A copy of the Red Herring Prospectus and Prospectus, along with the documents required to be filed under Section 26 of the Companies Act, 2013 would be delivered for registration to the Registrar of Companies, C/6-7, 1st Floor, Residency Area, Civil Lines, Jaipur-302001, Rajasthan, India



## Listing

The Equity Shares of our Company are proposed to be listed on NSE Emerge. Our Company has obtained in-principle approval from NSE by way of its letter dated December 30, 2022 for listing of equity shares on NSE Emerge (NSE Emerge).

NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Issue. If the permission to deal in and for an official quotation of the Equity Shares on the SME Platform is not granted by NSE, our Company shall forthwith repay, all moneys received from the applicants in pursuance of this Prospectus. If such money is not repaid within the prescribed time then our Company becomes liable to repay it, then our Company and every officer in default shall, shall be liable to repay such application money, with interest, as prescribed under the applicable law.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the NSE Emerge mentioned above are taken within Six (6) Working Days of the Issue Closing Date. If Equity Shares are not Allotted pursuant to the Issue within Six (6) Working Days from the Issue Closing Date or within such timeline as prescribed by the SEBI, our Company shall repay with interest all monies received from applicants, failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period.

## **Impersonation**

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

Any person who-

- a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

Shall be liable to action under section 447 of the Companies, Act 2013

#### **Consents**

Consents in writing of (a) Our Directors, Our Promoters, Our Company Secretary & Compliance Officer, Chief Financial Officer, Our Statutory Auditor, Our Peer Review Auditor, Our Banker(s) to the Company; (b) Book Running Lead Manager, Registrar to the Issue, Banker(s) to the Issue, Legal Advisor to the Issue, Underwriter(s) to the Issue and Market Maker to the Issue to act in their respective capacities have been be obtained as required under section 26 of the Companies Act, 2013 and shall be filed along with a copy of the Prospectus with the RoC, as required under Sections 32 of the Companies Act, 2013 and such consents will not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC.

In accordance with the Companies Act and the SEBI (ICDR) Regulations, M/s A Y & Co, Chartered Accountants, Peer Review Auditors of the Company have agreed to provide their written consent to the inclusion of their respective reports on Statement of Possible Tax Benefits relating to the possible tax benefits and restated financial statements as included in this Red Herring Prospectus/ Red Herring Prospectus/ Prospectus in the form and context in which they appear therein and such consent and reports will not be withdrawn up to the time of delivery of this Red Herring Prospectus.

## **Experts Opinion**

Except for the reports in the section "Financial information of our Company" and "Statement of Possible Tax Benefits" on page 142 and 86 of this Red Herring Prospectus from the Peer Review Auditors and Statutory Auditor, our Company has not obtained any expert opinions. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

## Particulars regarding Public or Rights Issues during the last five (5) years

Our Company has not made any previous public or rights issue in India or abroad the five (5) years preceding the date of this Red Herring Prospectus except as disclosed in this Red Herring Prospectus.



## Previous issues of Equity Shares otherwise than for cash

For detailed description please refer to section titled "Capital Structure" beginning on page 62 of this Red Herring Prospectus.

## Underwriting Commission, brokerage and selling commission on Previous Issues

Since this is the initial public offering of our Company's Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing for or procuring or agreeing to procure subscription for any of the Equity Shares since our incorporation.

Particulars in regard to our Company and other listed group-companies / subsidiaries/ associates under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 / Section 186 of the Companies Act, 2013 which made any capital issue during the last three years:

Neither our Company nor any other companies under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 has made / Section 186 of the Companies Act, 2013, had made any public issue or rights issue during the last three years.

## Performance vis-à-vis objects – Public/rights issue of our Company and/or listed Group Companies/ Subsidiaries and Associates of our Company

Except as stated in the chapter titled "Capital Structure" beginning on page 62 of this Red Herring Prospectus our Company has not undertaken any previous public or rights issue. None of the Group Companies/ Entities or associates of our Company are listed on any stock exchange.

#### Performance vis-a-vis objects - Last Issue of Group/Associate Companies

Except as disclosed in this Red Herring Prospectus, all of our Group/ Associate are unlisted and have not made a public issue of shares.

## Outstanding Debentures or Bond Issues or Redeemable Preference Shares and other instruments

Our Company does not have any outstanding debentures or bonds or Preference Redeemable Shares as on the date of filing this Red Herring Prospectus.

## **Outstanding Convertible Instruments**

Our Company does not have any outstanding convertible instruments as on the date of filing this Red Herring Prospectus.

## **Option to Subscribe**

Equity Shares being offered through the Red Herring Prospectus can be applied for in dematerialized form only.

## **Stock Market Data of the Equity Shares**

This being an initial public offering of the Equity Shares of our Company, the Equity Shares are not listed on any Stock Exchanges.

## **Mechanism for Redressal of Investor Grievances**

The Agreement amongst the Registrar to the Issue, our Company provides for retention of records with the Registrar to the Issue for a period of at least three (3) year from the last date of dispatch of the letters of allotment, or refund orders, demat credit or where refunds are being made electronically, giving of refund instructions to the clearing system, to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

We hereby confirm that there are no investor complaints received during the three years preceding the filing of Red Herring Prospectus. Since there are no investor complaints received, none are pending as on the date of filing of this Red Herring Prospectus.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the applicant, application number, number of Equity Shares applied for, amount paid on application, Depository Participant, and the bank branch or collection centre where the application was submitted.



The Applicant should give full details such as name of the sole/first Applicant, Application Form number, Applicant DP ID, Client ID, PAN, date of the Application Form, address of the Applicant, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the Application Form was submitted by the Applicant. Further, the investor shall also enclose the Acknowledgement Slip from the Designated Intermediaries in addition to the documents or information mentioned herein above.

#### **Disposal of Investor Grievances by our Company**

Our Company estimates that the average time required by our Company or the Registrar to the Issue for the redressal of routine investor grievances shall be fifteen (15) Working Days from the date of receipt of the complaint. In case of complaints that are not routine or where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible. Our Company has constituted Stakeholders Relationship Committee in the meeting of our Board of Directors held on September 20, 2022. For further details on the Stakeholders Relationship Committee, please refer to section titled "Our Management" beginning on page 125 of this Red Herring Prospectus.

Our Company has appointed Mrs. Akshita Goyal, Company Secretary, as the Compliance Officer to redress complaints, if any, of the investors participating in the Issue. Contact details for our Company Secretary and Compliance Officer are as follows:

## Mrs. Akshita Goyal

B-19, Ground Floor, 10-B Scheme,

Gopalpura Road, Jaipur -302018, Rajasthan, India.

Tel. No.: +91-141-6622200/02 E-mail: compliance@vertexplus.com Website: : www.vertexplus.com

Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account etc.

Pursuant to the press release no. PR. No. 85/2011 dated June 8, 2011, SEBI has launched a centralized web-based complaints redress system "SCORES". This would enable investors to lodge and follow up their complaints and track the status of redressal of such complaints from anywhere. For more details, investors are requested to visit the website <a href="www.scores.gov.in">www.scores.gov.in</a>

## **Status of Investor Complaints**

We confirm that we have not received any investor compliant during the three years preceding the date of this Red Herring Prospectus and hence there are no pending investor complaints as on the date of this Red Herring Prospectus.

## Disposal of investor grievances by listed companies under the same management as our Company

We do not have any listed company under the same management.

## Change in Auditors during the last three (3) years

Except as disclosed in Chapter titled "General Information" beginning on Page 51 of this Red Herring Prospectus; there are no changes in the Auditors of the company during the last three years.

#### **Capitalization of Reserves or Profits**

Except as disclosed under section titled "Capital Structure" beginning on page 62 of this Red Herring Prospectus, our Company has not capitalized its reserves or profits at any time during the last five (5) years.

## **Revaluation of Assets**

Our Company has not revalued its assets in five (5) years preceding the date of this Red Herring Prospectus.

## **Tax Implications**

Investors who are allotted Equity Shares in the Issue will be subject to capital gains tax on any resale of the Equity Shares at applicable rates, depending on the duration for which the investors have held the Equity Shares prior to such resale and whether



the Equity Shares are sold on the Stock Exchanges. For details, please refer the section titled "Statement of Possible Tax Benefits" beginning on page 86 of this Red Herring Prospectus.

## **Purchase of Property**

Other than as disclosed in Section "Business Overview" on page 100 of the Red Herring Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of the Red Herring Prospectus, other than property, in respect of which:

The contract for the purchase or acquisition was entered into in the ordinary course of business, or the contract was entered into in contemplation of the Issue, or that the Issue was contemplated in consequence of the contract; or the amount of the purchase money is not material.

Except as stated elsewhere in the Red Herring Prospectus, our Company has not purchased any property in which the Promoter and/or Directors have any direct or indirect interest in any payment made there under.

## **Servicing Behavior**

Except as stated in this Red Herring Prospectus, there has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.

## Payment or benefit to officers of Our Company

Except statutory benefits upon termination of their employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of his employment in our Company or superannuation.

Except as disclosed in chapter titled "Our Management" beginning on page 125 and Restated Statement of Related Party Transactions" under chapter titled "Financial Information of our Company" beginning on page 142 of the Red Herring Prospectus, none of the beneficiaries of loans and advances and sundry debtors are related to the Directors of our Company.

## Exemption from complying with any provision of security laws, if any granted by SEBI

As on date of Red Herring Prospectus, our company has not availed any exemption from complying with any provision of security laws granted by SEBI

## Statement on Price Information of Past Issues handled by Beeline Capital Advisors Private Limited:

Sr. No.	Issue name	Issue size (Rs in Cr.)	Issue Price (Rs.)	Listing date	Openi ng Price on listing date	+/-% change in closing price, [+/- % change in closing benchmark]- 30 <sup>th</sup> calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]-90 <sup>th</sup> calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark] - 180 <sup>th</sup> calendar days from listing
1.	Jay Jalaram Technologies Limited	10.80	36.00	08.09.2022	50.00	64.44% (-2.72%)	468.33% (4.74%)	-
2.	Viviana Power Tech Limited	8.80	55.00	16.09.2022	90.00	67.36% (-1.97%)	72.73% (6.44%)	-
3.	Kandarp Digi Smart BPO Limited	8.10	30.00	28.09.2022	30.00	-49.33% (5.21%)	-49.83% (6.86%)	-
4.	Trident Lifeline Limited	35.34	101.0 0	10.10.2022	105.0	28.71% (5.51%)	-	-



5.	Vital Chemtech Limited	64.64	101.0	14.11.2022	164.0 0	39.06% (1.52%)	-	-
6.	RBM Infracon Limited	8.37	36.00	04.01.2023	52.50	132.36% (-3.19%)	-	-
7.	Aristo Bio- Tech and Lifescience Limited	13.05	72.00	30.01.2023	80.00	-	-	-
8.	Transvoy Logistics India Limited	5.11	71.00	02.02.2023	71.00	-	-	-

Source: Price Information www.bseindia.com and www.nseindia.com, Issue Information from respective Prospectus.

## **Summary statement of Disclosure:**

Financial Year	To tal no. of IP Os	Total amoun t of funds raised (Rs. Cr.)	No. of IPOs trading at discount- 30 <sup>th</sup> calendar days from listing		No. of IPOs trading at Premium- 30 <sup>th</sup> calendar days from listing		No. of IPOs trading at discount- 180 <sup>th</sup> calendar days from listing			No. of IPOs trading at Premium- 180 <sup>th</sup> calendar days from listing				
			Over 50%	Bet wee n 25- 50%	Less tha n 25 %	Over 50%	Bet wee n 25- 50 %	Less than 25%	Over 50%	Betw een 25- 50%	Less than 25%	Over 50%	Bet wee n 25- 50 %	Less than 25%
2022-23	8	154.21	1	1		2	2							
2021-22														
2020-21														

#### Note:

- 1. Price on BSE & NSE are considered for all above calculations.
- 2. The S&P BSE Sensex and NSE Nifty are considered as the Benchmark.
- 3. "Issue Price" is taken as "Base Price" for calculating % Change in Closing Price of the respective Issues on 30<sup>th</sup> / 90<sup>th</sup>/180<sup>th</sup> Calendar days from listing.
- 4. "Closing Benchmark" on the listing day of respective scripts is taken as "Base Benchmark" for calculating % Change in Closing Benchmark on 30<sup>th</sup> / 90<sup>th</sup>/180<sup>th</sup> Calendar days from listing. Although it shall be noted that for comparing the scripts with Benchmark, the +/- % Change in Closing Benchmark has been calculated based on the Closing Benchmark on the same day as that of calculated for respective script in the manner provided in Note No. 5 below.
- 5. In case 30<sup>th</sup> / 90<sup>th</sup>/180<sup>th</sup> day is not a trading day, closing price on BSE & NSE of the previous trading day for the respective Scripts has been considered, however, if scripts are not traded on that previous trading day then last trading price has been considered.

## Track Record of past issues handled by Beeline Capital Advisors Private Limited

For details regarding track record of BRLM to the Issue as specified in the Circular reference no. CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer the website of the BRLM at: www.beelinemb.com

#### Note:

Investors who apply in the Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares in the Issue.

231



## SECTION XIII - ISSUE RELATED INFORMATION

## **TERMS OF THE ISSUE**

The Equity Shares being offered are subject to the provisions of the Companies Act, 2013, SCRR, 1957, SEBI (ICDR) Regulations, 2018, our Memorandum and Articles of Association, the terms of the Red Herring Prospectus, Red Herring Prospectus, Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note (CAN), SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other terms and conditions as may be incorporated in the allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws as applicable, guidelines, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the Stock Exchanges, the RBI, the FIPB, the RoC and/or other authorities, as in force on the date of the Issue and to the extent applicable.

For details in relation to Issue expenses, see "Objects of the Issue" and "Other Regulatory and Statutory Disclosures" on pages 78 and 222, respectively.

## **Authority for the Issue**

The present Public Issue of Equity Shares which have been authorized by a resolution of the Board of Directors of our Company at their meeting held on August 20, 2022 and was approved by the Shareholders of the Company by passing Special Resolution at the Extra-Ordinary General Meeting held on August 24, 2022 in accordance with the provisions of Section 62 (1) (c) of the Companies Act, 2013.

## **Ranking of Equity Shares**

The Equity Shares being issued shall be subject to the provisions of the Companies Act, 2013 and our Memorandum and Articles of Association and shall rank pari-passu in all respects with the existing Equity Shares of our Company including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please refer to "Description of Equity Shares and terms of the Articles of Association" on page 270 of the Red Herring Prospectus.

## Mode of Payment of Dividend

The declaration and payment of dividend will be as per the provisions of Companies Act, the Articles of Association, the provision of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and recommended by the Board of Directors and the Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act. For further details, please refer to "Dividend Policy" on page 141 of the Red Herring Prospectus.

#### Face Value and Issue Price and Price Band

The face value of each Equity Share is ₹ 10 and the Floor Price is ₹ [•] per Equity Share and the Cap Price is ₹ [•] per Equity Share. The Anchor Investor Issue Price is ₹ [•] per Equity Share.

The Price Band and the minimum Bid Lot size will be decided by our Company in consultation with the BRLM, and will be advertised, at least two Working Days prior to the Bid/ Issue Opening Date, in all editions of Financial Express, an English national daily newspaper and all editions of Jansatta, a Hindi national daily newspaper and Jaipur edition of Business Remedies, a regional newspaper each with wide circulation and shall be made available to the Stock Exchange for the purpose of uploading on its website. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price, shall be pre filled in the Bid cum Application Forms available on the website of the Stock Exchange. The Issue Price shall be determined by our Company and in consultation with the BRLM, after the Bid/ Issue Closing Date, on the basis of assessment of market demand for the Equity Shares offered by way of Book Building Process. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

## **Compliance with SEBI (ICDR) Regulations**

Our Company shall comply with all requirements of the SEBI (ICDR) Regulations, 2018. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

## **Rights of the Equity Shareholders**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders shall have the following rights:



- Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive offer for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; subject to any statutory or preferential claims being satisfied;
- Right of free transferability of the Equity Shares; and
- Such other rights, as may be available to a shareholder of a listed Public Limited Company under the Companies Act, terms of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2018 and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provision of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/ or consolidation/ splitting, etc., please refer to Section titled "Description of Equity Shares and terms of the Articles of Association" beginning on page 270 of the Red Herring Prospectus.

## Allotment only in Dematerialised Form

In terms of Section 29 of Companies Act, 2013, the Equity Shares shall be allotted only in dematerialised form. As per the SEBI Regulations, the trading of the Equity Shares shall only be in dematerialised form. In this context, two agreements have been signed among our Company, the respective Depositories and the Registrar and Share Transfer Agent to the Issue:

- 1. Tripartite agreement dated October 17, 2022 between our Company, NSDL and the Registrar and Share Transfer Agent to the Issue
- 2. Tripartite agreement dated October 31, 2022 between our Company, CDSL and the Registrar and Share Transfer Agent to the Issue.

## Minimum Application Value, Market Lot and Trading Lot

The trading of the Equity Shares will happen in the minimum contract size of [●] Equity Shares and the same may be modified by the SME platform of NSE from time to time by giving prior notice to investors at large.

Allocation and allotment of Equity Shares through this Issue will be done in multiples of [●] Equity Shares and is subject to a minimum allotment of [●] Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

Further, in accordance with SEBI (ICDR) Regulations the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

#### **Minimum Number of Allottees**

The minimum number of allottees in the Issue shall be 50 shareholders in case the number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.

## **Joint Holders**

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

## Nomination Facility to Investor

In accordance with Section 72 of the Companies Act, 2013 the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013 be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.



In accordance with Section 72 of the Companies Act, 2013 any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- To register himself or herself as the holder of the Equity Shares; or
- To make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 (ninety) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

#### Withdrawal of the Issue

Our Company in consultation with the Book Running Lead Manager, reserves the right not to proceed with the Issue at any time after the Issue Opening Date but before the Board meeting for Allotment. In such an event our Company would issue a public notice in the newspapers, in which the pre-issue advertisements were published, within two days of the issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Book Running Lead Manager, through the Registrar to the Issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Applicants within one day of receipt of such notification. Our Company shall also promptly inform the Stock Exchange on which the Equity Shares were proposed to be listed. Notwithstanding the foregoing, the Issue is also subject to obtaining the final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment. If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with an IPO, our Company shall be required to file a fresh Prospectus.

#### **ISSUE PROGRAM**

Events	Indicative Dates
Bid/Offer Opening Date	March 02, 2023
Bid/Offer Closing Date	March 06, 2023
Finalization of Basis of Allotment with the Designated Stock Exchange	On or before March 10, 2023
Initiation of Allotment / Refunds / Unblocking of Funds from ASBA Account or UPI ID linked bank account	On or before March 13, 2023
Credit of Equity Shares to Demat accounts of Allottees	On or before March 14, 2023
Commencement of trading of the Equity Shares on the Stock Exchange	On or before March 15, 2023

Note - Our Company in consultation with the Book Running Lead Manager, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Offer Period shall be one Working Day prior to the Bid/Offer Opening Date in accordance with the SEBI ICDR Regulations.

The above timetable is indicative and does not constitute any obligation on our Company or the Book Running Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Bid/Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid/Issue Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bid-Cum- Application Forms and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (IST) during the Issue Period (except for the Bid/ Issue Closing Date). On the Bid/ Issue Closing Date, the Bid-Cum- Application Forms will be accepted only between 10.00 a.m. to 3.00 p.m. (IST) for retail and non-retail Bidders. The time for applying for Retail Individual Bidders on Bid/ Issue Closing Date maybe extended in consultation with the BRLM, RTA and NSE Emerge taking into account the total number of applications received up to the closure of timings.

Due to the limitation of time available for uploading the Bid-Cum- Application Forms on the Bid/ Issue Closing Date, Bidders are advised to submit their applications one (1) day prior to the Bid/ Issue Closing Date and, in any case, not later than 3.00 p.m. (IST) on the Bid/ Issue Closing Date. Any time mentioned in this Red Herring Prospectus is IST. Bidders are cautioned that, in the event a large number of Bid-Cum- Application Forms are received on the Bid/ Offer Closing Date, as is typically experienced in public Offer, some Bid-Cum- Application Forms may not get uploaded due to the lack of sufficient time. Such Bid-Cum-Application



Forms that cannot be uploaded will not be considered for allocation under this Issue. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holidays). Neither our Company nor the BRLM is liable for any failure in uploading the Bid-Cum- Application Forms due to faults in any software/hardware system or otherwise.

In accordance with SEBI ICDR Regulations, QIBs and Non-Institutional Bidders are not allowed to withdraw or lower the size of their Application (in terms of the quantity of the Equity Shares or the Application amount) at any stage. Retail Individual Bidders can revise or withdraw their Bid-Cum- Application Forms prior to the Bid/ Issue Closing Date. Allocation to Retail Individual Bidders, in this Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid-Cum- Application Form, for a particular Bidder, the details as per the file received from Stock Exchange may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Bid-Cum- Application Form, for a particular ASBA Bidder, the Registrar to the Issue shall ask the relevant SCSBs /RTAs / DPs / stock brokers, as the case may be, for the rectified data.

Our Company in consultation with the BRLM, reserves the right to revise the Price Band during the Bid/ Issue Period. The revision in the Price Band shall not exceed 20% on either side, i.e. the Floor Price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly. The Floor Price shall not be less than the face value of the Equity Shares.

In case of revision in the Price Band, the Bid/ Issue Period shall be extended for at least three additional Working Days after such revision, subject to the Bid/ Offer Period not exceeding 10 Working Days. Any revision in Price Band, and the revised Bid/ Issue Period, if applicable, shall be widely disseminated by notification to the Stock Exchange, by issuing a press release and also by indicating the change on the website of the BRLM and at the terminals of syndicate members.

#### **Minimum Subscription**

In accordance with Regulation 260 (1) of the SEBI (ICDR) Regulations, our Issue shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the offer through the Red Herring Prospectus and shall not be restricted to the minimum subscription level. Further, in accordance with Regulation 267 (2) of the SEBI ICDR Regulations, our Company shall ensure that the minimum application size shall not be less than Rs. 1,00,000 (Rupees One Lakh) per application.

As per section 39 of the Companies Act 2013, if the "stated minimum amount" has not been subscribed and the sum payable on Application is not received within a period of 30 days from the date of issue of Prospectus, the application money has to be returned within such period as may be prescribed.

If the issuer does not receive the subscription of 100% of the Issue through this offer document including devolvement of Underwriters within 60 (sixty) days from the date of closure of the issue, the issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond 8 (eight) days after the issuer becomes liable to pay the amount, the issuer shall pay interest prescribed under Section 39 read with Rule 11 of Companies (Prospectus and Allotment of Securities) Rules, 2014 of the Companies Act, 2013 and other applicable laws, if any.

In accordance with SEBI ICDR Regulations, the minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

## Arrangements for disposal of odd lots

The trading of the Equity Shares will happen in the minimum contract size of [●] shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME Exchange.

## Application by Eligible NRIs, FPIs or VCFs registered with SEBI

It is to be understood that there is no reservation for Eligible NRIs, FPIs or VCF registered with SEBI. Such Eligible NRIs, FPIs or VCF registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

As per the extent Guidelines of the Government of India, OCBs cannot participate in this Issue.



The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

## Restrictions on transfer and transmission of shares or debentures and on their consolidation or splitting

Except for lock-in of the Pre-Issue Equity Shares and Promoter minimum contribution in the Issue as detailed in the section titled "Capital Structure" beginning on page 62 of the Red Herring Prospectus, and except as provided in the Articles of Association of our Company, there are no restrictions on transfers of Equity Shares. There are no restrictions on transfer and transmission of shares/debentures and on their consolidation/splitting except as provided in the Articles of Association. For further details, please refer sub-heading "Description of Equity Shares and terms of the Articles of Association" on page 270 of the Red Herring Prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Book Running Lead Manager are not liable to inform to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations.

#### **Allotment of Securities in Dematerialised Form**

In accordance with the SEBI ICDR Regulations, Allotment of Equity Shares to successful applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only on the dematerialized segment of the Stock Exchange.

## Migration to Main Board

In accordance with the NSE Circular dated March 10, 2014, our Company will have to be mandatorily listed and traded on the SME Platform of the NSE for a minimum period of 2 (Two) years from the date of listing and only after that it can migrate to the Main Board of the NSE as per the guidelines specified by SEBI and as per the procedures laid down under Chapter IX of the SEBI (ICDR) Regulations.

As per the provisions of the Chapter IX of the SEBI (ICDR) Regulation, 2018, our Company may migrate to the main board of NSE from the SME Exchange on a later date subject to the following:

- If the Paid up Capital of the Company is likely to increase above ₹ 25 Crore by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the Company has obtained in-principal approval from the main board), we shall have to apply to NSE for listing our shares on its main board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the main board or
- If the Paid-Up Capital of our Company is more than ₹10.00 Crore and up to ₹25.00 Crore, our company may still apply for migration to the Main Board. If our Company fulfils the eligibility criteria for listing laid down by the Main Board of NSE and if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

## **Market Making**

The shares offered through this Issue are proposed to be listed on the SME platform of NSE, wherein the Book Running Lead Manager to this Issue shall ensure compulsory Market Making through the registered Market Makers of the SME Exchange for a minimum period of 3 (three) years from the date of listing on the SME platform of NSE. For further details of the agreement



entered into between the Company, the Book Running Lead Manager and the Market Maker please refer to "General Information - Details of the Market Making Arrangements for this Issue" on page 51 of the Red Herring Prospectus.

In accordance with the SEBI Circular No. CIR/MRD/DSA/31/2012 dated November 27, 2012; it has been decided to make applicable limits on the upper side for the Market Makers during market making process taking into consideration the Issue size in the following manner:

Issue size	Buy quote exemption threshold (including mandatory initial inventory of 5% of issue size)	Re-entry threshold for buy quotes (including mandatory initial inventory of 5% of issue size)
Upto ₹20 Crore	25%	24%

Further, the Market Maker shall give (2) Two ways quotes till it reaches the upper limit threshold; thereafter it has the option to give only sell quotes. Two (2) way quotes shall be resumed the moment inventory reaches the prescribed re-entry threshold.

In view of the Market Maker obligation, there shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts its inventory through market making process on the platform of the exchange, the concerned stock exchange may intimate the same to SEBI after due verification.

#### **New Financial Instruments**

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

## **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act 2013, our Company shall, after registering the Red Herring Prospectus with the ROC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in (i) All Editions of English National Newspaper, Financial Express; (ii) All editions of Hindi National Newspaper, Jansatta and (iii) Jaipur edition of Regional Newspaper, Business remedies each with wide circulation. In the pre-Issue advertisement, we shall state the Bid/Issue Opening Date and the Bid/Issue Closing Date and the floor price or price band along with necessary details subject to regulation 250 of SEBI ICRD Regulations. This advertisement, subject to the provisions of section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule X of the SEBI Regulations.

The above information is given for the benefit of the Bidders. The Bidders are advised to make their own enquiries about the limits applicable to them. Our Company and the Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Book Running Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws and regulations, which may occur after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws and regulations.

## Jurisdiction

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Jaipur, Rajasthan.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and may not be offered or sold within the United States, except pursuant to an exemption from or in a transaction not subject to, registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered or sold outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



## ISSUE STRUCTURE

This Issue is being made in terms of Regulation 229 (1) of Chapter IX of SEBI (ICDR) Regulations, 2018, as amended from time to time, whereby, an issuer whose post issue paid up face value capital is less than Rs. 10 Crores, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the SME Platform of NSE). For further details regarding the salient features and terms of such an issue please refer chapter titled "Terms of the Issue" and "Issue Procedure" on page 232 and 241 of the Red Herring Prospectus.

The Issue comprise of a Public Issue of upto 14,79,600 Equity Shares of Face Value of ₹10/- each fully paid (The "Equity Shares") for cash at a price of [•] per Equity Shares (*including a premium of* [•] *per equity share*) aggregating to [•] lakhs ("the issue") by our Company of which [•] Equity Shares of [•] each will be reserved for subscription by Market Maker Reservations Portion and a Net Issue to public of [•] Equity Shares of [•] each is hereinafter referred to as the net issue. The Issue and the Net Issue will constitute [•] and [•] respectively of the post issue paid up Equity Share Capital of the Company.

The Issue is being made by way of Book Building Process

Particulars of	Market Maker	QIBs <sup>(1)</sup>	Non Institutional	Retail Individual
the Issue <sup>(2)</sup>	Reservation Portion		Applicants	Investors
Number of Equity Shares available for	Up to 74,400 Equity Shares	Not more than 7,02,000 Equity Shares.	Not less than 2,11,200 Equity Shares	Not less than 4,92,000 Equity Shares
allocation				
Percentage of offer Size available for allocation	[●]% of the Issue Size	Not more than 50% of the Net Issue being available for allocation to QIB Bidders. However, up to 5% of the Net QIB Portion will be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the Mutual Fund Portion will also be eligible for allocation in the remaining QIB Portion. The unsubscribed portion in the Mutual Fund Portion will be added to	Not less than 15% of the Net Issue	Not less than 35% of the Net Issue
Basis of Allotment <sup>(3)</sup>	Firm Allotment	respective to the Net QIB Portion  Proportionate as follows (excluding the Anchor Investor Portion): (a) Up to [●] Equity Shares shall be available for allocation on a proportionate basis to Mutual Funds only; and (b) Up to [●] Equity Shares shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds receiving allocation as per (a) above.  Up to [●] Equity Shares) may be allocated on a discretionary basis to Anchor Investors of which one-third shall be available for allocation to Domestic Mutual Funds	Proportionate	Proportionate



Mode of Bid	Only through the ASBA process.	only, subject to valid Bid received from Mutual Funds at or above the Anchor Investor Allocation Price	Only through the ASBA process.	Through ASBA Process through
				banks or by using UPI ID for payment
Mode of Allotment	Compulsorily in dematerial	lized form		
Minimum Bid Size	[●] Equity Shares in multiple of [●] Equity shares	Such number of Equity Shares and in multiples of  [●] Equity Shares that the Bid Amount exceeds  ₹200,000	Such number of Equity shares in multiple of [●] Equity shares that Bid size exceeds Rs 2,00,000	[•] Equity Shares in multiple of [•] Equity shares so that the Bid Amount does not exceed Rs 2,00,000
Maximum Bid Size	[•] Equity Shares	Such number of Equity Shares in multiples of [●] Equity Shares not exceeding the size of the Net Offer, subject to applicable limits	Such number of Equity Shares in multiples of [●] Equity Shares not exceeding the size of the offer (excluding the QIB portion), subject to limits as applicable to the Bidder	Such number of Equity Shares in multiples of [●] Equity Shares so that the Bid Amount does not exceed Rs 2,00,000
Trading Lot	[•] Equity Shares, however the Market Maker may accept odd lots if any in the market as required under the SEBI ICDR Regulations	[•] Equity Shares and in multiples thereof	[•] Equity Shares and in multiples thereof	[•] Equity Shares and in multiples thereof
Terms of Payment	Full Bid Amount shall be blocked by the SCSBs in the bank account of the ASBA Bidder (other than Anchor Investors) or by the Sponsor Bank through the UPI Mechanism, that is specified in the ASBA Form at the time of submission of the ASBA Form. In case of Anchor Investors: Full Bid Amount shall be payable by the Anchor Investors at the time of submission of their Bids <sup>(4)</sup>			
Mode of Bid	Only through the ASBA process (except for Anchor Investors)			

This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. For further details, please refer to "Issue Structure" on page 238 of the Red Herring Prospectus.

- (1) Our Company may, in consultation with the Book Running Lead Managers, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price Anchor Investor Allocation Price.
- (2) In terms of Rule 19(2) of the SCRR read with Regulation 252 of the SEBI (ICDR) Regulations, 2018 this is an Issue for at least 25% of the post issue paid-up Equity share capital of the Company. This Issue is being made through Book Building Process, wherein allocation to the public shall be as per Regulation 252 of the SEBI (ICDR) Regulations.
- (3) Subject to valid Bids being received at or above the Issue Price, undersubscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill-over from any other category or combination of categories of Bidders at the discretion of our Company in consultation with the Book Running Lead Managers and the Designated Stock Exchange, subject to applicable laws.
- (4) Full Bid Amount shall be payable by the Anchor Investors at the time of submission of the Anchor Investor Application Forms provided that any difference between the Anchor Investor Allocation Price and the Anchor Investor Issue Price shall be payable by the Anchor Investor Pay-In Date as indicated in the CAN.

## Withdrawal of the Issue

The Company in consultation with the Book Running Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof.



In case, the Company wishes to withdraw the Issue after Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (one each in English and Hindi) and one in regional newspaper.

The Book Running Lead Manager, through the Registrar to the Issue, will instruct the SCSBs, to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If the Company withdraws the Issue after the Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, the Company will file a fresh Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company will apply for only after Allotment; and (ii) the final RoC approval to the Prospectus after it is filed with the RoC.

## **Bid/Issue Programme:**

Events	Indicative Dates
Bid/Issue Opening Date	March 02, 2023
Bid/ Issue Closing Date	March 06, 2023
Finalization of Basis of Allotment with the Designated Stock Exchange	On or before March 10, 2023
Initiation of Allotment / Refunds / Unblocking of Funds from ASBA Account or UPI ID linked bank account	On or before March 13, 2023
Credit of Equity Shares to Demat accounts of Allottees	On or before March 14, 2023
Commencement of trading of the Equity Shares on the Stock Exchange	On or before March 15, 2023

Note - Our Company in consultation with the Book Running Lead Manager, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Offer Period shall be one Working Day prior to the Bid/Offer Opening Date in accordance with the SEBI ICDR Regulations.

Applications and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Application Form.

Standardization of cut-off time for uploading of applications on the issue closing date:

- a) A standard cut-off time of 3.00 p.m. for acceptance of applications.
- b) A standard cut-off time of 4.00 p.m. for uploading of applications received from other than retail individual applicants.
- c) A standard cut-off time of 5.00 p.m. for uploading of applications received from only retail individual applicants, which may be extended up to such time as deemed fit by NSE after taking into account the total number of applications received up to the closure of timings and reported by BRLM to NSE within half an hour of such closure.

It is clarified that Bids not uploaded in the book, would be rejected. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid form, for a particular bidder, the details as per physical application form of that Bidder may be taken as the final data for the purpose of allotment.

Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).



## ISSUE PROCEDURE

All Bidders should read the General Information Document which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the SCRA, the SCRA and the SEBI ICDR Regulations which is part of the abridged prospectus accompanying the Bid cum Application Form. The General Information Document is available on the websites of the Stock Exchanges and the BRLM. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue, especially in relation to the process for Bids by UPI Bidders through the UPI Mechanism. The investors should note that the details and process provided in the General Information Document should be read along with this section.

Additionally, all Bidders may refer to the General Information Document for information in relation to (i) category of investors eligible to participate in the Issue; (ii) maximum and minimum Bid size; (iii) price discovery and allocation; (iv) payment instructions for ASBA Bidders; (v)issuance of CAN and Allotment in the Issue; (vi) general instructions (limited to instructions for completing the Bid cum Application Form); (vii) designated date; (viii) disposal of applications; (ix) submission of Bid cum Application Form; (x) other instructions (limited to joint bids in cases of individual, multiple bids and instances when an application would be rejected on technical grounds); (xi) applicable provisions of the Companies Act relating to punishment for fictitious applications; (xii) mode of making refunds; and (xiii) interest in case of delay in Allotment or refund.

SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, has introduced an alternate payment mechanism using Unified Payments Interface ("UPI") and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIBs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019.

With effect from July 1, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 with respect to Bids by RIBs through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Bids with existing timeline of T+6 days was mandated for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). Subsequently, however, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 extended the timeline for implementation of UPI Phase II till further notice. The final reduced timeline will be made effective using the UPI Mechanism for applications by RIBs ("UPIPhase III"), as may be prescribed by SEBI. The Issue has been undertaken pursuant to the processes and procedures under UPI Phase II, subject to any circulars, clarification or notification issued by the SEBI from time to time. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51dated April 20, 2022, has introduced certain additional measures for streamlining the process of initial public Issues and redressing investor grievances. This circular shall come into force for initial public Issues opening on or after May 1, 2021 and the provisions of this circular are deemed to form part of this Prospectus. Subsequently, SEBI vide its circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 modifying the process timelines and extending the implementation timelines for certain measures introduced by the March 16 Circular. Furthermore, pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, all UPI Bidders in initial public offerings (opening on or after May 1, 2022) whose application sizes are up to ₹ 5,00,000/- shall use the UPI Mechanism.

The processing fees for applications made by Retail Individual Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI Circular No: SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 02, 2021, read with SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021.

Our Company, the Promoter and the BRLM do not accept any responsibility for the completeness and accuracy of the information stated in this section and General Information Document and are not liable for any amendment, modification or change in the applicable law which may occur after the date of this Prospectus. Bidders are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of the Equity Shares that can be held by them under applicable law or as specified in the Draft Red Herring Prospectus, Red Herring Prospectus and Prospectus.

Further, our Company, the Promoter and the Members of the Syndicate are not liable for any adverse occurrences consequent to the implementation of the UPI Mechanism for application in the Issue.



## **Book Building Procedure**

In terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR") read with Regulation 252 of SEBI ICDR Regulations, 2018, the Issue is being made for at least 25% of the post-Issue paid-up Equity Share capital of our Company. The Issue is being made under Regulation 229(2) of Chapter IX of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 via book building process wherein not more than 50% of the Issue shall be allocated on a proportionate basis to QIBs, provided that our Company and may, in consultation with the BRLM, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations, of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the QIB Portion. Further, 5% of the QIB Portion (excluding the Anchor Investor Portion) shall be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15% of the Issue shall be available for allocation to Retail Individual Investors in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price.

Subject to valid Bids being received at or above the Issue Price, undersubscription, if any, in any category, except the QIB Portion, would be allowed to be met with spill-over from any other category or a combination of categories at the discretion of our Company in consultation with the BRLM, and the Designated Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spillover from other categories or a combination of categories.

The Equity Shares, on Allotment, shall be traded only in the dematerialised segment of the Stock Exchanges.

Investors should note that the Equity Shares will be Allotted to all successful Bidders only in dematerialized form. The Bid cum Application Forms which do not have the details of the Bidders' depository account, including DP ID, Client ID, PAN and UPI ID, as applicable, shall be treated as incomplete and will be rejected. Bidders will not have the option of being Allotted Equity Shares in physical form. However, they may get the Equity Shares rematerialized subsequent to Allotment of the Equity Shares in the Issue, subject to applicable laws.

## Phased implementation of Unified Payments Interface

SEBI has issued a circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 and circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019 circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 and circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 (collectively the "UPI Circulars") in relation to streamlining the process of public issue of equity shares and convertibles. Pursuant to the UPI Circulars, UPI will be introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under the ASBA) for applications by RIBs through intermediaries with the objective to reduce the time duration from public issue closure to listing from six working days to up to three working days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI Mechanism, the UPI Circular proposes to introduce and implement the UPI Mechanism in three phases in the following manner:

**Phase I**: This phase has become applicable from January 1, 2019 until March 31, 2019 or floating of five main board public issues, whichever is later. Subsequently, the timeline for implementation of Phase I was extended till June 30, 2019. Under this phase, a Retail Individual Applicant had the option to submit the Application Form with any of the intermediary and use his / her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing continued to be six Working Days.

**Phase II**: This phase has become applicable from July 1, 2019 and was to initially continue for a period of three months or floating of five main board public issues, whichever is later. Subsequently, it was decided to extend the timeline for implementation of Phase II until March 31, 2020. Further, as per SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, the current Phase II of Unified Payments Interface with Application Supported by Blocked Amount is continued till further notice. Under this phase, submission of the ASBA Form by RIIs through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds will be discontinued and will be replaced by the UPI payment mechanism. However, the time duration from public issue closure to listing continues to be six Working Days during this phase.

**Phase III**: The commencement period of Phase III is yet to be notified. In this phase, the time duration from public issue closure to listing is proposed to be reduced to three Working Days.

All SCSBs offering facility of making application in public issues shall also provide facility to make application using the UPI Mechanism. The Issuers will be required to appoint one of the SCSBs as a sponsor bank to act as a conduit between the Stock



Exchanges and NPCI in order to facilitate collection of requests and / or payment instructions of the Retail Individual Applicants into the UPI mechanism.

For further details, refer to the General Information Document available on the websites of the Stock Exchanges and the Lead Manager.

## **Bid cum Application Form**

Copies of the Bid cum Application Form (other than for Anchor Investors) and the abridged prospectus will be available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of the NSE, at least one day prior to the Bid/ Issue Opening Date.

Copies of the Anchor Investor Application Form will be available at the offices of the BRLM.

All Bidders (other than Anchor Investors) shall mandatorily participate in the Issue only through the ASBA process. ASBA Bidders must provide either (i) the bank account details and authorisation to block funds in the ASBA Form, or (ii) the UPI ID, as applicable, in the relevant space provided in the ASBA Form. The ASBA Forms that do not contain such details are liable to be rejected. Applications made by the RIIs using third party bank account or using third party linked bank account UPI ID are liable for rejection. Anchor Investors are not permitted to participate in the Issue through the ASBA process. ASBA Bidders shall ensure that the Bids are made on ASBA Forms bearing the stamp of the relevant Designated Intermediary, submitted at the relevant Bidding Centres only (except in case of electronic ASBA Forms) and the ASBA Forms not bearing such specified stamp are liable to be rejected. Since the Issue is made under Phase II of the UPI Circulars, ASBA Bidders may submit the ASBA Form in the manner below:

- i. RIIs (other than the RIIs using UPI Mechanism) may submit their ASBA Forms with SCSBs (physically or online, as applicable), or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- ii. RIIs using the UPI Mechanism, may submit their ASBA Forms with the Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs, or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- iii. QIBs and NIBs may submit their ASBA Forms with SCSBs, Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs.

## Anchor Investors are not permitted to participate in the Issue through the ASBA process.

For Anchor Investors, the Anchor Investor Application Form will be available at the office of the BRLM. ASBA Bidders are also required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount which can be blocked by the SCSB.

The prescribed colour of the Bid cum Application Form for various categories is as follows:

Category	Colour*
Anchor Investor**	White
Indian Public / eligible NRI's applying on a non-repatriation basis (ASBA)	White
Non-Residents including eligible NRI's, FPI's, FIIs, FVCIs, etc. applying on a repatriation basis (ASBA)	Blue

<sup>\*</sup>Excluding Electronic Bid cum Application Form

Designated Intermediaries (other than SCSBs) after accepting Bid Cum Application Form submitted by RIIs (without using UPI for payment), NIIs and QIBs shall capture and upload the relevant details in the electronic bidding system of stock exchange(s) and shall submit/deliver the Bid Cum Application Forms to respective SCSBs where the Bidders has a bank account and shall not submit it to any non-SCSB Bank.

Further, for applications submitted to designated intermediaries (other than SCSBs), with use of UPI for payment, after accepting the Bid Cum Application Form, respective intermediary shall capture and upload the relevant application details, including UPI ID, in the electronic bidding system of stock exchange(s).

Bidders shall only use the specified Bid Cum Application Form for making an Application in terms of the Red Herring Prospectus.

<sup>\*\*</sup> Bid cum application for Anchor Investor shall be made available at the Office of the BRLM.



The Bid Cum Application Form shall contain information about the Bidder and the price and the number of Equity Shares that the Bidders wish to apply for. Bid Cum Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. Bidders are required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Application Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Application.

An Investor, intending to subscribe to this Issue, shall submit a completed Bid Cum Application Form to any of the following intermediaries (Collectively called – Designated Intermediaries")

Sr. No.	Designated Intermediaries
1.	An SCSB, with whom the bank account to be blocked, is maintained
2.	A syndicate member (or sub-syndicate member)
3.	A stock broker registered with a recognized stock exchange (and whose name is mentioned on the website of the
	stock exchange as eligible for this activity) ('broker')
4.	A depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this
	activity)
5.	A registrar to an Issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock
	exchange as eligible for this activity)

Retails investors submitting application with any of the entities at (ii) to (v) above (hereinafter referred as "Intermediaries"), and intending to use UPI, shall also enter their UPI ID in the Bid Cum Application Form.

The aforesaid intermediary shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications	After accepting the form, SCSB shall capture and upload the relevant details in the electronic bidding
submitted by	system as specified by the stock exchange and may begin blocking funds available in the bank account
Investors to SCSB:	specified in the form, to the extent of the application money specified.
For applications	After accepting the Bid Cum Application Form, respective Intermediary shall capture and upload the
submitted by	relevant details in the electronic bidding system of the stock exchange. Post uploading, they shall
investors to	forward a schedule as per prescribed format along with the Bid Cum Application Forms to designated
intermediaries	branches of the respective SCSBs for blocking of funds within one day of closure of Issue.
other than SCSBs:	
For applications	After accepting the Bid Cum Application Form, respective intermediary shall capture and upload the
submitted	relevant application details, including UPI ID, in the electronic bidding system of stock exchange. Stock
by investors to	exchange shall share application details including the UPI ID with sponsor bank on a continuous basis,
intermediaries	to enable sponsor bank to initiate mandate request on investors for blocking of funds. Sponsor bank
other than SCSBs	shall initiate request for blocking of funds through NPCI to investor. Investor to accept mandate request
with use of UPI for	for blocking of funds, on his/her mobile application, associated with UPI ID linked bank account.
payment:	

Stock exchange shall validate the electronic bid details with depository's records for DP ID/Client ID and PAN, on a real-time basis and bring the inconsistencies to the notice of intermediaries concerned, for rectification and re-submission within the time specified by stock exchange.

Stock exchange shall allow modification of selected fields viz. DP ID/Client ID or Pan ID (Either DP ID/Client ID or Pan ID can be modified but not BOTH), Bank code and Location code, in the bid details already uploaded.

Upon completion and submission of the Bid Cum Application Form to Application Collecting intermediaries, the Bidders are deemed to have authorized our Company to make the necessary changes in the Red Herring Prospectus, without prior or subsequent notice of such changes to the Bidders.

## Availability of Red Herring Prospectus and Bid Cum Application Forms

Copies of the Bid cum Application Form and the abridged prospectus will be available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of SCSBs (via Internet Banking) and NSE (www.nseindia.com) at least one day prior to the Bid/ Issue Opening Date.



Bid cum application for Anchor Investor shall be made available at the Office of the BRLM.

#### Who can Bid?

Each Bidder should check whether it is eligible to apply under applicable law, rules, regulations, guidelines and policies. Furthermore, certain categories of Bidders, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Bidders are requested to refer to the DRHP for more details.

Subject to the above, an illustrative list of Bidders is as follows:

- a) Indian nationals' resident in India who are not incompetent to contract under the Indian Contract Act, 1872, as amended, in single or as a joint application and minors having valid Demat account as per Demographic Details provided by the Depositories. Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept the Applications belonging to an account for the benefit of minor (under guardianship);
- b) Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder should specify that the application is being made in the name of the HUF in the Bid Cum Application Form as follows: —Name of Sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Kartal. Applications by HUFs would be considered at par with those from individuals;
- c) Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- d) Mutual Funds registered with SEBI;
- e) Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- f) Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- g) FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI;
- h) Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional Bidder 's category;
- j) Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
- k) Foreign Venture Capital Investors registered with the SEBI;
- 1) Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- m) Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- n) Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- o) Provident Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- p) Pension Funds and Pension Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- q) National Investment Fund set up by Resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- r) Multilateral and bilateral development financial institution;
- s) Eligible QFIs;
- t) Insurance funds set up and managed by army, navy or air force of the Union of India;
- u) Insurance funds set up and managed by the Department of Posts, India;
- v) Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.

## Applications not to be made by:

- 1. Minors (except through their Guardians)
- 2. Partnership firms or their nominations
- 3. Foreign Nationals (except NRIs)
- 4. Overseas Corporate Bodies

As per the existing regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as 138 incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval



of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case by case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI. On submission of such approval along with the Bid Cum Application Form, the OCB shall be eligible to be considered for share allocation.

#### MAXIMUM AND MINIMUM APPLICATION SIZE

#### 1. For Retail Individual Bidders

The Application must be for a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter, so as to ensure that the Application Price payable by the Bidder does not exceed Rs. 2,00,000. In case of revision of Applications, the Retail Individual Bidders have to ensure that the Application Price does not exceed Rs. 2,00,000.

## 2. For Other than Retail Individual Bidders (Non-Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares that the Application Amount exceeds Rs. 2,00,000 and in multiples of [●] Equity Shares thereafter. An Application cannot be submitted for more than the Net Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Bidder cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non-Institutional Bidders, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000 for being considered for allocation in the Non-Institutional Portion.

Bidders are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Red Herring Prospectus.

The above information is given for the benefit of the Bidders. The Company and the BRLMs are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

## METHOD OF BIDDING PROCESS

Our Company in consultation with the BRLM will decide the Price Band and the minimum Bid lot size for the Issue and the same shall be advertised in all editions of the English national newspaper Financial Express, all editions of Hindi national newspaper Jansatta and Jaipur Edition of Regional newspaper Business Remedies where the registered office of the company is situated, each with wide circulation at least two Working Days prior to the Bid / Issue Opening Date. The BRLM and the SCSBs shall accept Bids from the Bidders during the Bid / Issue Period.

- a) The Bid / Issue Period shall be for a minimum of three Working Days and shall not exceed 10 Working Days. The Bid / Issue Period maybe extended, if required, by an additional three Working Days, subject to the total Bid / Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid / Issue Period, if applicable, will be published in all editions of the English national newspaper Financial Express, all editions of Hindi national newspaper Jansatta and Jaipur Edition of Regional newspaper i.e. Business remedies where the registered office of the company is situated, each with wide circulation and also by indicating the change on the websites of the Book Running Lead Manager.
- b) During the Bid/ Issue Period, Retail Individual Bidders, should approach the BRLM or their authorized agents to register their Bids. The BRLM shall accept Bids from Anchor Investors and ASBA Bidders in Specified Cities and it shall have the right to vet the Bids during the Bid/ Issue Period in accordance with the terms of the Red Herring Prospectus. ASBA Bidders should approach the Designated Branches or the BRLM (for the Bids to be submitted in the Specified Cities) to register their Bids.
- c) Each Bid cum Application Form will give the Bidder the choice to Bid for up to three optional prices (for details refer to the paragraph titled "Bids at Different Price Levels and Revision of Bids" below) within the Price Band and specify the demand (i.e., the number of Equity Shares Bid for) in each option. The price and demand options submitted by the Bidder in the Bid cum Application Form will be treated as optional demands from the Bidder and will not be cumulated. After determination of the Issue Price, the maximum number of Equity Shares Bid for by a Bidder/Applicant at or above the Issue Price will be considered for allocation/Allotment and the rest of the Bid(s), irrespective of the Bid Amount, will become automatically invalid.



- d) The Bidder / Applicant cannot Bid through another Bid cum Application Form after Bids through one Bid cum Application Form have been submitted to a BRLM or the SCSBs. Submission of a second Bid cum Application Form to either the same or to another BRLM or SCSB will be treated as multiple Bid and is liable to be rejected either before entering the Bid into the electronic bidding system, or at any point of time prior to the allocation or Allotment of Equity Shares in this Issue. However, the Bidder can revise the Bid through the Revision Form, the procedure for which is detailed under the paragraph "Buildup of the Book and Revision of Bids".
- e) Except in relation to the Bids received from the Anchor Investors, the BRLM/the SCSBs will enter each Bid option into the electronic bidding system as a separate Bid and generate a Transaction Registration Slip, ("TRS"), for each price and demand option and give the same to the Bidder. Therefore, a Bidder can receive up to three TRSs for each Bid cum Application Form
- f) The BRLM shall accept the Bids from the Anchor Investors during the Anchor Investor Bid/ Issue Period i.e. one working day prior to the Bid/ Issue Opening Date. Bids by QIBs under the Anchor Investor Portion and the QIB Portion shall not be considered as multiple Bids.
- g) Along with the Bid cum Application Form, Anchor Investors will make payment in the manner described in "Escrow Mechanism Terms of payment and payment into the Escrow Accounts" in the section "Issue Procedure" beginning on page 241 of this Red Herring Prospectus
- h) Upon receipt of the Bid cum Application Form, submitted whether in physical or electronic mode, the Designated Branch of the SCSB shall verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form, prior to uploading such Bids with the Stock Exchange.
- i) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB shall reject such Bids and shall not upload such Bids with the Stock Exchange.
- j) If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and will enter each Bid option into the electronic bidding system as a separate Bid and generate a TRS for each price and demand option. The TRS shall be furnished to the ASBA Bidder on request.
- k) The Bid Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the Bid cum Application Form, as the case may be. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Bidders to the Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

#### BIDS AT DIFFERENT PRICE LEVELS AND REVISION OF BIDS

- a. Our Company in consultation with the BRLM, and without the prior approval of, or intimation, to the Bidders, reserves the right to revise the Price Band during the Bid/ Issue Period, provided that the Cap Price shall be less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the floor price disclosed. If the revised price band decided, falls within two different price bands than the minimum application lot size shall be decided based on the price band in which the higher price falls into.
- b. Our Company in consultation with the BRLM, will finalize the Issue Price within the Price Band, without the prior approval of, or intimation, to the Bidders.
- c. The Bidders can Bid at any price within the Price Band. The Bidder has to Bid for the desired number of Equity Shares at a specific price. Retail Individual Bidders may Bid at the Cut-off Price. However, bidding at the Cut-off Price is prohibited for QIB and Non-Institutional Bidders and such Bids from QIB and Non-Institutional Bidders shall be rejected.
- d. Retail Individual Bidders, who Bid at Cut-off Price agree that they shall purchase the Equity Shares at any price within the Price Band. Retail Individual Bidders shall submit the Bid cum Application Form along with a cheque/demand draft for the Bid Amount based on the Cap Price with the Syndicate. In case of ASBA Bidders (excluding Non-Institutional Bidders and QIB Bidders) bidding at Cut-off Price, the ASBA Bidders shall instruct the SCSBs to block an amount based on the Cap Price.



e. The price of the specified securities offered to an anchor investor shall not be lower than the price offered to other applicants.

## Participation by Associates /Affiliates of BRLM and the Syndicate Members

The BRLM and the Syndicate Members, if any, shall not be allowed to purchase in this Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the BRLM and the Syndicate Members, if any, may subscribe the Equity Shares in the Issue, either in the QIB Category or in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

Neither the BRLM nor any persons related to the BRLM (other than Mutual Funds sponsored by entities related to the BRLM), Promoters and Promoter Group can apply in the Issue under the Anchor Investor Portion.

## Option to Subscribe in the Issue

- a. As per Section 29(1) of the Companies Act 2013, allotment of Equity Shares shall be made in dematerialized form only. Investors will not have the option of getting allotment of specified securities in physical form.
- b. The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.
- c. A single application from any investor shall not exceed the investment limit/minimum number of Equity Shares that can be held by him/her/it under the relevant regulations/statutory guidelines and applicable law.

#### **Information for the Bidders:**

- 1. Our Company and the Book Running Lead Manager shall declare the Issue Opening Date and Issue Closing Date in the Red Herring Prospectus to be registered with the RoC and also publish the same in two national newspapers (one each in English and Hindi) and in a regional newspaper with wide circulation. This advertisement shall be in prescribed format.
- 2. Our Company will file the Red Herring Prospectus with the RoC at least 3 (three) days before the Issue Opening Date.
- 3. Copies of the Bid Cum Application Form along with Abridge Prospectus and copies of the Red Herring Prospectus will be available with the, the Book Running Lead Manager, the Registrar to the Issue, and at the Registered Office of our Company. Electronic Bid Cum Application Forms will also be available on the websites of the Stock Exchange.
- 4. Any Bidder who would like to obtain the Red Herring Prospectus and/ or the Bid Cum Application Form can obtain the same from our Registered Office.
- 5. Bidders who are interested in subscribing for the Equity Shares should approach Designated Intermediaries to register their applications.
- 6. Bid Cum Application Forms submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch, or the respective Designated Intermediaries. Bid Cum Application Form submitted by Applicants whose beneficiary account is inactive shall be rejected.
- 7. The Bid Cum Application Form can be submitted either in physical or electronic mode, to the SCSBs with whom the ASBA Account is maintained, or other Designated Intermediaries (Other than SCSBs). SCSBs may provide the electronic mode of collecting either through an internet enabled collecting and banking facility or such other secured, electronically enabled mechanism for applying and blocking funds in the ASBA Account. The Retail Individual Applicants has to apply only through UPI Channel, they have to provide the UPI ID and validate the blocking of the funds and such Bid Cum Application Forms that do not contain such details are liable to be rejected.
- 8. Bidders applying directly through the SCSBs should ensure that the Bid Cum Application Form is submitted to a Designated Branch of SCSB, where the ASBA Account is maintained. Applications submitted directly to the SCSB's or other Designated Intermediaries (Other than SCSBs), the relevant SCSB, shall block an amount in the ASBA Account equal to the Application Amount specified in the Bid Cum Application Form, before entering the ASBA application into the electronic system.



- 9. Except for applications by or on behalf of the Central or State Government and the Officials appointed by the courts and by investors residing in the State of Sikkim, the Bidders, or in the case of application in joint names, the first Bidder (the first name under which the beneficiary account is held), should mention his/her PAN allotted under the Income Tax Act. In accordance with the SEBI Regulations, the PAN would be the sole identification number for participating transacting in the securities market, irrespective of the amount of transaction. Any Bid Cum Application Form without PAN is liable to be rejected. The demat accounts of Bidders for whom PAN details have not been verified, excluding person resident in the State of Sikkim or persons who may be exempted from specifying their PAN for transacting in the securities market, shall be "suspended for credit" and no credit of Equity Shares pursuant to the Issue will be made into the accounts of such Bidders.
- 10. The Bidders may note that in case the PAN, the DP ID and Client ID mentioned in the Bid Cum Application Form and entered into the electronic collecting system of the Stock Exchange Designated Intermediaries do not match with PAN, the DP ID and Client ID available in the Depository database, the Bid Cum Application Form is liable to be rejected.

## **BIDS BY ANCHOR INVESTORS:**

Our Company in consultation with the BRLM, may consider participation by Anchor Investors in the Issue for up to 60% of the QIB Portion in accordance with the SEBI Regulations. Only QIBs as defined in Regulation 2(1)(ss) of the SEBI Regulations and not otherwise excluded pursuant to Schedule XIII of the SEBI Regulations are eligible to invest. The QIB Portion will be reduced in proportion to allocation under the Anchor Investor Portion. In the event of undersubscription in the Anchor Investor Portion, the balance Equity Shares will be added to the QIB Portion. In accordance with the SEBI Regulations, the key terms for participation in the Anchor Investor Portion are provided below.

- 1) Anchor Investor Bid cum Application Forms will be made available for the Anchor Investors at the offices of the BRLM.
- 2) The Bid must be for a minimum of such number of Equity Shares so that the Bid Amount is at least 200.00 Lakhs. A Bid cannot be submitted for over 60% of the QIB Portion. In case of a Mutual Fund, separate Bids by individual schemes of a Mutual Fund will be aggregated to determine the minimum application size of 200.00 Lakhs
- 3) One-third of the Anchor Investor Portion will be reserved for allocation to domestic Mutual Funds.
- 4) Bidding for Anchor Investors will open one Working Day before the Bid/ Issue Opening Date and be completed on the same day.
- 5) Our Company in consultation with the BRLM, will finalize allocation to the Anchor Investors on a discretionary basis, provided that the minimum and maximum number of Allottees in the Anchor Investor Portion will be, as mentioned below:
  - where allocation in the Anchor Investor Portion is up to 200,00 Lakhs, maximum of 2 (two) Anchor Investors.
  - where the allocation under the Anchor Investor Portion is more than 200.00 Lakhs but upto 2500.00 Lakhs, minimum of 2 (two) and maximum of 15 (fifteen) Anchor Investors, subject to a minimum Allotment of 100.00 Lakhs per Anchor Investor; and
  - where the allocation under the Anchor Investor portion is more than 2500.00 Lakhs:(i) minimum of 5 (five) and maximum of 15 (fifteen) Anchor Investors for allocation upto 2500.00 Lakhs; and (ii) an additional 10 Anchor Investors for every additional allocation of 2500.00 Lakhs or part thereof in the Anchor Investor Portion; subject to a minimum Allotment of
    - 100.00 Lakhs per Anchor Investor.
- 6) Allocation to Anchor Investors will be completed on the Anchor Investor Bid/ Issue Period. The number of Equity Shares allocated to Anchor Investors and the price at which the allocation is made will be made available in the public domain by the BRLM before the Bid/ Issue Opening Date, through intimation to the Stock Exchange.
- 7) Anchor Investors cannot withdraw or lower the size of their Bids at any stage after submission of the Bid.
- 8) If the Issue Price is greater than the Anchor Investor Allocation Price, the additional amount being the difference between the Issue Price and the Anchor Investor Allocation Price will be payable by the Anchor Investors within 2 (two) Working Days from the Bid/ Issue Closing Date. If the Issue Price is lower than the Anchor Investor Allocation Price, Allotment to successful Anchor Investors will be at the higher price, i.e., the Anchor Investor Issue Price.
- 9) At the end of each day of the bidding period, the demand including allocation made to anchor investors, shall be shown graphically on the bidding terminals of syndicate members and website of stock exchange offering electronically linked transparent bidding facility, for information of public.



- 10) Equity Shares Allotted in the Anchor Investor Portion will be locked in for a period of 30days from the date of Allotment.
- 11) The BRLM, our Promoters, Promoter Group or any person related to them (except for Mutual Funds sponsored by entities related to the BRLM) will not participate in the Anchor Investor Portion. The parameters for selection of Anchor Investors will be clearly identified by the BRLM and made available as part of the records of the BRLM for inspection by SEBI.
- 12) Bids made by QIBs under both the Anchor Investor Portion and the QIB Portion will not be considered multiple Bids.
- 13) Anchor Investors are not permitted to Bid in the Issue through the ASBA process.

## **BIDS BY ELIGIBLE NRI'S:**

Eligible NRIs may obtain copies of Bid cum Application Form from the offices of the BRLM and the Designated Intermediaries. Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms should authorize their SCSB to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") ASBA Accounts, and eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorize their SCSB to block their Non-Resident Ordinary ("NRO") accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form.

Eligible NRIs bidding on non-repatriation basis are advised to use the Bid cum Application Form for residents (white in colour).

Eligible NRIs bidding on a repatriation basis are advised to use the Bid cum Application Form meant for Non-Residents (blue in colour).

#### **BIDS BY FPI INCLUDING FII'S:**

In terms of the SEBI FPI Regulations, any qualified foreign investor or FII who holds a valid certificate of registration from SEBI shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the SEBI FII Regulations. An FII or a sub-account may participate in this Issue, in accordance with Schedule 2 of the FEMA Regulations, until the expiry of its registration with SEBI as an FII or a sub-account. An FII shall not be eligible to invest as an FII after registering as an FPI under the SEBI FPI Regulations.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued by the designated depository participant under the FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason. An FII or subaccount may, subject to payment of conversion fees under the SEBI FPI Regulations, participate in the Offer, until the expiry of its registration as a FII or sub-account, or until it obtains a certificate of registration as FPI, whichever is earlier. Further, in case of Bids made by SEBI-registered FIIs or sub-accounts, which are not registered as FPIs, a certified copy of the certificate of registration as an FII issued by SEBI is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason.

In terms of the SEBI FPI Regulations, the Issue of Equity Shares to a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) must be below 10% of our post- Issue Equity Share capital. Further, in terms of the FEMA Regulations, the total holding by each FPI shall be below 10% of the total paid-up Equity Share capital of our Company and the total holdings of all FPIs put together shall not exceed 24% of the paid-up Equity Share capital of our Company. The aggregate limit of 24% may be increased up to the sectorial cap by way of a resolution passed by the Board of Directors followed by a special resolution passed by the Shareholders of our Company and subject to prior intimation to RBI. In terms of the FEMA Regulations, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs as well as holding of FIIs (being deemed FPIs) shall be included. The existing individual and aggregate investment limits an FII or sub account in our Company is 10% and 24% of the total paid-up Equity Share capital of our Company, respectively.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio and unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated, may issue or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with know your client norms. An FPI is also required to ensure that no further issue or transfer of any



offshore derivative instrument is made by or on behalf of it to any persons that are not regulated by an appropriate foreign regulatory authority.

FPIs who wish to participate in the Issue are advised to use the Bid cum Application Form for Non- Residents (blue in colour).

## BIDS BY SEBI REGISTERED VCF'S, AIF'S AND FVCI'S:

The SEBI FVCI Regulations and the SEBI AIF Regulations inter-alia prescribe the investment restrictions on the VCFs, FVCIs and AIFs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among others, the investment restrictions on AIF's.

The holding by any individual VCF registered with SEBI in one venture capital undertaking should not exceed 25% of the corpus of the VCF. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulation until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

All FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

Our Company or the BRLM will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all Bidders will be treated on the same basis with other categories for the purpose of allocation.

#### **BIDS BY HUFS**

Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder should specify that the Application is being made in the name of the HUF in the Bid cum Application Form as follows: "Name of sole or first Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Bid cum Applications by HUFs may be considered at par with Bid cum Applications from individuals.

# **BIDS BY MUTUAL FUNDS:**

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid cum Application in whole or in part, in either case, without assigning any reason thereof.

In case of a mutual fund, a separate Bid cum Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple applications provided that the Bids clearly indicate the scheme concerned for which the Bids has been made.

The Bids made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

# BIDS BY SYSTEMATICALLY IMPORTANT NON BANKING FINANCIAL COMPANIES

In case of Applications made by Systemically Important Non-Banking Financial Companies, a certified copy of the certificate of registration issued by the RBI, a certified copy of its last audited financial statements on a standalone basis and a net worth certificate from its statutory auditor(s), must be attached to the Bid cum Application Form. Failing this, our Company reserve the right to reject any Application, without assigning any reason thereof. Systemically Important Non-Banking Financial Companies participating in the Issue shall comply with all applicable legislations, regulations, directions, guidelines and circulars issued by RBI from time to time.



## BIDS BY LIMITED LIABILITY PARTNERSHIPS:

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any bid without assigning any reason thereof. Limited liability partnerships can participate in the Issue only through the ASBA process.

#### **BIDS BY INSURANCE COMPANIES:**

In case of Bids made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any Bid by Insurance Companies without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended, are broadly set forth below:

- 1) equity shares of a company: the least of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- 2) the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- 3) the industry sector in which the investee company belong to: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under (1), (2) and (3) above, as the case may be. Insurance companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

#### BIDS UNDER POWER OF ATTORNEY:

In case of Bids made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, FIIs, Mutual Funds, insurance companies and provident funds with a minimum corpus of ₹2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of ₹2500 Lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reasons thereof. In addition to the above, certain additional documents are required to be submitted by the following entities:

- a) With respect to Bids by FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Bid cum Application Form.
- b) With respect to Bids by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged along with the Bid cum Application Form.
- c) With respect to Bids made by provident funds with a minimum corpus of ₹ 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of ₹ 2500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Bid cum Application Form.
- d) With respect to Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form
- e) Our Company in consultation with the BRLM in their absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application form, subject to such terms and conditions that our Company and the BRLM may deem fit.

The above information is given for the benefit of the Bidders. Our Company, the BRLM and the Syndicate Members are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Red Herring Prospectus. Bidders are advised to make their independent investigations and Bidders are advised to ensure that any single Bid from them does not exceed the applicable investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Red Herring Prospectus.



#### BIDS BY PROVIDENT FUNDS / PENSION FUNDS:

In case of Bids made by provident funds with minimum corpus of ₹ 25 Crore (subject to applicable law) and pension funds with minimum corpus of ₹ 25 Crore, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be lodged along with the Bid cum Application Form. Failing this, the Company reserves the right to accept or reject any bid in whole or in part, in either case, without assigning any reason thereof.

#### **BIDS BY BANKING COMPANY:**

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid by a banking company without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended (the "Banking Regulation Act"), and the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, is 10% of the paid-up share capital of the investee company not being its subsidiary engaged in non-financial services or 10% of the banks' own paid-up share capital and reserves, whichever is lower. However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid up share capital of such investee company if (i) the investee company is engaged in non-financial activities permitted for banks in terms of Section 6(1) of the Banking Regulation Act, or (ii) the additional acquisition is through restructuring of debt / corporate debt restructuring / strategic debt restructuring, or to protect the banks' interest on loans / investments made to a company. The bank is required to submit a time bound action plan for disposal of such shares within a specified period to RBI. A banking company would require a prior approval of RBI to make (i) investment in a subsidiary and a financial services company that is not a subsidiary (with certain exception prescribed), and (ii) investment in a nonfinancial services company in excess of 10% of such investee company's paid up share capital as stated in 5(a)(v)(c)(i) of the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016.

#### **BIDS BY SCSB'S:**

SCSBs participating in the Issue are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making Bid cum Applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making Bid cum application in public issues and clear demarcated funds should be available in such account for such Bid cum applications.

# ISSUANCE OF A CONFIRMATION NOTE ("CAN") AND ALLOTMENT IN THE ISSUE:

- 1. Upon approval of the basis of allotment by the Designated Stock Exchange, the BRLM or Registrar to the Issue shall send to the SCSBs a list of their Bidders who have been allocated Equity Shares in the Issue
- 2. The Registrar will then dispatch a CAN to their Bidders who have been allocated Equity Shares in the Issue The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Bidder

# Issue Procedure for Application Supported by Blocked Account (ASBA) Bidders

In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Bidders have to compulsorily apply through the ASBA Process. Our Company and the Book Running Lead Manager are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus. ASBA Bidders are advised to make their independent investigations and to ensure that the ASBA Bid Cum Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>. For details on designated branches of SCSB collecting the Bid Cum Application Form, please refer the above-mentioned SEBI link.

# **Terms of payment**

The entire Issue price of Rs. [•] per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar shall instruct the SCSBs to unblock the excess amount paid on Application to the Bidders.

SCSBs will transfer the amount as per the instruction of the Registrar to the Public Issue Account, the balance amount after transfer will be unblocked by the SCSBs.



The Bidders should note that the arrangement with Bankers to the Issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, Banker to the Issue and the Registrar to the Issue to facilitate collections from the Bidders.

## Payment mechanism

The Bidders shall specify the bank account number in their Bid Cum Application Form and the SCSBs shall block an amount equivalent to the Application Amount in the bank account specified in the Bid Cum Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/ rejection of the Application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non-Retail Bidders shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Bid Cum Application Form or for unsuccessful Bid Cum Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the Application by the ASBA Bidder, as the case may be.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public Issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self-Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public Issue have to use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

# **Payment into Escrow Account for Anchor Investors**

All the investors other than Anchor Investors are required to bid through ASBA Mode. Anchor Investors are requested to note the following:

Our Company in consultation with the Book Running Lead Manager, in its absolute discretion, will decide the list of Anchor Investors to whom the CAN will be sent, pursuant to which the details of the Equity Shares allocated to them in their respective names will be notified to such Anchor Investors. For Anchor Investors, the payment instruments for payment into the Escrow Account should be drawn in favour of:

- a. In case of resident Anchor Investors: "Vertexplus Technologies Limited Anchor Account-R"
- b. In case of Non-Resident Anchor Investors: "Vertexplus Technologies Limited Anchor Account-NR"
- c. Bidders should note that the escrow mechanism is not prescribed by SEBI and has been established as an arrangement between our Company, the Syndicate, the Escrow Collection Bank and the Registrar to the Issue to facilitate collections from the Anchor Investors.

# **Electronic Registration of Applications**

- 1. The Designated Intermediaries will register the applications using the on-line facilities of the Stock Exchange.
- 2. The Designated Intermediaries will undertake modification of selected fields in the application details already uploaded before 1.00 p.m. of next Working Day from the Issue Closing Date.
- 3. The Designated Intermediaries shall be responsible for any acts, mistakes or errors or omissions and commissions in relation to.
  - a) the applications accepted by them,
  - b) the applications uploaded by them
  - c) the applications accepted but not uploaded by them or
  - d) With respect to applications by Bidders, applications accepted and uploaded by any Designated Intermediary other than SCSBs, the Bid Cum Application Form along with relevant schedules shall be sent to the SCSBs or the Designated Branch of the relevant SCSBs for blocking of funds and they will be responsible for blocking the necessary amounts in the ASBA Accounts. In case of Application accepted and Uploaded by SCSBs, the SCSBs or the Designated Branch of the relevant SCSBs will be responsible for blocking the necessary amounts in the ASBA Accounts.



- 4. Neither the Book Running Lead Manager nor our Company nor the Registrar to the Offer, shall be responsible for any acts, mistakes or errors or omission and commissions in relation to,
  - (i) The applications accepted by any Designated Intermediaries
  - (ii) The applications uploaded by any Designated Intermediaries or
  - (iii) The applications accepted but not uploaded by any Designated Intermediaries
- 5. The Stock Exchange will Issue an electronic facility for registering applications for the Issue This facility will available at the terminals of Designated Intermediaries and their authorized agents during the Issue Period. The Designated Branches or agents of Designated Intermediaries can also set up facilities for off-line electronic registration of applications subject to the condition that they will subsequently upload the off-line data file into the online facilities on a regular basis. On the Issue Closing Date, the Designated Intermediaries shall upload the applications till such time as may be permitted by the Stock Exchange. This information will be available with the Book Running Lead Manager on a regular basis.
- 6. With respect to applications by Bidders, at the time of registering such applications, the Syndicate Bakers, DPs and RTAs shall forward a Schedule as per format given below along with the Bid Cum Application Forms to Designated Branches of the SCSBs for blocking of funds:

S. No.	Details*
1.	Symbol
2. 3.	Intermediary Code
	Location Code
4. 5.	Application No.
5.	Category
6.	PAN
7.	DP ID
8.	Client ID
9.	Quantity
10.	Amount

<sup>\*</sup>Stock Exchanges shall uniformly prescribe character length for each of the above-mentioned fields

- 7. With respect to applications by Bidders, at the time of registering such applications, the Designated Intermediaries shall enter the following information pertaining to the Bidders into in the on-line system:
  - Name of the Bidder;
  - IPO Name:
  - Bid Cum Application Form Number;
  - Investor Category;
  - PAN (of First Bidder, if more than one Bidder);
  - DP ID of the demat account of the Bidder;
  - Client Identification Number of the demat account of the Bidder:
  - Number of Equity Shares Applied for;
  - Bank Account details;
  - Locations of the Banker to the Issue or Designated Branch, as applicable, and bank code of the SCSB branch where
    the ASBA Account is maintained; and
  - Bank account number.
- 8. In case of submission of the Application by a Bidder through the Electronic Mode, the Bidder shall complete the above-mentioned details and mention the bank account number, except the Electronic ASBA Bid Cum Application Form number which shall be system generated.
- 9. The aforesaid Designated Intermediaries shall, at the time of receipt of application, give an acknowledgment to the investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form in physical as well as electronic mode. The registration of the Application by the Designated Intermediaries does not guarantee that the Equity Shares shall be allocated / allotted either by our Company.
- 10. Such acknowledgment will be non-negotiable and by itself will not create any obligation of any kind.
- 11. In case of Non-Retail Bidders and Retail Individual Bidders, applications would not be rejected except on the technical grounds as mentioned in the Red Herring Prospectus. The Designated Intermediaries shall have no right to reject applications, except on technical grounds.



- 12. The permission given by the Stock Exchanges to use their network and software of the Online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the Book Running Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our company; our Promoter, our management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Red Herring Prospectus, nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.
- 13. The Designated Intermediaries will be given time till 1.00 p.m. on the next working day after the Bid/ Issue Closing Date to verify the DP ID and Client ID uploaded in the online IPO system during the Issue Period, after which the Registrar to the Issue will receive this data from the Stock Exchange and will validate the electronic application details with Depository's records. In case no corresponding record is available with Depositories, which matches the three parameters, namely DP ID, Client ID and PAN, then such applications are liable to be rejected.
- 14. The SCSBs shall be given one day after the Bid/ Issue Closing Date to send confirmation of Funds blocked (Final certificate) to the Registrar to the Issue
- 15. The details uploaded in the online IPO system shall be considered as final and Allotment will be based on such details for applications.

# **Build of the Book**

- a) Bids received from various Bidders through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchange on a regular basis. The book gets built up at various price levels. This information may be available with the BRLM at the end of the Bid/ Issue Period.
- b) Based on the aggregate demand and price for Bids registered on the Stock Exchange Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchange may be made available at the Bidding centres during the Bid/ Issue Period.

# Withdrawal of Bids

- a) RIIs can withdraw their Bids until Bid/ Issue Closing Date. In case a RII wishes to withdraw the Bid during the Bid/ Issue Period, the same can be done by submitting a request for the same to the concerned Designated Intermediary who shall do the requisite, including unblocking of the funds by the SCSB in the ASBA Account.
- b) The Registrar to the Issue shall give instruction to the SCSB for unblocking the ASBA Account on the Designated Date. QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.

## **Price Discovery and Allocation**

- a) Based on the demand generated at various price levels, our Company in consultation with the BRLM, shall finalize the Issue Price and the Anchor Investor Issue Price.
- b) The SEBI ICDR Regulations, 2018 specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the RHP. For details in relation to allocation, the Bidder may refer to the RHP.
- c) Under-subscription in any category (except QIB Category) is allowed to be met with spillover from any other category or combination of categories at the discretion of the Issuer and the in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI ICDR Regulations. Unsubscribed portion in QIB Category is not available for subscription to other categories.
- d) In case of under subscription in the Offer, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue For allocation in the event of an undersubscription applicable to the Issuer, Bidders may refer to the RHP
- e) In case if the Retail Individual Investor category is entitled to more than the allocated portion on proportionate basis, the category shall be allotted that higher percentage.



f) Allocation to Anchor Investors shall be at the discretion of our Company and in consultation with the BRLM, subject to compliance with the SEBI Regulations.

Illustration of the Book Building and Price Discovery Process: Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors. Bidders can bid at any price within the Price Band. For instance, assume a Price Band of ₹20 to ₹24 per share, Issue size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

Bid Quantity	Bid Amount (₹)	<b>Cumulative Quantity</b>	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Issue the desired number of Equity Shares is the price at which the book cuts off, i.e., ₹ 22.00 in the above example. The Issuer, in consultation with the BRLM, may finalise the Issue Price at or below such Cut-Off Price, i.e., at or below ₹ 22.00. All Bids at or above this Issue Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

# Signing of Underwriting Agreement and Registering of Red Herring Prospectus/Prospectus with ROC

- a) Our company has entered into an Underwriting Agreement dated February 01, 2023
- b) A copy of Red Herring Prospectus will be registered with the ROC and copy of Prospectus will be registered with ROC in terms of Section 32 of Companies Act, 2013 and Section 26 of Companies Act, 2013.

# **Pre- Issue Advertisement**

Subject to Section 30 of the Companies Act 2013, our Company shall, after registering the Red Herring Prospectus with the ROC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in (i) English National Newspaper; (ii) Hindi National Newspaper and (iii) Regional Newspaper each with wide circulation. In the pre-Issue advertisement, we shall state the Bid Opening Date and the Bid/ Issue Closing Date and the floor price or price band along with necessary details subject to regulation 250 of SEBI ICRD Regulations. This advertisement, subject to the provisions of section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule X of the SEBI Regulations.

# ADVERTISEMENT REGARDING ISSUE PRICE AND PROSPECTUS:

Our Company will Issue a statutory advertisement after the filing of the Prospectus with the RoC. This advertisement, in addition to the information that has to be set out in the statutory advertisement, shall indicate the final derived Issue Price. Any material updates between the date of the Red Herring Prospectus and the date of Prospectus will be included in such statutory advertisement.

# **GENERAL INSTRUCTIONS:**

Please note that the NIIs are not permitted to withdraw their bids or lower the size of Bids in terms of quantity of Equity Shares or Bid Amount) at any stage. Retail Individual Investor can revise their Bids during the Bid/ Issue period and withdraw their Bids until Bid/ Issue Closing date.

Anchor investors are not allowed to withdraw their Bids after Anchor Investors bidding date.

#### Do's:

- 1. Check if you are eligible to apply as per the terms of the Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals;
- 2. Ensure that you have Bid within the Price Band;
- 3. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- 4. Ensure that the details about the PAN, DP ID, Client ID, UPI ID are correct and the Bidders depository account is active, as Allotment of the Equity Shares will be in the dematerialized form only;
- 5. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre;
- 6. If the first applicant is not the account holder, ensure that the Bid cum Application Form is signed by the account holder.



- Ensure that you have mentioned the correct bank account number in the Bid cum Application Form;
- 7. In case of Joint bids, ensure the first bidder is the ASBA Account holder (or the UPI linked bank account holder, as the case may be) and the signature of the first bidder is included in the Bid cum Application Form;
- 8. QIBs, Non-Institutional Bidders and the Retail Bidders should submit their Bids through the ASBA process only. However, pursuant to SEBI circular dated November 01, 2018, RII may submit their bid by using UPI mechanism for payment.
- 9. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names;
- 10. Ensure that you request for and receive a stamped acknowledgement of the Bid cum Application Form for all your Bid options;
- 11. Ensure that you have funds equal to the Bid Amount in the Bank Account maintained with the SCSB before submitting the Bid cum Application Form under the ASBA process or application forms submitted by RIIs using UPI mechanism for payment, to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centers), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);
- 12. Submit revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 13. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, and (ii) Bids by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- 14. Ensure that the Demographic Details are updated, true and correct in all respects;
- 15. Ensure that the signature of the First Bidder in case of joint Bids, is included in the Bid cum Application Forms;
- 16. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 17. Ensure that the category and the investor status is indicated;
- 18. Ensure that in case of Bids under power of attorney or by limited companies, corporate, trust etc., relevant documents are submitted;
- 19. Ensure that Bids submitted by any person outside India should be in compliance with applicable foreign and Indian laws;
- 20. Bidders should note that in case the DP ID, Client ID and the PAN mentioned in their Bid cum Application Form and entered into the online IPO system of the Stock Exchange by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Bids are liable to be rejected. Where the Bid cum Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Bid cum Application Form;
- 21. Ensure that the Bid cum Application Forms are delivered by the Bidders within the time prescribed as per the Bid cum Application Form and the Red Herring Prospectus;
- 22. Ensure that you have mentioned the correct ASBA Account number or UPI ID in the Bid cum Application Form;
- 23. Ensure that you have mentioned the details of your own bank account for blocking of fund or your own bank account linked UPI ID to make application in the Public Issue;
- 24. Ensure that on receipt of the mandate request from sponsor bank, you have taken necessary step in timely manner for blocking of fund on your account through UPI ID using UPI application;
- 25. Ensure that you have correctly signed the authorization / undertaking box in the Bid cum Application Form, or have otherwise provided an authorization to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form at the time of submission of the Bid;
- 26. Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Bid cum Application Form; and
- 27. The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.



#### Don'ts:

- 1. Do not Bid for lower than the minimum Bid size;
- 2. Do not Bid / revise Bid Amount to less than the Floor Price or higher than the Cap Price;
- 3. Do not pay the Bid Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest;
- 4. Do not send Bid cum Application Forms by post; instead submit the same to the Designated Intermediary only;
- 5. Do not submit the Bid cum Application Forms to any non-SCSB bank or our Company;
- 6. Do not Bid on a Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary;
- 7. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Bidders);
- 8. Do not instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- 9. Do not Bid for a Bid Amount exceed Rs. 2,00,000/- (for Applications by Retail Individual Bidders);
- 10. Do not fill up the Bid cum Application Form such that the Equity Shares Application exceeds the Issue size and / or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Red Herring Prospectus;
- 11. Do not submit the General Index Register number instead of the PAN;
- 12. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are blocked in the relevant ASBA Account;
- 13. Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a colour prescribed for another category of Applicant;
- 14. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise:
- 15. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 16. Do not submit a Bid by using details of the third party's bank account or UPI ID which is linked with bank account of the third party. Kindly note that Bids made using third party bank account or using third party linked bank account UPI ID are liable for rejection.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### Other instructions for the Bidders Joint Bids

In the case of Joint Bids, the Bids should be made in the name of the Bidders whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Bidders would be required in the Bid cum Application Form/Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Bidder whose name appears in the Bid cum Application Form or the Revision Form and all communications may be addressed to such Bidder and may be dispatched to his or her address as per the Demographic Details received from the Depositories.

# **Multiple Bids**

Bidder should submit only one Bid cum Application Form. Bidder shall have the option to make a maximum of Bids at three different price levels in the Bid cum Application Form and such options are not considered as multiple Bids. Submission of a second Bid cum Application Form to either the same or to another member of the Syndicate, SCSB or Registered Broker and duplicate copies of Bid\ cum Application Forms bearing the same application number shall be treated as multiple Bids and are liable to be rejected.

### **Investor Grievance**

In case of any pre- Issue or post Issue related problems regarding demat credit / refund orders/ unblocking etc. the Investors can contact the Compliance Officer of our Company.

# **Nomination Facility to Bidders**

Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Bidders should inform their respective DP.

### **Submission of Bids**

(a) During the Bid/ Issue Period, Bidders may approach any of the Designated Intermediaries to register their Bids.



- (b) In case of Bidders (excluding NIIs and QIBs) Bidding at cut-off price, the Bidders may instruct the SCSBs to block Bid Amount based on the Cap Price less Discount (if applicable).
- (c) For details of the timing on acceptance and upload of Bids in the Stock Exchange platform Bidders are requested to refer to the DRHP.

#### **GROUNDS OF TECHNICAL REJECTIONS**

Bidders are advised to note that Bids are liable to be rejected inter alia on the following technical grounds:

- Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Bid by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Bid cum Application Form;
- Bids at a price less than the Floor Price and Bids at a price more than the Cap Price;
- GIR number furnished instead of PAN;
- Bid for lower number of Equity Shares than specified for that category of investors;
- Bids at Cut-off Price by NIIs and QIBs;
- Bids for number of Equity Shares which are not in multiples Equity Shares which are not in multiples as specified in the DRHP:
- The amounts mentioned in the Bid cum Application Form/Application Form does not tally with the amount payable for the value of the Equity Shares Bid/Applied for;
- Bids for lower number of Equity Shares than the minimum specified for that category of investors;
- Category not ticked;
- Multiple Bids as defined in the DRHP;
- In case of Bids under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Bid accompanied by Stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Bidder is missing;
- Bid cum Application Forms not delivered by the Bidder within the time prescribed as per the Bid cum Application
  Forms, Bid/ Issue Opening Date advertisement and the DRHP and as per the instructions in the DRHP and the Bid cum
  Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Bidders (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Bids for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Bid by OCBs;
- Bids by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A
  under the Securities Act;
- Inadequate funds in the bank account to block the Bid Amount specified in the Bid cum Application Form/Application



Form at the time of blocking such Bid Amount in the bank account;

- Bids not uploaded on the terminals of the Stock Exchanges;
- Where no confirmation is received from SCSB for blocking of funds;
- Bids by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA
  Account in the Bid cum Application Form/Application Form. Bids not duly signed by the sole/First Bidder;
- Bids by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Bids that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Bids by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Bids by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals; and
- Details of ASBA Account not provided in the Bid cum Application form.

For details of instructions in relation to the Bid cum Application Form, Bidders may refer to the relevant section the GID.

BIDDERS SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE BID CUM APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGES BY THE BIDS COLLECTING INTERMEDIARIES DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE BID CUM APPLICATION FORM IS LIABLE TO BE REJECTED.

## BASIS OF ALLOCATION

- a) The SEBI (ICDR) Regulations specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the DRHP. For details in relation to allocation, the Bidder may refer to the RHP.
- b) Under-subscription in any category (except QIB Category) is allowed to be met with spill over from any other category or combination of categories at the discretion of the Issuer and in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI (ICDR) Regulations, Unsubscribed portion in QIB Category is not available for subscription to other categories.
- c) In case of under subscription in the Offer, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue For allocation in the event of an under-subscription applicable to the Issuer, Bidders may refer to the RHP.

## ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

The Allotment of Equity Shares to Bidders other than Retail Individual Investors and Anchor Investors may be on proportionate basis. For Basis of Allotment to Anchor Investors, Bidders may refer to DRHP. No Retail Individual Investor will be Allotted less than the minimum Bid Lot subject to availability of shares in Retail Individual Investor Category and the remaining available shares, if any will be Allotted on a proportionate basis. The Issuer is required to receive a minimum subscription of 90% of the Issue. However, in case the Issue is in the nature of Offer for Sale only, then minimum subscription may not be applicable.

## BASIS OF ALLOTMENT

### a. For Retail Individual Bidders

Bids received from the Retail Individual Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all the successful Retail Individual Bidders will be made at the Issue Price.



The Issue size less Allotment to Non-Institutional and QIB Bidders shall be available for Allotment to Retail Individual Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price. If the aggregate demand in this category is less than or equal to [•] Equity Shares at or above the Issue Price, full Allotment shall be made to the Retail Individual Bidders to the extent of their valid Bids.

If the aggregate demand in this category is greater than [•] Equity Shares at or above the Issue Price, the Allotment shall be made on a proportionate basis up to a minimum of [•] Equity Shares and in multiples of [•] Equity Shares thereafter. For the method of proportionate Basis of Allotment, refer below.

### b. For Non-Institutional Bidders

Bids received from Non-Institutional Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all successful Non-Institutional Bidders will be made at the Issue Price.

The Issue size less Allotment to QIBs and Retail shall be available for Allotment to Non-Institutional Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price. If the aggregate demand in this category is less than or equal to [●] Equity Shares at or above the Issue Price, full Allotment shall be made to Non-Institutional Bidders to the extent of their demand.

In case the aggregate demand in this category is greater than [●] Equity Shares at or above the Issue Price, Allotment shall be made on a proportionate basis up to a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter. For the method of proportionate Basis of Allotment refer below.

### c. For QIBs

For the Basis of Allotment to Anchor Investors, Bidders/Applicants may refer to the SEBI ICDR Regulations or RHP / Prospectus. Bids received from QIBs Bidding in the QIB Category (net of Anchor Portion) at or above the Issue Price may be grouped together to determine the total demand under this category. The QIB Category may be available for Allotment to QIBs who have Bid at a price that is equal to or greater than the Issue Price. Allotment may be undertaken in the following manner: Allotment shall be undertaken in the following manner:

- a) In the first instance allocation to Mutual Funds for [•]% of the QIB Portion shall be determined as follows:
  - In the event that Bids by Mutual Fund exceeds [●]% of the QIB Portion, allocation to Mutual Funds shall be done on a proportionate basis for [●]% of the QIB Portion.
  - In the event that the aggregate demand from Mutual Funds is less than [•]% of the QIB Portion then all Mutual Funds shall get full Allotment to the extent of valid Bids received above the Issue Price.
  - Equity Shares remaining unsubscribed, if any, not allocated to Mutual Funds shall be available for Allotment to all QIB Bidders as set out in (b) below;
- b) In the second instance Allotment to all QIBs shall be determined as follows:
  - In the event that the oversubscription in the QIB Portion, all QIB Bidders who have submitted Bids above the Issue Price shall be allotted Equity Shares on a proportionate basis, upto a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter for [●]% of the QIB Portion.
  - Mutual Funds, who have received allocation as per (a) above, for less than the number of Equity Shares Bid for by them, are eligible to receive Equity Shares on a proportionate basis, upto a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter, along with other QIB Bidders.
  - Under-subscription below [•]% of the QIB Portion, if any, from Mutual Funds, would be included for allocation to the remaining QIB Bidders on a proportionate basis. The aggregate Allotment to QIB Bidders shall not be more than [•] Equity Shares.

# d. ALLOTMENT TO ANCHOR INVESTOR (IF APPLICABLE)

a) Allocation of Equity Shares to Anchor Investors at the Anchor Investor Allocation Price will be at the discretion of the Issuer, in consultation with the BRLM, subject to compliance with the following requirements:



- i) not more than 60% of the QIB Portion will be allocated to Anchor Investors;
- ii) one-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors; and
- iii) allocation to Anchor Investors shall be on a discretionary basis and subject to:
- a maximum number of two Anchor Investors for allocation up to ₹ 2 crores;
  - a minimum number of two Anchor Investors and maximum number of 15 Anchor Investors for allocation of more than  $\stackrel{?}{\underset{?}{?}}$  2 crores and up to  $\stackrel{?}{\underset{?}{?}}$  25 crores subject to minimum allotment of  $\stackrel{?}{\underset{?}{?}}$  1 crores per such Anchor Investor; and
- in case of allocation above twenty five crore rupees; a minimum of 5 such investors and a maximum of 15 such investors for allocation up to twenty five crore rupees and an additional 10 such investors for every additional twenty five crore rupees or part thereof, shall be permitted, subject to a minimum allotment of one crore rupees per such investor.
- b) A physical book is prepared by the Registrar on the basis of the Anchor Investor Application Forms received from Anchor Investors. Based on the physical book and at the discretion of the Issuer, in consultation with the BRLM, selected Anchor Investors will be sent a CAN and if required, a revised CAN.
- c) In the event that the Issue Price is higher than the Anchor Investor Allocation Price:

Anchor Investors will be sent a revised CAN within one day of the Pricing Date indicating the number of Equity Shares allocated to such Anchor Investor and the pay-in date for payment of the balance amount. Anchor Investors are then required to pay any additional amounts, being the difference between the Issue Price and the Anchor Investor Allocation Price, as indicated in the revised CAN within the pay-in date referred to in the revised CAN. Thereafter, the Allotment Advice will be issued to such Anchor Investors

d) In the event the Issue Price is lower than the Anchor Investor Allocation Price:

Anchor Investors who have been Allotted Equity Shares will directly receive Allotment Advice.

e) Basis of Allotment for QIBs (other than Anchor Investors) and NIIs in case of Over Subscribed Issue:

In the event of the Issue being Over-Subscribed, the Issuer may finalise the Basis of Allotment in consultation with the NSE Emerge (The Designated Stock Exchange). The allocation may be made in marketable lots on proportionate basis as set forth hereunder:

- a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the oversubscription ratio (number of Bidders in the category multiplied by number of Shares applied for).
- b) The number of Shares to be allocated to the successful Bidders will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- c) For Bids where the proportionate allotment works out to less than [●] equity shares the allotment will be made as follows:
  - Each successful Bidder shall be allotted [•] equity shares; and
  - The successful Bidder out of the total bidders for that category shall be determined by draw of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (b) above.
- d) If the proportionate allotment to a Bidder works out to a number that is not a multiple of [●] equity shares, the Bidder would be allotted Shares by rounding off to the nearest multiple of [●] equity shares



subject to a minimum allotment of [•] equity shares.

e) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the Bidders in that category, the balance available Shares or allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful Bidder in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising Bidder applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of [●] Equity Shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the Issue specified under the Capital Structure mentioned in this DRHP.

Retail Individual Investor' means an investor who applies for shares of value of not more than ₹ 2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

The Executive Director / Managing Director of NSE - the Designated Stock Exchange in addition to Book Running Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

## **Issuance of Allotment Advice**

- 1) Upon approval of the Basis of Allotment by the Designated Stock Exchange.
- 2) On the basis of approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the allotment and credit of equity shares. Bidders are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the Issue.

The Book Running Lead Manager or the Registrar to the Issue will dispatch an Allotment Advice to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Allotment to such Bidder.

3) Issuer will make the allotment of the Equity Shares and initiate corporate action for credit of shares to the successful Bidders Depository Account within 4 working days of the Issue Closing date. The Issuer also ensures the credit of shares to the successful Bidders Depository Account is completed within one working Day from the date of allotment, after the funds are transferred from ASBA Public Issue Account to Public Issue account of the issuer.

# **Designated Date:**

On the Designated date, the SCSBs shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.

The Company will Issue and dispatch letters of allotment/ or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any within a period of 4 working days of the Bid/ Issue Closing Date. The Company will intimate the details of allotment of securities to Depository immediately on allotment of securities under relevant provisions of the Companies Act, 2013 or other applicable provisions, if any

# **Instructions for Completing the Bid Cum Application Form**

The Applications should be submitted on the prescribed Bid Cum Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Bid Cum Application Form. Applications not so made are liable to be rejected. Applications made using a third-party bank account or using third party UPI ID linked bank account are liable to be rejected. Bid Cum Application Forms should bear the stamp of the Designated Intermediaries. ASBA Bid Cum Application Forms, which do not bear the stamp of the Designated Intermediaries, will be rejected.

SEBI, vide Circular No.CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit Bid Cum Application Forms in public issues using the stock broker (broker) network of Stock Exchanges, who may not be syndicate members in an Issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of BSE i.e. <a href="www.bseindia.com">www.bseindia.com</a> and NSE i.e. <a href="www.nseindia.com">www.nseindia.com</a>. With a view to broad base the reach of Investors by substantial, enhancing the points for submission of applications, SEBI vide Circular No.CIR/CFD/POLICY CELL/11/2015 dated November 10, 2015 has permitted Registrar to the Issue and Share Transfer Agent and Depository Participants registered with SEBI to accept the Bid



Cum Application Forms in Public Issue with effect front January 01, 2016. The List of ETA and DPs centres for collecting the application shall be disclosed is available on the websites of BSE i.e. www.bseindia.comand NSE i.e. www.nseindia.com

## **Bidder's Depository Account and Bank Details**

Please note that, providing bank account details, PAN No's, Client ID and DP ID in the space provided in the Bid Cum Application Form is mandatory and applications that do not contain such details are liable to be rejected.

Bidders should note that on the basis of name of the Bidders, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Bid Cum Application Form as entered into the Stock Exchange online system, the Registrar to the Issue will obtain front the Depository the demographic details including address, Bidders bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Demographic Details would be used for all correspondence with the Bidders including mailing of the Allotment Advice. The Demographic Details given by Bidders in the Bid Cum Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Bid Cum Application Form, the Bidder would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Offer, the required Demographic Details as available on its records.

## **Submission of Bid Cum Application Form**

All Bid Cum Application Forms duly completed shall be submitted to the Designated Intermediaries. The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form, in physical or electronic mode, respectively.

#### **Communications**

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Bidder, Bid Cum Application Form number, Bidders Depository Account Details, number of Equity Shares applied for, date of Bid Cum Application Form, name and address of the Designated Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre- Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

# **Disposal of Application and Application Moneys and Interest in Case of Delay**

The Company shall ensure the dispatch of Allotment advice, and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within 2 (two) working days of date of Allotment of Equity Shares.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at NSE Emerge where the Equity Shares are proposed to be listed are taken within 6 (Six) working days from Issue Closing Date.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:

- 1. Allotment and Listing of Equity Shares shall be made within 6 (Six) days of the Issue Closing Date;
- 2. Giving of Instructions for refund by unblocking of amount via ASBA not later than 4(four) working days of the Issue Closing Date, would be ensured; and
- 3. If such money is not repaid within prescribed time from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of prescribed time, be liable to repay such application money, with interest as prescribed under SEBI (ICDR) Regulations, the Companies Act, 2013 and applicable law. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case



## **Right to Reject Applications**

In case of QIB Bidders, the Company in consultation with the BRLM may reject Applications provided that the reasons for rejecting the same shall be provided to such Bidder in writing. In case of Non-Institutional Bidders, Retail Individual Bidders who applied, the Company has a right to reject Applications based on technical grounds.

## **Impersonation**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

# "Any person who—

- (a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

# **Undertakings by Our Company**

We undertake as follows:

- 1) That the complaints received in respect of the Issue shall be attended expeditiously and satisfactorily;
- 2) That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading on Stock Exchange where the Equity Shares are proposed to be listed within six working days from Issue Closure date.
- 3) That the funds required for making refunds as per the modes disclosed or dispatch of allotment advice by registered post or speed post shall be made available to the Registrar and Share Transfer Agent to the Issue by our Company;
- 4) Where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within six Working Days from the Issue Closing Date, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
- 5) That our Promoter 's contribution in full has already been brought in;
- 6) That no further Issue of Equity Shares shall be made till the Equity Shares Issued through the Prospectus are listed or until the Application monies are refunded on account of non-listing, undersubscription etc.;
- 7) That adequate arrangement shall be made to collect all Applications Supported by Blocked Amount while finalizing the Basis of Allotment;
- 8) If our Company does not proceed with the Issue after the Bid/ Issue Opening Date but before allotment, then the reason thereof shall be given as a public notice to be issued by our Company within two days of the Bid/ Issue Closing Date. The public notice shall be issued in the same newspapers where the Pre- Issue advertisements were published. The stock exchange on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 9) If our Company withdraws the Issue after the Bid/ Issue Closing Date, our Company shall be required to file a fresh Red Herring Prospectus with the Stock exchange/RoC/SEBI, in the event our Company subsequently decides to proceed with the Issue;
- 10) If allotment is not made within the prescribed time period under applicable law, the entire subscription amount received will be refunded/ unblocked within the time prescribed under applicable law. If there is delay beyond the prescribed time, our Company shall pay interest prescribed under the Companies Act, 2013, the SEBI Regulations and applicable law for the delayed period.

# **Utilization of Issue Proceeds**

The Board of Directors of our Company certifies that:



- 1) All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act 2013;
- 2) Details of all monies utilized out of the Issue referred above shall be disclosed and continue to be disclosed till the time any part of the Issue proceeds remains unutilized, under an appropriate head in our balance sheet of our company indicating the purpose for which such monies have been utilized;
- 3) Details of all unutilized monies out of the Offer, if any shall be disclosed under the appropriate separate head in the balance sheet of our company indicating the form in which such unutilized monies have been invested and
- 4) Our Company shall comply with the requirements of SEBI Listing Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue
- 5) Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.
- 6) The Book Running Lead Manager undertakes that the complaints or comments received in respect of the Issue shall be attended by our Company expeditiously and satisfactorily.

## **Equity Shares in Dematerialized Form with NSDL or CDSL**

To enable all shareholders of our Company to have their shareholding in electronic form, the Company has signed the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- a) Tripartite Agreement dated October 17, 2022 between NSDL, the Company and the Registrar to the Issue;
- b) Tripartite Agreement dated October 31, 2022 between CDSL, the Company and the Registrar to the Issue;

The Company's equity shares bear an ISIN No. INEONLB01018.



## RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and Foreign Exchange Management Act, 1999 ("FEMA"). While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are the Reserve Bank of India ("RBI") and Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP").

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The DIPP, has issued consolidated FDI Policy Circular of 2020 ("FDI Policy 2020"), effective from October15, 2020, which consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2020 will be valid until the DIPP issues an updated circular.

The RBI also issues Master Circular on Foreign Investment in India every year. Presently, FDI in India is being governed by Master Circular on Foreign Investment dated July 01, 2015 as updated from time to time by RBI and Master Direction —Foreign Investment In India (updated upto March 08, 2019). In terms of the Master Circular, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular and Master Direction. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-GPR.

In case of investment in sectors through Government Route, approval from competent authority as mentioned in Chapter 4 of the FDI Policy 2020 has to be obtained.

The transfer of shares between an Indian resident to a non-resident does not require the prior approval of the RBI, subject to fulfilment of certain conditions as specified by DIPP / RBI, from time to time.

As per the existing policy of the Government of India, OCBs cannot participate in this Issue and in accordance with the extant FDI guidelines on sectoral caps, pricing guidelines etc. as amended by Reserve bank of India, from time to time. Investors are advised to confirm their eligibility under the relevant laws before investing and / or subsequent purchase or sale transaction in the Equity Shares of our Company. Investors will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives, as applicable, accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.

## Investment conditions/restrictions for overseas entities

Under the current FDI Policy 2020 and amendments from time to time thereupon, the maximum amount of Investment (sectoral cap) by foreign investor in an issuing entity is composite unless it is explicitly provided otherwise including all types of foreign investments, direct and indirect, regardless of whether it has been made for FDI, FPI, NRI/OCI, LLPs, FVCI, Investment Vehicles and DRs under Schedule 1, 2, 3, 6, 7, 8, 9, 10 and 11 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations, 2017 as amended from time to time. Any equity holding by a person resident outside India resulting from conversion of any debt instrument under any arrangement shall be reckoned as foreign investment under the composite cap.

Portfolio Investment upto aggregate foreign investment level of 49% or sectoral /statutory cap, whichever is lower, will not be subject to either Government approval or compliance of sectoral conditions, if such investment does not result in transfer of ownership and/or control of Indian entities from resident Indian citizens to non-resident entities. Other foreign investments will be subject to conditions of Government approval and compliance of sectoral conditions as per FDI Policy. The total foreign investment, direct and indirect, in the issuing entity will not exceed the sectoral /statutory cap.

# **Investment by FPIs under Portfolio Investment Scheme (PIS)**

With regards to purchase/sale of capital instruments of an Indian company by an FPI under PIS the total holding by each FPI or an investor group as referred in SEBI (FPI) Regulations, 2014 shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or less than 10% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all FPIs put together shall not exceed 24% of paid-up equity capital on fully diluted basis or paid-up value of each series of debentures or preference shares or share warrants. The said limit of 10% and 24% will be



called the individual and aggregate limit, respectively. However, this limit of 24 % may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body.

# Investment by NRI or OCI on repatriation basis:

The purchase/sale of equity shares, debentures, preference shares and share warrants issued by an Indian company (hereinafter referred to as "Capital Instruments") of a listed Indian company on a recognized stock exchange in India by Non-Resident Indian (NRI) or Overseas Citizen of India (OCI) on repatriation basis is allowed subject to certain conditions under Schedule 3 of the FEMA (Transfer or Issue of security by a person resident outside India) Regulations, 2017 as amended from time to time. The total holding by any individual NRI or OCI shall not exceed 5% of the total paid-up equity capital on a fully diluted basis or should not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrants; provided that the aggregate ceiling of 10% may be raised to 24% if a special resolution to that effect is passed by the general body of the Indian company.

# Investment by NRI or OCI on non-repatriation basis

As per current FDI Policy 2020, schedule 4 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations – Purchase/ sale of Capital Instruments or convertible notes or units or contribution to the capital of an LLP by a NRI or OCI on non-repatriation basis – will be deemed to be domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws.

Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Book Running Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.



# SECTION XIII - MAIN PROVISIONS OF ARTICLES OF ASSOCIATION

Pursuant to Schedule I of the Companies Act, and the SEBI ICDR Regulations, the Main provisions of the Articles of Association relating to voting rights, dividend, lien, forfeiture, restrictions on transfer and Transmission of equity shares or debentures, their consolidation or splitting are as provided below. Each provision below is numbered as per the corresponding article number in the articles of association and defined terms herein have the meaning given to them in the Articles of Association.

ARTICLE NO.	INTER	RPRETATION	HEADING
1.		e Articles unless there be something in the subject matter or context inconsistent	IIDADING
1.	therewi	č į	
	there wi		
	i.	"The Act" means the Companies Act, 2013 and the applicable provisions of the	
	1.	Companies Act, 1956 and includes any statutory modification or re-enactment	
		thereof for the time being in force.	
	ii.	"Articles" means Articles of Association of the Company as originally framed	
	11.	or altered from time to time	
	iii.	"Beneficial Owner" shall have the meaning assigned thereto by Section 2(1)	
	111.	(a) of the Depositories Act, 1996.	
	iv.	"Board" or "Board of Director" means the Collective body of the Board of	
	IV.	Directors of the Company.	
	v.	"Chairman" means the Chairman of the Board of the Directors of the Company.	
	vi.	"The Company" means Vertexplus Technologies Limited.	
	vii.	"Depositories Act, 1996" shall mean Depositories Act, 1996 and include any	
	V11.	Statutory modification or re-enactment thereof for the time being in force.	
	viii.	"Depository" shall have the meaning assigned thereto by Section 2 (1) (e) of	
	VIII.	the Depositories Act, 1996.	
	ix.	"Directors" mean the Directors for the time being of the Company.	
	X.	"Dividend" includes any interim dividend.	
	xi.	"Document" means a document as defined in Section 2 (36) of the Companies	
	AI.	Act, 2013.	
	xii.	"Equity Share Capital", with reference to any Company limited by shares,	
	1227	means all share capital which is not preference share capital;	
	xiii.	"KMP" means Key Managerial Personnel of the Company provided as per the	
	AIII.	relevant sections of the Act.	
	xiv.	"Managing Director" means a Director who by virtue or an agreement with the	Interpretation
		Company or of a resolution passed by the Company in general meeting or by	
		its Board of Directors or by virtue of its Memorandum or Articles of	
		Association is entrusted with substantial powers of management and includes	
		a director occupying the position of managing director, by whatever name	
		called.	
	XV.	"Month" means Calendar month.	
	xvi.	"Office" means the registered office for the time being of the Company.	
	xvii.	"Paid-up share capital" or "share capital paid-up" means such aggregate	
		amount of money credited as paid-up as is equivalent to the amount received	
		as paid up in respect of shares issued and also includes any amount credited as	
		paid-up in respect of shares of the company, but does not include any other	
		amount received in respect of such shares, by whatever name called;	
	xviii.	"Postal Ballot" means voting by post or through any electronic mode.	
	xix.	"Proxy" includes attorney duly constituted under the power of attorney to vote	
		for a member at a General Meeting of the Company on poll.	
	XX.	"Public Holiday" means a Public Holiday within the meaning of the	
		Negotiable Instruments Act, 1881 (XXVI of 1881); provided that no day	
		declared by the Central Government to be such a holiday shall be deemed to be	
		such a holiday in relation to any meeting unless the declaration was notified	
		before the issue of the notice convening such meeting.	
	xxi.	"Registrar" means the Registrar of Companies of the state in which the	
		Registered Office of the Company is for the time being situated and includes	
		an Additional Registrar a Joint Registrar, a Deputy Registrar or an Assistant	
		Registrar having the duty of registering companies and discharging various	
		functions under this Act.	



	xxii. "Rules" means the applicable rules as prescribed under the relevant sections of the Act for time being in force.	
	xxiii. "SEBI" means Securities & Exchange Board of India established under Section 3 of the Securities & Exchange Board of India Act, 1992.	
	xxiv. "Securities" means the securities as defined in clause (h) of Section 2 of the	
	Securities Contracts (Regulation) Act, 1956 (42 of 1956) xxv. "Share" means share in the Share Capital of the Company and includes stock	
	except where a distinction between stock and share is expressed or implied.	
	xxvi. "Seal" means the common seal of the Company. xxvii. "Preference Share Capital", with reference to any Company limited by shares,	
	means that part of the issued share capital of the Company which carries or would carry a preferential right with respect to—	
	(i) payment of dividend, either as a fixed amount or an amount calculated at a fixed rate, which may either be free of or subject to income-tax; and	
	(ii) repayment, in the case of a winding up or repayment of capital, of the amount of the share capital paid-up or deemed to have been paid-up, whether	
	or not, there is a preferential right to the payment of any fixed premium or	
	premium on any fixed scale, specified in the memorandum or articles of the Company;	
	xviii. "Persons" include corporations and firms as well as individuals.	
	Words imparting the plural number also include, where the context requires or admits, the singular number, and vice versa.	
	Unless the context otherwise requires, words or expressions contained in these regulations shall bear the same meaning as in the Act or any statutory modification thereof in force at the date at which these regulations become binding on the Company.	
	'In writing' and 'written' includes printing, lithography and other modes of representing or reproducing words in a visible form.	
2.	The Authorized Share Capital of the Company shall be such amount and be divided into such shares as may from time to time be provided in Clause V of the Memorandum of Association with power to increase or reduce the capital and divide the shares in the capital of the Company (including Preferential Share Capital, if any) and to attach thereto respectively any preferential, qualified or special rights, privileges or conditions as may be determined in accordance with these presents and to modify or abrogate any such rights, privileges or conditions in such manner as may for the time being be permitted by the said Act.	Share Capital
3.	Subject to the provisions of the Act and these Articles, the shares in the capital of the Company shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit. Further provided that the option or right to call of shares shall not be given to any person except with the sanction of the Company in general meeting.	
4.	Subject to provisions of Section 54 of the Act read with Companies (Share Capital and Debentures) Rules, 2014, the Company may issue Sweat Equity Shares on such terms and in such manner as the Board may determine.	Issue of Sweat Equity Shares
5.	The Company shall have powers to issue any debentures, debenture-stock or other securities at Par, discount, premium or otherwise and may be issued on condition that	
	they shall be convertible into shares of any denomination and with any privileges and	T
	conditions as to redemption, surrender, drawing, allotment of shares, attending the General Meetings (but not voting on any business to be conducted), appointment of	Issue of Debentures
	Directors on Board and otherwise Debentures with the right to conversion into or allotment of shares shall be issued only with the consent of the company in the General	
	Meeting by a Special Resolution.	
6.	i. Every person whose name is entered as a member in the register of members shall be	Issue of Share Certificate



	entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after allotment or within fifteen days (15) of the application for registration of transfer of transmission or within such other period as the conditions of issue shall be provided,—  a. one certificate for all his shares without payment of any charges; or b. several certificates, each for one or more of his shares, upon payment of Rupees twenty for each certificate after the first.	
	ii. The Company agrees to issue certificate within fifteen days of the date of lodgement of transfer, sub-division, consolidation, renewal, exchange or endorsement of calls/allotment monies or to issue within fifteen days of such lodgement for transfer, Pucca Transfer Receipts in denominations corresponding to the market units of trading autographically signed by a responsible official of the Company and bearing an endorsement that the transfer has been duly approved by the Directors or that no such approval is necessary;	
	iii. Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paid-up thereon.	
	iv. In respect of any share or shares held jointly by several persons, the Company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders.	
7.	If any share certificate be worn out, defaced, mutilated or torn or if there be no further space on the back for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the Company deem adequate, a new certificate in lieu thereof shall be given. Every certificate under this Article shall be issued on payment of twenty Rupees for each certificate.	
8.	Except as required by law, no person shall be recognised by the Company as holding any share upon any trust, and the Company shall not be bound by, or be compelled in any way to recognise (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these regulations or by law otherwise provided) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.	
9.	The provisions of these Articles relating to issue of Certificates shall mutatis mutandis apply to any other securities including Debentures (except where the Act otherwise requires) of the Company	
10.	<ul> <li>i. The Company may exercise the powers of paying commissions conferred by sub-section (6) of section 40, provided that the rate per cent or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by that section and rules made thereunder.</li> <li>ii. The rate or amount of the commission shall not exceed the rate or amount prescribed in rules made under sub-section (6) of section 40.</li> <li>iii. The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other.</li> </ul>	Power to pay Commission In connection with the Securities issued
11.	<ul> <li>i. If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of section 48, and whether or not the Company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.</li> <li>ii. To every such separate meeting, the provisions of these regulations relating to general meetings shall mutatis mutandis apply, but so that the necessary quorum shall be at least two persons holding at least one-third of the issued shares of the class in question.</li> </ul>	Variations of Shareholder's rights



12.	The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking pari passu therewith.	
13.	Subject to the provisions of section 55 and 62, any preference shares may with the sanction of ordinary resolution, be issued on the terms that they are to be redeemed on such terms and in such manner as the Company before the issue of the shares may, by special resolution, determine.	Issue of Preference Shares
14.	(1) Where at any time Company having Share Capital proposes to increase its subscribed capital by the issue of further Shares, such shares shall be offered:  (a) to persons who, at the date of the offer, are holders of equity shares of the company in proportion, as nearly as circumstances admit, to the paid-up share capital on those shares by sending a letter of offer subject to the conditions specified in the relevant provisions of Section 62 of the Act.  (b) to employees under a scheme of employees' stock option, subject to special resolution passed by company and subject to such other conditions as may be prescribed under the relevant rules of Section 62.  (c) to any persons, if it is authorized by a special resolution, whether or not those persons include the persons referred to in clause (a) or clause (b), either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a registered valuer subject to such conditions as may be prescribed under the relevant rules of Section 62.  (2) The notice shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholders at least three days before the opening of the issue.  (3) Nothing in this Article shall apply to the increase of the subscribed capital of company caused by the exercise of an option as a term attached to the debentures issued or loan raised by the company to convert such debentures or loans into shares in the company:  Provided that the terms of issue of such debentures or loan containing such an option have been approved, before the issue of such debentures or the raising of loan, by a special resolution passed by the company in general meeting.	Further Issue of shares
16.	<ul> <li>i. The Company shall have a first and paramount lien— <ul> <li>a. on every share (not being a fully paid share), for all monies (whether presently payable or not) called, or payable at a fixed time, in respect of that share; and</li> <li>b. on all shares (not being fully paid shares) standing registered in the name of a single person, for all monies presently payable by him or his estate to the Company: <ul> <li>c. Every fully paid shares shall be free from all lien and that in the case of partly paid shares the Issuer's lien shall be restricted to moneys called or payable at a fixed time in respect of such shares</li> </ul> </li> <li>Provided that the Board of directors may at any time declare any share to be wholly or in part exempt from the provisions of this clause.</li> <li>ii. The Company's lien, if any, on a share shall extend to all dividends payable and bonuses declared from time to time in respect of such shares.</li> </ul> The Company may sell, in such manner as the Board thinks fit, any shares on which the Company has a lien:</li></ul>	Lien
	Provided that no sale shall be made—  a. unless a sum in respect of which the lien exists is presently payable; or  b. until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered	



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	holder for the time being of the share or the person entitled thereto by reason of his death or insolvency.	
17.	<ul> <li>i. To give effect to any such sale, the Board may authorise some person to transfer the shares sold to the purchaser thereof.</li> <li>ii. The purchaser shall be registered as the holder of the shares comprised in any such transfer.</li> <li>iii. The purchaser shall not be bound to see to the application of the purchase money, nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings in reference to the sale.</li> </ul>	
18.	<ul> <li>i. The proceeds of the sale shall be received by the Company and applied in payment of such part of the amount in respect of which the lien exists as is presently payable.</li> <li>ii. The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the shares at the date of the sale.</li> </ul>	
19.	Where two or more persons are registered as the holders of any share they shall be deemed to hold the same as joint-tenants with benefits of survivorship subject to the following and other provisions contained in these Articles: -  a) The Company shall at its discretion, be entitled to decline to register more than three persons as the joint-holders of any share.  b) The joint-holders of any shares shall be liable severally as well as jointly for and in respect of all calls and other payments which ought to be made in respect of such share.  c) On the death of any such joint-holders, the survivor or survivors shall be the only person or persons recognized by the Company as having any title to the share but the Directors may require such evidence of death as they may deem fit and nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on shares held by him jointly with any other person.  d) Any one of such joint-holders may give effectual receipts of any dividends or other moneys payable in respect of such share.  e) Only the person whose name stands first in the Register of Members as one of the joint-holders of any share shall be entitled to delivery of the certificate, if any, relating to such share or to receive documents from the Company and any documents served on or sent to such person shall be deemed served on all the joint-holders.  (i) Any one of the two or more joint-holders may vote at General Meeting either personally or by attorney or by proxy in respect of such shares as if they were solely entitled hereto and if more than one such joint-holders be present at any meeting personally or by proxy or by attorney then one of such joint holders so present whose name stand first in the Register in respect of such shares shall alone be entitled to vote in respect thereof but the other or others of the joint-holders shall be entitled to vote in preference to a joint-holder present by attorney or by proxy although the name of such joint-holder present by a	Joint Holdings
20.	i. The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at fixed times:	Calls on Shares



	Provided that no call shall exceed one fourth of the nominal value of the shares or be payable at less than one month from the date fixed for the payment of the last preceding call.	
	<ul><li>ii. Each member shall, subject to receiving at least fourteen days' notice specifying the time or times and place of payment, pay to the Company, at the time or times and place so specified, the amount called on his shares.</li><li>iii. A call may be revoked or postponed at the discretion of the Board.</li></ul>	
21.	A call shall be deemed to have been made at the time when the resolution of the Board authorising the call was passed and may be required to be paid by instalments.	
22.	The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof.	
23.	<ul> <li>i. If a sum called in respect of a share is not paid before or on the day appointed for payment thereof, the person from whom the sum is due shall pay interest thereon from the day appointed for payment thereof to the time of actual payment at ten per cent. per annum or at such lower rate, if any, as the Board may determine.</li> <li>ii. The Board shall be at liberty to waive payment of any such interest wholly or in part.</li> </ul>	
24.	<ul> <li>i. Any sum which by the terms of issue of a share becomes payable on allotment or at any fixed date, whether on account of the nominal value of the share or by way of premium, shall, for the purposes of these regulations, be deemed to be a call duly made and payable on the date on which by the terms of issue such sum becomes payable.</li> <li>ii. In case of non-payment of such sum, all the relevant provisions of these regulations as to payment of interest and expenses, forfeiture</li> <li>iii. or otherwise shall apply as if such sum had become payable by virtue of a call duly made and notified.</li> </ul>	
25.	The Board—  i. may, if it thinks fit, receive from any member willing to advance the same, all or any part of the monies uncalled and unpaid upon any shares held by him; and ii. upon all or any of the monies so advanced, may (until the same would, but for	
	such advance, become presently payable) pay interest at such rate not exceeding, unless the Company in general meeting shall otherwise direct, twelve per cent per annum, as may be agreed upon between the Board and the member paying the sum in advance.	
26.	Any uncalled amount paid in advance shall not in any manner entitle the member so advancing the amount, to any dividend or participation in profit or voting right on such amount remaining to be called, until such amount has been duly called-up.	
	Provided however that any amount paid to the extent called – up, shall be entitled to proportionate dividend and voting right.	
27.	The Board may at its discretion, extend the time fixed for the payment of any call in respect of any one or more members as the Board may deem appropriate in any circumstances.	
28.	The provisions of these Articles relating to call on shares shall mutatis mutandis apply to any other securities including debentures of the company.	
29.	<ul> <li>i. The shares or other interest of any member in the Company shall be a movable property, transferable in the manner provided by the Articles.</li> <li>ii. Each share in the Company shall be distinguished by its appropriate number.</li> <li>iii. A Certificate under the Common Seal of the Company, specifying any shares held by any member shall be prima facie evidence of the title of the member of such shares.</li> </ul>	Tramsfer of
30.	<ul> <li>i. The instrument of transfer of any share in the Company shall be executed by or on behalf of both the transferor and transferee.</li> <li>ii. The transferor shall be deemed to remain a holder of the share until the name of the transferee is entered in the register of members in respect thereof.</li> </ul>	Shares
31.	The Board may, subject to the right of appeal conferred by section 58 of Companies Act, 2013 and Section 22A of the Securities Contracts (Regulation)	



	Act, 1956, decline to register, by giving notice of intimation of such refusal to the transferor and transferee within timelines as specified under the Act-	
	i. the transfer of a share, not being a fully paid share, to a person of whom they do	
	not approve; or ii. any transfer of shares on which the Company has a lien.	
	iii. Provided however that the Company will not decline to register or acknowledge	
	any transfer of shares on the ground of the transferor being either alone or jointly	
	with any other person or persons indebted to the Company on any account	
	whatsoever.	
32.	The Board shall decline to recognise any instrument of transfer unless—	
	i. the instrument of transfer is in the form as prescribed in rules made under sub-	
	section (1) of section 56; ii. the instrument of transfer is accompanied by the certificate of the shares to which	
	it relates, and such other evidence as the Board may reasonably require to show	
	the right of the transferor to make the transfer; and the instrument of transfer is	
	in respect of only one class of shares.	
	Provided that, transfer of shares in whatever lot shall not be refused.	
	iii. The Company agrees that when proper documents are lodged for transfer and	
	there are no material defects in the documents except minor difference in	
	signature of the transferor(s),	
	iv. Then the Company will promptly send to the first transferor an intimation of the	
	aforesaid defect in the documents, and inform the transferor that objection, if	
	any, of the transferor supported by valid proof, is not lodged with the Company	
	within fifteen days of receipt of the Company's letter, then the securities will be	
	transferred;	
	v. If the objection from the transferor with supporting documents is not received	
	within the stipulated period, the Company shall transfer the securities provided	
	the Company does not suspect fraud or forgery in the matter.	
33.	The Company agrees that in respect of transfer of shares where the Company has not	
33.	effected transfer of shares within 1 month or where the Company has failed to	
	communicate to the transferee any valid objection to the transfer within the stipulated	
	time period of 1 month, the Company shall compensate the aggrieved party for the	
	opportunity losses caused during the period of the delay	
34.	On giving not less than seven days' previous notice in accordance with section 91 and	
	rules made thereunder, the registration of transfers may be suspended at such times and	
	for such periods as the Board may from time to time determine:	
	Provided that such registration shall not be suspended for more than thirty days at any	
	one time or for more than forty-five days in the aggregate in any year	
35	The provisions of these Articles relating to transfer of Shares shall mutatis mutandis apply	
	to any other securities including debentures of the company.	
36.	The Company shall keep a book to be called the "Register of Transfers" and therein shall	Register of
	be fairly and distinctly entered the particulars of every transfer or transmission of any	Transfers
	shares.	Transfers
37.	i. The provisions of this Article shall apply notwithstanding anything to the	
	contrary contained in any other Article of these Articles.	
	a. The Company shall be entitled to dematerialise its securities and to	
	offer securities in a dematerialised form pursuant to the Depository	
	Act, 1996.	Dematerialisat
	h Ontion for Investors	ion of
	b. Option for Investors:	Securities
	Every holder of or subscriber to securities of the Company shall have the	
	option to receive security certificates or to hold the securities with a	
	Depository. Such a person who is the beneficial owner of the Securities can	
	at any time opt out of a Depository, if permitted, by the law, in respect of	
	any security in the manner provided by the Depositories Act, 1996 and the	
	any security in the manner provided by the Depositories ret; 1990 and the	



Company shall, in the manner and within the time prescribed, issue to the beneficial owner the required Certificates for the Securities.

If a person opts to hold its Security with a Depository, the Company shall intimate such depository the details of allotment of the Security

- Securities in Depository to be in fungible form: -
- All Securities of the Company held by the Depository shall be dematerialised and be in fungible form.
- Nothing contained in Sections 88, 89, 112 & 186 of the Companies Act, 2013 shall apply to a Depository in respect of the Securities of the Company held by it on behalf of the beneficial owners.
- d. Rights of Depositories & Beneficial Owners: -

Notwithstanding anything to the contrary contained in the Act a Depository shall be deemed to be the registered owner for the purpose of effecting transfer of ownership of Security of the Company on behalf of the beneficial owner.

- Save as otherwise provided in (d) above, the depository as the registered owner of the Securities shall not have any voting rights or any other rights in respect of the Securities held by it.
- Every person holding Securities of the Company and whose name is entered as the beneficial owner in the records of the depository shall be deemed to be a member of the Company. The beneficial owner of Securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a depository.
- ii. Notwithstanding anything contained in the Act to the contrary, where Securities of the Company are held in a depository, the records of the beneficial ownership may be served by such depository to the Company by means of electronic mode or by delivery of floppies or discs.
- iii. Nothing contained in Section 56 of the Companies Act, 2013 shall apply to a transfer of Securities effected by a transferor and transferee both of whom are entered as beneficial owners in the records of a depository.
- iv. Notwithstanding anything contained in the Act, where Securities are dealt with by a depository, the Company shall intimate the details thereof to the depository immediately on allotment of such securities.
- Nothing contained in the Act or these Articles regarding the necessity of having distinctive numbers for Securities issued by the Company shall apply to Securities held with a Depository.
- vi. The Company shall cause to be kept at its Registered Office or at such other place as may be decided, Register and Index of Members in accordance with Section 88 and other applicable provisions of the Companies Act 2013 and the Depositories Act, 1996 with the details of Shares held in physical and dematerialised forms in any media as may be permitted by law including in any form of electronic media.
- vii. The Register and Index of beneficial owners maintained by a depository under Section 11 of the Depositories Act, 1996, shall be deemed to be the Register and Index of Members for the purpose of this Act. The Company shall have the power to keep in any state or country outside India, a Register of Members for the residents in that state or Country.

On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was Transmission of Shares

38.



	<ul><li>a sole holder, shall be the only persons recognised by the Company as having any title to his interest in the shares.</li><li>ii. Nothing in clause (i) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.</li></ul>	
39.	<ul> <li>i. Any person becoming entitled to a share, in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either—         <ul> <li>a. to be registered himself as holder of the share; or</li> <li>b. to make such transfer of the share as the deceased or insolvent member could have made.</li> </ul> </li> </ul>	
	ii. The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency.	
40.	<ul> <li>i. If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the Company a notice in writing signed by him stating that he so elects.</li> <li>ii. If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.</li> <li>iii. All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.</li> </ul>	
41.	A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the Company:  Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with.	
42.	The provisions of these Articles relating to transmission of shares shall mutatis mutandis apply to any other securities including debentures of the Company.  No fee shall be charged for requisition of transfer, transmission, probate, succession certificate and letter of admiration, Certificate of Death or marriage, power of attorney or similar other documents.	
43.	If a member fails to pay any call, or instalment of a call, on the day appointed for payment thereof, the Board may, at any time thereafter during such time as any part of the call or instalment remains unpaid, serve a notice on him requiring payment of so much of the call or instalment as is unpaid, together with any interest which may have accrued.	
44.	The notice aforesaid shall—  i. name a further day (not being earlier than the expiry of fourteen days from the date of service of the notice) on or before which the payment required by the notice is to be made; and  ii. state that, in the event of non-payment on or before the day so named, the shares in respect of which the call was made shall be liable to be forfeited.	Forfeiture of Shares
45.	If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may, at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect.	
46.	<ol> <li>A forfeited share may be sold or otherwise disposed of on such terms and in such manner as the Board thinks fit.</li> </ol>	



	ii. At any time before a sale or disposal as aforesaid, the Board may cancel the forfeiture on such terms as it thinks fit.	
47.	i. A person whose shares have been forfeited shall cease to be a member in respect	
	of the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to	
	pay to the Company all monies which, at the date of forfeiture, were presently	
	payable by him to the Company in respect of the shares.	
	ii. The liability of such person shall cease if and when the Company shall have received payment in full of all such monies in respect of the shares.	
48.	i. A duly verified declaration in writing that the declarant is a director, the	
70,	manager or the secretary, of the Company, and that a share in the Company has	
	been duly forfeited on a date stated in the declaration, shall be conclusive	
	evidence of the facts therein stated as against all persons claiming to be entitled	
	to the share;	
	ii. The Company may receive the consideration, if any, given for the share on any	
	sale or disposal thereof and may execute transfer of the shares in favour of the	
	person to whom the share is sold or disposed off;	
	iii. The transferee shall thereupon be registered as the holder of the share; and	
	iv. The transferee shall not be bound to see to the application of the purchase money,	
	if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale or disposal of the share.	
49.	The forfeiture of a share shall involve extinction at the time of forfeiture, of all interest	
٠,٠	in and all claims and demands against the Company, in respect of the share and all other	
	rights incidental to the share.	
50.	Upon any sale after forfeiture or for enforcing a lien in exercise of the powers hereinabove	
	given, the Board may, if necessary, appoint some person to execute an instrument for	
	transfer of the shares sold and cause the purchaser's name to be entered in the register of	
	members in respect of the shares sold and after his name has been entered in the register	
	of members in respect of such shares the validity of the sale shall not be impeached by	
	any person.	
51.	Upon any sale, re-allotment or other disposal under the provisions of the preceding	
	articles, the certificate(s), if any, originally issued in respect of the relative shares shall	
	(unless the same shall on demand by the company has been previously surrendered to it	
	by the defaulting member) stand cancelled and become null and void and be of no effect,	
	and the Board shall be entitled to issue a duplicate certificate(s) in respect of the said shares to the person(s) entitled thereto.	
	shares to the person(s) entitled thereto.	
52.	The Board may, subject to the provision of the Act, accept a surrender of any share from	
	or by any member desirous of surrendering them on such terms as they think fit.	
53.	The Provisions of these regulations as to forfeiture shall apply in the case of non-payment	
	of any sum which, by the terms of issue of a share, becomes payable at a fixed time,	
	whether on account of the nominal value of the share or by way of premium, as if the	
54.	same had been payable by virtue of a call duly made and notified.  The provisions of these articles relating to forfeiture of shares shall mutatis mutandis	
J- <b>7.</b>	apply to any other securities including debentures of the Company.	
55.	Neither a judgment in favour of the Company for calls or other moneys due in respect of	
	any shares nor any part payment or satisfaction there under nor the receipt by the	Initial
	Company of a portion of any money which shall from time to time be due from any	payment not to
	Member to the Company in respect of his shares, either by way of principal or interest,	preclude
	nor any indulgence granted by the Company in respect of the payment of any such money,	forfeiture
	shall preclude the Company from proceeding to enforce forfeiture of such shares as	
56.	hereinafter provided.  The Company may, from time to time, by ordinary resolution increase the share capital	
50.	by such sum, to be divided into shares of such amount, as may be specified in the	
	resolution.	
57.	Subject to the provisions of section 61, the Company may, by ordinary	Alteration of
	resolution,—	Share Capital
		-
	i. consolidate and divide all or any of its share capital into shares of larger	
	amount than its existing shares;	



	<ul><li>ii. convert all or any of its fully paid-up shares into stock, and reconvert that stock into fully paid-up shares of any denomination;</li><li>iii. sub-divide its existing shares or any of them into shares of smaller amount than is fixed by the memorandum;</li><li>iv. Cancel any shares which, at the date of the passing of the resolution, have not been taken or agreed to be taken by any person.</li></ul>	
58.	Where shares are converted into stock,—	
	i. the holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same regulations under which, the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit:	
	Provided that the Board may, from time to time, fix the minimum amount of stock transferable, so, however, that such minimum shall not exceed the nominal amount of the shares from which the stock arose.	Conversion of
	ii. the holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, voting at meetings of the Company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.	Shares into Stock
	iii. Such of the articles of the Company as are applicable to paid-up shares shall apply to stock and the words "share" and "shareholder" in those regulations shall include "stock" and "stock-holder" respectively.	
59.	The Company may, by special resolution, reduce in any manner and with, and subject to, any incident authorised and consent required by law, —	
	<ul> <li>i. its share capital;</li> <li>ii. any capital redemption reserve account; or</li> <li>iii. Any share premium account.</li> </ul>	Reduction of Capital
60.	The Company may issue share warrants subject to, and in accordance with, the provisions of the Act, and accordingly the Board may in its discretion, with respect to any share which is fully paid-up, on application in writing signed by the person registered as holder of the share, and authenticated by such evidence (if any) of the share and the amount of the stamp duty on the warrant and such fee as the Board may from time to time require, issue of a share warrant.	
	The bearer of a share warrant may at any time, deposit the warrant in the office of the Company and so long as the warrant remains so deposited, the depositor shall have the same right of signing a requisition for calling a meeting of the Company, and of attending and voting and exercising the other privileges of a member at any meeting held after the expiry of two days from the time of deposit, as if his name were inserted in the register of members as the holder of the shares including in the deposited warrants.	Share Warrants
	Not more than one person shall be recognized as depositor of the share warrant.	
	The Company shall, on two days written notice, return the deposited share warrants to the depositor.	
	Subject herein otherwise expressly provided, no person shall, as bearer of a share warrant, sign a requisition for calling a member of the Company or attend or vote or exercise any other privilege of a member at a meeting of the Company, or be entitled to receive any notice from the Company.	



<u></u>		
	The bearer of share warrant shall be entitled in all other respects to the same privileges	
	and advantages as if he were named in the register of members as the holders of shares	
	included in the warrant, and he shall be a member of the Company.	
	The Board may from time to time, make rules as to the terms on which (if it shall think	
	fit) a new share warrant of coupon may be issued by way of renewal in case of	
	defacement, loss or destruction.	
61.	i. The Company in general meeting may, upon the recommendation of the Board,	
	resolve—	
	a. that it is desirable to capitalise any part of the amount for the time being	
	standing to the credit of any of the Company's reserve accounts, or to	
	the credit of the profit and loss account, or otherwise available for	
	distribution; and	
	b. that such sum be accordingly set free for distribution in the manner	
	specified in clause (ii) amongst the members who would have been	
	entitled thereto, if distributed by way of dividend and in the same	
	proportions.	
	ii. The sum aforesaid shall not be paid in cash but shall be applied, subject to the	
	provision contained in clause (iii), either in or towards—	
	a. paying up any amounts for the time being unpaid on any shares held by such	
	members respectively;	
	b. paying up in full, unissued shares of the Company to be allotted and distributed,	
	credited as fully paid-up bonus shares, to and amongst such members in the	
	proportions aforesaid;	
	c. partly in the way specified in sub-clause (a) and partly in that specified in sub-	
	clause (b);	
	<ul> <li>d. A securities premium account and a capital redemption reserve account may, for the purposes of this regulation, be applied in the paying up of unissued shares to</li> </ul>	
	be issued to members of the Company as fully paid bonus shares;	
	e. The Board shall give effect to the resolution passed by the Company in	
	pursuance of this -regulation.	
	iii. Allotment or Distribution of Bonus Shares shall not be made to those Members	Capitalization
	who furnish to the Company in written intimation waiving their entitlement to	of Profits
	receive such allotment or distribution of shares credited as fully paid up pursuant	
	to this Article 61 as the case may be, and accordingly the corresponding amount	
(2	shall not be capitalized.	
62.	i. Whenever such a resolution as aforesaid shall have been passed, the Board shall—	
	a. make all appropriations and applications of the undivided profits	
	resolved to be capitalised thereby, and all allotments and issues of fully	
	paid shares if any; and	
	b. generally to do all acts and things required to give effect thereto.	
	ii. The Board shall have power—	
	a. to make such provisions, by the issue of fractional certificates or by	
	payment in cash or otherwise as it thinks fit, for the case of shares	
	becoming distributable infractions; and	
	b. to authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the Company providing for the allotment	
	to them respectively, credited as fully paid-up, of any further shares to	
	which they may be entitled upon such capitalisation, or as the case may	
	require, for the payment by the Company on their behalf, by the	
	application thereto of their respective proportions of profits resolved to	
	be capitalised, of the amount or any part of the amounts remaining unpaid	
	on their existing shares;	
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	<ol> <li>Any agreement made under such authority shall be effective and binding on such members.</li> </ol>	
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63.	Notwithstanding anything contained in these articles but subject to the provisions of sections 68 to 70 and any other applicable provision of the Act or any other law for the time being in force, the Company may purchase its own shares or other specified securities.	Buy back of Shares
64.	All General Meetings other than annual general meeting shall be called extra- ordinary general meetings	
65.	<ul> <li>i. The Board may, whenever it thinks fit, call an extraordinary general meeting.</li> <li>ii. The General meeting including Annual general meeting shall be convened by giving notice of clear 21 days in advance as per section 101 of Companies Act 2013. The directors if they think fit may convene a General Meeting including Annual General Meeting of the company by giving a notice thereof being not less than three days if consent is given in writing or by electronic mode by not less than ninety-five per cent. of the members entitled to vote at such meeting.</li> <li>iii. If at any time directors capable of acting who are sufficient in number to form a quorum are not within India, any director or any two members of the Company may call an extraordinary general meeting in the same manner, as nearly as possible, as that in which such a meeting may be called by the Board.</li> </ul>	General Meeting
66.	<ul> <li>i. No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business.</li> <li>ii. Unless the number of members as on date of meeting are not more than one thousand, five members personally present shall be the quorum for a general meeting of the Company.</li> <li>ii. In any other case, the quorum shall be decided as under:</li> <li>a) fifteen members personally present if the number of members as on the date of meeting is more than one thousand but up to five thousand;</li> <li>b) thirty members personally present if the number of members as on the date of the meeting exceeds five thousand;</li> </ul>	
67.	The chairperson, if any, of the Board shall preside as Chairperson at every general meeting of the Company.	Proceedings at
68.	If there is no such Chairperson, or if he is not present within fifteen minutes after the time appointed for holding the meeting, or is unwilling to act as chairperson of the meeting, the directors present shall elect one of their members to be Chairperson of the meeting.	General Meetings
69.	If at any meeting no director is willing to act as Chairperson or if no director is present within fifteen minutes after the time appointed for holding the meeting, the members present shall choose one of their members to be Chairperson of the meeting.	
70.	The Chairman of any meeting shall be the sole judge of the validity of every vote tendered at such meeting. The Chairman present at the taking of a poll shall be the sole judge of the validity of every vote tendered at such poll.	
71.	A declaration by the Chairman in pursuance of Section 107 of the Companies Act, 2013 that on a show of hands, a resolution has or has not been carried, either unanimously or by a particular majority, and an entry to that effect in the books containing the minutes of the proceedings of the Company, shall be conclusive evidence of the fact, without proof of the number or proportion of the votes cast in favour of or against such resolution.	
72.	ii. Before or on the declaration of the result of the voting on any resolution of a show of hands, a poll may be ordered to be taken by the Chairman of the meeting of his own motion and shall be ordered to be taken by him on a demand made in that behalf by any member or members present in person or by proxy and holding shares in the Company which confer a power to vote on the resolution not being less than one-tenth of the total voting power in respect of the resolution or on which an aggregate sum of not less than five Lac rupees has been paid up.  iii. The demand for a poll may be withdrawn at any time by the person or persons who made the demand.	Demand for Poll
73.	<ul> <li>i. A poll demanded on a question of adjournment shall be taken forthwith.</li> <li>ii. A poll demanded on any other question (not being a question relating to the election of a Chairman which is provided for in Section 104 of the Act) shall be</li> </ul>	Time of taking Poll



	taken at such time not being later than 48 (forty eight) hours from the time when the demand was made, as the Chairman may direct.	
74.	<ul> <li>i. The Chairperson may, with the consent of any meeting at which a quorum is present, and shall, if so directed by the meeting, adjourn the meeting from time to time and from place to place.</li> <li>ii. No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.</li> <li>iii. When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.</li> <li>iv. Save as aforesaid, and as provided in section 103 of the Act, it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.</li> </ul>	Adjournment of Meeting
75.	Subject to any rights or restrictions for the time being attached to any class or classes of shares,—  i. on a show of hands, every member present in person shall have one vote; and ii. on a poll, the voting rights of members shall be in proportion to his share in the paid-up equity share capital of the Company.	
76.	A member may exercise his vote at a meeting by electronic means in accordance with section 108 and shall vote only once.	
77.	<ul> <li>i. In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders.</li> <li>ii. For this purpose, seniority shall be determined by the order in which the names stand in the register of members.</li> </ul>	
78.	A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian, and any such committee or guardian may, on a poll, vote by proxy.	
79.	Subject to the provisions of the Act and other provisions of these Articles, any person entitled under the transmission clause to any shares may vote at any general meeting in respect thereof as if he was the registered holder of such shares, provided that at least 48 (forty eight) hours before the time of holding the meeting or adjourned meeting as the case may be at which he proposes to vote, he shall satisfy the Directors of his right to such shares unless the Directors shall have previously admitted his right to vote at such meeting in respect thereof.	Voting Rights
80.	Any business other than that upon which a poll has been demanded may be preceded with, pending the taking of the poll.	
81.	No member shall be entitled to vote at any general meeting unless all calls or other sums presently payable by him in respect of shares in the Company have been paid.	
82.	<ul> <li>i. No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes.</li> <li>ii. Any such objection made in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive.</li> </ul>	
83.	No member shall exercise any voting right in respect of any shares registered in his name on which any calls or other sums presently payable by him have not been paid, or in regard to which the Company has exercised any right of lien.	
84.	In the case of an equality of votes, whether on a show of hands or on a poll, the Chairman of the meeting at which the show of hands takes place or at which the polls is demanded shall be entitled to a casting vote in addition to his own vote or votes to which he may be entitled as a member.	Casting Vote
85.	A body corporate (whether a Company within the meaning of the Act or not) if it is a member or creditor (including a holder of debentures) of the Company may in accordance with the provisions of Section 113 of the Companies Act, 2013 authorise such person by	Representation of Body Corporate



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	a resolution of its Board of Directors as it thinks fit, to act as its representative at any meeting of the Company or of any class of members of the Company or at any meeting of creditors of the Company.	
86.	The Company shall comply with provisions of Section 111 of the Companies Act, 2013, relating to circulation of member's resolution.	Circulation of member's Resolution
87.	The Company shall comply with provisions of Section 115 of the Act relating to resolution requiring special notice.	Resolution requiring special notice
88.	The provisions of Section 116 of Companies Act, 2013 shall apply to resolutions passed at an adjourned meeting of the Company, or of the holders of any class of shares in the Company and of the Board of Directors of the Company and the resolutions shall be deemed for all purposes as having been passed on the date on which in fact they were passed and shall not be deemed to have been passed on any earlier date	Resolutions passed at adjourned meeting
89.	The Company shall comply with the provisions of Section 117 and 179 of the Companies Act, 2013 relating to registration of certain resolutions and agreements.	Registration of resolutions and agreements
90.	<ul> <li>i. The Company shall cause minutes of all proceedings of general meetings, and of all proceedings of every meeting of its Board of Directors or of every Committee of the Board to be kept by making within thirty days of the conclusion of every such meeting concerned, entries thereof in books kept for the purpose with their pages consecutively numbered.</li> <li>ii. Each page of every such book shall be initialled or signed and the last page of the record of proceedings of each meeting in such books shall be dated and signed:  A. in the case of minutes of proceedings of the Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding meeting.  B. in the case of minutes of proceedings of the general meeting by Chairman of the said meeting within the aforesaid period, of thirty days or in the event of the death or inability of that Chairman within that period, by a Director duly authorised by the Board for the purpose.</li> <li>C. In no case the minutes of proceedings of a meeting shall be attached to any such book as aforesaid by pasting or otherwise.</li> <li>D. The minutes of each meeting shall contain a fair and correct summary of the proceedings thereat.</li> <li>E. All appointments of officers made at any of the meetings aforesaid shall be included in the minutes of the meeting.</li> <li>F. In the case of a meeting of the Board of Directors or of a Committee of the Board, the minutes shall also contain:</li> <li>a. the names of the Directors present at the meetings, and</li> <li>b. in the case of each resolution passed at the meeting, the names of the Directors, if any dissenting from or not concurring in the resolution.</li> <li>iii. Nothing contained in Clauses (a) to (d) hereof shall be deemed to require the inclusion in any such minutes of any matter which in the opinion of the Chairman of the meeting:  a. is or could reasonably be regarded, as defamatory of any person</li> <li>b. is irrelevant or immaterial to the proceedings; or</li> <li>c. in detri</li></ul>	Minutes of proceedings of general meeting and of Board and other meetings
91.	The minutes of meetings kept in accordance with the provisions of Section 118 of the Companies Act, 2013 shall be evidence of the proceedings recorded therein.	Minutes to be considered to be evidence



92.	No document purporting to be a report of the proceedings of any general meeting of the Company shall be circulated or advertised at the expenses of the Company unless it includes the matters required by Section 118 of the Act to be contained in the Minutes of the proceedings of such meeting.	Publication reports proceeding general meetings	of
93.	The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the Company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of `a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.		
94.	An instrument appointing a proxy shall be in the form as prescribed in the rules made	D	
95.	under section 105.  A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed, or the transfer of the shares in respect of which the proxy is given:  Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the Company at its office before the commencement of the meeting or adjourned meeting at which the proxy is used.	Proxy	
96.	The First Directors of the Company shall be:  1. Mr. Sandeep Kumar Pahariya 2. Mrs. Niru Pahariya		
97.	The Directors need not hold any "Qualification Share(s)".		
98	Appointment of Senior Executive as a Whole Time Director Subject to the provisions of the Act and within the overall limit prescribed under these Articles for the number of Directors on the Board, the Board may appoint any persons as a Whole Time Director of the Company for such a period and upon such terms and conditions as the Board may decide. The Senior Executive so appointed shall be governed by the following provisions:  He may be liable to retire by rotation as provided in the Act but shall be eligible for reappointment. His re-appointment as a Director shall not constitute a break in his appointment as Whole Time Director. He shall be reckoned as Director for the purpose of determining and fixing the number of Directors to retire by rotation. He shall cease to be a Director of the Company on the happening of any event specified in Section 164 of the Act. Subject to what is stated herein above, he shall carry out and perform all such duties and responsibilities as may, from time to time, be conferred upon or entrusted to him by Managing Director(s) and / or the Board, shall exercise such powers and authorities subject to such restrictions and conditions and / or stipulations as the Managing Director(s) and /or the Board may, from time to time determine.  Nothing contained in this Article shall be deemed to restrict or prevent the right of the Board to revoke, withdraw, alter, vary or modify all or any such powers, authorities, duties and responsibilities conferred upon or vested in or entrusted to such whole time directors.	Board Directors	of
99.	<ul> <li>i. The remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day.</li> <li>ii. In addition to the remuneration payable to them in pursuance of the Act, the directors -may be paid all travelling, hotel and other expenses properly incurred by them— <ul> <li>a. in attending and returning from meetings of the Board of Directors or any</li> </ul> </li> </ul>		
	committee thereof or general meetings of the company; or b. in connection with the business of the company.		
100.			



	make and vary such regulations as it may thinks fit respecting the keeping of any such register.	
102.	All cheques, promissory notes, drafts, hundis, bills of exchange and other negotiable	
102.	instruments, and all receipts for monies paid to the company, shall be signed, drawn,	
	accepted, endorsed, or otherwise executed, as the case may be, by such person and in	
	such manner as the Board shall from time to time by resolution determine.	
103.	Every director present at any meeting of the Board or of a committee thereof shall sign	
2000	his name in a book to be kept for that purpose.	
104.	i. Subject to the provisions of section 149, the Board shall have power at any time,	
	and from time to time, to appoint a person as an additional director, provided the	
	number of the directors and additional directors together shall not at any time	
	exceed the maximum strength fixed for the Board by the Articles.	
	ii. Such person shall hold office only up to the date of the next annual general	
	meeting of the Company but shall be eligible for appointment by the Company	
	as a director at that meeting subject to the provisions of the Act.	
105.	Not less than two-thirds of the total number of Directors of the Company, excluding the	
	Independent directors if any appointed by the Board, shall be persons whose period of	
	office is liable to determination by retirement of Directors by rotation and save as	
	otherwise expressly provided in the Act and these Articles be appointed by the Company	
	in General Meeting.	
106.	The remaining Directors shall be appointed in accordance with the provisions of the Act.	
107.	At the Annual General Meeting in each year one-third of the Directors for the time being	
	as are liable to retire by rotation or, if their number is not three or a multiple of three, the	
100	number nearest to one-third shall retire from office.	Retirement
108.	Subject to the provisions of the Act and these Articles the Directors to retire by rotation	and Rotation
	under the foregoing Article at every Annual General Meeting shall be those who have been longest in the office since their last appointment, but as between persons who	of Directors
	became Directors on the same day, those who are to retire shall, in default of and subject	
	to any agreement among themselves, be determined by lot. Subject to the provision of	
	the Act, a retiring Director shall retain office until the dissolution of the meeting at which	
	his reappointment is decided or successor is appointed.	
109.	Subject to the provisions of the Act and these Articles, the retiring Director shall be	
	eligible for reappointment.	
110.	Subject to the provision of the Act and these Articles, the Company, at the Annual	
	General Meeting at which a Director retires in the manner aforesaid may fill up the	
	vacated office by electing the retiring Director or some other person thereto.	
111.	Notwithstanding anything to the contrary contained in these Articles, so long as any	
	moneys remain owing by the Company to any of the Finance Corporation or Credit	
	Corporation or to any other Finance Company or Body out of any loans granted by them	
	to the Company or Body (hereinafter in this Article referred to as "the Corporation")	
	continue to hold debentures or shares in the Company as a result of underwriting or by	
	direct subscription or private placement, or so long as any liability of the Company arising	
	out of any guarantee furnished by the Corporation on behalf of the Company remains	
	outstanding, the Corporation shall have a right to appoint from time to time, any person	
	or persons as a Director or Directors whole time or non-whole time (which Director or	
	Directors is/are hereinafter referred to as "Nominee Director/s") on the Board of the Company and to remove from such office any person or persons so appointed and to	
	appoint any person or persons in his or their places.	
112.	The terms and conditions of appointment of a Nominee Director/s shall be governed by	Nominee
112.	the agreement that may be entered into or agreed with mutual consent with such	Director
	Corporation. At the option of the Corporation such Nominee Director/s shall not be	
	required to hold any share qualification in the Company. Also at the option of the	
	Corporation such Nominee Director/s shall not be liable to retirement by rotation of	
	Directors.	
113.	The Nominee Directors so appointed shall hold the said office only so long as any money	
	only so long as any moneys remain owing by the Company to the Corporation or so long	
	as the Corporation holds Shares or Debentures in the Company as a result of direct	
	subscription or private placement or the liability of the Company arising out of any	
	Guarantee is outstanding and the Nominee Director/s so appointed in exercise of the said	
	power shall ipso facto vacate such office immediately, if the moneys owing by the	
	Company to the Corporation is paid off or on the Corporation ceasing to hold	



	debentures/shares in the Company or on the satisfaction of the liability of the Company		
114.	arising out of any Guarantee furnished by the Corporation.  The Nominee Directors appointed under this Article shall be entitled to receive all notices of and attend all General Meetings, Board Meetings and/or the Meetings of the Committee of which the Nominee Director/s is/are members as also the minutes of such meetings. The Corporation shall also be entitled to receive all such notices and minutes. The Company shall pay to the Nominee Director/s sitting fees and expenses to which the other Directors of the Company are entitled, but if any other fees, commission monies or remuneration in any form is payable to the Directors of the Company, the fees, commission, monies and remuneration in relation to such Nominee Directors shall accrue to the Corporation and same shall accordingly be paid by the Company directly to the Corporation. Any expenses that may be incurred by the Corporation or by such Nominee Directors in connection with their appointment or Directorship shall also be paid or reimbursed by the Company to the Corporation or as the case may be to such Nominee Directors.  Provided that if any such Nominee Directors is an Officer of the Corporation / IDBI, the sitting fees in relation to such Nominee Directors shall also accrue to the Corporation/ IDBI as the case may be and the same shall accordingly be paid by the Company directly		
115	to the Corporation.  Provided also that in the event of the Nominee Directors being appointed as Whole time Directors such Nominee Directors shall exercise such powers and duties as may be approved by the Lenders. Such Nominee Director/s shall be entitled to receive such remuneration, fees, commission and moneys as may be approved by the Lenders.		
116.	The Company may (subject to the provisions of Act and other applicable provisions and these Articles) remove any Director before the expiry of his period of office after giving him a reasonable opportunity of being heard.		
117.	Special notice as provided in the Act shall be given of any resolution to remove a Director under this Article or to appoint some other person in place of a Director so removed at the meeting at which he is removed.		
118.	On receipt of the notice of a resolution to remove a Director under this Article, the Company shall forthwith send a copy thereof to the Director concerned and the Director (whether or not he is a member of the Company) shall be entitled to be heard on the resolution at the meeting.		
119	Where notice is given of a resolution to remove a Director under this Article and the Director concerned makes with respect thereto representations in writing to the Company and requests its notification to members of the Company, the Company shall, if the time permits it to do so-,  (a) in any notice of the resolution given to members of the Company state the fact of the representations having been made, and  (b) send a copy of the representations to every member of the Company to whom the notice of the meeting is sent (whether before or after the receipt of representation by the Company) and if a copy of the representation is not sent as aforesaid due to insufficient time or for the company's default, the director may without prejudice to his right to be heard orally require that the representation shall be read out at the meeting:  Provided that copy of the representation need not be sent out and the representation need not be read out at the meeting if, on the application either of the company or of any other person who claims to be aggrieved, the Tribunal is satisfied that the rights conferred by this sub-section are being abused to secure	Removal Director	of
120.	needless publicity for defamatory matter; and the Tribunal may order the company's costs on the application to be paid in whole or in party by the director notwithstanding that he is not a party to it.  A vacancy created by the removal of a director under this article, if he had been appointed by the company in general meeting or by the Board, be filled by the appointment of another director in his place at the meeting at which he is removed, provided special		
121	notice of the intended appointment has been given as prescribed in the Act.  A director so appointed shall hold office till the date up to which his predecessor would have held office if he had not been removed.		



122.	If the vacancy is not filled under clause (5) above, it may be filled as a casual vacancy in accordance with the provisions of this Act:  Provided that the director who was removed from office shall not be reappointed as a director by the Board of Directors.	
123.	Nothing in this section shall be taken-	
	<ul> <li>a) as depriving a person removed under this section of any compensation or damages payable to him in respect of the termination of his appointment as director as per the terms of contact or terms of his appointment as director, or of any other appointment terminating with that as director; or</li> <li>b) as derogating from any power to remove a director under other provisions of this Act.</li> </ul>	
124.	Subject to provisions of the Act, the Directors including Managing or whole time Directors shall be entitled to and shall be paid such remuneration as may be fixed by the Board of Directors from time to time in recognition of the services rendered by them for the company.	
	In addition to the remuneration payable to the Directors as above, they may be paid all travelling, hotel and other expenses incurred by them.	
	<ul> <li>a. In attending and returning from meetings of the Board of Directors and committee thereof, all General Meetings of the company and any of their adjourned sittings, or</li> <li>b. In connection with the business of the Company.</li> </ul>	Remuneration and sitting fees to Directors including
125	Each Director shall be entitled to be paid out of the funds of the Company by way of sitting fees for his services not exceeding the sum of Rs. 1,00,000/-(Rupees One Lac) as may be fixed by Directors from time to time for every meeting of the Board of Directors and/ or committee thereof attended by him in addition to any remuneration paid to them. If any Director being willing is appointed to an executive office either whole time or part time or be called upon to perform extra services or to make any special exertions for the purpose of the Company then subject to Section 196, 197 & 198, read with Schedule V of the Act, the Board may remunerate such Directors either by a fixed sum or by a percentage of profit or otherwise and such remuneration may be either in addition to or in substitution for any other remuneration to which he may be entitled to.	Managing and whole time Directors
126.	<ul> <li>i. Without derogating from the powers vested in the Board of Directors under these Articles, the Board shall exercise the following powers on behalf of the Company and they shall do so only by means of resolutions passed at meetings of the Board.</li> <li>a. The power to make calls on shareholders in respect of money unpaid on their shares;</li> <li>b. The Power to authorize buy-back of securities under Section 68 of the Act.</li> <li>c. Power to issue securities, including debenture, whether in or outside India d. The power to borrow moneys</li> <li>e. The power to invest the funds of the Company,</li> <li>f. Power to Grant loans or give guarantee or provide security in respect of loans g. Power to approve financial statements and the Board's Report</li> <li>h. Power to diversify the business of the Company</li> <li>i. Power to approve amalgamation, merger or reconstruction</li> <li>j. Power to take over a Company or acquire a controlling or substantial stake in another Company</li> <li>k. Powers to make political contributions;</li> <li>l. Powers to appoint or remove key managerial personnel (KMP);</li> <li>m. Powers to take note of appointment(s) or removal(s) of one level below the Key Management Personnel;</li> <li>n. Powers to appoint internal auditors and secretarial auditor;</li> </ul>	Powers and duties of Directors:  Certain powers to be exercised by the Board only at meeting
	<ul> <li>o. Powers to take note of the disclosure of director's interest and shareholding;</li> <li>p. Powers to buy, sell investments held by the Company (other than trade investments), constituting five percent or more of the paid up share capital and free reserves of the investee Company;</li> <li>q. Powers to invite or accept or renew public deposits and related matters;</li> <li>r. Powers to review or change the terms and conditions of public deposit;</li> </ul>	



	S.	s. Powers to approve quarterly, half yearly and annual financial statements or financial results as the case may be.	
		Provided that the Board may by resolution passed at the meeting, delegate to any Committee of Directors, the Managing Director, the Manager or any other principal officer of the Company or in the case of a branch office of the Company, a principal officer of the branch office, the powers specified in subclauses (d), (e) and (f) to the extent specified in clauses (ii), (iii) and (iv) respectively on such condition as the Board may prescribe.	
	ii.	Every resolution delegating the power referred to in sub-clause (d) of clause (i) shall specify the total amount outstanding at any one time up to which moneys may be borrowed by the delegate.	
	iii.	Every resolution delegating the power referred to in sub-clause (e) of clause (i) shall specify the total amount up to which the funds of the Company may be invested and the nature of the investments which may be made by the delegate.	
	iv.	Every resolution delegating the power referred to in sub-clause (f) of clause (i) shall specify the total amount up to which loans may be made by the delegates, the purposes for which the loans may be made and the maximum amount up to which loans may be made for each such purpose in individual cases.	
	v.	Nothing in this Article shall be deemed to affect the right of the Company in general meeting to impose restrictions and conditions on the exercise by the Board of any of the powers referred to in this Article.	
127.	i.	The Board of Directors of the Company shall not except with the consent	
	ii.	<ul> <li>of the Company in general meeting:</li> <li>a) sell, lease or otherwise dispose of the whole, or substantially the whole, of the undertaking of the Company, or where the Company owns more than one undertaking of the whole or substantially the whole of any such undertaking;</li> <li>b) remit, or give time for the repayment of any debt, due by a Director;</li> <li>c) invest, otherwise than in trust securities, the amount of compensation received by it as a result of any merger or amalgamation;</li> <li>d) borrow moneys, where the money to be borrowed, together with the moneys already borrowed by the Company (apart from the temporary loans obtained from the Company's bankers in the ordinary course of business) will exceed the aggregate of the paid-up capital of the Company and its free reserves that is to say, reserves not set apart for any specific purpose; or</li> <li>e) contribute to bona fide charitable and other funds, aggregate of which ill in any financial year, exceed five percent of its average net profits during the three financial years, immediately proceedings.</li> <li>Nothing contained in sub-clause (a) above shall affect:</li> <li>a) the title of a buyer or other person who buys or takes a lease of any such undertaking as is referred to in that sub-clause in good faith and after exercising due care and caution, or</li> <li>b) the selling or leasing of any property of the Company where the ordinary business of the Company consists of, or comprises such selling or leasing.</li> </ul>	Restriction on powers of Board
	iii.	Any resolution passed by the Company permitting any transaction such as is referred to in sub-clause (i) (a) above, may attach such conditions to the permission as may be specified in the resolution, including conditions regarding the use, disposal or investment of the sale proceeds which may result from the transaction. Provided that this clause shall not be deemed to authorise the Company to effect any reduction in	



	its capital except in accordance with the provisions contained in that behalf in the Act.	
	iv. No debt incurred by the Company in excess of the limit imposed by subclause (d) of clause (i) above, shall be valid or effectual, unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by that clause had been exceeded.	
128.	Due regard and compliance shall be observed in regard to matters dealt with by or in the Explanation contained in Section 180 of the Companies Act, 2013 and in regard to the limitations on the power of the Company contained in Section 182 of the Companies Act, 2013.	
129.	Subject to the provisions of the Act, the management of the business of the Company shall be vested in the Directors and the Directors may exercise all such powers and do all such acts and things as the Company is by the Memorandum of Association or otherwise authorised to exercise and do and not hereby or by the statue or otherwise directed or required to be exercised or done by the Company in General Meeting, but subject nevertheless to the provisions of the Act and other Act and of the Memorandum of Association and these Articles and to any regulations, not being inconsistent with the Memorandum of Association and these Articles or the Act, from time to time made by the Company in general meeting provided that no such regulation shall invalidate any prior act of the Directors which would have been valid if such regulation had not been	
130.	made.  Without prejudice to the general powers conferred by Article above and the other powers conferred by these presents and so as not in any way to limit any or all of those powers and subject to the provisions of the Act and these Articles, it is hereby expressly declared that the Directors shall have the following powers:  i. to pay and charge to the capital account of the Company and interest lawfully payable thereon under the provisions of Sections 76 corresponding to Section 40 of the Companies Act, 2013;	
	ii. to purchase or otherwise acquire any lands, buildings, machinery, premises, hereditaments, property effects, assets, rights, credits, royalties, bounties and goodwill of any person, firm or Company carrying on the business which this Company is authorised to carry on, at or for such price or consideration and generally on such terms and conditions as they may think fit; and in any such purchase or acquisition to accept such title as the Board may believe or may be advised to be reasonable satisfactory;	
	buildings and outhouses thereon, situate in any part of India, at such price	Specific Power given to Directors
	iv. to pay for any property, rights or privileges acquired by or services rendered to the Company, either wholly or partially, in cash or in shares, bonds, debentures, debenture stock or other securities of the Company, and any such shares may be issued either as fully paid up or with such amount credited as paid up thereon as may be agreed upon; and any such bonds, debentures, debenture stock or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged;	
	v. To erect, construct, enlarge, improve, alter, maintain, pull down rebuilt or reconstruct any buildings, factories, offices, workshops or other structures, necessary or convenient for the purposes of the Company and to acquire lands for the purposes of the Company;	



- vi. To let, mortgage, charge, sell or otherwise dispose of subject to the provisions of Section 180 of the Companies Act, 2013 any property of the Company either absolutely or conditionally and in such manner and upon such terms and conditions in all respects as they think fit and to accept payment or satisfaction for the same in cash or otherwise, as they may think fit:
- vii. To insure and keep insured against loss or damage by fire or otherwise, for such period and to such extent as they may think proper, all or any part of the building, machinery, goods, stores, produce and other moveable property of the Company either separately or co-jointly; also to insure all or any portion of the goods, produce, machinery and other articles imported or exported by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power;
- viii. Subject to Section 179 of the Companies Act, 2013 to open accounts with any bank or bankers or with any Company, firm, or individual and to pay money into and draw money from any account from time to time as the Directors may think fit;
- ix. To secure the fulfilment of any contracts or engagements entered into by the Company by mortgage or charge of all or any of the properties of the Company and its unpaid capital for the time being or in such other manner as they may think fit;
- x. To attach to any shares to be issued as the consideration for any contract with or property acquired by the Company, or in payment for services rendered to the Company, such conditions, subject to the provisions of the Act, as to the transfer thereof as they may think fit;
- xi. To accept from any member on such terms and conditions as shall be agreed, a surrender of his shares or stock or any part thereof subject to the provisions of the Act;
- xii. To appoint any person or persons (whether incorporated or not) to accept and hold in trust for the Company any property belonging to the Company or in which it is interested or for other purposes and to execute and do all such deeds and things as may be requisite in relation to any such trusts and to provide for the remuneration of such trustee or trustees;
- xiii. To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its Officers or otherwise concerning the affairs of the Company and also subject to the provisions of Section 180 of the Companies Act, 2013 to compound and allow time for payment or satisfaction of any debts due, or of any claims or demands by or against the Company;
- xiv. Subject to the provisions of Sections 180 of the Companies Act, 2013 to invest and deal with any of the moneys of the Company, not immediately required for the purpose thereof, upon such Shares, securities or investments (not being Shares in this Company) and in such manner as they may think fit, and from time to time to vary or realize such investments.
- xv. Subject to such sanction as may be necessary under the Act or these Articles, to give any Director, Officer, or other person employed by the Company, an interest in any particular business or transaction either by way of commission on the gross expenditure thereon or otherwise or a share in the general profits of the Company, and such interest, commission or share of profits shall be treated as part of the working expenses of the Company.
- xvi. To provide for the welfare of employees or ex-employees of the Company and their wives, widows, families, dependants or connections of such



131.	a)	Subject to the provisions of the Act and of these Articles the Board shall have power to appoint from time to time one or more Directors as Managing Director or Managing Directors and/or Whole-time Directors of the	MANAGING DIRECTORS
121	xxi.	To enter into all such negotiations, contracts and rescind and/or vary all such contracts and to execute and do all such acts, deeds, and things in the name of on behalf of the Company as they may consider expedient for or in relation to any of the matters aforesaid or otherwise for the purposes of the Company;	MANIACINIC
	XX.	At any time and from time to time by power of attorney to appoint any person or persons to be the Attorney or Attorneys of the Company for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Directors under these presents) and for such period and subject to such conditions as the Directors may from time to time think fit and any such appointment (if the Directors may think fit) be made in favour of any Company or the members, directors, nominees or managers of any Company or firm or otherwise in favour of any fluctuating body or person whether nominated, directly or indirectly by the Directors and such power of attorney may contain any such powers for the protection or convenience of persons dealing with such Attorneys as the Directors may think fit; and may contain powers enabling any such delegates or Attorneys as aforesaid to sub-delegate all or any of the powers, authorities, and discretion for the time being vested in them.	
	xix.	To appoint and at their discretion to remove or suspend such Managers, Secretaries, Officers, Clerks, Agents and servants for permanent, temporary or special service as they may from time to time think fit, and to determine their powers and duties, and fix their salaries or emoluments and require security in such instances and to such amounts as they may think fit, and from time to time to provide for the management and transactions of the affairs of the Company in any special locality in India in such manner as they may think fit. The provisions contained in the clause following shall be without prejudice to the general powers conferred by this clause.	
	xvii.	payments by creating and from time to time subscribing or contributing to provident and other funds, institutions, or trusts and by providing or subscribing or contributing towards places of instruction and recreation, hospitals and dispensaries, medical and other attendances and other assistance as the Directors shall think fit;  To establish and maintain or procure the establishment and maintenance of any contributory or non contributory pension or superannuation funds for the benefit of, and give or procure the giving of donations, gratuities, pensions, allowances or emoluments, to any persons who are or were at any time in the employment or services of the Company, or of any Company which is a subsidiary of the Company or is allied to or associated with the Company or with any such subsidiary Company, or who are or were at anytime Directors or officers of the Company or of any such other Company as aforesaid, and the wives, widows, families and dependants of any such persons and, also to establish and subsidize and subscribe to any institution, association, clubs or funds collected to be for the benefit of or to advance the interests and well being of the Company or of any such other Company as aforesaid, and make payments to or towards the insurance of any such person as aforesaid and do any of the matters aforesaid, either alone or in conjunction with any such other Company as aforesaid;  To decide and allocate the expenditure on capital and revenue account either for the year or period or spread over the years.	
		persons by building or contributing to the building of houses, dwelling, or chawls or by grants of money, pensions, allowances, gratuities, bonus or	



	Company for a fixed term not exceeding five years at a time and upon .such terms and conditions as the Board thinks fit, and the Board may by resolution vest in such Managing Director(s)/Whole-time Director(s), such of the power hereby vested in the Board generally as it thinks fit, and such powers may be made exercisable for such period or periods, and upon such condition and subject to such restriction as it may determine, the remuneration of such Directors may be by way of monthly remuneration and/or fee for each meeting and/or participation in profits, or by any or all of those modes, or of any other mode not expressly prohibited by the Act.  b) Subject to the approval of shareholders in their meeting, the managing director of the Company may be appointed and continue to hold the office of the chairman and managing director or Chief Executive officer of the Company at the same time.  c) Subject to the provisions of Sections 197 & 198 of the Act, the appointment and payment of remuneration to the above Director shall be subject to approval of the members in general meeting and of the Central Government.	Power to appoint Managing or Whole-time Directors	
132.	<ul> <li>a) The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings, as it thinks fit.</li> <li>b) A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.</li> </ul>		
133.	The quorum for meetings of Board/Committees shall be as provided in the Act or under the rules.		
134.	<ul><li>a) Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board shall be decided by a majority of votes.</li><li>b) In case of an equality of votes, the Chairperson of the Board, if any, shall have a second or casting vote.</li></ul>		
135	The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the Company, but for no other purpose.	of Proceedings of the Board	
136.	The participation of directors in a meeting of the Board/ Committees may be either in person or through video conferencing or audio visual means or teleconferencing, as may be prescribed by the Rules or permitted under law.		
137.	<ul><li>a) The Board may elect a Chairperson of its meetings and determine the period for which he is to hold office.</li><li>b) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the directors present may choose one of their number to be Chairperson of the meeting.</li></ul>		
138.	<ul><li>a) The Board may, subject to the provisions of the Act, delegate any of its powers to committees consisting of such member or members of its body as it thinks fit.</li><li>b) Any committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on it by the Board.</li></ul>		
139.	<ul><li>a) A committee may elect a Chairperson of its meetings.</li><li>b) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting.</li></ul>		
140.	<ul> <li>a) A committee may meet and adjourn as it thinks fit.</li> <li>b) Questions arising at any meeting of a committee shall be determined by a majority of votes of the members present, and in case of an equality of votes, the Chairperson shall have a second or casting vote.</li> </ul>		



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141.	All acts done in any meeting of the Board or of a committee thereof or by any person acting as a director, shall, notwithstanding that it may be afterwards discovered that there was some defect in the appointment of any one or more of such directors or of any person acting as aforesaid, or that they or any of them were disqualified, be as valid as if every such director or such person had been duly appointed and was qualified to be a director.	
142.	Save as otherwise expressly provided in the Act, a resolution in writing, signed by all the members of the Board or of a committee thereof, for the time being entitled to receive notice of a meeting of the Board or committee, shall be valid and effective as if it had been passed at a meeting of the Board or committee, duly convened and held	
143.	a) A chief executive officer, manager, Company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may thinks fit; and any chief executive officer, manager, Company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board; b) A director may be appointed as chief executive officer, manager, Company secretary or chief financial officer.	Chief Executive Officer, Manager, Company Secretary or
144.	A provision of the Act or these regulations requiring or authorising a thing to be done by or to a director and chief executive officers, manager, Company Secretray or chief Financial Officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief Financial Officer.	Chief Financial Officer
145.	a) The Board shall provide for the safe custody of the seal. b) The seal of the Company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorised by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the Company is so affixed in their presence.	The Seal
146.	The Company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board.	
147.	Subject to the provisions of section 123, the Board may from time to time pay to the members such interim dividends as appear to it to be justified by the profits of the Company.	
148.	<ul> <li>a) The Board may, before recommending any dividend, set aside out of the profits of the Company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applicable for any purpose to which the profits of the Company may be properly applied, including provision for meeting contingencies or for equalising dividends; and pending such application, may, at the like discretion, either be employed in the business of the Company or be invested in such investments (other than shares of the Company) as the Board may, from time to time, thinks fit.</li> <li>b) The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve.</li> </ul>	Dividends and Reserve
149.	<ul> <li>a) Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the Company, dividends may be declared and paid according to the amounts of the shares.</li> <li>b) No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share.</li> <li>c) All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.</li> </ul>	



150	The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the Company on account of calls or otherwise in relation to the shares of the Company.	
151.	<ul> <li>a) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.</li> <li>b) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.</li> </ul>	
152.	Any one of two or more joint holders of a share may give effective receipts for any dividends, bonuses or other monies payable in respect of such share.	
153.	Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.	
154.	No dividend shall bear interest against the Company.	
	Provided however that no amount outstanding as unclaimed dividends shall be forfeited unless the claim becomes barred by law and that such forfeiture, when effected, will be annulled in appropriate cases;	
155.	Where a dividend has been declared by a company but has not been paid or claimed within thirty days from the date of the declaration, the company shall, within seven days from the date of expiry of the thirty days, transfer the total amount of dividend which remains unpaid or unclaimed to a special account to be opened by the company in that behalf in any scheduled bank to be called the Unpaid Dividend Account as per provisions of section 124 and any other pertinent provisions in rules made thereof.	
	The company shall transfer any money transferred to the unpaid dividend account of a company that remains unpaid or unclaimed for a period of seven years from the date of such transfer, to the Fund known as Investor Education and Protection Fund established under section 125 of the Act.	
156.	The Board may retain dividends payable upon shares in respect of which any person is, under the Transmission Clause hereinbefore contained, entitled to become a member, until such person shall become a member in respect of such shares.	
157.	Payment in any way whatsoever shall be made at the risk of the person entitled to the money paid or to be paid. The Company will not be responsible for a payment which is lost or delayed. The Company will be deemed to having made a payment and received a good discharge for it if a payment using any of the foregoing permissible means is made.	
158.	<ul> <li>a) The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the Company, or any of them, shall be open to the inspection of members not being directors.</li> <li>b) No member (not being a director) shall have any right of inspecting any account or book or document of the Company except as conferred by law or authorised by the Board or by the Company in general meeting.</li> </ul>	Accounts
159.	Minutes Books of General Meetings  a) The books containing the minutes of the proceedings of any general meeting of the Company shall; i. be kept at the registered office of the Company, and ii. be open, during the business hours to the inspection of any member without charge subject such reasonable restrictions as the Company may, in general	Inspection of Statutory Documents of the Company:



	meeting impose so however that not less than two hours in each day are allowed for inspection.	
	Provided however that any person willing to inspect the minutes books of General Meetings shall intimate to the Company his willingness atleast 15 days in advance.	
	b) Any member shall be entitled to be furnished, within seven days after he has made a request in that behalf of the Company, with a copy of any minutes referred to in Clause (a) above, on payment of Rs. 10/- (Ten Rupees only) for each page or part thereof.	
160.	Register of charges:	
	<ul> <li>a) The Company shall keep at its registered office a Register of charges and enter therein all charges and floating charges specifically affecting any property or assets of the Company or any of its undertakings giving in each case the details as prescribed under the provisions of the Act.</li> <li>b) The register of charges and instrument of charges, as per clause (i) above, shall be open for inspection during business hours—</li> </ul>	
	<ul><li>a. by any member or creditor without any payment of fees; or</li><li>b. by any other person on payment of such fees as may be prescribed,</li></ul>	
	Provided however, that any person willing to inspect the register of charges shall intimate to the Company at least 15 days in advance, expressing his willingness to inspect the register of charges, on the desired date.	
161.	<ul> <li>a) The first Auditor of the Company shall be appointed by the Board of Directors within 30 days from the date of registration of the Company and the Auditors so appointed shall hold office until the conclusion of the first Annual General Meeting.</li> <li>b) Appointment of Auditors shall be governed by provisions of Companies Act 2013 and rules made there under.</li> <li>c) The remuneration of the Auditor shall be fixed by the Company in the Annual General Meeting or in such manner as the Company in the Annual General Meeting may determine. In case of an Auditor appointed by the Board his remuneration shall be fixed by the Board.</li> <li>d) The Board of Director may fill any casual vacancy in the office of the auditor and where any such vacancy continues, the remaining auditor, if any may act, but where</li> </ul>	Audit
	such vacancy is caused by the resignation of the auditors and vacancy shall be filled up by the Company in General Meeting.	
162.	<ul> <li>i. If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind or not.</li> <li>ii. For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.</li> <li>iii. The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or others securities whereon there is any liability.</li> </ul>	Winding up
163.	Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favour or in which he is acquitted or in which relief is granted to him by the court or the TribunalSubject to the provisions of Chapter XX of the Act and rules made there under—	Indemnity



164.	<ul> <li>(a) Every Director, Manager, Secretary, Trustee, Member or Debenture holder, Member of a Committee, Officer, Servant, Agent, Accountant or other person employed in or about the business of the company shall, if so required by the Board before entering upon their duties sign a declaration pledging themselves to observe a strict secrecy respecting all transactions of the Company with its customers and the state of accounts with individuals and in matters which may come to their knowledge in the discharge of their duties except when required to do so by the Board or by any meeting or by a Court of Law and except so far as may be necessary in order to comply with any of the provisions in these presents.</li> <li>(b) No member shall be entitled to visit or inspect any works of the Company, without the permission of the Directors or to require discovery of or any information respecting any details of the Company's trading or business or any matter which is or may be in the nature of a trade secret, mystery of trade, secret or patented process or any other matter, which may relate to the conduct of the business of the Company and which in the opinion of the directors, it would be inexpedient in the interests of the Company.</li> </ul>	Secrecy
	matter, which may relate to the conduct of the business of the Company and which in the opinion of the directors, it would be inexpedient in the interests of the Company to disclose.	



## SECTION XV - OTHER INFORMATION

# MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by the Company or entered into more than two years before the date of the Red Herring Prospectus) which are or may be deemed material have been entered or to be entered into by the Company which are or may be deemed material will be attached to the copy of the Red Herring Prospectus, delivered to the Registrar of Companies, for registration. Copies of the above-mentioned contracts and also the documents for inspection referred to hereunder, may be inspected online with Registrar of Companies and at the Registered Office between 10 a.m. and 5 p.m. on all Working Days from the date of this Red Herring Prospectus until the Bid/Issue Closing Date.

## **Material Contracts**

- 1. Memorandum of Understanding dated August 25, 2022 between our Company Book Running Lead Manager to the Issue.
- 2. Agreement dated August 25, 2022 executed between our Company and the Registrar to the Issue (Skyline Financial Services Private Limited)
- 3. Market Making Agreement dated February 01, 2023 between our Company, Book Running Lead Manager and Market Maker.
- 4. Banker to the Issue Agreement dated February 01, 2023 among our Company, Book Running Lead Manager, Banker to the Issue and the Registrar to the Issue.
- 5. Underwriting Agreement dated February 01, 2023 between our Company, Book Running Lead Manager and Underwriters.
- 6. Tripartite Agreement dated October 31, 2022 among CDSL, the Company and the Registrar to the Issue.
- 7. Tripartite Agreement dated October 17, 2022 among NSDL, the Company and the Registrar to the Issue.

#### **Material Documents**

- 1. Certified copies of the Memorandum and Articles of Association of the Company as amended.
- 2. Certificate of Incorporation dated October 20, 2010 issued by the Registrar of Companies, Rajasthan.
- 3. Fresh Certificate of Incorporation dated July 25, 2022 issued by the Registrar of Companies, Jaipur consequent upon Conversion of the Company to Public Company.
- 4. Copy of the Board Resolution dated August 20, 2022 authorizing the Issue and other related matters.
- 5. Copy of Shareholder's Resolution dated August 24, 2022 authorizing the Issue and other related matters.
- 6. Copies of Standalone and Consolidated Audited Financial Statements of our Company for the period ended September 30, 2022 and for the years ended March 31, 2022, 2021 & 2020.
- 7. Peer Review Auditors Report dated January 31, 2023 on Restated Standalone and Consolidated Financial Statements of our Company for the period ended September 30, 2022 and for the years ended March 31, 2022, 2021 & 2020.
- 8. Copy of the Statement of Tax Benefits dated September 20, 2022 from the Statutory Auditor.
- 9. Consents of the Book Running Lead Manager, Legal Advisor to the Issue, Registrar to the Issue, Market Maker, Underwriter, Banker to our Company, Banker to the Issue, Sponsor Bank, Statutory Auditor of the Company, Peer Review Auditor, Promoters of our Company, Directors of our Company, Company Secretary and Compliance Officer, Chief Financial Officer, as referred to, in their respective capacities.
- 10. Board Resolution dated September 29, 2022 for approval of Draft Red Herring Prospectus, dated February 21, 2023 for approval of Red Herring Prospectus and dated [●] for approval of Prospectus.
- 11. Due Diligence Certificate from Book Running Lead Manager dated February 21, 2023 filed with SEBI.
- 12. Approval from NSE vide letter dated December 30, 2022 to use the name of NSE in the Prospectus for listing of Equity Shares on the NSE Emerge.

Any of the contracts or documents mentioned in the Red Herring Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, with the consent of shareholder's subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



# **DECLARATION**

We hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/regulations issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Red Herring Prospectus. No statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. We further certify that all the statements made in the Red Herring Prospectus are true and correct.

## SIGNED BY THE DIRECTORS OF OUR COMPANY:

Mr. Sandeep Kumar Pahariya Managing Director DIN: 00514815	Mrs Niru Pahariya Whole-Time Director DIN: 00838390
Mr. Samyak Jain Non-Executive Director DIN: 09607595	Mr. Nitin Bhatt Independent Director DIN: 09712396
Mr. Manoj Kumar Upadhyay Independent Director DIN: 09712723	
SIGNED BY THE CHIEF FINANCIAL OFFICE OF OUR COMPANY: -	ER AND COMPANY SECRETARY AND COMPLIANCE OFFICER
Mrs. Sonakshi Jain Chief Financial Officer	Mrs. Akshita Goyal Company Secretary and Compliance Officer
Date – February 21, 2023	
Place – Jaipur	